

A User's Guide for the Bank Holding Company Performance Report

March 1999

Board of Governors of the Federal Reserve System Division of Banking Supervision and Regulation Washington, D.C. 20551



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Foreword

A User's Guide for the Bank Holding Company Performance Report is designed to serve as an aid in using the Bank Holding Company Performance Report (BHCPR). The guide provides definitions of the financial ratios and items presented on each page of the BHCPR.

Questions or comments relating to this guide should be referred to the Surveillance Section at the Federal Reserve Board by calling (202) 452-3744. Specific questions or comments pertaining to information contained in an individual bank holding company's performance report should be addressed to the appropriate Federal Reserve Bank as indicated on the BHCPR cover page. The district number, address, and telephone number of each Federal Reserve Bank are listed below.

District Number	Name and Address of Federal Reserve Bank	Telephone Number (of Surveillance Staff)
1	Federal Reserve Bank of Boston 600 Atlantic Avenue Boston, MA 02106-2076	(617) 973-3344
2	Federal Reserve Bank of New York 33 Liberty Street New York, NY 10045-0001	(212) 720-7962
3	Federal Reserve Bank of Philadelphia Ten Independence Mall Philadelphia, PA 19106-1574	(215) 574-4304
4	Federal Reserve Bank of Cleveland 1455 East Sixth Street Cleveland, OH 44114-2566	(216) 579-2951
5	Federal Reserve Bank of Richmond 701 East Byrd Avenue, 12th Floor Richmond, VA 23261-7622	(804) 697-8242
6	Federal Reserve Bank of Atlanta 104 Marietta Street, NW Atlanta, GA 30303-2713	(404) 589-7217
7	Federal Reserve Bank of Chicago 230 South LaSalle Street Chicago, IL 60604-1413	(312) 322-5938
8	Federal Reserve Bank of St. Louis 411 Locust Street St. Louis, MO 63102-2034	(314) 444-8764

9	Federal Reserve Bank of Minneapolis 250 Marquette Avenue Minneapolis, MN 55480-0291	(612) 204-5066
10	Federal Reserve Bank of Kansas City 925 Grand Avenue Kansas City, MO 64198-0001	(816) 881-2473
11	Federal Reserve Bank of Dallas 2200 N. Pearl Street Dallas, TX 75201 <i>Mailing Address:</i> Station K P.O. Box 655906 Dallas, TX 75265-5906	(214) 922-6052
12	Federal Reserve Bank of San Francisco 101 Market Street San Francisco, CA 94120-7702	(415) 974-3006

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Section 1: Introduction

The Bank Holding Company Performance Report (BHCPR) is an analytical tool produced by the Federal Reserve System for supervisory purposes, including on-site examinations and inspections, off-site surveillance and monitoring, and analyses performed in connection with applications filed with the Federal Reserve regarding mergers, acquisitions, and other matters. The BHCPRs are

designed to assist analysts and examiners in determining a bank holding company's financial condition and performance based on financial statements, comparative ratios, trend analyses, and percentile ranks relative to its peers.

It should be noted that no single financial ratio, percentile rank, or trend shown in the BHCPR should be assumed to be conclusive evidence of a specific firm's financial condition. In appraising a bank holding company's financial condition, an analyst must make a judgment based on an analysis of a variety of factors and interrelationships and on peer group comparisons.

Section 2: Technical Information

Description

The Bank Holding Company Performance Report is a computer-generated report of current and historical financial information produced quarterly for top-tier bank holding companies with consolidated assets of \$150 million or more and for top-tier multibank holding companies with outstanding debt to the general public or engaged in a nonbank activity involving financial leverage or engaged in credit extending activities.

Peer group average reports also are available. These reports contain statistics on the average performance of groups of bank holding companies with common characteristics such as size and location. (See the description of BHCPR peer groups on page 2-2.)

Data Source

The financial data presented in the Bank Holding Company Performance Report are derived from financial reports which bank holding companies are required to file quarterly with the Federal Reserve System. These financial reports are the Consolidated Financial Statements for Bank Holding Companies (FR Y-9C) and the Parent Company Only Financial Statements for Large Bank Holding Compa*nies* (FR Y-9LP). Detailed descriptions of data elements contained in the FR Y-9C and FR Y-9LP report forms are found in the *Instructions for Prepa*ration of Consolidated Financial Statements for Bank Holding Companies and the Instructions for Preparation of Parent Only Financial Statements for Bank Holding Companies, respectively. These report forms and their corresponding instructions are available on the Federal Reserve Board's Public web site at the following URL:

http://www.federalreserve.gov/boarddocs/reportforms.

Report Format

An individual *Bank Holding Company Performance Report* consists of four sections:

- the *Introductory Page*, which shows a Table of Contents and indicates the peer group classification and certain characteristics of the bank holding company (BHC);
- the Summary Ratios page, which presents selected key financial ratios to measure consolidated earnings and profitability, loan losses, nonaccrual assets and other real estate owned, liquidity, capital, leverage, growth rates, and selected parent company ratios;
- the Consolidated Information section, which contains detailed income and expense account items and ratios used to measure the condition of the consolidated bank holding company and provides balance sheet information on asset and liability composition, including the loan and investment portfolio, liquidity and funding, offbalance-sheet derivative instruments, allowance for loan and lease losses, charge-offs, past due and nonaccrual assets, capital, and foreign activities; and
- the Parent Company Information section, which provides detailed financial data on the parent company only organization including measures of profitability, leverage, cash flows, and dependence on subsidiaries.

Each performance report displays financial statistics for five time periods. Interim reports (for the March, June, and September reporting periods) provide information for the current quarter, the previous year's comparable quarter, and the last three calendar year-ends. The December year-end performance report presents five calendar years of data.

Numerical information displayed in the BHCPR is expressed as:

- a dollar amount in thousands of dollars (except when otherwise indicated);
- a ratio (expressed as a percentage or a multiple) that relates two or more financial statement items for an individual company;
- an average of account balances or of ratio values for a group of BHCs;
- a percentile rank of an individual BHC's ratio within its peer group;
- a percentage change from the prior year's like quarter or five years earlier; or
- an aggregate sum of an account balance or of the number of BHCs in a peer group.

Dollar values for income and expense items and for changes in equity capital, charge-offs, and recoveries are expressed in the BHCPR as year-to-date amounts. Ratios that involve income and expense items, charge-offs, recoveries, or changes in equity capital are annualized for interim reporting periods. (See the description of annualization on page 2-3.)

Available Reports

Four different types of BHCPRs are available—individual bank holding company reports, peer group average reports, state average reports, and a national average report.

Individual BHC Reports

An individual BHC report contains company-specific account balances, financial ratios, and percentile ranks relative to the BHC's peer group. This report also presents peer group ratio

averages of the BHC's associated peer group. For sample pages and definitions of the items found in this report, refer to Section 3 of this manual and Appendix A for the regulatory version of certain BHCPR pages.

Peer Group Average Reports

A peer group average report provides, for a selected peer group, the averages of financial ratios presented in the individual BHCPRs. The report is available for each of the seven peer groups of top-tier BHCs (see the description of peer groups below). The method for calculating peer group ratio averages is described below. Ratio definitions used in calculating peer group averages are identical to those presented in individual BHCPRs and are found in Section 3 of this manual. (See Appendix C for a sample peer group average report.)

State Average Reports

A state average report contains aver-

age financial ratios for top-tier bank holding companies located in each state or the District of Columbia. In addition, a state average report presents ratio averages for three intrastate peer groups based upon the following asset sizes: less than \$150 million in consolidated assets, more than \$150 million but less than \$1 billion in consolidated assets, and more than \$1 billion in consolidated assets.

State ratio averages correspond to the set of financial ratios printed on the Summary Ratios page of individual BHCPRs. (For definitions of ratios in the state averages report, please refer to ratio definitions beginning on page 3-5 of this manual.) Other information contained in a state average report are aggregate assets, aggregate net income, and the number of BHCs that constitute a peer group.

State average reports along with the national average report comprise one set of BHCPR reports. However, a state average report for the particular state in which a BHC is located is attached to each individual performance report. (See Appendix D for a sample state average report.)

National Average Report

Ratio averages for all top-tier BHCs in the U.S. with consolidated assets of more than \$150 million and multibank holding companies (i.e., all BHCs in peer groups 01 to 07) are printed in a one-page national average report. Ratios printed in the national average report are defined in the Summary Ratios section on page 3-5. (See Appendix E for a sample national average report.)

Peer Groups

Each U.S. bank holding company with consolidated assets of at least \$150 million, a multi-bank holding company with debt outstanding to the general public, or a multi-bank holding company that is engaged in a nonbank activity (either directly or indirectly) involving financial leverage or engaged in credit extending activities is classified into one of eight peer groups based on the criteria listed in Table 1.

To show changes in a company's peer group affiliation, the BHCPR identifies the BHC's associated peer group for each reporting period by displaying the two-digit peer number above the "Peer" column of the report page.

Peer Group Ratio Averages

Peer group ratio averages are included in the BHCPR to serve as a frame of reference for evaluating the financial condition and performance of a specific company relative to other firms with similar characteristics. This information serves as a benchmark against which an individual company's balance sheet structure and earnings are evaluated.

Table 1. Peer Group Classification

Peer Group Number	Consolidated Asset Size at the End of the Quarter
	Top-tier BHCs excluding atypical BHCs:
01	\$10 billion and over
02	\$3 billion - \$10 billion
03	\$1 billion - \$3 billion
04	\$500 million - \$1 billion
05	\$300 million - \$500 million
06	\$150 million - \$300 million
07	Less than \$150 million ¹
09	Second-tier BHCs and atypical BHCs ²

- 1. Peer group 7 includes only multi-bank holding companies with debt outstanding to the general public or that are engaged in a nonbank activity (either directly or indirectly) involving financial leverage or engaged in credit extending activities.
- 2. Peer group ratio averages and percentile rank data are omitted from individual BHCPRs generated for lower-tier and atypical BHCs. Second- or lower-tier companies in an organizational structure with consolidated assets of \$1 billion or more are required to file the FR Y-9C and LP with the Federal Reserve

System. A BHC is considered an atypical company if:

- it does not consolidate financial statements for all subsidiaries;
- it has significant non-bank activities;
- its parent company is itself a bank; or
- its operations deviate significantly from other holding companies in the same size category.

Atypical companies are excluded from the calculation of peer group ratio averages to prevent the distortion of comparative financial ratios.

2-2

A peer group average for a financial ratio is the arithmetic mean of the ratio values calculated for all BHCs in a selected peer group subject to upper and lower limits (exclusion factors). To reduce the influence of erroneous or atypical data on peer group ratio averages, values falling outside the upper or lower limits are excluded from the calculation of the peer group average. The procedure is as follows. For each ratio, data for all BHCs comprising a peer group are used to determine the upper and lower limits by first calculating the mean and the standard deviation. Next, the upper (lower) limit is computed as the mean plus (minus) two standard deviations. Ratio values exceeding the upper limit (or falling below the lower limit) are then excluded from the calculation of an "adjusted" mean, which is called the peer group average.

Percentile Rank

The percentile rank is a value that ranges from 0 to 99 and is displayed in a column to the right of the bank holding company and peer group columns. It reflects the statistical position of a bank holding company within an array of ratio values for all members of a specified peer group. Moreover, it describes how high or low a bank holding company's financial ratio is when compared with the ratio values of other BHCs in the peer group. Depending upon the financial ratio analyzed, a high percentile rank may indicate a positive or negative attribute. A high percentile rank for ratios that vary directly with financial soundness (e.g., return on assets or equity capital to total assets) may indicate strength in the particular area measured. Conversely, a high percentile rank for ratios that vary inversely with financial soundness (e.g., net charge-offs to total loans or noncore funding dependence) may indicate a weakness. When using the percentile rank as a means of determining strength or weakness in a financial area, an analyst should use this measure in conjunction with other data such as the appropriateness of the peer group to which the BHC is being compared and related measures of performance.

Percentile ranks for ratio values that exceed the upper limit or fall below the lower limit are replaced with "+++" or "---," respectively, in individual BHCPRs.

Average Balances

Two methods for calculating average balances of assets and liability accounts are employed in the BHCPR: the four-point and the fivepoint average balances. The fourpoint formula applies to quarterly average balances reported by the BHC in Schedule HC-E (Quarterly Averages) of the FR Y-9C report form. This approach involves the calculation of the arithmetic mean by dividing the cumulative sum of the quarterly average balances to date by the number of quarters that elapsed as of the report date (i.e., one for the March quarter, two for the June quarter, three for the September quarter, or four for the December quarter).

The five-point method is applied to end-of-quarter balances of accounts reported on the balance sheet and accompanying schedules, other than Schedule HC-E. A five-point average is calculated by dividing the cumulative sum of the end-of-quarter balances (beginning with the previous year-end and ending with the most recent quarter) by the number of reporting quarters (i.e., two for the March quarter, three for the June quarter, four for the September quarter, or five for the December quarter). Prior to March 1997, multi-bank holding companies below \$150 million in consolidated assets with debt outstanding to the general public or that engaged in a nonbank activity (either directly or indirectly) involving financial leverage or engaged in credit extending activities were not required to complete Schedule HC-E of the FR Y-9C report. For these companies, therefore, pre-March 1997

BHCPRs generated a proxy for data items collected in Schedule HC-E. The proxy was determined by calculating the arithmetic mean of the account balances at the beginning and end of the reporting quarter (e.g., average loans and leases for the second quarter was the average of reported consolidated loans and leases as of the March 31 and June 30 reporting periods).

Annualization

Annualization is the process of converting a ratio to an estimated annual rate by multiplying a ratio generated during the March, June, or September quarters by a factor (4, 2, or 1.33, respectively). A ratio value is annualized when it relates an income account, expense account, or loan loss/recovery item to a balance sheet item. Examples of annualized ratios are the yields on specific assets or cost of funds. The purpose of annualization is to facilitate trend analysis and to make the comparison of interim-period data consistent with annual data.

Tax Equivalency

Tax-exempt income items in the BHCPR are adjusted to estimate the amount that would result if the income were subject to federal and state income taxes. This result is called the fully taxable equivalent (FTE) income. The following terms are defined below: tax equivalent adjustment, total tax equivalent adjustment, and other tax equivalent adjustment.

The tax equivalent adjustment results when net interest income is deducted from the amount of fully taxable equivalent net interest income reported in the memoranda section of Schedule HI of the FR Y-9C report form. An estimate of the applicable tax benefit on tax-exempt securities is derived first by subtracting interest income on securities from the FTE interest income on securities and then

multiplying the result by the pro-rata share of the tax equivalent adjustment (that is, the proportion of total tax-exempt interest income accounted for by the tax-exempt income on municipal securities). Similarly, the tax benefit on loans and leases is defined as the pro-rata share of the tax equivalent adjustment based on the proportion of total tax-exempt interest income accounted for by tax-exempt income on obligations (other than securities) of states and political subdivisions in the U.S. and on lease financing receivables.

Total tax equivalent adjustment is derived by subtracting pretax income from the taxable equivalent pretax income. The amount of "other tax equivalent adjustments" is computed by deducting the tax benefit on tax-exempt income on securities and loans and leases from the total tax equivalent adjustment.

Growth Rates

One-year and five-year percentage changes are provided for certain income statement and balance sheet accounts. The BHCPR calculates the one-year percentage change by subtracting the year-ago quarter account balance from the latest quarter's account balance and then dividing the result by the year-ago account balance. Likewise, the five-year percentage change is computed by subtracting the account balance for the corresponding quarter five years earlier from the latest quarter's account balance and then dividing the difference by the latter value.

The BHCPR prints "+++++" or "----" to replace computed values for growth rates or percentage changes that exceed 999.99 percent or fall below -999.99 percent, respectively. If the value of the latest

quarter's account balance is negative or if the year-ago quarter's account balance is equal to zero or is negative, the BHCPR displays an "NA" instead of the computed growth rate.

Missing Data

In general, dollar amounts and ratio values for FR Y-9C or LP data items that were not collected in the past appear on the BHCPR as "NA" for periods prior to the initial reporting date. The BHCPR also displays an "NA" when the divisor of a ratio is equal to zero or in a case where the divisor consists of a negative value for net income or equity capital.

The BHCPR handles extremely large positive or negative values that do not fit within the data columns by replacing the values with "+++++" or "----," respectively.

Section 3: Sample Bank Holding Company Performance Report and Definition of Items

General Description

This section of the manual contains the sample individual BHCPR pages in the order in which they appear in the BHCPR. Definitions of financial ratios and other data are provided following a description of each BHCPR page.

month yyyy BANK HOLDING COMPANY PERFORMANCE REPORT SAMPLE BANK HOLDING COMPANY RICHMOND, VA

BANK	HOLDING COMPANY INFORMATION	TABLE OF CONTE	ENTS
RSSD NUMBER:	1234567	SECTION	PAGE NUMBER
FEDERAL RESER	VE DISTRICT: 5	SUMMARY RATIOS	1
CONSOLIDATED	ASSETS (\$000): 14,928,373	CONSOLIDATED INFORMATION:	cypruses a
PEER GROUP NU	MBER: 01 NUMBER IN PEER GROUP: 60	INCOME STATEMENT - REVENUES AND RELATIVE INCOME STATEMENT AND MA NON-INTEREST INCOME AND EXPENSES	ARGIN ANALYSIS 3
NUMBER OF BAN	K SUBSIDIARIES: 3	ASSETS. LIABILITIES AND CHANGES IN CAPIT PERCENT COMPOSITION OF ASSETS AN LIQUIDITY AND FUNDING. OFF-BALANCE-SHEET TRANSACTIONS. DERIVATIVE INSTRUMENTS	7ÅL
PEER GROUP NUMBER	DESCRIPTION	DERIVATIVES ANALYSIS	
01 02 03 04 05 06 07* 09	CONS ASSETS EQUAL TO OR GREATER THAN \$10 BIL CONS ASSETS BETWEEN \$3 BIL AND \$10 BIL CONS ASSETS BETWEEN \$3 BIL AND \$3 BIL CONS ASSETS BETWEEN \$500 MIL AND \$1 BIL CONS ASSETS BETWEEN \$500 MIL AND \$100 MIL CONS ASSETS BETWEEN \$300 MIL AND \$500 MIL CONS ASSETS BETWEEN \$100 MIL AND \$500 MIL CONS ASSETS BETWEEN \$100 MIL AND \$500 MIL CONS ASSETS BETWEEN \$100 MIL AND \$300 MIL CONSOLIDATED ASSETS LESS THAN \$150 MILION ATYPICAL AND SECOND-TIER BANK HOLDING COMPANIES	PAST DUE AND NONACCRUAL ASSETS RISK-BASED CAPITAL FOREIGH ACTIVITIES PARENT COMPANY INFORMATION: INCOME STATEMENT BALANCE SHEET ANALYSIS - PART II ANALYSIS - PART II	
ADDRESSEE:			
SAMP 2100	F EXECUTIVE OFFICER LE BANK HOLDING COMPANY VIRGINIA AVENUE MOND, VA 99999	FOR INFORMATION ON ORDER: GROUP REPORTS OR THE USE NATIONAL TECHNICAL INFOR SPRINGFIELD, VIRGINIA AT	R'S GUIDE, CONTACT THE MATION SERVICE (NTIS) IN

NOTE

THIS REPORT, WHICH IS PREPARED BY THE FEDERAL RESERVE BOARD'S DIVISION OF BANKING SUPERVISION AND REGULATION. IS USED BY THE FEDERAL RESERVE SYSTEM IN CARRYING OUT ITS SUPERVISORY RESPONSIBILITIES. ALL INFORMATION CONTAINED HEREIN WAS OBTAINED FROM SOURCES DEEMED RELIABLE. HOWEVER, NO GUARANTEE IS GIVEN AS TO THE ACCURACY OF THE DATA OR OF THE CALCULATIONS DERIVED THEREFROM. THE DATA AND CALCULATIONS IN THIS REPORT DO NOT INDICATE APPROVAL OR DISAPPROVAL OF ANY PARTICULAR INSTITUTION'S PERFORMANCE AND ARE NOT TO BE CONSTRUED AS A RATING OF ANY INSTITUTION BY THE FEDERAL RESERVE SYSTEM. USERS ARE CAUTIONED THAT ANY CONCLUSIONS DRAWN FROM THIS REPORT ARE THEIR OWN AND ARE NOT TO BE ATTRIBUTED TO THE FEDERAL RESERVE SYSTEM. QUESTIONS REGARDING THE CONTENTS OF THIS REPORT SHOULD BE DIRECTED TO THE NEAREST FEDERAL RESERVE BANK.

*INCLUDES ONLY BANK HOLDING COMPANIES WITH TWO OR MORE BANK SUBSIDIARIES AND THAT HAVE OUTSTANDING DEBT TO THE GENERAL PUBLIC OR / ENGAGED IN A NONBANK ACTIVITY INVOLVING FINANCIAL LEVERAGE OR ENGAGED IN CREDIT EXTENDING ACTIVITIES. PRIOR TO MARCH 1994, HOWEVE THE PEER GROUP WAS COMPOSED OF ALL MULTI-BANK HOLDING COMPANIES.

Introductory Page

The Introductory Page presents the report date of the BHCPR, bank holding company information, the Table of Contents, and a description of peer groups. The following facts on the subject bank holding company are printed on this report page: the name

and address of the BHC, the identification numbers assigned by the Federal Reserve System to the BHC, the district number of the Federal Reserve Bank which has regulatory authority over the BHC, its consolidated assets as of the report date,

the two-digit identifier of the peer group associated with the BHC, the number of companies that comprise its peer group, and the number of bank subsidiaries.

		עעעע			א אאא			УУУУ			УУ		УУУ
VERAGE ASSETS (\$000) ET INCOME (\$000) UMBER OF BHCS IN PEER GROUP	14,995,638 35,417 60			14,582,220 34,020 60			14,957,590 106,964 61			14,257,463 139,488 60		13,460,769 133,124 61	
ARNINGS AND PROFITABILITY	внс	PEER 01	РСТ	внс	PEER 01	PCT	ВНС	PEER 01	РСТ	ВНС	PEER 01	ВНС	PEER 0
ERCENT OF AVERAGE ASSETS: NET INTEREST INCOME + NON-INTEREST INCOME - OVERHEAD EXPENSE - PROVISION FOR LOSSES + SECURITIES GAINS (LOSSES) + OTHER TAX EQUIY ADJUSTMENTS = PRETAX NET OPER INCOME (TE) NET OPERATING INCOME ET INCOME	3.92 1.77 3.87 0.34 0.05 0.00 1.54 0.94	3.47 2.38 3.52 0.27 0.06 0.00 2.13 1.33	73 73 60 51 13 16	3.91 1.61 3.61 0.50 0.10 0.00 1.51 0.93	3.57 2.30 3.54 0.30 0.07 0.00 2.17 1.36	49 14	3.88 1.62 3.86 0.56 0.03 0.00 1.10 0.72	3.65 2.34 3.90 0.32 0.06 0.00 2.04 1.28 1.28	53 36 59 88 43 49 11 12	3.77 1.37 3.40 0.21 0.02 0.00 1.55 0.98	3.85 2.23 3.68 0.36 0.05 0.00 2.08 1.32 1.32	3.56 1.27 3.10 0.17 0.01 0.00 1.58 0.99	3.8 2.0 3.6 0.3 0.0 0.0 2.0 1.2
ERCENT OF AVG EARNING ASSETS: INTEREST INCOME (TE) INTEREST EXPENSE NET INTEREST INCOME (TE)	7.57 3.30 4.27	7.52 3.65 3.88		8.11 3.86 4.25	8.08 4.06 4.02	50 42 62	7.97 3.74 4.23	8.23 4.14 4.09	38 32 48	7.95 3.89 4.06	8.44 4.13 4.31	7.75 3.94 3.81	8.2 3.9 4.2
OSSES, ALLOW, AND PAST DUE+NONACCR: NET LN&LS LOSSES/AVG LOANS & LEASES EARNINGS COVERAGE OF NET LOSSES (X) LN&LS ALLOWANCE/TOTAL LOANS & LEASES NONACCR LNS&LS+RE ACQ/LNS&LS+RE ACQ	0.46 6.49 2.22 1.73	0.40 13.72 1.58 0.71	16 90	0.77 4.08 1.88 1.00	0.49 12.44 1.71 0.64	11	0.69 3.78 2.19 1.43	0.49 12.89 1.57 0.67	79 8 91 98	0.34 8.27 1.87 1.02	0.54 11.50 1.71 0.64	0.16 17.53 1.96 0.97	0.5 11.8 1.8
IQUIDITY AND FUNDING: NET NONCORE FUNDING DEPENDENCE NET ST NONCORE FUNDING DEPENDENCE NET LOANS AND LEASES/TOTAL ASSETS	50.56 40.67 61.77	33.69 24.65 61.74	90	45.17 34.98 61.80	32.39 23.05 60.99	83 86 42	48.18 39.37 62.82	33.66 23.58 60.91	85 87 46	47.46 37.83 60.95	34.39 23.08 61.48	49.13 35.15 59.93	31.3 21.7 61.5
APITALIZATION: TIER 1 LEVERAGE RATIO EQUITY CAPITAL/TOTAL ASSETS NET LOANS&LS/EQUITY CAPITAL (X) CASH DIVIDENDS/NET INCOME RETAINED EARNINGS/AVG EQUITY CAP	7.57 8.09 7.64 38.66 7.26	7.27 8.09 7.76 39.64 9.85	55	7.41 7.75 7.98 38.19 7.39	7.47 8.07 7.62 36.60 10.50	57 49 54 56 18	7.49 7.89 7.96 49.34 4.67	7.30 8.06 7.63 42.07 9.16	61 54 58 71 16	7.21 7.45 8.18 35.65 8.08	7.42 7.91 7.79 38.74 10.28	7.98 7.61 7.87 35.58 8.01	7.5 8.0 7.6 39.5 9.5
ROWTH RATES: ASSETS EQUITY CAPITAL NET LOANS AND LEASES NONCORE FUNDING	1.15 5.62 1.10 4.84	22.67 24.63 21.32 35.13	31 10	5.51 7.72 7.63 0.80	21.92 21.71 21.45 31.45		0.14 6.12 3.20 -0.79	28.46 29.26 27.12 37.60	20	7.04 4.79 8.88 1.03	17.25 15.96 18.43 30.89	6.08 1.11 5.89 7.54	15.1 16.3 17.3 21.1
ARENT COMPANY RATIOS: SHORT-TERM DEBT/EQUITY CAPITAL LONG-TERM DEBT/EQUITY CAPITAL EQUITY INVESTMENT IN SUBS/EQUITY CAP CASH FR OP+NONCASH+OP EX/OP EXP+DIV	10.87 7.45 111.44 116.13	9.79 23.42 111.10 136.07	40 52	13.04 7.87 113.87 139.02	9.23 28.03 111.37 154.52	78 22 60 55	10.74 7.59 112.97 156.35	9.64 23.37 110.95 156.37	68 38 62 70	14.79 8.06 116.08 162.31	9.31 27.65 110.74 158.20	6.64 5.63 99.83 217.49	9.3 27.6 105.6 184.8

Summary Ratios

The Summary Ratios page provides a brief overview of the financial condition and performance of a bank holding company based on key financial ratios in the following areas: earnings and profitability, asset quality, liquidity and funding, capitalization, growth, and parent company condition. Moreover, this report page presents the dollar amounts of year-to-date average assets and net income, as well as the number of companies in the BHC's peer group. (Note: Headers on the top left corner of this page and subsequent BHCPR pages present the BHC's name, identification number, city and state, Federal Reserve District number, peer group number, and total assets.)

For a more thorough analysis, the BHCPR user should refer to the detailed information presented in subsequent pages of the performance report. Below are definitions of items appearing on this report page.

Average Assets (\$000)

The year-to-date cumulative sum of the quarterly average consolidated assets divided by the number of calendar quarters to date (four-point average). Effective as of March 31, 1994, the average of consolidated assets reflects the amortized cost (instead of the fair value) of available-for-sale debt and equity securities.

An asterisk that appears beside this line item name indicates that the current quarter financial statements reflect a business combination using the pooling-of-interest method of accounting. An @ symbol signifies that the current quarter financial statements are restated due to new or revised Statements of Financial Accounting Standards.

Net Income (\$000)

The amount of net income after extraordinary items.

Number of BHCs in Peer Group

The total number of bank holding companies in the peer group to which an individual bank holding company belongs. (See the definition of BHCPR peer groups on page 2-2.)

Earnings and Profitability

Percent of Average Assets

Net Interest Income (TE) (Percent of Average Assets)

Net interest income on a taxable equivalent basis divided by average assets.

Non-Interest Income (Percent of Average Assets)

Total non-interest income divided by average assets.

Overhead Expense (Percent of Average Assets)

The sum of salaries and employee benefits, expense on premises and fixed assets (net of rental income), and other non-interest expenses divided by average assets.

Provision for Losses (Percent of Average Assets)

The sum of the provision for loan and lease losses and the provision for allocated transfer risk divided by average assets.

Securities Gains (Losses) (Percent of Average Assets)

The difference between the sale price and amortized cost of securities that are classified as held-to-maturity or available-for-sale (or securities not held in trading accounts prior to the March 1994 quarter) divided by average assets. Included in realized losses are write-downs of the cost basis resulting from other-than-temporary impairments.

Other Tax Equivalent Adjustments (Percent of Average Assets)

Other tax equivalent adjustments, excluding the tax benefit on taxexempt interest income, divided by average assets. (See the discussion of tax equivalency on page 2-3.)

Pretax Net Operating Income (TE) (Percent of Average Assets)

Income or loss before income taxes, extraordinary items, and other adjustments on a taxable equivalent basis divided by average assets.

Net Operating Income (Percent of Average Assets)

Income after applicable income taxes and minority interest but before extraordinary items and other adjustments divided by average assets.

Net Income (Percent of Average Assets)

The amount of net income after applicable taxes, minority interest, extraordinary items, and adjustments divided by average assets.

Percent of Average Earning Assets

Interest Income (TE) (Percent of Average Earning Assets)

Total interest income on a taxable equivalent basis divided by average earning assets. (See the definition of average earning assets on page 3-13.)

Interest Expense (Percent of Average Earning Assets)

Total interest expense divided by average earning assets. (See the definition of average earning assets on page 3-13.)

Net Interest Income (TE) (Percent of Average Earning Assets)

Net interest income on a taxable

equivalent basis divided by average earning assets. (See the definition of average earning assets on page 3-13.)

Losses, Allowance, and Past Due and Nonaccrual Loans and Leases

Net Loan and Lease Losses/ Average Loans and Leases

Gross loan and lease losses minus recoveries divided by (four-point) average loans and leases, net of unearned income. (See the definition of average loans and leases on page 3-13.)

Earnings Coverage of Net Losses (X)

Income before taxes, minority interest, and extraordinary items plus the provision for possible loan and lease losses (including the provision for allocated transfer risk) divided by net loan and lease losses. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Loan and Lease Allowance/Total Loans and Leases

Allowance for possible loan and lease losses, including the allocated transfer risk reserve, divided by total loans and leases, net of unearned income.

Nonaccrual Loans and Leases Plus Real Estate Acquired/Loans and Leases Plus Real Estate Acquired

The sum of loans and leases in nonaccrual status and real estate acquired in satisfaction of debt previously contracted divided by the sum of loans and leases (net of unearned income) and real estate acquired in satisfaction of debt previously contracted.

Liquidity and Funding

Net Noncore Funding Dependence

The difference between noncore funding and short-term investments divided by long-term assets.

"Noncore Funding" is the sum of time deposits with balances of \$100,000 or more, deposits in foreign offices and Edge or Agreement subsidiaries, federal funds purchased and securities sold under agreements to repurchase, commercial paper, other borrowings (including mortgage indebtedness and obligations under capitalized leases), and brokered deposits less than \$100,000. (Note: Values printed for periods prior to March 1996 do not include the last component.)

"Short-term investments" is defined as the sum of interest-bearing bank balances, federal funds sold and securities purchased under agreements to resell, debt securities with a remaining maturity of one year or less, and acceptances of other banks. (Note: Values printed for periods prior to March 1996 reflect debt securities with an *original* maturity of one year or less and exclude the last two components.)

"Long-term assets" is comprised of loans and leases (net of unearned income, allowance for loan and lease losses, and allocated transfer risk reserve), debt securities with a remaining maturity of over one year, equity securities, and real estate owned that were acquired in satisfaction of debts previously contracted, minus acceptances of other banks. (Note: Values printed for periods prior to March 1996 reflect debt securities with an *original* maturity of over one year and exclude the last two components.)

Net Short-Term Noncore Funding Dependence

The difference between short-term noncore funding and short-term investments divided by long-term assets.

"Short-term Noncore Funding" is the sum of commercial paper, federal funds purchased and securities sold under agreements to repurchase, and the following liability items with a remaining maturity of one year or less: time deposits with balances of \$100,000 or more, deposits in foreign offices and Edge or Agreement subsidiaries, other borrowings (including mortgage indebtedness and obligations under capitalized leases), and brokered deposits less than \$100,000. (Note: Data are not available for periods prior to March 1996.)

(See the definitions of short-term investments and long-term assets above.)

Net Loans and Leases/Total Assets

Loans and lease financing receivables, net of unearned income, allowance for loan and lease losses, and allocated transfer risk reserve, divided by total assets.

Capitalization

Tier 1 Leverage Ratio

Tier 1 capital divided by average assets for the latest quarter (as reported in Schedule HC-E of the FR Y-9C report form). "Average assets" is adjusted by deducting the sum of goodwill, excess MSAs, NMSAs, PCCRs and grandfathered other identifiable intangible assets, and deferred tax assets in excess of the regulatory capital limit. (See the definition of the Tier 1 capital components in the Risk-Based Capital section of this manual beginning on page 3-59.)

Equity Capital/Total Assets

Total equity capital divided by total assets.

Net Loans and Leases/Equity Capital (X)

Loans and lease financing receivables, net of unearned income, allowance for loan and lease losses, and allocated transfer risk reserve divided by total equity capital. (Note: This ratio is expressed as the number of times (not a percent) as denoted by "X" in the caption above

3-6

and, therefore, is not multiplied by 100.)

Cash Dividends/Net Income

Total cash dividends declared divided by net income.

Retained Earnings/Average Equity Capital

The difference between net income and cash dividends declared divided by average equity capital (four-point average). See page 3-77 for the definition of average equity capital.

Growth Rates

This section presents the twelvemonth growth rates of assets, equity capital, loans and leases (net of unearned income, allowance for loan and lease losses, and allocated transfer risk reserve), and noncore funding. (See the definition of the one-year percentage change on page 2-4.)

Parent Company Ratios

Short-Term Debt/Equity Capital

Borrowings with a remaining maturity of one year or less, including commercial paper, divided by total equity capital.

Long-Term Debt/Equity Capital

The sum of other borrowed funds with a remaining maturity of greater than one year, mandatory convertible securities, and subordinated notes and debentures, including limited-life preferred stock and

related surplus, divided by total equity capital.

Equity Investment in Subsidiaries/Equity Capital

Equity investment in bank subsidiaries and associated banks, in non-bank subsidiaries and associated nonbank companies, and in subsidiary bank holding companies divided by total equity capital.

Cash Flow from Operations Plus Noncash Items Plus Operating Expense/Operating Expense Plus Dividends

The sum of cash flow provided by operating activities, total operating expense, and noncash items included in operating expense divided by the sum of total operating expense and cash dividends declared.

	mmm уууу	mmm уууу	уууу	уууу	уууу	PERCENT 1-YR	CHANGE 5-YR
EREST AND FEES ON LOANS OME FROM LEASE FINANCING RECEIVABLES FULLY TAXABLE INCOME ON LOANS AND LS TAX EXEMPT INCOME ON LOANS AND LS EST TAX BENEFIT ON INC ON LOANS & LS INCOME ON LOANS AND LEASES (TE) ESTMENT INTEREST INCOME (TE) EREST ON DUE FROM DEPOSITORY INST EREST INCOME ON OTHER EARNING ASSETS TOTAL INTEREST INCOME (TE)	186,788	194,229	779,564	733,329	682,897	-3.8	46.3
DME FROM LEASE FINANCING RECEIVABLES	8,269	6,012	25,698 805 220	35,378 748 457	27,651 710 526	37.5 -2.6	110.1 48.2
TAX EXEMPT INCOME ON LOANS AND LS	175,045	200,230	42	700,057	710,520	27.3	
EST TAX BENEFIT ON INC ON LOANS & LS	105.04	900 045	13	23	16	-1.4	-10.3 48.2
INCUME UN LUANS AND LEASES (IE) ESTMENT INTEREST INCOME (TE)	195,061 55,877	61.960	240.278	237,229	710,564 219.094	-2.6 -9.8	
EREST ON DUE FROM DEPOSITORY INST	7,397	8,884	45,414	42,376	43,433 1,840 974,931	-16.7	-4.0
EREST INCOME ON OTHER EARNING ASSETS	2,506	1,158	3,146	2,354	1,840	116.4 -4.2	
IDIAL INTEREST INCOME (TE)	200,041	212,241	1,074,113	1,050,009	7/4,731		
EREST ON TIME DEPOSITS OF \$100K OR MO	RE 10,933	12,337	51,653	52,232	52,672	-11.4 -22.5	
EREST ON TIME DEPOSITS < \$100K	16,113 24,315	20,792 29.591	120,429	115.891	101.179	-17.8	
EREST ON OTHER DEPOSITS	14,495	17,547	68,966	67,928	130,868	-17.4	-41.7
EREST ON OTHER BORROWED FUNDS	45,041	47,264	187,942	185,998	202,758 8 369	-4.7 34.9	34.7 29.8
EREST ON TIME DEPOSITS OF \$100K OR MO EREST ON TIME DEPOSITS < \$100K EREST ON FOREIGN OFFICE DEPOSITS EREST ON OTHER DEPOSITS EREST ON OTHER BORROWED FUNDS EREST ON OTHER BORROWED FUNDS EREST ON SUB DEBT 8 MAND CONV SEC TOTAL INTEREST EXPENSE	113,705	129,612	513,782	513,811	495,826	-12.3	46.2
NET INTEREST INCOME (TE)	147 136	142,635	580.331	536.878	479.105	3.2	33.2
NET INTEREST INCOME (TE) -INTEREST INCOME ADJUSTED OPERATING INCOME (TE)	66,312	142,635 58,638 201,273	241,579	536,878 195,889 732,767	171,496	13.1	56.6
ADJUSTED OPERATING INCOME (TE)	213,448	201,273	821,910	732,767	650,601	6.1	39.7
RHEAD EXPENSE	144,906	131,489	577,661	484,715	416,951	10.2	63.1
VISION FOR CREDIT LOSSES	12,590	18,303	84,014	30,338	22,227	-31.2	52.5 NA
URITIES GAINS (LOSSES)	1,950	3,520	4,449	2,591	973	-44.6	++++
ER TAX EQUIVALENT ADJUSTMENTS		. 0	0	58	3	"NĄ	, NA
RESISTED GERATING INCOME (IE) RHEAD EXPENSE VISION FOR CREDIT LOSSES VISION FOR ALLOCATED TRANSFER RISK URITIES GAINS (LOSSES) ER TAX EQUIVALENT ADJUSTMENTS PRETAX NET OPERATING INCOME (TE)	57,902	55,001	164,684	220,363	212,399	5.3	3.9
LICABLE INCOME TAXES	22,123	20,556	56,649	78,512	76,696	7.6	5.9
EQUIVALENT ADJUSTMENTS APPLICABLE INCOME TAXES (TE)	22,278	173 20.729	57.274	79.387	77.831	7.5	-64.0 4.5
ORITY INTEREST	207	252	446	1,488	1,444	-17.9	527.
NET OPERATING INCOME	35,417	34,020	106,964	139,488	155,124	4.1 NA	3.0 NA
LICABLE INCOME TAXES EQUIVALENT ADJUSTMENTS APPLICABLE INCOME TAXES (TE) ORITY INTEREST NET OPERATING INCOME EXTRAORDINARY GAINS (LOSSES) NET INCOME	35,417 0 35,417	34,020	106,964	78,512 875 79,387 1,488 139,488 0	133,124	4.1	3.0
00 4 HP 4							
ESTMENT SECURITIES INCOME (TE):	es 201	F/ 7/0	030 400	010 511	201 201		10.
U.S. TREASURY AND AGENCY SEC	51,701 507	56,760 517	218,480	218,511	204,294	~8.9 -1.9	
MUNICIPAL SECURITIES (TE)	658	686	2,672	2,595	3,445	-4.1	-42.1
DOMESTIC DEBT SECURITIES	71 2 108	22 3 267	89 14.812	152 14.489	535 4 184	222.7 -35.5	
DOMESTIC EQUITY SECURITIES	1,339	1,225	4,225	1,483	6,634	9.3	330.6
UKANDA: ESTMENT SECURITIES INCOME (TE): U.S. TREASURY AND AGENCY SEC MUNICIPAL SECURITIES (BOOK) MUNICIPAL SECURITIES (TE) MUNICIPAL SECURITIES (TE) MUNICIPAL SECURITIES FOREIGN DEBT SECURITIES FOREIGN DEBT SECURITIES FOREIGN EQUITY SECURITIES FOREIGN EQUITY SECURITIES H. RIVIDENDS DECLARED.	0	0	0	9	0	NA	
U DIAIDENDO DECEMPED:	13,691	12,992	52,776	49,725 49,725 0	47,361	5.4	24.1
COMMON PREFERRED	13,691	12,992 0	52,776	49,725	47,361	5.4	24.I

Income Statement—Revenues and Expenses

BHCPR page 2 details the major income and expense components of the subject bank holding company's consolidated income. In addition, an estimate of the tax benefit derived from tax-exempt income is allocated between municipal loans and leases and municipal securities. By adding the tax benefit to interest income, the dollar amounts of income on loans and leases, investment interest income, total interest income, net interest income, adjusted operating income, and pretax net operating income are converted to a fully tax equivalent basis.

The memoranda section presents the components of investment securities income and the portion of income paid as dividends to each type of stockholder. The last two columns on the right present one- and five-year growth rates for each income and expense category. (See the description of Growth Rates on page 2-4.)

Information on this report page is primarily obtained from the Consolidated Income Statement (Schedule HI) of the FR Y-9C report form. (See Appendix F.)

Interest and Fees on Loans

Interest and yield-related fee income on domestic and foreign loans including obligations (other than securities) of states and political subdivisions in the U.S.

Income from Lease Financing Receivables

Income from taxable and tax-exempt lease financing receivables.

Fully Taxable Income on Loans and Leases

The sum of interest and fee income on loans (excluding interest on tax-exempt obligations of states and political subdivisions in the U.S.) and taxable lease financing receivables.

Tax Exempt Income on Loans and Leases

Tax-exempt interest income on obligations of states and political subdivisions in the U.S. and lease financing receivables.

Estimated Tax Benefit on Income on Loans and Leases

The estimated tax benefit attributable to tax-exempt loan and lease income. (See the discussion of tax equivalency on page 2-3.)

Income on Loans and Leases (TE)

The sum of taxable and tax-exempt income on loans and lease financing receivables and the estimated tax benefit on the tax-exempt income on loans and leases. (See the discussion of tax equivalency on page 2-3.)

Investment Interest Income (TE)

Income on U.S. Treasury securities and U.S. government agency and corporate obligations, on securities issued by states and political subdivisions in the U.S., and on other debt and equity securities not held in trading accounts plus the estimated tax benefit on tax-exempt municipal securities. (See the discussion of tax equivalency on page 2-3.)

Interest on Balances Due from Depository Institutions

Interest income on balances due from depository institutions that are held in the BHC's U.S. and foreign offices, Edge or Agreement subsidiaries, International Banking Facilities, and consolidated subsidiaries.

Interest Income on Other Earning Assets

The sum of interest income on federal funds sold and securities purchased under agreements to resell, interest income on assets held in trading accounts, and other interest income.

Total Interest Income (TE)

Total interest income plus the tax equivalent adjustment. (See the discussion of tax equivalency on page 2-3.)

Interest on Time Deposits of \$100 Thousand or More

Interest expense on time deposits of \$100,000 or more in domestic offices.

Interest on Time Deposits below \$100 Thousand

Interest expense on time deposits of less than \$100,000 in domestic offices.

Interest on Foreign Office Deposits

Interest expense on deposits in foreign offices, Edge and Agreement subsidiaries, and International Banking Facilities as reported in Schedule HI of the FR Y-9C.

Interest on Other Deposits

Interest expense on other domestic deposits as reported in Schedule HI of the FR Y-9C.

Interest on Other Borrowed Funds

Interest expenses on federal funds purchased and securities sold under agreements to repurchase, other borrowed funds, and other liabilities.

Interest on Subordinated Debt and Mandatory Convertible Securities

Interest expenses on subordinated notes and debentures and on mandatory convertible securities (equity contract notes and equity commitment notes) as reported in Schedule HI of the FR Y-9C.

Total Interest Expense

Interest expenses on time and other deposits in domestic offices, depos-

its in foreign offices, Edge or Agreement subsidiaries and International Banking Facilities, federal funds purchased and securities sold under agreements to repurchase, other borrowed funds (including mortgage indebtedness and obligations under capitalized leases), subordinated notes and debentures, mandatory convertible securities, and other liabilities.

Net Interest Income (TE)

Net interest income plus the taxable equivalent adjustment. (See the discussion of tax equivalency on page 2-3.)

Non-Interest Income

The sum of income from fiduciary activities, service charges on deposit accounts, other service charges, commissions and fees, trading revenue, and other non-interest income.

Adjusted Operating Income (TE)

The sum of net interest income on a taxable equivalent basis and non-interest income. (See the discussion of tax equivalency on page 2-3.)

Overhead Expense

Total non-interest expense including salaries and employee benefits, expense on premises and fixed assets (net of rental income), and other non-interest expense.

Provision for Credit Losses

The year-to-date provision for credit losses.

Provision for Allocated Transfer Risk

The year-to-date provision for allocated transfer risk as specified in Section 905(a) of the International Lending Supervision Act of 1983, in the agency regulations implementing the Act (Subpart D of Federal Reserve Regulation K), Part 351 of the FDIC's Rules and Regulations, and Part 20 of the Comptroller of the Currency's Regulations), and in any guidelines, letters, or instructions issued by the agencies.

Securities Gains (Losses)

The difference between the sale price and the amortized cost realized from the sale, exchange, redemption, or retirement of debt securities classified as held-to-maturity or on debt and equity securities that are classified as available-for-sale.

Other Tax Equivalent Adjustments

Other tax equivalent adjustments, excluding the tax benefit on taxexempt interest income. (See the discussion of tax equivalency on page 2-3.)

Pretax Net Operating Income (TE)

Income before income taxes, extraordinary items, and other adjustments on a taxable equivalent basis. (See the discussion of tax equivalency on page 2-3.)

Applicable Income Taxes

The total estimated federal, state, local, and foreign income tax expense as reported in Schedule HI of the FR Y-9C.

Taxable Equivalent Adjustments

The total taxable equivalent adjustment which results from subtracting the reported pretax income on the income statement from the fully taxable equivalent pretax income.

Applicable Income Taxes (TE)

The sum of applicable income taxes and total taxable equivalent adjustments. (See the discussion of tax equivalency on page 2-3.)

Minority Interest

The portion of income (or loss) before extraordinary items and cumulative effects of changes in accounting principles allocated to minority shareholders of less than wholly owned subsidiaries.

Net Operating Income

Income before extraordinary items and other adjustments as reported in Schedule HI of the FR Y-9C.

Net Extraordinary Gains (Losses)

Material aggregate extraordinary gains or losses, net of applicable income taxes.

Net Income

The amount of net income after extraordinary gains (losses) as reported in Schedule HI of the FR Y-9C.

Memoranda

Investment Securities Income (TE)

U.S. Treasury and Agency Securities

Interest income on U.S. Treasury securities and U.S. government agency and corporation obligations.

Municipal Securities (Book)

Interest income on securities issued by states and political subdivisions in the U.S.

Municipal Securities (TE)

Interest income on securities issued by states and political subdivisions in the U.S. on a taxable equivalent basis. (See the discussion of tax equivalency on page 2-3.)

Domestic Debt Securities

Interest income on U.S. debt securities that are designated as held-to-maturity or available-for-sale.

Foreign Debt Securities

Interest income on foreign debt securities that are designated as held-to-maturity or available-for-sale.

Domestic Equity Securities

Dividend income on U.S. equity securities that are designated as available-for-sale.

Foreign Equity Securities

Dividend income on foreign equity securities that are designated as available-for-sale.

Cash Dividends Declared

(Cash dividends declared on common stock and preferred stock during the calendar year-to-date, including dividends not payable until after the report date.)

Common

Cash dividends declared on common stock during the calendar year-to-date including dividends not payable until after the report date.

Preferred

Cash dividends declared on preferred stock (including limited-life preferred stock) during the calendar year-todate including dividends not payable until after the report date.

234567 SAMPLE BANK HOLDING COMPANY ICHMOND VA FR DIS: 5 ISSETS: 14,928,373 PEER: 01												PAGE 3		
PERCENT OF AVERAGE ASSETS	внс	mmm yyyy PEER 01	РСТ		mmm yyyy PEER 01		внс	YYYY PEER 01		BHC I	PEER 01	BHC		
RERCENT OF AVERAGE ASSETS NTEREST INCOME (TE) ESS: INTEREST EXPENSE QUALS: NET INTEREST INCOME (TE) LUS: NON-INTEREST INCOME (TE) GUALS: ADJ OPERATING INCOME (TE) ESS: POVERHEAD EXPENSE ESS: PROVISION FOR CREDIT LOSSES ESS: PROV FOR ALLOC TRANSFER RISK LUS: REALIZED G/L ON HTM SEC LUS: REALIZED G/L ON HTM SEC LUS: OTHER TAX EQUIV ADJUSTMENTS GUALS: PRETAX NET OPER INC (TE) ESS: APPLICABLE INCOME TAXES (TE)	6.96 3.03 3.92 1.77 5.69 3.87 0.34 0.00 0.00 0.05 0.05	6.72 3.24 3.47 2.38 5.85 3.52 0.26 0.00 0.00 0.00 2.13	55 21 77 47 50 73 73 49 47 62 51	7.47 3.56 3.91 1.61 5.52 3.61 0.50 0.00 0.00 0.10	3.58 3.57 2.30 5.88 3.54 0.30 0.00 0.00	65 50 63 33 36 56 85 50 43 71 49	7.31 3.43 3.88 1.62 5.49 3.86 0.56 0.00 0.00 0.03	7, 31 3, 65 3, 65 2, 34 6, 19 3, 90 0, 32 0, 00 0, 00 0, 00 2, 04	43 32 53 36 37 59 88 48 42 45	7.37 3.60 3.77 1.37 5.14 3.40 0.21 0.00 0.00 0.02 0.00	7.52 3.67 3.85 2.23 6.07 3.68 0.36 0.00 0.00 0.00 0.05	7.24 3.68 3.56 1.27 4.83 3.10 0.17 0.00 0.00 0.00	7 . 38 3 . 56 3 . 82 2 . 08 5 . 89 3 . 62 0 . 33 0 . 00 0 . 00 0 . 00 2 . 05	
ESS: APPLICABLE INCOME TAXES (TE) ESS: MINORITY INTEREST QUALS: NET OPERATING INCOME	0.59 0.01 0.94	0.77 0.02 1.33	17	0.57 0.01 0.93	0.78 0.02 1.36	18 75 14	0.38 0.00 0.72	0.74 0.02 1.28	9 69 12	0.56 0.01 0.98	0.79 0.02 1.32	0.58 0.01 0.99	0.77 0.00 1.24	
LUS: NET EXTRAORDINARY ITEMS QUALS: NET INCOME EMO: NET INCOME (LAST FOUR QTRS)	0.00 0.94 0.72	0.00 1.32 1.28	50 16 12	0.00 0.93 0.96	1.34	50 16 14	0.00 0.72 0.72	0.00 1.28 1.31	12	0.00 0.98 0.98	0.00 1.32 1.32	0.00 0.99 0.99	0.00 1.24 1.24	
ARGIN ANALYSIS: AVG EARNING ASSETS AVG EARNING ASSETS INT INCOME (TE)/AVG EARNING ASSETS INT INCOME (TE)/AVG EARNING ASSIS INT EXPENSE / AVG EARNING ASSETS NET INT INC (TE)/AVG EARN ASTS	91.92 74.37 7.57 3.30 4.27	89.12 74.14 7.52 3.65 3.88	39	92.05 76.81 8.11 3.86 4.25	88.57 73.07 8.08 4.06 4.02		91.83 74.33 7.97 3.74 4.23	88.88 73.27 8.23 4.14 4.09	53 38	92.72 77.83 7.95 3.89 4.06	89.02 73.35 8.44 4.13 4.31	93.41 78.95 7.75 3.94 3.81	89.64 73.43 8.23 3.98 4.25	
TELD OR COST: OTAL LOANS AND LEASES (TE) NVESTMENT SECURITIES (TE) NT-BEARING BANK BALANCES ED FUNDS SOLD & REVERSE REPOS RADING ASSETS OTAL EARNING ASSETS				8.61 6.69 9.02 6.26 16.32 8.11	6.59 7.43 5.71 4.23	61 47 74 90 98 57	8.48 6.55 10.34 5.56 3.04 7.96	8.83 6.77 9.15 6.33 4.04 8.17	42 70 48 30	8.53 6.46 8.16 4.48 2.74 7.94	9.02 6.78 8.18 5.87 4.27 8.36	8.45 6.46 6.65 5.41 0.00 7.74	8.89 6.67 7.48 5.50 4.51 8.16	
NVESTMENT SECURITIES (TE): U.S. TREASURY AND AGENCY SEC MUNICIPAL SECURITIES (BOOK) MUNICIPAL SECURITIES (TE) OTHER INVESTMENT SECURITIES	6.02 6.69 8.68 7.94	6.05 5.40 9.11 6.25	40 86 57 90	6.42 6.42 8.52 8.04	6.44 5.65 9.79 6.13	52 78 40 91	6.35 6.53 8.46 9.25	6.70 5.74 9.47 6.63	38	6.39 7.33 10.56 5.93	6.65 5.97 10.21 6.94	6.34 6.58 9.73 5.68	6.57 6.15 9.93 6.22	
NIEREST-BEARING DEPOSITS TIME DEPOSITS OF \$100K OR MORE TIME DEPOSITS < \$100K OTHER DOMESTIC DEPOSITS FOREIGN DEPOSITS	3.60 4.73 4.55 1.37 4.47	3.90 4.96 3.93 1.66 5.12	21 28 11 30 42	4.28 5.11 4.94 1.60 5.92	4.34 5.35 3.35 1.55 5.26	52 22 11 40 88	4.26 5.35 4.59 1.57 5.58	4.46 5.51 3.57 1.83 5.64	37 11	4.28 5.26 5.16 1.65 5.31	4.43 5.53 8.16 2.28 5.47	4.28 5.84 NA 3.55 5.37	4.35 5.38 NA 4.10 5.42	
ED FUNDS PURCHASED AND REPOS THER BORROWED FUNDS ORTGAGES AND CAPITALIZED LEASES LL INTEREST-BEARING FUNDS	4.68 4.97 NA 4.08	4.79 5.55 NA 4.39	NA	5.20 5.94 NA 4.63	6.18	36 54 NA 31	4.98 6.54 NA 4.62	5.53 6.22 NA 5.04	74 NA	5.53 5.23 NA 4.63	5.48 6.44 NA 5.01	5.47 4.72 7.02 4.67	5.13 6.16 18.19 4.87	

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Relative Income Statement and Margin Analysis

BHCPR page 3 presents the key components of earnings relative to average assets, margin analysis ratios, the yields or returns on specific assets, and the cost of funds. The average balance of each category of investment securities in the Yield or Cost section is based on amortized cost, rather than fair value. For a description of the methods for calculating average balances, see page 2-3.

Definitions of specific average balances used in calculating ratios on this report page are given below.

Definitions of Average Balances

Average Assets

The cumulative sum of the quarterly average consolidated assets year-to-date divided by the number of calendar quarters to date (four-point average). As of March 31, 1994, the average of consolidated assets reflects the amortized cost of held-to-maturity and available-for-sale investment securities.

Average Earning Assets

The cumulative sum of the quarterly average earning assets year-to-date divided by the number of calendar quarters to date (four-point average). Earning assets (including those that are in nonaccrual status) consist of interest-bearing balances due from depository institutions, investment securities, federal funds sold and securities purchased under agreements to resell, loans and leases (net of unearned income), and trading assets. Effective as of March 31, 1994, investment securities reflect the amortized cost of held-to-maturity and available-for-sale securities.

Average Interest-Bearing Funds

The cumulative sum of the end-ofquarter balances (from the previous year-end to the latest quarter) of interest-bearing deposits, federal funds purchased and securities sold under agreements to repurchase, commercial paper, other borrowed money, mandatory convertible securities, and subordinated notes and debentures divided by the number of reporting quarters (five-point average).

Average Loans and Leases

The cumulative sum of the quarterly average loans and leases (net of unearned income) for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

Average Investment Securities

The cumulative sum of the quarterly average consolidated investment securities for all year-to-date quarters divided by the number of calendar quarters to date (four-point average). As of March 31, 1994, the average of held-to-maturity and available-for-sale investment securities is valued at amortized cost.

Average Interest-Bearing Deposits

The cumulative sum of the quarterly averages for domestic and foreign interest-bearing deposits for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

Average Other Borrowed Funds

The cumulative sum of the quarterly averages of all other borrowed funds reported in Schedule HC-E of the FR Y-9C report form for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

Other Average Balances

Other average balances, which are not defined above, are calculated

based on the five-point average method. This approach consists of dividing the cumulative sum of endof-quarter balances (of the balance sheet item) from the previous yearend to the latest quarter by the number of reporting quarters.

Percent of Average Assets

Interest Income (TE) (Percent of Average Assets)

Total interest income on a taxable equivalent basis divided by average assets.

Interest Expense (Percent of Average Assets)

Total interest expense divided by average assets.

Net Interest Income (TE) (Percent of Average Assets)

Net interest income on a taxable equivalent basis divided by average assets.

Non-Interest Income (Percent of Average Assets)

Non-interest income divided by average assets.

Adjusted Operating Income (TE) (Percent of Average Assets)

The sum of net interest income on a taxable equivalent basis and non-interest income divided by average assets.

Overhead Expense (Percent of Average Assets)

The sum of salaries and employee benefits, expense on premises and fixed assets, and other non-interest expense divided by average assets.

Provision for Credit Losses (Percent of Average Assets)

Provision for credit losses divided by average assets.

Provision for Allocated Transfer Risk (Percent of Average Assets)

Provision for allocated transfer risk divided by average assets.

Realized Gains (Losses) on Held-to-Maturity Securities (Percent of Average Assets)

The difference between the sale price and the amortized cost that is realized from the sale, exchange, redemption, or retirement of securities that are classified as held-to-maturity divided by average assets. Prior to the March 1994 quarter, this ratio displays an "NA."

Realized Gains (Losses) on Available-for-Sale Securities (Percent of Average Assets)

The difference between the sale price and the amortized cost that is realized from the sale, exchange, redemption, or retirement of securities that are classified as available-for-sale divided by average assets. Prior to the March 1994 quarter, this ratio displays an "NA."

Other Tax Equivalent Adjustments (Percent of Average Assets)

Other tax adjustments, excluding the tax benefit on tax-exempt income, divided by average assets. (See the discussion of tax equivalency on page 2-3.)

Pretax Net Operating Income (TE) (Percent of Average Assets)

Income or loss before income taxes, extraordinary items, and other adjustments on a taxable equivalent basis divided by average assets.

Applicable Income Taxes (TE) (Percent of Average Assets)

The sum of applicable income taxes, the tax benefit on tax-exempt income, and other tax equivalent adjustments divided by average assets.

Minority Interest (Percent of Average Assets)

Minority interest in consolidated subsidiaries divided by average assets.

Net Operating Income (Percent of Average Assets)

Income or loss before extraordinary items and other adjustments divided by average assets.

Net Extraordinary Items (Percent of Average Assets)

Extraordinary items net of applicable income taxes and minority interest divided by average assets.

Net Income (Percent of Average Assets)

Net income divided by average assets.

Net Income (Last Four Quarters) (Percent of Average Assets, Last Four Quarters)

The cumulative net income reported for the latest four quarters divided by the mean of quarterly average assets reported in Schedule HC-E for the most recent four quarters.

Margin Analysis

Average Earning Assets/Average Assets

Average earning assets divided by average assets.

Average Interest-Bearing Funds/ Average Assets

Average interest-bearing funds divided by average assets.

Interest Income (TE)/ Average Earning Assets

Total interest income on a taxable equivalent basis divided by average earning assets.

Interest Expense/ Average Earning Assets

Total interest expense divided by average earning assets.

Net Interest Income (TE)/ Average Earning Assets

Net interest income on a taxable

equivalent basis divided by average earning assets.

Yield or Cost

(Yield on) Total Loans and Leases (TE)

Interest and fee income on loans and lease financing receivables on a taxable equivalent basis divided by average loans and leases.

(Yield on) Investment Securities (TE)

Interest and dividend income on U.S. Treasury securities, U.S. Government agency and corporation obligations, securities issued by states and political subdivisions in the U.S. (on a taxable equivalent basis) and on debt and equity securities divided by average investment securities. (Note: The average of investment securities that are designated as held-to-maturity or available-for-sale or that are not held in trading accounts prior to the March 1994 quarter, are valued at amortized cost.)

(Yield on) Interest-Bearing Bank Balances

Interest income on balances due from depository institutions divided by the five-point average of interestbearing bank balances.

(Yield on) Federal Funds Sold and Reverse Repos

Interest income on federal funds sold and securities purchased under agreements to resell divided by the four-point average balance of federal funds sold and securities purchased under agreements to resell.

(Yield on) Trading Assets

Interest income from assets held in trading accounts divided by the five-

point average of trading assets. The interest income from trading assets excludes gains or losses on assets held in trading accounts.

(Yield on) Total Earning Assets

Total interest income divided by average earning assets.

Investment Securities (TE)

(Yield on)

U.S. Treasury and Agency Securities

Income on U.S. Treasury securities and obligations of the U.S. government agencies and corporations divided by the five-point average of the amortized cost of U.S. Treasury securities and U.S. government obligations.

(Yield on) Municipal Securities (Book)

Interest income on obligations of states and political subdivisions divided by the five-point average balance of these municipal obligations, valued at amortized cost.

(Yield on) Municipal Securities (TE)

Interest income on obligations of states and political subdivisions on a taxable equivalent basis divided by the five-point average balance of these municipal obligations, valued at amortized cost.

(Yield on) Other Investment Securities

Interest and dividend income on debt and equity securities divided by the five-point average balance of debt and equity securities, valued at amortized or historical cost.

(Cost of) *Interest-Bearing Deposits*

Interest paid on all deposits divided by the average balance of domestic and foreign interest-bearing deposits.

(Cost of) Time Deposits of \$100 Thousand or More

Interest paid on time deposits of \$100,000 or more in domestic offices divided by the five-point average balance of time deposits of \$100,000 or more in domestic offices.

(Cost of)
Time Deposits below \$100 Thousand

Interest paid on time deposits less than \$100,000 in domestic offices divided by the five-point average balance of time deposits below \$100,000 in domestic offices.

(Cost of) Other Domestic Deposits

Interest paid on other domestic deposits divided by the five-point average balance of the sum of time deposits of less than \$100,000, negotiable orders of withdrawal (i.e., NOW accounts), ATS accounts (that is, accounts subject to automatic transfer from savings accounts), other transaction accounts, money market deposit accounts, and other savings accounts in domestic offices.

(Cost of) Foreign Deposits

Interest paid on deposits in foreign offices, Edge or Agreement subsidiaries, and International Banking Facilities divided by the four-point average balance of foreign interest-bearing deposits.

(Cost of) Federal Funds Purchased and Repos

The expense on federal funds purchased and securities sold under agreements to repurchase divided by the four-point average balances of federal funds purchased and securities sold under agreements to repurchase.

(Cost of) Other Borrowed Funds

Interest expense on borrowed funds, excluding subordinated notes and debentures, divided by the average balance of other borrowed funds.

(Cost of) Mortgages and Capitalized Leases

Other interest expense divided by the five-point average balance of mortgage indebtedness and obligations under capitalized leases. This line item only prints historical data prior to March 1997.

(Cost of) All Interest-Bearing Funds

Total interest expense divided by average interest-bearing funds.

.234567 SAMPLE BANK HOLDING COMPANY IICHMOND VA FR DIS: 5 ISSETS: 14,928,373 PEER: 01			N	ON-INTER	EST INC	OME A	ND EXPE	NSES				F	PAGE 4
ION-INTEREST INCOME & EXP(\$000)	mr	nm yyyy		mm	т уууу			УУУУ			/y		ууу
OTAL NON-INTEREST INCOME FIDUCIARY ACTIVITIES INCOME SERVICE CHARGES, COMMISSIONS, AND FEES TRADING REVENUE OTHER NON-INTEREST INCOME		66,312 15,581 40,875 -1,785	2		58,63 13,96 33,48 -23 11,42	_		241,57 55,90 146,45 4,23 34,98	9 6 1 9	1.0	95,889 52,237 93,797 -6,681 56,536	-	171 404
OTAL OVERHEAD EXPENSES PERSONNEL EXPENSE NET OCCUPANCY EXPENSE OTHER OPERATING EXPENSES		144,906 66,440 22,634 55,832)		131,48 61,35 18,71 51,42	6 1 2				48 2: 18	34,715 26,694 77,960 30,061	1	416,951 208,024 73,433 135,494
EE INCOME ON MUTUAL FUNDS & ANNUIT RADING REVENUES INTEREST RATE INSTRUMENTS FOREIGN EXCHANGE INSTRUMENTS EQUITY SECURITY OR INDEX INSTRMTS COMMODITY AND OTHER DERIV INSTR		4,080 -1,785 (-1,683 -102) ;) 3		3,10 -23 -13 -9	9 7 9 8 0		13,78 4,23 4,60 -36	8 9 0 1 2		10,566 -6,681 0 -6,809 128 0		10,184 143 0 0 143 0
EMODANDA.		34,596 13,055 9,493 5,412 1,299 5,337			34,85 11,16 10,97 7,15	9 3 1 5		36,19 13,94 6,30 8,15	7 0 0 5 5 7		27,694 10,668 7,947 2,975 1,042 5,062		26,356 8,455 4,946 7,733 763 4,459
GROSS MUT FUND & ANNUIT REDEMP(QTR) PROPRIET MUT FUNDS & ANNUITIES(QTR) HUMBER OF EQUIVALENT EMPLOYEES NVG PERSONNEL EXP PER EMPLOYEE EVERAGE ASSETS PER EMPLOYEE		12,929 20,918 4,927 13	3		7,33 17,37 5,05 1 2,88	6 9 5 2 5		10,71 19,98 4,96 3,01	4 6 4 1 3	:	5,989 12,953 5,114 44 2,788		5,521 14,617 4,244 49 3,172
NALYSIS RATIOS	ВНС	PEER 01	PCT	ВНС	PEER 01	PCT	BHC	PEER 01	PCT	BHC I	PEER 01	BHC	PEER 0
NUTUAL FUND FEE INC/NON-INT INC				5.30 65.38		63	5.71 70.34	4.95	66		4.22	5.94 64.20	3.6
TOTAL OVERHEAD EXPENSE PERSONNEL EXPENSE NET OCCUPANCY EXPENSE OTHER OPERATING EXPENSES OVERHEAD LESS NON-INT INCOME	3.87 1.77 0.60 1.49 2.10	3.52 1.79 0.48 1.22 1.14	73 55 83	3.61 1.68 0.51 1.41 2.00	1.84 0.51 1.25	56 49 63 73 91	3.86 1.69 0.57 1.60 2.25	1.89 0.54 1.48	67	3.40 1.59 0.55 1.26 2.03	3.68 1.84 0.54 1.32 1.46	3.10 1.55 0.55 1.01 1.82	1.7 0.5 1.3
PERCENT OF ADJ OPER INC (TE): TOTAL OVERHEAD EXPENSE PERSONNEL EXPENSE NET OCCUPANCY EXPENSE OTHER OPERATING EXPENSES TOTAL NON-INTEREST INCOME OVERHEAD LESS NON-INTEREST INC	67.89 31.13 10.60 26.16 31.07 36.82	59.99 30.66 8.50 20.83 39.06 20.93	90	65.33 30.48 9.30 25.55 29.13 36.20	60.43 30.76 8.44 21.23 39.20 21.23	55 77 81 26	70.28 30.70 10.46 29.12 29.39 40.89	30.75 8.73 23.49 38.64	58 83 83 33	66.15 30.94 10.64 24.57 26.73 39.42	60.71 30.49 8.67 21.55 36.99 23.72	64.09 31.97 11.29 20.83 26.36 37.73	30.4 9.0 22.1 35.5
APPL INC TAXES/PRETAX NOI (TE) APPL INC TAX+TE/PRETAX NOI+TE			88 80	37.37 37.69	33.12 36.40	85	34.40 34.78		73	35.63 36.03		36.11 36.64	

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Non-Interest Income and Expenses

BHCPR page 4 presents the dollar amounts and composition of non-interest income and expense, along with ratios that relate these items to average assets and adjusted operating income on a tax-equivalent basis. Moreover, it contains classifications of trading revenues by type of derivative instrument and mutual fund sales by type of security. This report page also provides information on fee income derived from the mutual fund business as well as the level of mutual fund and annuity redemptions.

Non-Interest Income and Expenses (\$000)

Total Non-Interest Income

The sum of fiduciary activities income, deposit service charges, foreign transactions gains or losses, trading gains or losses, and other non-interest income.

Fiduciary Activities Income

Income derived from services rendered by trust departments of banking subsidiaries or a subsidiary acting in any fiduciary capacity.

Service Charges, Commissions, and Fees

The sum of service charges on deposit accounts and other service charges, commissions, and fees.

Trading Revenue

The net gain or loss recognized from trading cash instruments and off-balance-sheet derivative contracts (including commodity contracts). It results from revaluation adjustments (as a result of periodic marking to market) to the carrying value of trading assets and liabilities as well as interest rate, foreign exchange, equity derivative, and commodity and other contracts. (Note: Dollar values printed for periods prior to March 1996 indicate the net gain or loss from the sale of trading assets

and from short positions on trading liabilities other than those related to foreign exchange transactions.)

Other Non-Interest Income

All other operating income of the consolidated bank holding company.

Total Overhead Expense

The sum of salaries and employee benefits, expense on premises and fixed assets (net of rental income), and other non-interest expense.

Personnel Expense

Salaries and benefits of all officers and employees of the bank holding company and consolidated subsidiaries.

Net Occupancy Expense

Non-interest expense related to the use of premises, equipment, and furniture and fixtures, net of rental income.

Other Operating Expenses

All other operating expenses of the consolidated bank holding company.

Fee Income on Mutual Funds and Annuities

Income from the sale and servicing of mutual funds and annuities (in domestic offices. Prior to the March 1995 quarter, this line item displays an "NA."

Trading Revenues

Trading revenue earned on interest rate instruments, foreign exchange instruments, equity security or index instruments, and commodity and other derivative instruments. Prior to the March 1995 quarter, this line item displays an "NA."

Interest Rate Instruments (Trading Revenues)

Net gains (losses) from trading cash instruments and off-balance-sheet

interest rate contracts, including interest rate futures single currency interest rate swaps, basis swaps, forward rate agreements and interest rate options. Prior to the March 1995 quarter, this line item displays an "NA."

Foreign Exchange Instruments (Trading Revenues)

Net gains (losses) from trading cash instruments and off-balance-sheet derivative contracts managed as foreign exchange exposures (i.e., instruments denominated in non-U.S. currencies and foreign exchange rate contracts). Prior to the March 1995 quarter, this line item displays an "NA."

Equity Security or Index Instruments (Trading Revenues)

Net gains (losses) from trading cash instruments and off-balance-sheet derivative contracts managed as equity security or index exposures. Prior to the March 1995 quarter, this line item displays an "NA."

Commodity and Other Derivative Instruments (Trading Revenues)

Net gains (losses) from trading cash instruments and off-balance-sheet derivative contracts managed as commodity or other exposures. Prior to the March 1995 quarter, this line item displays an "NA."

Memoranda

Mutual Fund and Annuity Sales (Quarter)

The amount of sales during the quarter of money market funds (mutual funds that invest exclusively in short-term debt securities with the investment objective of providing liquidity and preserving capital while earning income). Prior to the March 1995 quarter, this line item displays an "NA."

Money Market Funds

The amount of sales during the quarter of money market funds (mutual funds that invest exclusively in short-term debt securities with the investment objective of providing liquidity and preserving capital while earning income.) Prior to the March 1995 quarter, this line item displays an "NA."

Equity Securities Funds

The amount of sales during the quarter of equity securities funds (mutual funds that invest primarily in equity securities). Prior to the March 1995 quarter, this line item displays an "NA."

Debt Securities Funds

The amount of sales during the quarter of debt securities funds (mutual funds that invest primarily in debt securities such as corporate bonds, U.S. Government securities, municipal securities, and mortgage-backed securities). Prior to the March 1995 quarter, this line item displays an "NA."

Other Mutual Funds

The amount of sales during the quarter of other mutual funds whose investment objectives are not classifiable in the above categories and include funds that invest in a mix of debt and equity securities. Prior to the March 1995 quarter, this line item displays an "NA."

Annuities

The amount of sales during the quarter of annuities, including variable annuities. Prior to the March 1995 quarter, this line item displays an "NA."

Gross Mutual Fund and Annuity Redemptions (Quarter)

The gross amount of mutual fund and annuity redemptions during the quarter. Prior to the March 1995 quarter, this line item displays an "NA."

Proprietary Mutual Funds and Annuities (Quarter)

The amount of sales during the quarter of proprietary mutual funds and annuities. Prior to the March 1995 quarter, this line item displays an "NA."

Number of Equivalent Employees

The number of full-time equivalent employees on the payroll of the consolidated bank holding company.

Average Personnel Expense Per Employee

Salaries and employee benefits divided by the number of full-time equivalent employees (expressed in thousands of dollars).

Average Assets Per Employee

Average assets divided by the number of full-time equivalent employees, expressed in thousands of dollars. (See the definition of average assets on page 3-13.)

Analysis Ratios

Mutual Fund Fee Income/ Non-interest Income

The amount of income from the sale and servicing of mutual funds and annuities in domestic offices divided by total non-interest income. Prior to the March 1995 quarter, this line item displays an "NA."

Overhead Expense/Net Interest Income Plus Non-Interest Income

The sum of salaries and employee benefits, expense on premises and fixed assets (net of rental income), and other non-interest expense divided by the sum of net interest income and non-interest income.

Percent of Average Assets

Total Overhead Expense (Percent of Average Assets)

The sum of salaries and employee benefits, expense on premises and fixed assets (net of rental income), and other non-interest expense divided by average assets.

Personnel Expense (Percent of Average Assets)

Salaries and employee benefits divided by average assets.

Net Occupancy Expense (Percent of Average Assets)

Expense on premises and fixed assets divided by average assets.

Other Operating Expenses (Percent of Average Assets)

Other non-interest expense divided by average assets.

Overhead Less Non-Interest Income (Percent of Average Assets)

The difference between total overhead expense and non-interest income divided by average assets.

Percent of Adjusted Operating Income (TE)

(Note: Adjusted operating income (TE) is defined as the sum of net interest income on a taxable equivalent basis and non-interest income.)

Total Overhead Expense (Percent of Adjusted Operating Income (TE))

The sum of salaries and employee benefits, expense on premises and fixed assets (net of rental income), and other non-interest expense divided by adjusted operating income on a taxable equivalent basis.

Personnel Expense (Percent of Adjusted Operating Income (TE))

Salaries and employee benefits divided by adjusted operating income on a taxable equivalent basis. Net Occupancy Expense (Percent of Adjusted Operating Income (TE))

Expense on premises and fixed assets divided by adjusted operating income on a taxable equivalent basis.

Other Operating Expenses (Percent of Adjusted Operating Income (TE))

Other non-interest expense divided by adjusted operating income on a taxable equivalent basis.

Total Non-Interest Income (Percent of Adjusted Operating Income (TE))

Income derived from fiduciary activities, service charges, com-

missions, fees, and other operating income divided by adjusted operating income on a taxable equivalent basis.

Overhead Less Non-Interest Income (Percent of Adjusted Operating Income (TE))

The difference between overhead expense and non-interest income divided by adjusted operating income on a taxable equivalent basis.

Applicable Income Taxes/Pretax Net Operating Income (TE)

Applicable income taxes (foreign and domestic) divided by income before income taxes, extraordinary items, and other adjustments on a taxable equivalent basis.

Applicable Income Taxes Plus TE/ Pretax Net Operating Income Plus TE

Applicable income taxes (foreign and domestic) plus the total tax adjustment divided by income before income taxes, extraordinary items, and other adjustments on a taxable equivalent basis. (See the discussion of tax equivalency on page 2-3.)

34567 SAMPLE BANK HOLDING COMPANY CHMOND VA FR DIS: 5 SETS: 14,928,373 PEER: 01		ASSETS (\$000)			'	PAGE 5
34567 SAMPLE BANK HOLDING COMPANY CHMOND VA FR DIS: 5 SETS: 14,928,373 PEER: 01 AL ESTATE LOANS MMERCIAL AND INDUSTRIAL LOANS ANS 10 INDIVIDUALS ANS 10 DEPOSITORY INSTITUTIONS RICULTURAL LOANS ANS TO FOREION GOVIS AND INST HER LOANS AND LEASES SS: UNEARNED INCOME LOANS AND LEASES SS: UNEARNED INCOME LOANS & LEASES, NET OF UNEARNED INC SS: ALLOW FOR LN % IS LOSSES & ATRR NET LOANS AND LEASES CURITIES OVER 1 YEAR UITY SECURITIES SUBTOTAL TEREST-BEARING BANK BALANCES DERAL FUNDS SOLD & REVERSE REPOS BI SECURITIES 1 YEAR OR LESS ADING ASSETS TOTAL EARNING ASSETS TOTAL EARNING ASSETS TOTAL EARNING ASSETS EMISES, FIXED ASSETS, & CAP LEASES HER REAL ESTATE OWNED V IN UNCONSOLIDATED SUBSIDIARIES TANGIBLE AND OTHER ASSETS TOTAL ASSETS TOTAL ASSETS ARTERLY AVERAGE ASSETS ERAGE LOANS AND LEASES (YTD) MORANDA: LOANS SECURED BY 1-4 FAMILY	mmm yyyy	ттт уууу	уууу	עעעע	עעעע	PERCENT 1-YR	CHANGE 5-YR
AL ESTATE LOANS	4,385,843	4,605,542	4,433,787	4,578,363	4,292,199	-4.8	10.7
MMERCIAL AND INDUSTRIAL LOANS	3,167,756	2,856,475	3,417,238	2,966,890	2,541,276	10.9	78.0
ANS TO INDIVIDUALS	823,234	931,825	869,263	958,856	892,302	-11.7	21.
ANS TO DEPOSITORY INSTITUTIONS	139,521	161,803	60,183 71 144	138,06/	1/5,028	-13.8	-34.
ANS TO FORFIGN GOVIS AND INST	269	45,3/1	71,100 278	43,203	39,500 N	-35.0	51
HER LOANS AND LEASES	928,233	750,748	852,284	689,089	689,246	23.6	47.6
SS: UNEARNED INCOME	73,028	64,645	76,288	67,990	68,796	13.0	87.9
LOANS & LEASES, NET OF UNEARNED INC	9,430,313	9,295,887	9,644,674	9,315,091	8,563,400	1.5	29.9
SS: ALLOW FOR LN & LS LUSSES & AIRR	209,329	1/5,194	211,276	1/4,362	16/,/95	19.5	60.9
NEI LUANS AND LEASES	2.786.784	2.130.768	2.609.721	2.208.670	2.203.320	30.8	55 7
UITY SECURITIES	78.838	69.169	75.911	132.293	136.877	14.0	295.2
SUBTOTAL	12,086,606	11,320,630	12,119,030	11,481,692	10,735,802	6.8	35.2
TEREST-BEARING BANK BALANCES	494,202	446,366	458,608	341,347	635,519	10.7	-50.6
DERAL FUNDS SOLD & REVERSE REPOS	104,083	25,000	25,000	55,000	95,000	316.3	35.2
BI SECURITIES I YEAR OR LESS	/62,353	1,536,5/1	985,581	1,525,022	1,291,456	-5U.4 E4 0	- 56 . 4
ANTAG ASSETS	13.457.599	13.335.165	13.600.825	13.405.435	12.759.464	00.7	14 (
N-INT CASH AND DUE FROM DEP INST	599.835	515.157	563.951	766.746	564,292	16.4	7.1
CEPTANCES	13,965	16,893	8,227	21,575	21,178	-17.3	-3.3
EMISES, FIXED ASSETS, & CAP LEASES	292,583	285,916	293,591	288,358	273,122	2.3	65.5
HER REAL ESTATE OWNED	6,225	6,131	5,648	6,151	10,711	1.5	54.6
V IN UNCONSOLIDATED SUBSIDIARIES	80,727	8/,405	/9,695	25,156	29,109	-/.6	153.0
TOTAL ASSETS	14 928 373	14 758 617	15 017 398	14 995 939	14.009.292	1.2	15 0
ARTERLY AVERAGE ASSETS	14.995.638	14.582.220	14,929,468	14.550.086	13,898,880	2.8	19.0
ERAGE LOANS AND LEASES (YTD)	9,512,486	9,298,759	9,493,709	9,014,275	8,411,096	2.3	32.1
MUKANDA:	2 334 100	2 507 961	2 670 882	2 516 836	2 622 160	-6 9	3 (
REVOLVING	251.126	253.763	268.229	263.699	283.097	-1.0	-24.6
CLOSED-END	2,085,064	2,254,178	2,211,653	2,251,137	2,139,063	-7.5	8.2
MMERCIAL REAL ESTATE LOANS	1,356,865	1,468,784	1,223,977	1,443,441	1,277,264	-7.6	7.0
CONSTRUCTION AND LAND DEVELOPMENT	330,749	294,009	287,532	277,410	233,438	12.5	84.2
MULIIFAMILY	46,937	59,/6/	46,099	1 104 004	60,028	-21.5	-26.
MORANDA: LOANS SECURED BY 1-4 FAMILY REVOLVING CLOSED-END MMERCIAL REAL ESTATE LOANS CONSTRUCTION AND LAND DEVELOPMENT MULTIFAMILY NONFARM NONRESIDENTIAL LOANS SECURED BY FARMLAND	6,266	4,441	4,278	4,317	2,958	41.1	-26.9
LUANS SELURED BY FARMLAND TAL INVESTMENT SECURITIES U.S. TREASURY AND AGENCY SECURITIES MUNICIPAL SECURITIES OTHER DEBT SECURITIES EQUITY SECURITIES AILABLE-FOR-SALE SECURITIES U.S. TREASURY AND AGENCY SECURITIES MUNICIPAL SECURITIES OTHER DEBT SECURITIES EQUITY SECURITIES EQUITY SECURITIES EQUITY SECURITIES AILABLE-FOR-SALE SEC APPR (DEPR) AILABLE-FOR-SALE SEC APPR (DEPR) RUCTURED NOTES, FAIR VALUE EDGED SECURITIES ORT-TERM INVESTMENTS	3 427 975	3 734 EAR	3 671 213	3 84E 98E	3 631 653	-2 0	2 3
II S TREASHRY AND AGENCY SECURITIES	3,432,063	3,514,225	3,447,634	3,575,075	3,365,583	-2.3	-0.2
MUNICIPAL SECURITIES	30,367	32,057	31,029	32,931	19,208	-5.3	-26.2
OTHER DEBT SECURITIES	86,707	121,057	116,639	125,686	109,985	-28.4	70.6
EQUITY SECURITIES	78,838	69,169	75,911	132,293	136,877	14.0	295.2
ALLABLE-FUK-SALE SECURITIES	2,808,617	2,809,883	3,088,710	2,/15,524 2,560,510	2,430,117	-U.1	207.3
MUNICIPAL SECURITIES	18.460	20.068	19.094	20.902	6.576	-8.0	++++
OTHER DEBT SECURITIES	30,610	1,324	29,986	21,819	32,716	+++++	236.6
EQUITY SECURITIES	78,838	69,169	75,911	132,293	136,877	14.0	295.2
LD-TO-MAT SEC APPRECIATION (DEPR)	8,320	4,609	15,258	3,021	2,390	80.5	-27 .
AILABLE-FUR-SALE SEC APPR (DEPR)	4,552	5,837	4,567	9,142	3,743	-22.0	N/
FROED MUIES, FAIR VALUE	96.580	3.285.420	3.324.126	3.319.340	3.255.203	-100.U -97.1	-97 I
ADT TERM THREETHERTS	1.360.638	2.016.291	1.485.952	1.929.493	2.024.612	-32.5	-51.7

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Assets (\$000)

BHCPR page 5 presents the asset structure of the bank holding company and provides, in the memoranda section, the composition of real estate loans, investment securities, held-to-maturity and available-forsale securities appreciation or depreciation, and the portion of investment securities pledged as collateral. The last two columns on the right display the one-year and five-year percentage changes for each balance sheet item. (See the description of Growth Rates on page 2-4.)

Investment securities appearing on this page are reported at amortized cost if classified as held-to-maturity or at fair value if classified as available-for-sale. Investment securities not held in trading accounts are valued at amortized cost prior to the March 1994 quarter.

Real Estate Loans

Loans secured by real estate including construction and land development loans and loans secured by farmland, by one- to four-family and multifamily (five or more) residential properties, and by nonfarm non-residential properties.

Commercial and Industrial Loans

Loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, which are secured (other than by real estate) or unsecured, single-payment, or installment.

Loans to Individuals

Loans to individuals for household, family, and other personal expenditures including credit card and related plans.

Loans to Depository Institutions

Loans to U.S. and foreign banks and other depository institutions.

Agricultural Loans

Loans to finance agricultural production and other loans to farmers.

Loans to Foreign Governments and Institutions

Loans to governments in foreign countries, to their official institutions, and to international and regional institutions.

Other Loans and Leases

The sum of taxable and tax-exempt obligations (other than securities) of states and political subdivisions in the U.S., all other loans, and lease financing receivables (net of unearned income) to U.S. and non-U.S addressees.

Unearned Income

The amount of unearned income that is included in the loan categories listed above. (A value of zero implies that the above loan categories are reported net of unearned income.)

Loans and Leases, Net of Unearned Income

The sum of real estate loans, commercial and industrial loans, loans to individuals, loans to depository institutions, agricultural loans, loans to foreign governments and institutions, and other loans and leases, net of unearned income.

Allowance for Loan and Lease Losses and Allocated Transfer Risk Reserve

The sum of the allowance for loan and lease losses and allocated transfer risk reserve. The required amount of allocated transfer risk reserve is specified in Section 905(a) of the International Lending Supervision Act of 1983, in the agency regulations implementing the Act (Subpart D of Federal Reserve Regulation K, Part 351 of the FDIC's Rules and Regulations, and Part 20 of the Comptroller of the Currency's Regulations), and in any guidelines, let-

ters, or instructions issued by the agencies.

Net Loans and Leases

Total loans and leases, net of unearned income, minus the allowance for loan and lease losses and allocated transfer risk reserve.

Securities over 1 Year

The amortized cost of held-tomaturity and the fair value of available-for-sale debt securities with a remaining maturity of more than one year to five years and debt securities with a remaining maturity of more than five years.

Equity Securities

The sum of the fair values of U.S. and foreign equity securities that are designated as available-for-sale and the paid-in-stock of a Federal Reserve Bank. Prior to the March 1994 quarter, equity securities not held in trading accounts are valued at amortized cost.

Subtotal

The sum of loans and leases (net of unearned income, allowance for loan and lease losses, and allocated transfer risk reserve), securities over one year, and equity securities.

Interest-Bearing Bank Balances

Interest-bearing balances due from depository institutions and foreign central banks that are held in the BHC's U.S. and foreign offices, Edge or Agreement subsidiaries, International Banking Facilities, or its consolidated subsidiaries.

Federal Funds Sold and Reverse Repos

Unsecured loans of immediately available balances, and purchase of securities, loans, other assets, or participations in pools of securities under agreements to resell for one business day or under a continuing contract.

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Debt Securities 1 Year or Less

Debt securities with a remaining maturity of one year or less.

Trading Assets

Assets held in the consolidated bank holding company's trading accounts.

Total Earning Assets

The sum of interest-bearing balances due from depository institutions, debt and equity securities, federal funds sold and securities purchased under agreements to resell, loans and leases (net of unearned income, allowance for loan and lease losses, and allocated transfer risk reserve), and trading assets. (Note: Effective with the March 1994 period, held-to-maturity debt securities are reported at amortized cost, while available-for-sale debt and equity securities are reported at fair value.)

Non-Interest-Bearing Cash and Balances Due from Depository Institutions

Non-interest-bearing balances due from depository institutions, currency and coin, cash items in the process of collection, and unposted debits.

Acceptances

Customers' liability to the consolidated bank holding company on drafts and bills of exchange that have been accepted by the banking subsidiaries of the BHC, or by others for their accounts, and are outstanding.

Premises, Fixed Assets, and Capital Leases

The book value, less accumulated depreciation or amortization, of all premises, equipment, furniture, and fixtures purchased directly or acquired by means of a capital lease.

Other Real Estate Owned

The sum of real estate acquired in satisfaction of debts previously contracted and other real estate owned.

Investment in Unconsolidated Subsidiaries

The sum of the consolidated bank holding company's holdings of capital stock in unconsolidated subsidiaries and associated companies, its proportionate share in their earnings or losses since the date of their acquisition, and any advances made to them including those in the form of loans and holdings of their bonds and debentures.

Intangible and Other Assets

The sum of goodwill (the excess of the unamortized acquisition cost of consolidated subsidiaries over the net underlying assets), mortgage servicing assets, other identifiable intangible assets such as trademarks, patents, and franchises, and all other assets.

Quarterly Average Assets

Average consolidated assets for the latest quarter as reported in Schedule HC-E of the FR Y-9C. As of March 31, 1994, the quarterly average of consolidated assets reflects the amortized cost (rather than the fair value) of all debt and equity securities not held in trading accounts for bank holding companies with consolidated assets of \$150 million or more.

Average Loans and Leases (YTD)

The cumulative sum of loans and leases, net of unearned income, for all year-to-date quarters divided by the number of calendar quarters to date (four-point average).

Memoranda

Real Estate Loans Secured by 1-4 Family

The sum of revolving open-end loans secured by one- to four-family residential properties and extended under lines of credit and other one-to four-family loans secured by first and junior liens.

Revolving

Revolving open-end lines of credit secured by one- to four-family residential properties.

Closed-End

Loans other than revolving open-end loans secured by liens on one- to four-family residential properties.

Commercial Real Estate Loans

The sum of construction and land development loans and loans secured by multifamily residential properties and nonfarm nonresidential properties.

Construction and Land Development

Loans secured by real estate with maturities of 60 months or less to finance either land development prior to erecting a new structure or the on-site construction of industrial, commercial, residential, or farm buildings.

Multifamily

Loans secured by multifamily (five dwelling units or more) residential properties.

Nonfarm Nonresidential

Real estate loans secured by business or industrial properties, hotels, motels, churches, hospitals, educational and charitable institutions, dormitories, clubs, lodges, association buildings, "homes" for aged persons and orphans, golf courses, recreational facilities, and similar properties.

Real Estate Loans Secured by Farmland

Loans secured by land used or usable for agricultural purposes and improvements thereon.

Total Investment Securities

The sum of the amortized cost of held-to-maturity debt securities and

the current fair (market) value of available-for-sale debt and equity securities described in various categories below. Prior to the March 1994 quarter, investment securities not held in trading accounts are valued at amortized cost.

U.S. Treasury and Agency Securities

The sum of U.S. Treasury securities and U.S. government agency and corporation obligations.

Municipal Securities

Obligations of states and political subdivisions in the United States.

Other Debt Securities

The sum of other U.S. debt securities and foreign debt securities.

Equity Securities

The sum of the fair value of U.S. and foreign equity securities that are designated as available-for-sale and the paid-in-stock of a Federal Reserve Bank. (Prior to the March 1994 quarter, equity securities not held in trading accounts are valued at amortized cost.)

Available-for-Sale Securities

The fair value of available-for-sale debt and equity securities included in the categories below. Prior to the March 1994 quarter, this line item displays an "NA."

U.S. Treasury and Agency Securities (Available-for-Sale Securities)

The sum of the fair values of U.S. Treasury securities and U.S. government agency and corporation obligations classified as available-for-sale.

Prior to the March 1994 quarter, this line item displays an "NA."

Municipal Securities (Available-for-Sale Securities)

The fair value of available-for-sale obligations of states and political subdivisions in the United States. Prior to the March 1994 quarter, this line item displays an "NA."

Other Debt Securities (Available-for-Sale Securities)

The fair value of other U.S. debt securities and foreign debt securities that are classified as available-forsale. Prior to the March 1994 quarter, this line item displays an "NA."

Equity Securities (Available-for-Sale Securities)

The sum of the fair value of U.S. and foreign equity securities that are designated as available-for-sale and the paid-in-stock of a Federal Reserve Bank. Prior to the March 1994 quarter, this line item displays an "NA."

Held-to-Maturity Securities Appreciation (Depreciation)

The difference between the fair value and the amortized cost of all debt securities that are designated as held-to-maturity. Prior to the March 1994 quarter, this line item displays an "NA."

Available-for-Sale Securities Appreciation (Depreciation)

The difference between the fair value and the amortized cost of all debt and equity securities that are designated as available-for-sale. Prior to the March 1994 quarter, this line item displays an "NA."

Structured Notes, Fair Value

The fair value of structured notes (debt securities with cash flow characteristics that depend upon one or more indices and/or that have embedded forwards or options. Examples of structured notes include step-up bonds, index amortizing notes (IANs), dual index notes, deleveraged bonds, range bonds, inverse floaters, floating debt securities in which interest payments are based on a single index such as Constant Maturity Treasury (CMT) or Cost of Funds Index (COFI). Prior to the March 1995 quarter, this line item displays an "NA."

Pledged Securities

Securities that are pledged to secure deposits, repurchase transactions, or other borrowings as performance bonds under futures or forward contracts or for any other purpose. Beginning on March 31, 1994, these securities are reported at amortized cost if classified as held-to-maturity or at fair value if classified as available-for-sale.

Short-Term Investments

The sum of interest-bearing bank balances, federal funds sold and securities purchased under agreements to resell, debt securities with a remaining maturity of one year or less, and acceptances of other banks. (Notes: Data displayed for March 1996 through December 1996 include customers' liabilities on acceptances outstanding. Values printed for periods prior to March 1996 reflect debt securities with an *original* maturity of one year or less and exclude the last two components.)

234567 SAMPLE BANK HOLDING COMPANY ICHMOND VA FR DIS: 5 SSETS: 14,928,373 PEER: 01		LIABILITIES AN	D CHANGES IN C	APITAL (\$UUU)		ŀ	AGE 6
EMAND DEPOSITS DW, ATS AND TRANSACTION ACCOUNTS TIME DEPOSITS (EXCL BROKERED DEP) < \$100K MBA AND OTHER SAVINGS ACCOUNTS THER NON-INTEREST-BEARING DEPOSITS CORE DEPOSITS THER NON-INTEREST-BEARING DEPOSITS CORE DEPOSITS DEPOSITS OF \$100K OR MORE DREIGN DEPOSITS DEPOSITS EDERAL FUNDS PURCHASED AND REPOS DIVITOR OF THE SECOND O	ттт уууу	mmm yyyy	уууу	уууу	уууу	PERCENT 1-YR	CHANGE 5-YR
EMAND DEPOSITS	1,471,779	1,529,408	1,545,700	1,488,024	1,230,087	-3.8	28.8
DW, ATS AND TRANSACTION ACCOUNTS	671,631	717,828	697,677	753,218	636,772	-6.4	-2.0
IME DEPOSITS (EXCL BROKERED DEP) < \$100K	1,264,434	1,668,885	1,569,719	1,698,246	1,456,450	-24.2	3/.6
THER NON-INTEREST-BEARING DEPOSITS	2,120,793	7.124	2,120,636	7.621	8.903	-100.0	-100.0
CORE DEPOSITS	5,536,637	5,896,545	5,933,732	5,932,813	5,057,224	-6.1	11.2
IME DEPOSITS OF \$100K OR MORE	921,721	939,489	926,810	991,512	914,982	-1.9	106.6
NETRN DEPUSIES	2,9/4,692	2,598,653	2,/15,284	2,695,832	2,/11,012	14.5 -17.7	-19
OMMERCIAL PAPER	131.295	89.084	127.311	104.916	69.727	47.4	20.5
THER BORROWINGS W/REM MAT OF 1 YR OR LESS	1,001,373	553,006	872,538	639,892	843,776	81.1	8.2
THER BORROWINGS W/REM MAT OVER 1 YEAR	234,426	264,016	235,308	299,034	458,601	-11.2	-34.4
COKEKED DEPOSITS < \$100K	7 676 661	7 120 273	7 320 057	7 379 116	7 303 176	16.8	15 (
RADING LIABILITIES	4.899	5.388	6.058	7,376,114	7,303,174	-9.1	274.3
QUITY COMMITMENT NOTES	0	0	0	Ö	Ö	NA	N/
QUITY CONTRACT NOTES	0	0	110 001	0	110 707	NA NA	N/
JBURDINATED NOTES AND DEBENTURES	242,496	118,/6/	118,801	118,/55	118,/U/ 21 178	104.2	94.4
NORITY INTEREST AND OTHER LIABILITIES	448,176	448.455	444.929	427,475	437,008	-0.1	48.3
TOTAL LIABILITIES AND MINORITY INTEREST	13,720,814	13,615,321	13,831,804	13,878,732	12,943,170	0.8	15.1
RPETUAL PREFERRED STOCK (INCL SURPLUS)	0	0	. 0	0	0	NA.	_ N/
JMMON STOCK	805 744 055	160,281	805	159,369	79,918	-99.5	-99.
ETAINEN FARNINGS	887.718	834.712	867.203	813.684	803.535	6.4	50.2
ESS: TREASURY STOCK	3,032	0	3,519	0	Ö	NA	NA
DREIGN CURRENCY TRANSLATION ADJUSTMENTS	-25,756	-31,633	-23,565	-30,251	-5,974	, NA	N/
ET UNKEALIZED G/L ON AFS SEC	2,869	3,440	1,/38	5,485	2,252	~16.6	NA NA
TOTAL FOULTY CAPITAL	1,207,559	1.143.296	1.185.594	1.117.207	1.066.122	5.6	26.7
OTAL LIABILITIES AND CAPITAL	14,928,373	14,758,617	15,017,398	14,995,939	14,009,292	1.2	15.9
EMORANDA:	3 08E 003	2 107 540	2 236 952	2 046 992	1 500 805	-1.0	48.2
INTEREST-BEARING DEPOSITS	7.348.451	7.328.321	7.342.187	7.556.441	7.173.884	0.3	23.9
TOTAL DEPOSITS	9,434,444	9,435,881	9,577,039	9,621,433	8,683,779	0.0	28.5
LT DEBT THAT REPRICES IN 1 YEAR	90,000	90,000	90,000	90,000	0	0.0	-60.0
EQUITY CAPITAL: EQUITY CAPITAL, PREVIOUS YEAR-END	1,185,594	1,117,207	1,117,207	1,066,122	1,054,436		
NET INCOME	35,417	34,020	106,964	139,488	133,124		
NET SALE OF NEW PERPETUAL PREFERRED SIK	1,971	8,488	15,443	16,376	13,991		
CHGS INCIDENT TO MERGERS AND ABSORPTIONS LESS: DIVIDENDS DECLARED	13,691	12,992	52,77 <u>6</u>	108,469 49,725	47,361		
CHG IN NET UNRLZD GAINS (LOSSES) ON SEC	1,131	-2,045	-2,732	3,233	-9,114		
CHG IN ACCUM NET G/L ON CASH FLOW HEDGES SALE OF TREASURY STOCK	3,248	NA 0	NA 3,780	NA 0	NA Q		
EMORANDA: NON-INTEREST-BEARING DEPOSITS INTEREST-BEARING DEPOSITS TOTAL DEPOSITS LT DEBT THAT REPRICES IN 1 YEAR HANGES IN EQUITY CAPITAL: EQUITY CAPITAL, PREVIOUS YEAR-END PRIOR PERIOD ADJUSTMENTS NET INCOME NET SALE OF NEW PERPETUAL PREFERRED STK NET SALE OF NEW COMMON STOCK CHGS INCIDENT TO MERGERS AND ABSORPTIONS LESS: DIVIDENDS DECLARED CUM EFFECT ACCIG CHOS & ERRORS-PRIOR YRS CHG IN NET UNRIZD GAINS (LOSSES) ON SEC CHG IN ACCUM NET G/L ON CASH FLOW HEDGES SALE OF TREASURY STOCK LESS: PURCHASE OF TREASURY STOCK CHANGES IN DEBIT TO ESOP LIABILITY FOREIGN CURRENCY TRANSL AND OTHER ADJ EQUITY CAPITAL, ENDING BALANCE	3,920 0	0 0	7,314 0	0 0	0 0		
FOREIGN CURRENCY TRANSL AND OTHER ADJ	-2,191 1,207,559	-1,382 1,143,296	5,022 1,185,594	-166,756 1.117.207	-78,954 1,066,122		

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Liabilities and Changes in Capital

BHCPR page 6 presents the structure of liabilities and capital of a bank holding company and the sources of change in its equity capital account. Additional data on interest-bearing and non-interest-bearing deposits as well as long-term debt that reprices within one year are provided in the memoranda section. Moreover, annual and five-year percentage changes for each liability or capital item appear in the last two columns. (See the description of Growth Rates on page 2-4.)

Demand Deposits

Demand deposits held in domestic offices of commercial bank subsidiaries.

NOW, ATS, and Transaction Accounts

Accounts subject to negotiable orders of withdrawal (NOW accounts), ATS accounts (accounts subject to automatic transfer from savings accounts), and all other transaction accounts excluding demand deposits.

Time Deposits (Excluding Brokered Deposits) under \$100 Thousand

All time deposits, including time certificates of deposit and open-account time deposits with balances of less than \$100,000, minus brokered deposits issued in denominations below \$100,000. (Note: For data prior to March 1996, brokered deposits are not deducted from time deposits below \$100,000.)

MMDA and Other Savings Accounts

All savings deposits including money market deposit accounts (MMDAs) other than negotiable orders of withdrawal (NOW accounts), ATS accounts (accounts subject to automatic transfer from savings accounts), or other transaction accounts.

Other Non-Interest-Bearing Deposits

Non-interest-bearing deposit balances held in domestic offices of other depository institutions that are subsidiaries of the bank holding company.

Core Deposits

The sum of demand deposits, deposit accounts that are subject to negotiable orders of withdrawal or automatic transfer from the savings accounts, time deposits (excluding brokered deposits) with balances under \$100,000, money market deposit accounts, other savings accounts, and other non-interest-bearing deposit balances.

Time Deposits of \$100 Thousand or More

Time deposits including time certificates of deposit and open-account deposits with balances of \$100,000 or more, regardless of negotiability or transferability.

Foreign Deposits

Deposits in foreign offices, Edge or Agreement subsidiaries, and International Banking Facilities.

Federal Funds Purchased and Repos

Borrowings in the form of immediately available funds or sale of securities, loans, participations in pools of securities, or other assets under agreements to repurchase for one business day or under a continuing contract.

Commercial Paper

Short-term and uncollateralized negotiable promissory notes issued by the bank holding company or its subsidiaries, usually with a maturity of 270 days or less.

Other Borrowings with a Remaining Maturity of 1 Year or Less

Funds borrowed by the consolidated bank holding company with a remaining maturity of one year or less, including mortgage indebtedness and obligations under capitalized leases with a remaining maturity of one year or less.

Other Borrowings with a Remaining Maturity over 1 Year

Funds borrowed by the consolidated bank holding company with a remaining maturity of more than one year, including mortgage indebtedness and obligations under capitalized leases with a remaining maturity of more than one year. Data prior to March 1997 include total mortgage indebtedness and obligations under capitalized leases.

Brokered Deposits under \$100,000

Brokered deposits issued in denominations of less than \$100,000. (Note: Bank holding companies report this item in two categories. The first classification represents brokered deposits with a remaining maturity of one year or less; the other category consists of brokered deposits with a remaining maturity of more than one year. "NA" is displayed for periods prior to March 1996.)

Noncore Funding

The sum of time deposits of \$100,000 or more, deposits in foreign offices and in Edge or Agreement subsidiaries, federal funds purchased and securities sold under agreements to repurchase in domestic offices including those of Edge or Agreement subsidiaries, commercial paper, other borrowings (including mortgage indebtedness and obligations under capitalized leases), and brokered deposits less than \$100,000. (Note: Values printed for periods prior to March 1996 do not include the last component.)

Trading Liabilities

Liabilities arising from trading activities, including liabilities resulting from sales of assets not owned by the bank holding company and revaluation losses on interest rate, foreign exchange rate, and other commodity

and equity contracts entered into by the bank holding company for trading, dealer, customer accommodation, or similar purposes. Prior to the March 1994 quarter, an "NA" is displayed.

Equity Commitment Notes

The outstanding amount of equity commitment notes, which refer to debts that are redeemable only with the proceeds from the sale of common or perpetual preferred stock and that qualify as capital under the Federal Reserve Board's capital adequacy guidelines.

Equity Contract Notes

The outstanding amount of equity contract notes, which refer to debts that obligate the holder to take the common or perpetual preferred stock of the issuer in lieu of cash to repay principal and that qualify as capital under the Federal Reserve Board's capital adequacy guidelines.

Subordinated Notes and Debentures

Outstanding notes and debentures that are subordinated to the deposits of subsidiary depository institutions and any other debt that is designated as subordinated in its indenture agreement. This line item includes subordinated perpetual debt as well as limited-life preferred stock and related surplus.

Acceptances

Outstanding liabilities represented by drafts and bills of exchange that have been accepted by the BHC's bank subsidiaries or by others for their accounts.

Minority Interest and Other Liabilities

The sum of minority interest (the proportionate interest held by those other than the reporting company in the equity capital accounts of the consolidated subsidiaries) including trust preferred stock (that are issued by special purpose subsidiaries and are marketed under such names as MIPS and TOPRS), and other liabilities.

Total Liabilities and Minority Interest

The sum of core deposits, noncore funding, trading liabilities, equity commitment notes, equity contract notes, subordinated notes and debentures (including limited-life preferred stock and related surplus), acceptances, minority interest, and other liabilities.

Perpetual Preferred Stock (Including Surplus)

The aggregate par or stated value of all outstanding perpetual preferred stock including any amounts received in excess of its par or stated value.

Common Stock

The aggregate par or stated value of common stock issued.

Common Surplus

The amount formally transferred to the surplus account, including capital contributions, and any amount received for common stock in excess of its par or stated value.

Retained Earnings

The amount of retained earnings, including capital reserves, which result from the transfer of net income, declaration of dividends, transfers to surplus, or other appropriate entries.

Treasury Stock

The carrying value, at cost, of treasury stock.

Foreign Currency Translation Adjustments

The cumulative amount of the bank holding company's foreign currency translation adjustments.

Net Unrealized Holding Gains (Losses) on Available-for-Sale Securities

The difference between the fair value and the amortized cost of the bank holding company's consolidated available-for-sale securities, net of tax effects.

Accumulated Net Gains (Losses) on Cash Flow Hedges

The amount of accumulated net gains (losses) on derivatives that are designated as "cash flow hedges" under FAS 133. Prior to the March 1999 quarter, this line item is NA.

Total Equity Capital

The sum of perpetual preferred stock (including surplus), common stock and surplus, retained earnings, net unrealized holding gains (losses) on available-for-sale securities, accumulated net gains (losses) on cash flow hedges, and cumulative foreign currency translation adjustments less treasury stock.

Total Liabilities and Capital

The sum of total liabilities, minority interest, and total equity capital.

Memoranda

Non-Interest-Bearing Deposits

Domestic and foreign deposit accounts on which the issuing depository institution pays no compensation to the holder for the use of the funds. They include (1) matured time deposits that are not automatically renewable unless the deposit agreement specifies the transfer of funds at maturity to another type of account and (2) deposits with a zero percent stated interest rate that are issued at face value.

Interest-Bearing Deposits

Domestic and foreign deposit accounts on which the issuing depository institution pays compensation to the holder for the use of the funds. They include deposits with a zero percent interest rate that are issued on a discount basis.

Total Deposits

The sum of non-interest and interestbearing deposits in domestic and foreign offices. Long-Term Debt That Reprices in 1 Year

Long-term debt issued by the bank holding company with a remaining maturity of more than one year, but has a repricing frequency of less than one year. Mortgage indebtedness and obligations under capitalized leases and limited-life preferred stock are excluded from this line item.

Changes in Equity Capital

Equity Capital, Previous Year-End

Total equity balance as of December 31 of the previous year.

Prior Period Adjustments

The net cumulative effect of all corrections and adjustments to the total equity capital ending balance of the previous calendar year-end.

Net Income

Net income (or loss) for the calendar year-to-date.

Net Sale of New Perpetual Preferred Stock

Change in equity capital resulting from the issuance of new perpetual preferred stock (net of expenses associated with the issuance of such stock), conversion of convertible debt or limited-life preferred stock into perpetual preferred stock, exercise of stock options, and retirement of perpetual preferred stock.

Net Sale of New Common Stock

Change in equity capital resulting from the issuance of common stock (net of expenses associated with the issuance of such stock), conversion of convertible debt, limited-life preferred, or perpetual preferred stock into common stock, exercise of stock options, and retirement of common stock.

Changes Incident to Mergers and Absorptions

For business combinations that are treated as pooling of interests, the historical equity capital balances of the consolidated BHC or other businesses acquired as of the end of the previous calendar year. For business combinations treated as purchases, the fair value of any perpetual preferred or common shares issued (minus the direct cost of issuing the shares) less any goodwill charged against undivided profits. This line item includes any retroactive adjustments resulting from the realization of income tax benefits of pre-acquisition operating loss carryforwards of purchased subsidiaries and other purchased businesses.

Dividends Declared

Cash dividends declared on preferred stock and common stock during the calendar year-to-date including dividends not payable until after the report date.

Cumulative Effect of Accounting Changes and Errors, Prior Years

The cumulative effect (net of applicable income taxes) of changes in accounting principles that resulted in the restatement of prior years' financial statements and the sum of all corrections (net of applicable income taxes) due to material accounting errors made in prior years' financial statements that were not corrected in an amended report for the period during which the error was made.

Change in Net Unrealized Gains (Losses) on Securities

The increase or decrease, during the

calendar year-to-date, in the net unrealized holding gains or losses on available-for-sale securities. Prior to the March 1994 quarter, this line item presents the change in the net unrealized loss on marketable equity securities.

Change in Accumulated Gains (Losses) on Cash Flow Hedges

The year-to-date change in the accumulated gains (losses) on derivatives designated as "cash flow hedges" under FAS 133. Prior to the March 1999 quarter, this line item is NA.

Sale of Treasury Stock

The resale or other disposal of the BHC's own perpetual preferred stock or common stock.

Purchase of Treasury Stock

The acquisition, without retirement, of the BHC's own perpetual preferred stock or common stock.

Changes in the Debit to ESOP Liability

(For BHCs that guaranteed the debt of their Employee Stock Ownership Plan only.) Changes during the calendar year-to-date to the offsetting debit to the liability recorded by the BHC in connection with ESOP debt guaranteed by the BHC.

Foreign Currency Translation and Other Adjustments

The increase or decrease during the calendar year-to-date in the cumulative foreign currency translation adjustments and qualifying foreign currency transactions gains and losses, net of applicable income taxes.

Equity Capital, Ending Balance

Total equity capital at the end of the current quarter.

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ICHMOND VA FR DIS: 5 SSETS: 14,928,373 PEER: 01													
ERCENT OF TOTAL ASSETS	ВНС	mmm yyyy PEER 01	PCT	внс	mmm yyyy PEER 01	PCT	внс	YYYY PEER 01	PCT	BHC I	PEER 01	BHC YY	PEER 01
234567 SAMPLE BANK HOLDING COMPANY ICHMOND VA FR DIS: 5 SSETS: 14,928,373 PEER: 01 ERCENT OF TOTAL ASSETS EAL ESTATE LOANS OMMERCIAL AND INDUSTRIAL LOANS OANS TO INDIVIDUALS OANS TO DEPOSITIORY INSTITUTIONS GRICULTURAL LOANS OANS TO FOREIGN GOVIS AND INST THER LOANS AND LEASES NET LOANS AND LEASES SECURITIES OVER 1 YEAR QUITY SECURITIES OVER 1 YEAR QUITY SECURITIES INTOTAL NIEREST-BEARING BANK BALANCES EDERAL FUNDS SOLD & REVERSE REPOSEBT SECURITIES 1 YEAR OR LESS RADING ASSETS TOTAL EARNING ASSETS THER REAL ESTATE OWNED LLOTHER ASSETS	29.38 21.22 5.51 0.93 0.39 0.00 6.22 61.77 18.67 0.53 80.96 3.31 10.07 90.15 4.02 0.07	31.66 16.70 8.38 0.47 0.34 0.06 5.17 61.74 16.95 79.68 0.98 0.98 0.98 8.69 3.51 0.06 2.07 2.24	470 480 480 480 480 480 480 480 48	31.21 19.35 6.31 1.10 0.00 5.09 61.80 0.47 76.71 10.47 90.36 90.36 0.11 0.04	29.09 16.84 9.37 0.59 0.36 0.07 5.17 77.22 1.13 3.22 2.66 2.67 88.02 4.37 0.23 0.06	54 725 773 550 450 532 86 953 634 953 634	29.52 22.76 5.79 0.40 0.47 0.00 5.68 62.82 17.38 0.51 80.70 0.05 0.17 6.56 0.08 90.57 0.05 0.05 0.05	30.96 16.03 8.39 0.44 0.35 0.06 5.02 60.91 16.28 0.89 78.09 1.25 2.43 2.43 2.35 88.13 4.18 0.06	43327 6747 56461 5770 2831 6410 5432	30.53 19.78 6.39 0.92 0.29 0.00 4.60.95 14.73 0.88 76.57 2.28 0.37 10.17 0.02 89.39 5.11 0.14 0.04	29.16 16.30 10.22 0.66 0.37 0.07 5.18 61.48 15.07 77.38 1.30 3.15 2.25 3.30 87.79 4.82 0.29 0.07	30.64 18.14 6.37 1.25 0.28 0.00 4.92 59.33 15.73 0.98 76.63 4.54 0.68 9.22 0.01 91.08 4.03 0.15 0.05	27.99 15.79 11.73 0.60 0.42 0.15 5.20 61.50 15.09 0.66 77.32 2.34 3.02 3.22 88.02 5.37 0.37 0.09
SHORT-TERM INVESTMENTS U.S. TREASURY AND AGENCY SEC MUNICIPAL SECURITIES OTHER DEBT SECURITIES RE LOANS SECURED BY 1-4 FAMILY REVOLVING CLOSED-END, SEC BY FIRST LIENS CLOSED-END, SEC BY JUNIOR LIENS COMMERCIAL REAL ESTATE LOANS CONSTRUCTION AND LAND DEV MULTIFAMILY NON-FARM NORRESIDENTIAL RE LOANS SECURED BY FARMLAND	9.11 22.99 0.20 0.58 15.65 1.68 13.70 0.27 9.09 2.22 0.31 6.56	5.97 14.65 1.13 3.68 19.17 2.25 14.82 2.10 12.03 2.53 1.21 8.06 0.24	77 88 16 24 42 36 55 13 59 18 37 37	13.66 23.81 0.22 0.82 16.99 1.72 15.12 0.15 9.95 1.99 0.40 7.55 0.03	6.54 14.52 2.34 18.27 2.39 14.05 1.83 10.32 1.98 0.99	85 88 16 36 45 37 59 14 45 62 21	9.89 22.96 0.21 0.78 16.51 1.79 14.49 0.23 8.15 1.91 0.31 5.93 0.03	6.13 14.03 1.13 3.56 19.05 2.19 15.00 1.85 11.44	80 91 16 25 40 56 17 33 51 22	12.87 23.84 0.22 0.84 16.77 1.76 14.85 0.16 9.63 1.85 0.39	7.13 13.89 1.14 2.07 18.60 2.52 1.86 10.06 1.97 0.96 6.95	14.45 24.02 0.14 0.79 17.29 2.02	6.72 14.47 1.25 2.38 17.45 2.38 13.22 1.85 10.02 1.87 0.95 7.01
OAN MIX, % OF GROSS LOANS & LEASES: REAL ESTATE LOANS RE LOANS SECURED BY 1-4 FAMILY REVOLVING CLOSED-END COMMERCIAL REAL ESTATE LOANS CONSTRUCTION AND LAND DEV MULTIFAMILY NONFARM NONRESIDENTIAL RE LOANS SECURED BY FARMLAND	46.51 24.77 2.66 22.11 14.39 3.51 0.50 10.38 0.07	48.77 29.56 3.44 26.12 18.38 3.78 1.94 12.22 0.36	47 42 39 45 36 62 11 37 37	49.54 26.98 2.73 24.25 15.80 3.16 0.64 11.99 0.05	3.66 24.55 15.69	49 39 54 52 60 20 55	45.97 25.71 2.78 22.93 12.98 0.48 9.23 0.04	3.35 25.94 17.46 3.50 1.87 11.65	45 41 45 32 53 16	2.83 24.17 15.50 2.98 0.63	44.45 28.39 3.83 24.56 15.22 2.91 1.60 10.49 0.33	50.12 28.29 3.31 24.98 14.92 2.73 0.70 11.49 0.03	42.98 26.95 3.60 23.34 15.21 2.80 1.60 10.58
LOANS TO DEPOSITORY INSTITUTIONS COMMERCIAL AND INDUSTRIAL LOANS LOANS TO INDIVIDUALS CREDIT CARD LOANS AGRICULTURAL LOANS LOANS TO FOREIGN GOVTS AND INST OTHER LOANS AND LEASES	1.48 33.59 8.73 3.47 0.62 0.00	1.00 27.26 13.24 2.51 0.53 0.19	80 75 32 75 73 57	1.74 30.73	0.56 0.19	67 25 66 67 50	0.62 35.43 9.01 3.62 0.74 0.00 8.84	26.69 13.16 2.81 0.54 0.14	82 31 73 74 57	10.29	4.53 0.57 0.21	4.68 0.46	1.25 25.74 17.87 5.51 0.64 0.30 9.57

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Percent Composition of Assets and Loan Mix

BHCPR page 7 details the percentage composition of a bank holding company's assets and loan portfolio. The top portion of this report page presents asset balances as a percentage of consolidated assets. Components of the real estate loan and investment securities portfolios as percentages of consolidated assets are displayed in the memoranda section. The last section, Loan Mix, presents various loan balances as a percentage of gross loans and leases (that is, total loans and leases, net of unearned income).

(Note: Investment securities are reported at amortized cost if classified as held-to-maturity or at fair value if classified as available-forsale beginning with the March 1994 quarter.)

Percent of Total Assets

Real Estate Loans (Percent of Total Assets)

Loans secured by real estate, including construction and land development loans and loans secured by farmland, by one- to four-family and multifamily (five or more) residential properties, and by nonfarm non-residential properties, divided by total assets.

Commercial and Industrial Loans (Percent of Total Assets)

Loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, which are secured (other than real estate) or unsecured, single-payment, or installment, divided by total assets.

Loans to Individuals (Percent of Total Assets)

Loans to individuals for household, family, and other personal expenditures divided by total assets.

Loans to Depository Institutions (Percent of Total Assets)

Loans to U.S. and foreign banks and other depository institutions divided by total assets.

Agricultural Loans (Percent of Total Assets)

Agricultural loans divided by total assets.

Loans to Foreign Governments and Institutions (Percent of Total Assets)

Loans to foreign governments and official institutions divided by total assets.

Other Loans and Leases (Percent of Total Assets)

Taxable and tax-exempt obligations (other than securities) of state and political subdivisions in the U.S., acceptances of other banks, all other loans, and lease financing receivables divided by total assets.

Net Loans and Leases (Percent of Total Assets)

Loans and leases net of unearned income, allowance for loan and lease losses, and allocated transfer risk reserve divided by total assets.

Securities over 1 Year (Percent of Total Assets)

Debt securities with a remaining maturity of more than one year divided by total assets.

Equity Securities (Percent of Total Assets)

Total equity securities divided by total assets.

Subtotal (Percent of Total Assets)

The sum of net loans and lease financing receivables, debt securities with a remaining maturity over one year, and equity securities divided by total assets. Interest-Bearing Bank Balances (Percent of Total Assets)

Interest-bearing bank balances divided by total assets.

Federal Funds Sold and Reverse Repos (Percent of Total Assets)

Federal funds sold and securities purchased under agreements to resell divided by total assets.

Debt Securities with Maturity of 1 Year or Less (Percent of Total Assets)

Debt securities with a remaining maturity of one year or less divided by total assets.

Trading Assets (Percent of Total Assets)

Assets held in trading accounts divided by total assets.

Total Earning Assets (Percent of Total Assets)

The sum of interest bearing balances due from depository institutions, investment securities, federal funds sold and securities purchased under agreements to resell, loans and leases (net of unearned income, allowance for loan and lease losses, and allocated transfer risk reserve), and trading assets divided by total assets. (Note: Effective with the March 1994 period, held-to-maturity debt securities are reported at amortized cost, while available-for-sale debt and equity securities are reported at fair value.)

Non-Interest-Bearing Cash and Balances Due from Depository Institutions (Percent of Total Assets)

The sum of non-interest-bearing balances due from depository institutions and currency and coin divided by total assets.

Acceptances (Percent of Total Assets)

Customers' liabilities on acceptances outstanding divided by total assets.

Other Real Estate Owned (Percent of Total Assets)

Other real estate owned (see definition on page 3-22) divided by total assets.

All Other Assets (Percent of Total Assets)

The sum of premises and fixed assets, investments in unconsolidated subsidiaries and associated companies, intangible assets, and other assets divided by total assets.

Memoranda

Short-Term Investments (Percent of Total Assets)

The sum of interest-bearing bank balances, federal funds sold and securities purchased under agreements to resell, debt securities with a remaining maturity of one year or less, and acceptances of other banks divided by total assets. (Note: For periods prior to March 1996, the numerator of this ratio reflects debt securities with an *original* maturity of one year or less and exclude acceptances of other banks and commercial paper included in loans.)

U.S. Treasury and Agency Securities (Percent of Total Assets)

The sum of U.S. Treasury securities and U.S. government agency and corporation obligations divided by total assets.

Municipal Securities (Percent of Total Assets)

Obligations of state and political subdivisions in the United States divided by total assets. Other Debt Securities (Percent of Total Assets)

The sum of other U.S. debt securities and foreign debt securities divided by total assets.

Real Estate Loans Secured by 1-4 Family (Percent of Total Assets)

Revolving and permanent loans secured by one- to four-family residential properties divided by total assets.

Revolving (Percent of Total Assets)

Revolving open-end lines of credit secured by one- to four-family residential properties divided by total assets.

Closed-End, Secured by First Liens (Percent of Total Assets)

Permanent loans secured by first liens on one- to four-family residential properties divided by total assets.

Closed-End, Secured by Junior Liens (Percent of Total Assets)

Permanent loans secured by junior (other than the first) liens on one- to four-family residential properties divided by total assets.

Commercial Real Estate Loans (Percent of Total Assets)

Loans secured by real estate including construction and land development loans and loans secured by multifamily residential properties and nonfarm nonresidential properties divided by total assets.

Construction and Land Development (Percent of Total Assets)

Loans secured by real estate with maturities of 60 months or less made to finance the construction of new structures, additions, alterations, or demolitions to make way for new structures divided by total Multifamily (Percent of Total Assets)

Loans secured by multifamily (five dwelling units or more) residential properties divided by total assets.

Nonfarm Nonresidential (Percent of Total Assets)

Real estate loans secured by business and industrial properties, hotels, motels, churches, hospitals, educational and charitable institutions, dormitories, clubs, lodges, association buildings, "homes" for aged persons and orphans, golf courses, recreational facilities, and similar properties divided by total assets.

Real Estate Loans Secured by Farmland (Percent of Total Assets)

Loans secured by farmland and improvements thereon divided by total assets.

Loan Mix, Percent of Gross Loans and Leases

Real Estate Loans (Percent of Gross Loans and Leases)

Loans secured by real estate including construction and land development loans and loans secured by farmland, by one- to four-family and multifamily (five or more) residential properties, and by nonfarm nonresidential properties divided by total loans and leases, net of unearned income.

Real Estate Loans Secured by 1-4 Family (Percent of Gross Loans and Leases)

Revolving and permanent loans secured by one- to four-family residential properties divided by total loans and leases, net of unearned income.

Revolving (Percent of Gross Loans and Leases)

Revolving open-end lines of credit secured by one- to four-family residential properties divided by total loans and leases, net of unearned income. Closed-End (Percent of Gross Loans and Leases)

Permanent loans secured by liens (first and junior) on one- to four-family residential properties divided by total loans and leases, net of unearned income.

Commercial Real Estate Loans (Percent of Gross Loans and Leases)

Loans secured by real estate including construction and land development loans and loans secured by multifamily residential properties and nonfarm nonresidential properties divided by total loans and leases, net of unearned income.

Construction and Land Development (Percent of Gross Loans and Leases)

Loans secured by real estate with maturities of 60 months or less made to finance the construction of new structures, additions, alterations, or demolitions to make way for new structures divided by total loans and leases, net of unearned income.

Multifamily (Percent of Gross Loans and Leases)

Loans secured by multifamily (five dwelling units or more) residential properties divided by total loans and leases, net of unearned income.

Nonfarm Nonresidential (Percent of Gross Loans and Leases)

Real estate loans secured by business and industrial properties, hotels,

motels, churches, hospitals, educational and charitable institutions, dormitories, clubs, lodges, association buildings, "homes" for aged persons and orphans, golf courses, recreational facilities, and similar properties divided by total loans and leases, net of unearned income.

Real Estate Loans Secured by Farmland (Percent of Gross Loans and Leases)

Loans secured by farmland and improvements thereon divided by total loans and leases, net of unearned income.

Loans to Depository Institutions (Percent of Gross Loans and Leases)

Loans to all financial institutions (U.S. and non-U.S. addressees) divided by total loans and leases, net of unearned income.

Commercial and Industrial Loans (Percent of Gross Loans and Leases)

Loans for commercial and industrial purposes to sole proprietorships, partnerships, corporations, and other business enterprises, which are secured (other than real estate) or unsecured, single-payment, or installment, divided by total loans and leases, net of unearned income.

Loans to Individuals (Percent of Gross Loans and Leases)

Loans to individuals for household, family, and other personal expendi-

tures divided by total loans and leases, net of unearned income.

Credit Card Loans (Percent of Gross Loans and Leases)

Loans to individuals arising from bank credit cards or special prearranged overdraft plans divided by total loans and leases, net of unearned income.

Agricultural Loans (Percent of Gross Loans and Leases)

Loans to finance agricultural production and other loans to farmers divided by total loans and leases, net of unearned income.

Loans to Foreign Governments and Institutions (Percent of Gross Loans and Leases)

Loans to foreign governments and official institutions divided by total loans and leases, net of unearned income.

Other Loans and Leases (Percent of Gross Loans and Leases)

The sum of taxable and tax-exempt obligations (other than securities) of state and political subdivisions in the U.S., acceptances of other banks, all other loans, and lease financing receivables divided by total loans and leases, net of unearned income.

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		mmm уууу			mmm yyyy			уууу		У	ууу	У	ууу
PERCENT OF TOTAL ASSETS	ВНС	PEER 01	PCT	ВНС	PEER 01	PCT	ВНС	PEER 01	PCT	ВНС	ууу PEER 01	BHC	PEER 0:
ERCENT OF TOTAL ASSETS HORT-TERM INVESTMENTS IQUID ASSETS NVESTMENT SECURITIES LET LOANS AND LEASES LET LOANS AND LEASES LET LOS, LS & STOBY LTRS OF CREDIT ONER DEPOSITS ONCORE FUNDING IME DEPOSITS OF \$100K OR MORE OREIGN DEPOSITS LED FUNDS PURCHASED AND REPOS LET FED FUNDS PURCHASED (SOLD) OMMERCIAL PAPER	9.11 31.09 24.30 61.77 65.39 37.09 50.07 6.17 19.93 14.80	5.97 24.73 20.44 61.74 65.55 52.28 32.14 7.55 5.01 8.90 6.32 0.80	77 83 63 42 44 16 88 44 91 86 91 72	13.66 30.54 25.32 61.80 63.34 39.95 48.31 6.37 17.61 18.18	6 . 54 27 . 05 18 . 89 60 . 99 64 . 95 52 . 86 31 . 23 7 . 35 6 . 11 8 . 82 5 . 60 0 . 71	85 80 75 42 31 18 88 47 85 91 95 65	9.89 30.02 24.45 62.82 66.36 39.51 48.74 6.17 18.08 16.26	6 . 13 25 . 82 19 . 61 60 . 91 64 . 66 52 . 38 32 . 30 7 . 59 5 . 69 9 . 06	80 82 74 46 51 19 87 38 87 88 93 74	12.87 31.61 25.78 60.95 62.68 39.56 49.20 6.61 17.98 17.64 17.28	7.13 26.87 18.15 61.48 65.46 53.76 30.88 6.94 6.48 8.63 5.48	14.45 33.28 25.92 59.93 61.78 36.10 52.13 6.53 19.35 16.45	6.77 27.31 18.8 61.5 65.4 55.8 29.2 6.6 5.8 8.3 5.5
TH BORROWINGS W/REM MAT 1 YR OR LESS ARNING ASSETS REPR IN 1 YEAR NT-BEARING LIAB REPR IN 1 YR ONG-TERM DEBT REPR IN 1 YR ET ASSETS REPRICEABLE IN 1 YEAR	6.71 47.20 26.45 0.60 20.14	4.56 41.92 23.38 2.14 16.41	77 67 75 42 57	3.75 62.58 26.32 0.61 35.65	4.41 47.23 23.45 1.83	50 91 75 42	5.81 59.07 24.02 0.60 34.45	4.26 44.34 23.25 2.03	72 90 66 41	4.27 62.21 26.30	4.53 45.66 23.60	6.02 62.06 26.26	4.79 47.59 22.39 1.20
THER LIQUIDITY AND FUNDING RATIOS													
LET NONCORE FUNDING DEPENDENCE LET ST NONCORE FUNDING DEPENDENCE HORT-TERM INV/ST NONCORE FUNDING IQ ASTS-ST NONCORE FNDS/NONLIQ ASTS LET LOANS AND LEASES/CORE DEPOSITS LET LOANS AND LEASES/CORE LE	50.56 40.67 21.67 -15.93 97.74 166.54 0.69 0.38 0.16	33.69 24.65 23.85 0.77 94.68 127.37 0.45 0.81 -0.07	88 90 65 8 59 90 76 51 82 NA	45.17 34.98 33.74 -14.32 96.66 154.68 0.40 0.51 0.26 0.08	32.39 23.05 27.21 5.06 91.21 123.09 0.61 2.13 0.12	83 86 75 63 90 59 20 81	48.18 39.37 23.77 -16.60 98.50 158.98 1.29 0.39 0.18	33.66 23.58 26.44 2.53 92.10 126.07 0.64 1.91 0.25	85 87 64 8 64 88 79 22 60 NA	47.46 37.83 30.76 -14.93 95.00 154.07 0.27 0.82 0.25	23.08 27.78 5.23 90.58 121.39 0.47 2.23 0.14	34.90 -12.19 96.68 166.01 0.22 0.35	21.79 28.90 8.17 89.60 119.80 0.20 0.80
RECENT OF INVESTMENT SECURITIES: BELD-TO-MATURITY SECURITIES VAILABLE-FOR-SALE SECURITIES J.S. TREASURY AND AGENCY SEC UNICIPAL SECURITIES OREIGN SECURITIES OREIGN SECURITIES OFFICE SECURITIES BEBT SECURITIES 1 YEAR OR LESS BEBT SECURITIES 1 TO 5 YEARS BEBT SECURITIES 1 TO 5 YEARS LEDGED SECURITIES	22.58 77.42 94.60 0.84 2.31 2.25 21.01 4.82 71.99 2.66	13.24 86.76 72.68 5.84 2.82 18.66 12.23 20.50 61.43 49.83 0.31	80 19 96 14 81 1 83 21 55 1 27	24.80 75.20 94.05 0.86 41.12 17.31 39.72 87.93 6.67	13.86 86.14 75.55 6.07 2.91 14.55 14.95 23.77 55.74 48.18	78 21 98 8 76 1 93 44 34	15.87 84.13 93.91 0.85 3.08 2.16 26.85 4.85 66.23	13.41 86.59 72.09 6.03 2.74 19.15 13.16 19.56 62.74	69 30 96 12 82 85 14 46 93	29.76 70.24 92.48 0.85 3.24 3.44 39.45	87.78 74.86 6.44 3.29 14.42 13.56 26.45 54.61 50.45	92.67 0.53 2.92 3.88 35.56 37.65 23.02	86.3 75.2 6.9 3.2 13.6 16.1 29.1 50.0 49.5
ERCENT CHANGE FROM PRIOR LIKE QTR: HORT-TERM INVESTMENTS NVESIMENT SECURITIES ORE DEPOSITS ONCORE FUNDING	-32.52 -2.90 -6.10	7.80 29.00 17.62	21 22	-0.28 0.75	24.81	26	-22.99 -5.04 0.02 -0.79	33.93	18	-4.70 6.45 17.31	9.60 18.83 12.11 30.89	-9.17 8.09 2.88	8.7

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Liquidity and Funding

BHCPR page 8 presents liquidity and funding ratios on a consolidated basis. These relate to growth rates of selected asset and liability categories from the prior year's like quarter, the composition of investment securities, the maturity distribution within the BHC's investment portfolio, and the extent of appreciation or depreciation of held-to-maturity and available-for-sale investment securities, U.S. agency and corporation obligations, and structured notes. (Note: Beginning with the March 1994 quarter, investment securities are valued at amortized cost if classified as heldto-maturity and at fair value if classified as available-for-sale.)

Percent of Total Assets

Short-Term Investments (Percent of Total Assets)

The sum of interest-bearing bank balances, federal funds sold and securities purchased under agreements to resell, debt securities with a remaining maturity of one year or less, and acceptances of other banks divided by total assets. (Note: For periods prior to March 1996, the numerator of this ratio reflects debt securities with an *original* maturity of one year or less and exclude acceptances of other banks and commercial paper included in loans.)

Liquid Assets (Percent of Total Assets)

The sum of cash and balances due from depository institutions, U.S. Treasury securities, obligations of other U.S. government agencies and corporations, trading assets, and federal funds sold and securities purchased under agreements to resell divided by total assets.

Investment Securities (Percent of Total Assets)

The sum of the amortized cost of held-to-maturity debt securities and

the fair value of available-for-sale debt and equity securities divided by total assets. Prior to the March 1994 quarter, investment securities are reported at book value.

Net Loans and Leases (Percent of Total Assets)

Loans and lease financing receivables net of unearned income, allowance for loan and lease losses, allocated transfer risk reserve divided by total assets.

Net Loans and Leases Plus Standby Letters of Credit (Percent of Total Assets)

Loans and lease financing receivables net of unearned income, allowance for loan and lease losses and allocated transfer risk reserve plus standby letters of credit divided by total assets.

Core Deposits (Percent of Total Assets)

The sum of demand deposits, deposit accounts that are subject to negotiable orders of withdrawal or automatic transfer from savings accounts), time deposits with balances (excluding brokered deposits) of less than \$100,000, MMDAs (money market deposit accounts), other savings accounts, and other non-interest-bearing deposits divided by total assets.

Noncore Funding (Percent of Total Assets)

The sum of time deposits with balances of \$100,000 or more, deposits in foreign offices and Edge or Agreement subsidiaries, federal funds purchased and securities sold under agreements to repurchase, commercial paper, other borrowings (including mortgage indebtedness and obligations under capitalized leases), and brokered deposits less than \$100,000 divided by total assets. (Note: For periods prior to March 1996, the numerator of this ratio excludes brokered deposits less than \$100,000.)

Time Deposits of \$100 Thousand or More (Percent of Total Assets)

Time deposits of \$100,000 or more divided by total assets.

Foreign Deposits (Percent of Total Assets)

Deposits in foreign offices, Edge or Agreement subsidiaries, and International Banking Facilities divided by total assets.

Federal Funds Purchased and Repos (Percent of Total Assets)

Federal funds purchased and securities sold under agreements to repurchase divided by total assets.

Net Federal Funds Purchased (Sold) (Percent of Total Assets)

The difference between federal funds purchased and securities sold under agreements to repurchase in domestic offices of the bank holding company, of its Edge or Agreement subsidiaries, and in International Banking Facilities (a liability item) and federal funds sold and securities purchased under agreements to resell in domestic offices of the bank holding company, of its Edge or Agreement subsidiaries, and in International Banking Facilities (an asset item) divided by total assets.

Commercial Paper (Percent of Total Assets)

Commercial paper divided by total assets.

Other Borrowings with a Remaining Maturity of 1 Year or Less (Percent of Total Assets)

Other borrowings with a remaining maturity of one year or less divided by total assets.

Earning Assets Repriceable in 1 Year (Percent of Total Assets)

Earning assets that are repriceable within one year or mature within one year (in Schedule HC-D of the FR Y-9C) divided by total assets.

Interest-Bearing Liabilities Repriceable in 1 Year (Percent of Total Assets)

Interest-bearing deposit liabilities that reprice within one year or mature within one year divided by total assets.

Long-Term Debt Repriceable in 1 Year (Percent of Total Assets)

Long-term debt (other borrowed money with a remaining maturity of more than one year, mandatory convertible securities, or subordinated notes and debentures) that has a repricing frequency of less than one year divided by total assets. (Note: Mortgage indebtedness and obligations under capitalized leases and limited-life preferred stock are excluded from the numerator.)

Net Assets Repriceable in 1 Year (Percent of Total Assets)

The difference between earning assets that are repriceable or that mature within one year and the sum of interest-bearing deposit liabilities that reprice or mature within one year and long-term debt that reprices within one year divided by total assets.

Other Liquidity and Funding Ratios

Net Noncore Funding Dependence

The difference between noncore funding and short-term investments divided by long-term assets. (See the definitions of noncore funding and short-term investments above.)

"Long-term assets" refers to the sum of loans and leases (net of unearned income, allowance for loan and lease losses, and allocated transfer risk reserve), debt securities with a remaining maturity of over one year, equity securities, and real estate owned that were acquired in satisfaction of debts previously contracted, minus acceptances of other banks. (Note: For periods prior to March 1996, "long-term assets" reflects debt securities with an *origi*-

nal maturity of over one year and excludes acceptances of other banks and commercial paper included in loans.)

Net Short-Term Noncore Funding Dependence

The difference between short-term noncore funding and short-term investments divided by long-term assets. (Note: See the definitions of short-term investments and long-term assets above. An "NA" is displayed for periods prior to March 1996.)

"Short-term noncore funding" refers to the sum of federal funds purchased and securities sold under agreements to repurchase, commercial paper, and the following liability items that have a remaining maturity of one year or less: time deposits of \$100,000 or more, foreign deposits, other borrowings (including mortgage indebtedness and obligations under capitalized leases), and brokered deposits under \$100,000.

Short-Term Investments/ Short-term Noncore Funding

Short-term investments divided by short-term noncore funding. (Note: See the definitions of short-term investments and short-term noncore funding above. An "NA" is displayed for periods prior to March 1996.)

Liquid Assets Less Short-term Noncore Funding/Nonliquid Assets

Liquid assets (the sum of cash and balances due from depository institutions, trading assets, federal funds sold and securities purchased under agreements to resell, and U.S. Treasury securities and obligations of other U.S. government agencies and corporations) less short-term noncore funding (as defined above) divided by total assets less liquid assets. (Note: Prior to March 1996, short-term noncore funding is replaced by noncore funding.)

Net Loans and Leases/Total Deposits

Loans and lease financing receivables, net of unearned income and allowance for losses, divided by total deposits.

Net Loans and Leases/Core Deposits

Loans and lease financing receivables, net of unearned income and allowance for losses, divided by core deposits.

Held-to-Maturity Securities Appreciation (Depreciation)/ Equity Capital)

The difference between the fair value and the amortized cost of held-to-maturity securities divided by total equity capital. Prior to the March 1994 quarter, an "NA" is displayed for this ratio.

Available-for-Sale Securities Appreciation (Depreciation)/ Equity Capital

The difference between the fair value and the amortized cost of available-for-sale securities divided by total equity capital. Prior to the March 1994 quarter, an "NA" is displayed for this ratio.

U.S. Agency Securities Appreciation (Depreciation)/Equity Capital

The difference between the fair value and the amortized cost of U.S. government agency and corporation obligations, excluding mortgage-backed securities, divided by total equity capital. Prior to the March 1994 quarter, this ratio displays an "NA."

Structured Notes Appreciation (Depreciation)/Equity Capital

The difference between the fair value and the amortized cost of structured notes divided by total equity capital. Prior to the March 1995 quarter, an "NA" is displayed for this ratio.

Percent of Investment Securities

Held-to-Maturity Securities (Percent of Investment Securities)

The amortized cost of debt securi-

ties, which the bank holding company has the positive intent and ability to hold to maturity, divided by total investment securities. Prior to the March 1994 quarter, an "NA" is displayed for this ratio.

Available-for-Sale Securities (Percent of Investment Securities)

The fair value of equity and debt securities, which the bank holding company does not have the positive intent and ability to hold to maturity nor intends to trade actively as part of its consolidated trading accounts, divided by total investment securities. Prior to the March 1994 quarter, an "NA" is displayed for this ratio.

U.S. Treasury and Agency Securities (Percent of Investment Securities)

U.S. Treasury securities and obligations of other U.S. government agencies and corporations divided by total investment securities.

Municipal Securities (Percent of Investment Securities)

Obligations of states and political

subdivisions in the United States divided by total investment securities.

Foreign Securities (Percent of Investment Securities)

Foreign debt and equity securities divided by total investment securities.

Other Securities (Percent of Investment Securities)

Other domestic bonds, notes, and debentures, Federal Reserve stock, and U.S. corporate stock divided by total investment securities.

Debt Securities 1 Year or Less (Percent of Investment Securities)

Debt securities with a remaining maturity of one year or less divided by total investment securities.

Debt Securities 1 to 5 Years (Percent of Investment Securities)

Debt securities with a remaining maturity of over one to five years divided by total investment securities. Debt Securities over 5 Years (Percent of Investment Securities)

Debt securities with a remaining maturity of over five years divided by total investment securities.

Pledged Securities (Percent of Investment Securities)

Pledged securities divided by total investment securities.

Structured Notes, Fair Value (Percent of Investment Securities)

The fair value of structured notes divided by total investment securities. Prior to the March 1995 quarter, an "NA" is displayed for this ratio.

Percent Change from Prior Like Quarter

This section presents the percentage change (from the previous like quarter) of short-term investments, investment securities, core deposits, and noncore funding. (See the description of Growth Rates on page 2-4.)

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\$000)	mn	am yyyy		mm	т уууу			УУУУ		עע	עצי	У	ууу
OAN COMMITMENTS COMMIT: SECURED REAL ESTATE LOANS COMMIT: UNSECURED REAL ESTATE LNS CREDIT CARD LINES	5	3,362,504 150,405 29,266 721,158		5	,311,356 137,736 30,504 622,504	5 D 4	5	,404,503 197,557 27,457 680,469	3 7 7	5,2 1	215,953 49,164 28,903	4,	937,088 113,368 49,893 612,195
\$000) OAN COMMITMENTS COMMIT: SECURED REAL ESTATE LOANS COMMIT: UNSECURED REAL ESTATE LOANS CREDIT CARD LINES SECURITIES UNDERWRITING TANDBY LETTERS OF CREDIT OMMERCIAL & SIMILAR LIRS OF CREDIT INANCIAL ASSETS SOLD WITH RECOURSE ECURITIES DERROWED ECURITIES LENT		540,047 179,406 546,545			227,766 175,401 547,108	0 6 1 3 0		532,152 386,409 458,122) 2 9 7)	2	0 258,685 299,493 574,998 0		0 259,668 239,718 653,640 0
ECURITIES LENT REDIT DERIVATIVES (BHC AS GUARANTOR) REDIT DERIVATIVES (BHC AS BENEFICIARY) ERIVATIVE CONTRACTS:		0 0 0	 			0 0 0		()))		0 0 0		O NA NA
INTEREST RATE FUTURES & FORWARD CONTR WRITTEN OPTIONS CONTRACTS (INT RATE) PURCHASED OPTIONS CONTRACTS (INT RATE) INTEREST RATE SWAPS ENTINES AND EMPLADD EMPLEM EXPLANCE		63,500 522,446			461,076	0 0 0 6		151,079)))	4	0 0 0 199,077		0 0 0 673,237
ECURITIES DORROWED ECURITIES LENT REDIT DERIVATIVES (BHC AS GUARANTOR) REDIT DERIVATIVES (BHC AS BENEFICIARY) ERIVATIVE CONTRACTS: INTEREST RATE FUTURES & FORWARD CONTR WRITTEN OPTIONS CONTRACTS (INT RATE) PURCHASED OPTIONS CONTRACTS (INT RATE) INTEREST RATE SWAPS FUTURES AND FORWARD FOREIGN EXCHANGE WRITTEN OPTIONS CONTR (FOREIGN EXCH) PURCHASED OPTIONS CONTR (FOREIGN EXCH) FOREIGN EXCHANGE RATE SWAPS COMMODITY & OTHER FUTURES & FORW CONTR WRITTEN OPTIONS CONTR (COMM & OTHER) PURCHASED OPTIONS CONTR (COMM & OTHER) COMMODITY & OTHER SWAPS ERCENT OF TOTAL ASSETS		376,361			749,184	0 0 4 0		532,04		ć	0 0 0 117,398 0 0		489,616 0 0 0 489,616
PURCHASED OPTIONS CONTR (COMM & OTHER) COMMODITY & OTHER SWAPS ERCENT OF TOTAL ASSETS	внс	PEER 01	PCT	внс	PEER 01	D D PCT	ВНС	PEER 01) PCT	внс	0 0 PEER 01	внс	0 0 PEER 01
OAN COMMITMENTS TAMDBY LETTERS OF CREDIT IMMERCIAL & SIMILAR LTRS OF CREDIT INANCIAL ASSETS SOLD WITH RECOURSE ECURITIES BORROWED ECURITIES LENT REDIT DERIVATIVES (BHC AS GUARANTOR) REDIT DERIVATIVES (BHC AS BENEFICIARY) ERIVATIVE CONTRACTS NITEREST RATE CONTRACTS INTEREST RATE FUTURES & FORW CONTR WRITTEN OPTIONS CONTR (INT RATE) PURCHASED OPTIONS CONTR (INT RATE) INTEREST RATE SWAPS OREIGN EXCHANGE CONTRACTS FUTURES & FORWARD FOREIGN EXCH CONT WRITTER OPTIONS CONTRECEOPETION FOCH	35.92 3.66 0.00 0.00 0.00 6.45 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0	39.86 3.80 0.34 2.56 6.07 6.18 0.42 218.56 169.77 25.93 12.41 17.10 90.02 43.39 22.41 4.88 2.74 2.58	57 555 978 44 33 42 30 11 11 11 11 11 11 11 11 11 11 11 11 11	35.99 1.54 1.19 3.71 0.00 0.00 0.00 0.00	43.07 3.96 0.51 2.02 0.04 5.94 0.18 198.27 136.27 13.07 14.05 49.13 49.38 40.38 40.38 40.38 40.38 40.38	52685445502211007550056834400436	35.99 3.54 2.57 3.05 0.00 0.00 0.00	37.94 3.78 2.11 0.05 5.12 0.16 0.42 165.36 11.9.03 26.36 11.32 14.64 87.26 49.98 35.66 5.08 5.08 5.03 2.49 3.16	65975460024959766176884295	34.78 1.73 2.00 3.83 0.00 0.00 0.00 8.89 3.33 0.00 0.00 3.33 5.56 0.00 4.12 0.00	42.12 3.98 0.54 2.04 5.67 0.10 99.00 130.67 24.321 17.521 64.22 46.65 6.85 2.42 2.86 0.62 0.90 0.86	35. 24 1.85 1.71 4.67 0.00 0.00 NAA 9.31 0.00 0.00 4.81 1.01 0.00 3.49 0.00 0.00	41.24 3.98 0.56 0.56 0.01 4.47 NA 180.99 93.77 22.88 13.12 45.06 59.55 44.35 5.86 5.86 5.2.17 2.31 0.22 0.94

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Off-Balance-Sheet Transactions

BHCPR page 9 displays the dollar volume and proportion of consolidated assets accounted for by each type of off-balance-sheet transaction with nonrelated institutions and derivative contract. Information on off-balance-sheet activities is derived from Schedule HC-F of the FR Y-9C report form.

Loan Commitments

The unused portion of commitments that obligate the bank holding company to extend credit in the form of loans or participation in loans, lease financing receivables, or similar transactions. These include revolving open-end loans secured by residential and commercial real estate, construction and land development, credit card lines, securities underwriting, and other unused commitments and letters of credit.

Commitments to Fund Loans Secured by Real Estate

The unused portion of commitments to extend credit to finance commercial and multifamily residential properties. When funded, these loans would be classified as real estate loans secured by multifamily residential or nonfarm nonresidential properties.

Commitments to Fund Loans Unsecured by Real Estate

The unused portion of commitments to extend credit to finance commercial and residential real estate activities. When funded, these loans would not be classified as real estate loans.

Credit Card Lines

The unused portion of commitments to extend credit to individuals for household, family, and other personal expenditures and to commercial or industrial enterprises through credit cards.

Securities Underwriting

The unused portion of the consolidated bank holding company's take-

down of securities underwriting transactions.

Standby Letters of Credit

Outstanding and unused standby letters of credit including guarantees issued by foreign offices.

Commercial and Similar Letters of Credit

Outstanding and unused amounts of issued or confirmed commercial letters of credit, travelers' letters of credit not issued for money or its equivalent, and all similar letters of credit excluding standby letters of credit.

Financial Assets Sold with Recourse

The consolidated amount of the outstanding principal balance of mortgage loans and other assets that have been transferred with recourse or some other form of risk retention by the BHC in transactions recorded as sales in accordance with generally accepted accounting principles.

Securities Borrowed

The amount of securities borrowed against collateral or on an uncollateralized basis for such purposes as a pledge against deposit liabilities or delivery against short sales.

Securities Lent

The amount of securities lent against collateral or on an uncollateralized basis.

Credit Derivatives (BHC as Guarantor)

The gross notional amount of credit derivatives for which the BHC or any of its consolidated subsidiaries has extended credit protection to other parties. Prior to March 1997, this item displays an "NA."

Credit Derivatives (BHC as Beneficiary)

The gross notional amount of credit

derivatives for which the BHC or any of its consolidated subsidiaries has obtained a guarantee against credit losses from other parties. Prior to March 1997, this item displays an "NA."

Derivative Contracts

Interest Rate Futures and Forward Contracts

The notional amount or par value of futures and forward contracts that commit the consolidated bank holding company to buy or sell financial instruments such as U.S. Treasury securities futures, forward rate agreements, and forward agreements on U.S. government securities.

Written Options Contracts (Interest Rate)

The aggregate par value or notional amount of interest-bearing financial instruments which the bank holding company or its consolidated subsidiaries have obligated themselves to either purchase or sell under outstanding exchange-traded option contracts and over-the-counter option contracts for a fee or premium.

Purchased Options Contracts (Interest Rate)

The aggregate par value or notional amount of interest-bearing financial instruments in which the bank holding company or its consolidated subsidiaries purchased, for a fee or premium, the right to either purchase or sell under outstanding exchange-traded option contracts and over-the-counter option contracts.

Interest Rate Swaps

The notional value of outstanding interest rate and basis swaps to hedge the bank holding company's or consolidated subsidiaries' interest rate risk, in an intermediary capacity, or to hold in inventory.

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Futures and Forward Foreign Exchange

The gross amount in U.S. dollars of futures and forward contracts to purchase foreign currencies and U.S. dollar exchange.

Written Options Contracts (Foreign Exchange)

The gross amount of foreign currencies and U.S. dollar exchange which the bank holding company or its consolidated subsidiaries have obligated themselves to either purchase or sell under outstanding exchange-traded and over-the-counter option contracts for a fee or premium.

Purchased Options Contracts (Foreign Exchange)

The gross amount of foreign currency and U.S. dollar exchange in which the bank holding company or its consolidated subsidiaries purchased, for a fee or premium, the right to either purchase or sell under outstanding exchange-traded and overthe-counter option contracts.

Foreign Exchange Rate Swaps

The notional principal value in U.S. dollars of outstanding cross-currency interest rate swaps to hedge the bank holding company's or consolidated subsidiaries' foreign exchange rate risk.

Commodity and Other Futures and Forward Contracts

The contract amount of futures and forward commodity contracts that obligate the bank holding company or its consolidated subsidiaries to purchase or sell equity securities or instruments based on equity indexes, agricultural products, precious or nonferrous metals, or other contracts other than an interest or foreign exchange rate contract.

Written Options Contracts (Commodities and Other)

The contract amount of exchangetraded and over-the-counter equity derivative options, commodity options, and any other options (that are not interest or foreign exchange rate contracts) in which the bank holding company or its consolidated subsidiaries have obligated themselves to either purchase or sell an equity instrument, an equity index, or a commodity or product for a fee or premium.

Purchased Options Contracts (Commodities and Other)

The notional amount or par value of exchange-traded and over-the-counter equity derivative options, commodity options, and any other options (that are not interest or foreign exchange rate contracts) in which the bank holding company or its consolidated subsidiaries have purchased the right to buy or sell for a fee or premium.

Commodity and Other Swaps

The notional amount or par value of outstanding equity or equity index swaps, and all other swap agreements, other than interest or foreign exchange rate contracts.

Percent of Total Assets

Loan Commitments (Percent of Total Assets)

The unused portion of commitments that obligate the bank holding company to extend credit in the form of loans or participation in loans, lease financing receivables, or similar transactions divided by total assets.

Standby Letters of Credit (Percent of Total Assets)

Outstanding and unused standby letters of credit divided by total assets.

Commercial and Similar Letters of Credit (Percent of Total Assets)

Outstanding and unused amounts of issued and confirmed commercial

letters of credit, travelers' letters of credit not issued for money or its equivalent, and all similar letters of credit divided by total assets.

Financial Assets Sold with Recourse (Percent of Total Assets)

Mortgage loans and other assets sold with recourse that have been reported as sales in accordance with generally accepted accounting principles divided by total assets.

Securities Borrowed (Percent of Total Assets)

Securities borrowed as a pledge against deposit liabilities or against short sales divided by total assets.

Securities Lent (Percent of Total Assets)

Securities lent divided by total assets.

Credit Derivatives (BHC as Guarantor) (Percent of Total Assets)

The gross notional amount of credit derivatives in which the BHC or any of its consolidated subsidiaries has extended credit protection to other parties divided by total assets. Prior to March 1997, this ratio displays an "NA."

Credit Derivatives (BHC as Beneficiary) (Percent of Total Assets)

The gross notional amount of credit derivatives in which the BHC or any of its consolidated subsidiaries has obtained a guarantee against credit losses divided by total assets. Prior to March 1997, this ratio displays an "NA."

Derivative Contracts (Percent of Total Assets)

The sum of off-balance sheet interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts on a consolidated basis divided by total assets. *Interest Rate Contracts* (*Percent of Total Assets*)

The gross notional amount of interest rate contracts held for trading and for purposes other than trading divided by total assets. Interest rate contracts include single currency interest rate swaps, basis swaps, forward rate agreements, and interest rate options.

Interest Rate Futures and Forward Contracts (Percent of Total Assets)

Interest rate futures and forward contracts divided by total assets.

Written Options Contracts (Interest Rate) (Percent of Total Assets)

Written interest rate options contracts divided by total assets.

Purchased Options Contracts (Interest Rate) (Percent of Total Assets)

Purchased interest rate options contracts divided by total assets.

Interest Rate Swaps (Percent of Total Assets)

The notional value of interest rate swaps divided by total assets.

Foreign Exchange Contracts (Percent of Total Assets)

The gross notional amount of foreign exchange rate contracts held for trading and for purposes other than trading divided by total assets. Foreign exchange contracts include cross-currency interest rate swaps, forward foreign exchange contracts, and currency futures and currency options. Futures and Forward Foreign Exchange Contracts (Percent of Total Assets)

Futures and forward contracts to purchase foreign currencies and U.S. dollar exchange divided by total assets.

Written Options Contracts (Foreign Exchange) (Percent of Total Assets)

Written options contracts on foreign currencies and U.S. dollar exchange divided by total assets.

Purchased Options Contracts (Foreign Exchange) (Percent of Total Assets)

Purchased options contracts on foreign currencies and U.S. dollar exchange divided by total assets.

Foreign Exchange Rate Swaps (Percent of Total Assets)

The notional principal value in U.S. dollars of outstanding cross-currency interest rate swaps divided by total assets.

Equity, Commodity, and Other Derivative Contracts (Percent of Total Assets)

The gross notional amount of equity derivative contracts as well as commodity and other contracts that are held for trading and for purposes other than trading divided by total assets.

Commodity and Other Futures and Forward Contracts (Percent of Total Assets)

The contract amount of futures and forward equity derivative contracts and commodity and other contracts divided by total assets.

Written Options Contracts (Commodity and Other) (Percent of Total Assets)

Written options contracts on individual stocks, stock index options, commodity options, and any other options (other than interest or foreign exchange rate contracts) divided by total assets.

Purchased Options Contracts (Commodity and Other) (Percent of Total Assets)

Purchased options contracts on individual stocks, stock index options, commodity options, and any other options (that are not interest or foreign exchange rate contracts) divided by total assets.

Commodity and Other Swaps (Percent of Total Assets)

The notional value of equity or equity index swaps and swaps other than interest rate swaps and foreign currency swaps divided by total assets.

Percent of Average Loans and Leases

Loan Commitments (Percent of Average Loans and Leases)

Loan commitments divided by average loans and leases. (See page 3-13 for the definition of average loans and leases.)

234567 SAMPLE BANK HOLDING COMPANY ICHMOND VA FR DIS: 5 ISSETS: 14,928,373 PEER: 01	ſ	DERIVATIVE INSTRUMENTS	5		PAGE 10
OTIONAL AMOUNT(\$000)	mmm yyyy	mmm yyyy	уууу	уууу	уууу
ERIVATIVE CONTRACTS INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS EQUITY,COMM, & OTHER CONTRACTS	962,525 63,500 899,025 0	1,304,121 461,076 843,045 0	825,745 151,079 674,666 0	1,332,692 499,077 833,615 0	1,304,550 673,237 631,313
ERIVATIVES POSITION FUTURES AND FORWARDS WRITTEN OPTIONS EXCHANGE-TRADED OVER-THE-COUNTER PURCHASED OPTIONS EXCHANGE-TRADED OVER-THE-COUNTER SWAPS	522,664 0 0 0 0 0 0 0 0 439,861	93,861 0 0 0 0 0 0 0 1,210,260	142,626 0 0 0 0 0 0 0 0 0 683,119	216,217 0 0 0 0 0 0 0 1,116,475	141,697 0 0 0 0 0 0 0 1,162,853
IELD FOR TRADING INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS EQUITY,COMM, & OTHER CONTRACTS ION-TRADED INTERABED INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS EQUITY,COMM, & OTHER CONTRACTS MEMO: MARKED-TO-MARKET	554,551 0 554,551 0 407,974 63,500 344,474 0	321,288 0 321,288 0 982,833 461,076 521,757 521,757	394,978 0 394,978 0 430,767 151,079 279,688 0	427,566 0 427,566 0 905,126 499,077 406,049 0	0 0 0 1,304,550 673,237 631,313 631,313
ERIV CONTR(EXCL FUT & FX LE 14 DAYS) ONE YEAR OR LESS OVER 1 YEAR TO 5 YEARS OVER 5 YEARS	962,525 949,025 13,500 0	893,045 843,045 50,000 0	825,745 825,745 0 0	1,059,923 833,615 226,308 0	1,281,546 631,313 650,233
ROSS NEGATIVE FAIR VALUE (ABS VAL) ROSS POSITIVE FAIR VALUE HELD FOR TRADING NON-TRADED MEMO: MARKED-TO-MARKET UURR CREDIT EXPOSURE ON RBC DERIV CONTR REDIT LOSSES ON OFF-BS DERIV CONTRACTS LET UNAMORT REALIZED GAIN(LOSS), OBS DERIV	9,540 18,152 7,908 10,244 10,053 18,152 0	16,865 26,580 3,849 22,731 22,340 26,189 0	18,402 13,781 10,288 3,493 3,172 13,781 0	23,120 32,521 11,249 21,272 18,737 35,205 0	28,540 25,644 25,644 24,407 339 0
AST DUE DERIVATIVE INSTRUMENTS: OOK VALUE 90+ DAYS PAST_DUE	0	0	0	0	O
PEPLACEMENT COST 90+ DAYS PAST DUE	0	0	0	0	O
MPACT OF NONTRADED DERIV CONTRACTS: NCREASE (DECR) IN INTEREST INCOME ECREASE (INCR) IN INTEREST EXPENSE ET INCR (DECR) IN NONINTEREST ALLOC INCREASE (DECREASE) IN NET INCOME	2 0 0 2	-556 0 0 -556	-1,347 0 0 -1,347	-2,445 0 0 -2,445	-3,170 0 0 -3,170

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Derivative Instruments

BHCPR page 10 provides the dollar amounts of off-balance-sheet derivative contracts, which are grouped according to underlying risk exposure (interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other derivative contracts), financial technique used (futures, options, or swaps), and purpose (trading or hedging). Additional derivatives information includes the gross positive or negative fair values, current credit exposure of derivatives covered under the riskbased capital standards, maturity distribution, book value and replacement costs of past due derivative instruments, and impact of nontraded derivative contracts on net income.

Trading revenues generated from the four types of derivative instruments are provided on BHCPR page 4 (Noninterest Income and Expenses).

Prior to March 1995, the items below display an "NA" except when otherwise indicated.

Derivative Contracts

The gross notional amount or par value of off-balance-sheet derivative contracts, which include interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts. (Historical data are available for this line item.)

Interest Rate Contracts

The gross notional amount or par value of contracts related to interest-bearing financial instruments or whose cash flows are determined by reference interest rates or other interest rate contracts. This line item includes single currency interest rate swaps, basis swaps, forward rate agreements, and interest rate options, including caps, floors, collars, and corridors. (Historical data are available for this line item.)

Foreign Exchange Contracts

The gross notional amount or par value of contracts for the purchase of foreign-denominated currencies and U.S. dollar exchange in the forward market. This line item includes cross-currency interest rate swaps in which there is an exchange of principal, forward foreign exchange contracts, currency futures, and currency options. (Historical data are available for this line item.)

Equity, Commodity, and Other Derivative Contracts

The gross notional amount or par value of contracts in which the return or a portion of the return is linked to the price of a specific equity or commodity or an index of prices of equity, precious metals, petroleum, lumber, or other products.

Derivatives Position

Futures and Forwards

The aggregate par value of contracts that represent agreements in which the buyer agrees to purchase and the seller agrees to deliver, at a specified future date, a specified instrument or commodity at a specified price or yield. While futures contracts are standardized and are traded on organized exchanges that act as the counterparty to each contract, forward contracts are not traded on organized exchanges and their contractual terms are not standardized. (Historical data are available for this line item.)

Written Options

The aggregate par value of financial instruments or commodities that the BHC has obligated itself to either purchase or sell under exchange-traded option contracts, for compensation (such as a fee or premium). This line item includes the aggregate notional amount of written caps, floors, and swaptions as well as the written por-

tion of collars and corridors. (Historical data are available for this line item.)

Exchange-Traded

The aggregate par value of written options that are traded on organized exchanges.

Over-the-Counter

The aggregate par value of written options that are customized to meet the specific needs of counterparties to the transaction.

Purchased Options

The aggregate par value of financial instruments or commodities in which the BHC has purchased, for a fee or premium, the right to either purchase or sell under an option contract. This line item includes the aggregate notional amount of purchased caps, floors, and swaptions as well as the purchased portion of collars and corridors. (Historical data are available for this line item.)

Exchange-Traded

The aggregate par value of purchased options that are traded on organized exchanges.

Over-the-Counter

The aggregate par value of purchased options that are customized to meet the specific needs of counterparties to the transaction.

Swaps

The notional amount of the underlying principal (interest, foreign exchange or other income or expense) which forms the basis for transactions in which two parties agree to exchange payment streams for a specified period. This line item includes the notional amount of all outstanding interest rate and basis swaps, cross-currency interest rate swaps, equity or equity index swaps, and other swap agreements that are

not reportable as either interest rate, foreign exchange, or equity derivative contracts. In cases where the BHC acts as an intermediary, this line item reflects both sides of the transaction. (Historical data are available for this line item.)

Held for Trading

The gross notional amount or par value of off-balance-sheet derivative contracts (interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts) that are held for trading purposes. Besides derivative instruments used in dealing and other trading activities, this line item covers activities in which the BHC acquires or takes derivatives positions for sale in the near term or with the intent to resell (or repurchase) in order to profit from short-term price movements, accommodate customers' needs, or hedge trading activities. Derivative instruments held for trading are generally accounted for at market value with gains and losses recognized in earnings.

Interest Rate Contracts (Held for Trading)

The gross notional amount or par value of interest rate contracts held for trading, including includes single currency interest rate swaps, basis swaps, forward rate agreements, and interest rate options, including caps, floor, collars, and corridors.

Foreign Exchange Contracts (Held for Trading)

The gross notional amount of foreign exchange contracts held for trading, including cross-currency interest rate swaps, forward foreign exchange contracts, currency futures, and currency options.

Equity, Commodity, and Other Derivative Contracts (Held for Trading)

The gross notional amount of equity, commodity, and other derivative contracts that are held for trading.

Non-Traded

The gross notional amount or par value of off-balance-sheet derivative contracts held for purposes other than trading, including interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts.

Interest Rate Contracts (Non-Traded)

The gross notional amount or par value of interest rate contracts held for purposes other than trading, including includes single currency interest rate swaps, basis swaps, forward rate agreements, and interest rate options, including caps, floor, collars, and corridors.

Foreign Exchange Contracts (Non-Traded)

The gross notional amount of foreign exchange contracts held for purposes other than trading, including cross-currency interest rate swaps, forward foreign exchange contracts, currency futures, and currency options.

Equity, Commodity, and Other Derivative Contracts (Non-Traded)

The gross notional amount of equity, commodity, and other derivative contracts held for purposes other than trading.

Memo: Marked-to-Market (Non-Traded)

The total notional amount or par value of off-balance sheet derivative contracts held for purposes other than trading that are accounted for at market value or lower of cost or market value with gains and losses recognized either in earnings or in equity capital.

Derivative Contracts (excluding futures and foreign exchange of 14 days or less)

The notional principal amounts of offbalance-sheet derivative contracts subject to risk-based capital requirements, excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts. Also excluded are single currency interest rate swaps in which payments are made based upon two floating rate indices (so-called floating/floating or basis swaps).

One Year or Less

The notional amount or par value of off-balance-sheet derivative contracts subject to risk-based capital requirements (excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts) that have a remaining maturity of one year or less.

Over 1 Year to 5 Years

The notional amount or par value of off-balance-sheet derivative contracts subject to risk-based capital requirements (excluding futures contracts) that have a remaining maturity of over one year through five years.

Over 5 Years

The notional amount or par value of off-balance-sheet derivative contracts subject to risk-based capital requirements (excluding futures contracts) that have a remaining maturity of over five years.

Gross Negative Fair Value (Absolute Value)

The total fair value of off-balancesheet derivative contracts with negative fair values. (The absolute value is displayed for this item.)

Gross Positive Fair Value

The total fair value of off-balancesheet derivative contracts with positive fair values.

Held for Trading (Gross Positive Fair Value)

The total fair value of off-balancesheet derivative contracts held for trading that have a positive fair value. Non-Traded (Gross Positive Fair Value)

The total fair value of off-balancesheet derivatives held for purposes other than trading that have a positive fair value.

Memo: Marked-to-Market (Gross Positive Fair Value)

The total fair value of off-balancesheet derivative contracts held for purposes other than trading that have a positive fair value.

Current Credit Exposure on Risk-Based Capital Derivative Contracts

The current credit exposure (or the sum of positive fair values) of offbalance-sheet derivative contracts that are covered by the risk-based capital standards after considering any legally enforceable bilateral netting agreements. Also called the replacement cost, the current credit exposure equals zero when the market value of a derivative contract is negative or zero. For off-balancesheet contracts subject to legally enforceable bilateral netting arrangements (involving a single counterparty), the Federal Reserve Board's risk-based capital guidelines allow positive mark-to-market values to be offset by negative mark-to-market values, thus resulting in a net current exposure with a minimum value of zero.

Credit Losses on Off-Balance-Sheet Derivative Contracts

The year-to-date credit losses incurred on off-balance-sheet derivative contracts regardless of whether the loss is charged directly to income (e.g., trading revenue) or the allowance for credit losses on derivatives. (Note: Prior to March 1996, an "NA" is displayed for this line item.)

Net Unamortized Realized Gains (Losses) on Off-Balance-Sheet Derivatives

The net amount of unamortized *realized* deferred gains or losses on off-balance-sheet derivative contracts that represent adjustments to the book value of existing assets or liabilities. The deferred gains or losses, which arise from derivatives that qualify as hedges of existing assets, liabilities, firm commitments or anticipated transactions, are generally amortized over the life of the hedged position. (Prior to March 1997, an "NA" is displayed for this item.)

Past Due Derivative Instruments

Book Value

90+ Days Past Due

The book value of interest rate, foreign exchange rate, and other offbalance-sheet and equity contracts (carried on the bank holding company's balance sheet as assets) on which the required payment (by the counterparty of the bank holding company or its consolidated subsidiaries) is due and unpaid for 90 days or more. (Historical data are available for this item.)

Replacement Cost

90+ Days Past Due

The positive replacement cost (i.e., mark-to-market value) of interest rate, foreign exchange rate, and other off-balance-sheet and equity contracts on which the required payment (by the counterparty of the bank holding company or its consolidated subsidiaries) is due and unpaid for 90 days

or more. (Historical data are available for this item.)

Impact of Non-traded Derivative Contracts

Increase (Decrease) in Interest Income

The increase (or decrease) in interest income (reported in the Consolidated Income Statement, Schedule HI) resulting from off-balance-sheet derivatives used to hedge or adjust interest income from assets.

Decrease (Increase) in Interest Expense

The decrease (or increase) in interest expense (reported in the Consolidated Income Statement, Schedule HI) resulting from off-balance-sheet derivative transactions used to hedge or adjust interest expense from liabilities.

Net Increase (Decrease) in Non-Interest Allocation

The increase (decrease) in net noninterest income (reported in the Consolidated Income Statement, Schedule HI) resulting from offbalance-sheet derivatives used to hedge or adjust non-interest income from assets or non-interest expense from liabilities.

Increase (Decrease) in Net Income

The sum of the increase (decrease) in interest income, the decrease (increase) in interest expense, and increase (decrease) in non-interest allocations generated from off-balance-sheet derivatives used to hedge or adjust income from assets or expenses from liabilities. Such amounts may result, for example, from periodic net settlements for swaps or other off-balance-sheet instruments accounted for on the hedge or accrual basis.

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ERCENT OF NOTIONAL AMOUNT	внс	PEER 01	PCT	ВНС	PEER 01	PCT		PEER 01			PEER 01		PEER 01
ERCENT OF NOTIONAL AMOUNT NTEREST RATE CONTRACTS OREIGN EXCHANGE CONTRACTS QUITY, COMM, & OTHER CONTRACTS	6.60 93.40 0.00	83.73 15.64 0.42	3 96 33	35.36 64.64 0.00	81.31 18.23 0.28	6 95	18.30 81.70 0.00		6 93	37.45	78.27 21.30 0.26		80.18 19.46 0.2
UTURES AND FORWARDS RITTEN OPTIONS EXCHANGE-TRADED OVER-THE-COUNTER URCHASED OPTIONS EXCHANGE-TRADED OVER-THE-COUNTER WAPS	54.30 0.00 0.00 0.00 0.00 0.00 0.00 45.70	35.67 7.11 0.91 6.20 13.21 1.39 11.81 44.08	75 14 36 15 8 31 9	7.20 0.00 0.00 0.00 0.00 0.00 0.00 92.80	33.27 8.51 1.41 7.10 14.43 1.09 12.98 43.79	9 31 10 7 26 7	0.00 0.00 0.00 0.00	6.64 0.69 5.68 11.94 0.97 10.68	13 36 16 8 32 10	0.00 0.00 0.00 0.00	7.65 0.67 6.71 14.69 1.07 12.87	10.86 0.00 0.00 0.00 0.00 0.00 0.00	7.0 0.6 6.2
UTURES AND FORWARDS RITTEN OPTIONS EXCHANGE-TRADED OVER-THE-COUNTER URCHASED OPTIONS EXCHANGE-TRADED OVER-THE-COUNTER WAPS ELD FOR TRADING INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS EQUITY, COMM, & OTHER CONTRACTS ON-TRADED INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS EQUITY, COMM, & OTHER CONTRACTS FOREIGN EXCHANGE CONTRACTS MEMO: MARKED-TO-MARKET	57.61 0.00 57.61 0.00 42.39 6.60 35.79 0.00	38.76 25.04 13.27 0.24 61.24 58.69 1.78 0.10 18.27	67 16 95 37 32 21 98 40 78	24.64 0.00 24.64 0.00 75.36 35.36 40.01 0.00 40.01	43.20 27.44 15.35 0.24 56.80 53.87 2.10 0.02 15.14	13 75 36 57 36 98 42	47.83 0.00 47.83 0.00 52.17 18.30 33.87 0.00 33.87	24.21 14.60 0.21 60.79 58.04 1.72 0.12	16 90 37 38 29 98 41	32.08 0.00 32.08 0.00 67.92 37.45 30.47 0.00	26.07 17.45 0.23 56.09 52.20 2.88 0.02	0.00 0.00 0.00 0.00 100.00 51.61 48.39 0.00 48.39	38.0 21.4 16.2 0.2 61.9 58.7 2.1 0.0 12.9
ERIV CONTR(EXCL FUT & FX LE 14 DAYS) ONE YEAR OR LESS OVER 1 YEAR TO 5 YEARS OVER 5 YEARS ROSS NEGATIVE FAIR VALUE (ABS VAL) ROSS POSITIVE FAIR VALUE	100.00 98.60 1.40 0.00 0.99 1.89	83.39 40.13 33.96 9.29 0.68 0.95	93 9 12 73	68.48 64.64 3.83 0.00 1.29 2.04	30.94 8.68	83 9 9 81	100.00 0.00 0.00 2.23	41.63 31.86 8.93 0.88	97 5 12 93	16.98 0.00 1.73	42.49 31.92 7.86 0.70	98.24 48.39 49.84 0.00 2.19 1.97	82.9 39.3 35.0 7.3 0.7 0.8
ERCENT OF TIER 1 CAPITAL: ROSS NEGATIVE FAIR VALUE, ABS VAL(X) ROSS POSITIVE FAIR VALUE (X) HELD FOR TRADING (X) NON-TRADED (X) NON-TRADED MARKED-TO-MARKET (X) URR CREDIT EXPOSURE (X) REDIT LOSSES ON OFF-BAL SHEET DERIV ET UNAMORT REALIZED G/L, OBS DERIV AST DUE DERIVATIVE INSTRUMENTS: 90+ DAYS PAST DUE, BOOK VALUE 90+ DAYS PD, REPLACEMENT COST			45 46 55 49 86 46 47 39	0.02 0.02 0.00 0.02 0.02 0.02 0.00 0.00	0.35 0.37 0.34 0.03 0.00 0.17 0.01 0.01	43 41 58 91 46 45 45	0.01 0.00 0.00 0.01 0.00 0.00	0.46 0.42 0.04 0.00 0.19 0.04 0.17	32 54 27 75 34 45 39	0.02 0.03 0.01 0.02 0.02 0.03 0.00 0.00	0.39 0.36 0.03 0.00 0.20 0.01 0.04	0.03 0.02 0.00 0.02 0.02 0.00 0.00 NA	
THER RATIOS: URR CREDIT EXPOSURE/RISK WTD ASTS	0.16	1.13	48 67	0.24 0.00 -1.63	1.56 0.10	46 45	0.12	1.61 0.38	36 45	0.32	1.75 0.04	0.00 0.00 -2.38	1.3 0.0
MPACT OF MONTRADED DERIV CONTRACTS: INCR(DECR) IN INTEREST INC/HET INC DECR (INCR) IN INT EXPENSE/HET INC HET INCR(DECR)HONINT ALLOC/HET INC INCR (DECR)HONINT ALLOC/HET INC	0.00 0.00 0.01	1.78 0.02 3.73	30 45 30	0.00	-0.42	50	-1.26 0.00 0.00 -1.26	-0.54	28 50	0.00	1.33 0.18	0.00 0.00 -2.38	0.8 0.0 0.7

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Derivatives Analysis

BHCPR page 11 presents dollar amounts of derivatives-related items displayed on BHCPR page 10 as a percent of the gross notional amount of off-balance sheet derivative contracts, Tier 1 capital, and net income. Two additional ratios relate current credit exposure and credit losses on off-balance-sheet derivative contracts to risk-weighted assets and total credit allowance, respectively.

Prior to March 1995, the ratios below display an "NA" except when otherwise indicated.

Percent of Notional Amount

Interest Rate Contracts (Percent of Notional Amount)

The gross notional amount or par value of interest rate contracts divided by the total notional amount of derivative contracts. (Historical data are available for this ratio.)

Foreign Exchange Contracts (Percent of Notional Amount)

The gross notional amount or par value of foreign exchange contracts divided by the total notional amount of derivative contracts. (Historical data are available for this ratio.)

Equity, Commodity and Other Contracts (Percent of Notional Amount)

The gross notional amount or par value of equity, commodity, and other derivative contracts divided by the total notional amount of derivative contracts. (Historical data are available for this ratio.)

Futures and Forwards (Percent of Notional Amount)

The aggregate par value of futures and forward contracts divided by the total notional amount of derivative contracts.

Written Options (Percent of Notional Amount)

The aggregate par value of written options divided by the total notional amount of derivative contracts. (Historical data are available for this ratio.)

Exchange-Traded (Written Options) (Percent of Notional Amount)

The aggregate par value of exchangetraded written options divided by the total notional amount of derivative contracts.

Over-the-Counter (Written Options) (Percent of Notional Amount)

The aggregate par value of written options that are customized to meet the specific needs of counterparties to the transaction divided by the total notional amount of derivative contracts.

Purchased Options (Percent of Notional Amount)

The aggregate par value of purchased options divided by the total notional amount of derivative contracts. (Historical data are available for this ratio.)

Exchange-Traded (Purchased Options) (Percent of Notional Amount)

The aggregate par value of exchangetraded purchased options divided by the total notional amount of derivative contracts.

Over-the-Counter (Purchased Options) (Percent of Notional Amount)

The aggregate par value of purchased options that are customized to meet the specific needs of counterparties to the transaction divided by the total notional amount of derivative contracts.

Swaps (Percent of Notional Amount)

The notional amount of swaps divided by the total notional amount of derivative contracts.

Held for Trading (Percent of Notional Amount)

The gross notional amount or par value of off-balance-sheet derivative contracts (interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts) that are held for trading purposes divided by the total notional amount of derivative contracts.

Interest Rate Contracts (Held for Trading) (Percent of Notional Amount)

The gross notional amount or par value of interest rate contracts held for trading divided by the total notional amount of derivative contracts.

Foreign Exchange Contracts (Held for Trading) (Percent of Notional Amount)

The gross notional amount of foreign exchange contracts held for trading divided by the total notional amount of derivative contracts.

Equity, Commodity, and Other Derivative Contracts (Held for Trading) (Percent of Notional Amount)

The gross notional amount of equity, commodity, and other derivative contracts that are held for trading divided by the total notional amount of derivative contracts.

Non-Traded (Percent of Notional Amount)

The gross notional amount or par value of off-balance-sheet derivative contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Interest Rate Contracts (Non-Traded) (Percent of Notional Amount)

The gross notional amount or par value of interest rate contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Foreign Exchange Contracts (Non-Traded) (Percent of Notional Amount)

The gross notional amount of foreign exchange contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Equity, Commodity, and Other Derivative Contracts (Non-Traded) (Percent of Notional Amount)

The gross notional amount of equity, commodity, and other derivative contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Marked-to-Market (Non-Traded) (Percent of Notional Amount)

The total notional amount or par value of off-balance sheet derivative contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Derivative Contracts (excluding futures and foreign exchange of 14 days or less)

(Percent of Notional Amount)

The notional principal amounts of offbalance-sheet derivative contracts subject to risk-based capital requirements, excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts, divided by the total notional amount of derivative contracts.

One Year or Less (Percent of Notional Amount)

The notional amount or par value of off-balance-sheet derivative contracts subject to risk-based capital require-

ments that have a remaining maturity of one year (excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts) or less divided by the total notional amount of derivative contracts.

Over 1 Year to 5 Years (Percent of Notional Amount)

The notional amount or par value of off-balance-sheet derivative contracts subject to risk-based capital requirements (excluding futures contracts) that have a remaining maturity of over one year through five years divided by the total notional amount of derivative contracts.

Over 5 Years (Percent of Notional Amount)

The notional amount or par value of off-balance-sheet derivative contracts subject to risk-based capital requirements (excluding futures contracts) that have a remaining maturity over five years divided by the total notional amount of derivative contracts.

Gross Negative Fair Value (Absolute Value) (Percent of Notional Amount)

The total fair value of off-balancesheet derivative contracts with negative fair values (absolute value) divided by the total notional amount of derivative contracts.

Gross Positive Fair Value (Percent of Notional Amount)

The total fair value of off-balancesheet derivative contracts with positive fair values divided by the total notional amount of derivative contracts.

Percent of Tier 1 Capital

Gross Negative Fair Value (Absolute Value) (Percent of Tier 1 Capital) (X)

The absolute value of the total negative fair value of all derivative con-

tracts divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Gross Positive Fair Value (Percent of Tier 1 Capital) (X)

The total positive fair value of all derivative contracts divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Held for Trading (Gross Positive Fair Value) (Percent of Tier 1 Capital) (X)

The total positive fair value of all derivative contracts held for trading divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Non-Traded (Gross Positive Fair Value) (Percent of Tier 1 Capital) (X)

The total positive fair value of all derivative contracts held for purposes other than trading divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Non-Traded Marked-to-Market (Gross Positive Fair Value) (Percent of Tier 1 Capital) (X)

The total positive fair value of all derivative contracts held for purposes other than trading that are accounted for at market value or lower of cost or market value divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Current Credit Exposure on Risk-Based Capital Derivative Contracts (Percent of Tier 1 Capital) (X)

The current credit exposure of offbalance-sheet derivatives covered under the risk-based capital standards divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Credit Losses on Off-Balance-Sheet Derivatives (Percent of Tier 1 Capital)

Year-to-date credit losses incurred on off-balance-sheet derivative contracts regardless of whether the loss is charged directly to income (e.g., trading revenue) or the allowance for credit losses on derivatives divided by Tier 1 capital. (Note: This ratio displays an "NA" for periods prior to March 1996.)

Net Unamortized Realized Gains (Losses) on Off-Balance-Sheet Derivatives (Percent of Tier 1 Capital)

The net amount of unamortized *realized* deferred gains or losses on off-balance-sheet derivative contracts that represent adjustments to the book value of existing assets or liabilities divided by Tier 1 capital. Prior to March 1997, this ratio displays an "NA."

Past Due Derivative Instruments

90+ Days Past Due (Book Value) (Percent of Tier 1 Capital)

The book value of derivative contracts (carried on the bank holding company's balance sheet as assets) on which the required payment is due and unpaid for 90 days or more divided by Tier 1 capital. Prior to

March 1994, this ratio displays an "NA."

90+ Days Past Due (Replacement Cost) (Percent of Tier 1 Capital)

The positive replacement cost of derivative contracts on which the required payment is due and unpaid for 90 days or more divided by Tier 1 capital. Prior to March 1994, this ratio displays an "NA."

Other Ratios

Current Credit Exposure/ Risk-Weighted Assets

The current credit exposure of offbalance-sheet derivatives covered by the risk-based capital standards divided by risk-weighted assets. Prior to March 1995, this ratio displays an "NA."

Credit Losses on Off-Balance-Sheet Derivatives/Credit Allowance

Credit losses on off-balance-sheet derivatives divided by the allowance for credit losses. (Note: This ratio displays an "NA" for periods prior to March 1996.)

Impact of Non-Traded Derivative Contracts

Increase (Decrease) in Interest Income/ Net Income

The increase (or decrease) in interest income generated from off-balance-

sheet derivatives held for purposes other than trading divided by net income. Prior to March 1995, this ratio displays an "NA."

Decrease (Increase) in Interest Expense/Net Income

The increase (or decrease) in interest expense generated from off-balance-sheet derivatives held for purposes other than trading divided by net income. Prior to March 1995, this ratio displays an "NA."

Net Increase (Decrease) in Non-Interest Allocation/Net Income

The increase (or decrease) in net non-interest income generated from off-balance-sheet derivatives held for purposes other than trading divided by net income. Prior to March 1995, this ratio displays an "NA."

Increase (Decrease) in Net Income/ Net Income

The increase (or decrease) in net income generated from off-balance-sheet derivatives held for purposes other than trading divided by net income. Prior to March 1995, this ratio displays an "NA."

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HANGE: ALLOWANCE FOR CREDIT OSSES EXCLUDING ATTR (\$000)	ma	IM УУУУ		mn	m yyyy			уууу		y	ууу	У	ууу
EGINNING BALANCE		211,276	•	mn	174,362	2		174,362			167,795		151,979
ROSS CREDIT LOSSES ECOVERIES NET CREDIT LOSSES		20,880 10,038 10,842	3		20,416 2,497 17,919	, ,		82,005 16,336 65,669			55,132 24,906 30,226		44,084 30,767 13,317
ROVISION FOR CREDIT LOSSES OREIGN CURRENCY ADJUSTMENTS DJ DUE TO MERGERS AND ABSORPTIONS THER ADJUSTMENTS ENDING BALANCE		12,596 -3,699 209,329)))		18,303 448 ((175,194	3 3 0		84,014 4,933 13,636 211,276		,	30,338 -5,917 12,372 0 174,362		22,227 25 6,881 0 167.795
EMO: ALLOC TRANSFER RISK RES (ATRR) PROV FOR ALLOCATED TRANSF RISK		()		(0		0
			PCT	ВНС	PEER 01	PCT	ВНС	PEER 01	PCT	ВНС	PEER 01	ВНС	PEER 0
NALYSIS RATIOS 	0.34 0.53 116.12	0.27 0.41 112.80	73 77 66	0.50 0.79 102.14	0.30 0.46 109.18	85 85 51	0.56 0.88 127.94	0.32 0.51 112.76	88 85 79	0.21 0.34 100.37	0.36 0.56 107.04	0.17 0.26 166.91	0.3 0.5 95.7
	2.22 4.83 133.25	1.58 5.72 308.51	90 51 9	1.88	1.71 6.31 407.53	75 17 18	2.19 3.22	1.57 6.17 340.14	91 32 9	1.87 5.77 195.36	1.71 5.53 416.80 232.56	1.96 12.60 231.65	1.86 5.13 368.0
ROSS LN&LS LOSSES/AVG LOANS & LEASES ECOVERIES/AVG LOANS AND LEASES ET LOSSES/AVG LOANS AND LEASES ECOVERIES/PRIOR YEAR-END LOSSES ARNINGS COVERAGE OF NET LOSSES (X)	0.88 0.42 0.46 12.24 6.49	0.54 0.14 0.40 6.71 13.72	83 98 67 93 16	0.88 0.11 0.77 4.53 4.08	0.63 0.17 0.49 7.65 12.44	26 80 16	0.86 0.17 0.69 29.63 3.78	0.61 0.16 0.49 32.76 12.89	65 79 52	0.61 0.28 0.34 56.50 8.27	0.54	0.52 0.37 0.16 110.45 17.53	0.2 0.5 41.8
ET LOAN AND LEASE LOSSES BY TYPE													
EAL ESTATE LOANS RE LOANS SECURED BY 1-4 FAMILY REVOLVING CLOSED-END COMMERCIAL REAL ESTATE LOANS CONSTRUCTION AND LAND DEV MULTIFAMILY NONFARM NONRESIDENTIAL RE LOANS SECURED BY FARMLAND	0.36 0.33 0.00 0.37 0.55 0.00 0.00	0.05 0.09 0.13 0.08 -0.02 0.04 0.00 -0.03	98 91 24 93 96 50 58 53	0.05 0.09 0.00 0.10 -0.01 0.00 -0.01 0.00	0.03 0.09 0.13 0.07 -0.03 -0.08 -0.02 -0.05	70 21 78 49 55 53	0.09 0.10 0.00 0.11 0.10 -0.03 0.00 0.14	0.04 0.06 0.16 0.08 -0.02 -0.01 0.01	75 11 83 78 27 53 85	0.03 0.04 0.04 0.05 0.05 0.00 0.00	0.09	0.07 0.07 0.00 0.07 0.11 -0.31 0.03 0.21	0.0 0.1 0.0 0.1 0.2 0.0
OMMERCIAL AND INDUSTRIAL LOANS OANS TO DEPOSITORY INSTITUTIONS		0.31 0.02	51	0.87 12.60	0.22 0.11		1.05 8.25	0.33 0.48		-0.15 6.66	0.24 -0.04	-0.52 -0.14	
	2.37 2.83	1.77 5.50	26	2.61 4.07	2.06 4.96		2.34 3.57	1.75 5.53		2.28 3.94	2.27 5.74	2.71 3.92	
GRICULTURAL LOANS DANS TO FOREIGN GOVERNMENTS & INST THER LOANS AND LEASES	-0.45 0.00 0.02	0.05 -0.36 0.46	7 50 27	-0.96 0.00 0.06	-0.07 -0.04 0.27	51	-0.27 0.00 0.08	0.19 0.34 0.30	41	3.54 0.00 0.07		2.53 NA 0.01	-1.4

Allowance and Net Loan and Lease Losses

BHCPR page 12 provides information on loan and lease losses as well as provisions and allowance for credit losses. Data on this page are derived primarily from Schedule HI-B of the FR Y-9C.

The first section itemizes the dollar amounts of each source of change in the valuation reserve. The second section presents ratios that relate to the allowance for loan and lease losses, provision for loan and lease losses, charge-offs, and recoveries. The last section displays net charge-offs (annualized) as a percentage of various loan categories.

Change: Allowance for Credit Losses, Excluding Allocated Transfer Risk Reserve (\$000)

Beginning Balance

The balance of the allowance for credit losses at the end of the previous calendar year.

Gross Credit Losses

Loans and leases charged against the allowance for credit losses, plus the amount of losses from off-balance-sheet credit exposures charged against any portions of the allowance for credit losses related to offbalance-sheet credit exposures.

Recoveries

Recoveries credited to the allowance for credit losses.

Net Credit Losses

Gross credit losses minus recoveries.

Provision for Credit Losses

The year-to-date provision for credit losses excluding the provision for allocated transfer risk.

Foreign Currency Adjustments

Any increase or decrease resulting

from the translation of the regular allowance for credit losses from a foreign-denominated currency into a dollar denomination.

Adjustments Due to Mergers and Absorptions

The net cumulative effect of all changes in the allowance for credit losses of a bank or other business acquired in a business combination during the reporting period.

Other Adjustments

All other allowable adjustments during the reporting period.

Ending Balance

The sum of the beginning allowance for credit losses, the provision for credit losses, adjustments due to foreign currency translation as well as mergers and absorptions, and other adjustments minus net credit losses.

Allocated Transfer Risk Reserve (ATRR)

The required reserve for allocated transfer risk as specified in Section 905(a) of the International Lending Supervision Act of 1983, in the agency regulations implementing the Act (Subpart D of Federal Reserve Regulation K, Part 351 of the FDIC's Rules and Regulations, and Part 20 of the Comptroller of the Currency's Regulations), and in any guidelines, letters, or instructions issued by the agencies.

Provision for Allocated Transfer Risk

The year-to-date provision for allocated transfer risk.

Analysis Ratios

Provision for Losses/Average Assets
Provision for credit losses including

the provision for allocated transfer risk divided by (four-point) average assets. (See the definition of average assets on page 3-13.)

Provision for Losses/Average Loans and Leases

Provision for credit losses including the provision for allocated transfer risk divided by (four-point) average loans and leases, net of unearned income. (See the definition of average loans and leases on page 3-13.)

Provision for Losses/Net Losses

Provision for credit losses and for allocated transfer risk divided by net credit losses.

Loan and Lease Allowance/Total Loans and Leases

The allowance for loan and lease losses, including the allocated transfer risk reserve, divided by loans and leases net of unearned income.

Loan and Lease Allowance/Net Loan and Lease Losses (X)

The allowance for loan and lease losses, including the allocated transfer risk reserve, divided by net loan and lease losses (annualized), including net losses charged against the allocated transfer risk reserve. The "X" in the ratio title indicates that this ratio is a coverage ratio that measures the number of times the allowance covers loan and lease losses. If recoveries exceed gross loan and lease losses, the BHCPR displays an "NA" in lieu of the ratio value or the percentile rank. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Allowance for Credit Losses/ Nonaccrual Assets

The allowance for credit losses including the allocated transfer risk reserve divided by the aggregate amount of nonaccrual assets.

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Loan and Lease Allowance/90 Days and over Past Due and Nonaccrual Loans and Leases

The allowance for loan and lease losses including the allocated transfer risk reserve divided by the loans and leases on which payment is due and unpaid for 90 days or more or that are placed in nonaccrual status.

Gross Loan and Lease Losses/Average Loans and Leases

Loans and leases charged against the allowance for loan and lease losses (annualized) divided by (four-point) average loans and leases, net of unearned income. (See the definition of average loans and leases on page 3-13.)

Recoveries/Average Loans and Leases

Loan recoveries in the current year (annualized) divided by (four-point) average loans and leases, net of unearned income. (See the definition of average loans and leases on page 3-13.)

Net Losses/Average Loans and Leases

Gross loan and lease losses less recoveries divided by (four-point) average loans and leases, net of unearned income. (See the definition of average loans and leases on page 3-13.)

Recoveries/Prior Year-End Losses

Recoveries in the current year divided by gross loan and lease losses of the preceding calendar year.

Earnings Coverage of Net Losses (X)

The sum of income before taxes, minority interest, and extraordinary items, the provision for possible loan and lease losses, and the provision for allocated transfer risk divided by net credit losses (including charge-offs against the allocated transfer risk reserve). (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Net Loan and Lease Losses by Type

(Net Losses, Percent of) Real Estate Loans

Net losses (gross charge-offs minus recoveries) on real estate loans divided by real estate loans, gross of unearned income.

(Net Losses, Percent of) Real Estate Loans Secured by 1–4 Family

Net losses on real estate loans secured by one- to four-family residential properties divided by real estate loans secured by one- to four-family residential properties, gross of unearned income.

(Net Losses, Percent of) Revolving

Net losses on revolving open-end real estate loans secured by one- to four-family residential properties and extended under lines of credit divided by the outstanding balance of revolving open-end real estate loans secured by one- to four-family residential properties, gross of unearned income.

(Net Losses, Percent of) Closed-End

Net losses on other real estate loans secured by first and junior liens on one- to four-family residential properties divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to four-family residential properties, gross of unearned income.

(Net Losses, Percent of) Commercial Real Estate Loans

Net losses on construction and land development loans and real estate loans secured by multifamily residential properties and nonfarm nonresidential properties divided by the sum of the outstanding balances, gross of unearned income, of the same commercial real estate loan categories.

(Net Losses, Percent of) Construction and Land Development

Net losses on construction and land development loans divided by the outstanding balance of construction and land development loans, gross of unearned income.

(Net Losses, Percent of) Multifamily

Net losses on real estate loans secured by multifamily (five dwelling units or more) residential properties divided by the outstanding balance of real estate loans secured by multifamily residential properties, gross of unearned income.

(Net Losses, Percent of) Nonfarm Nonresidential

Net losses on real estate loans secured by nonfarm nonresidential properties divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

(Net Losses, Percent of) Real Estate Loans Secured by Farmland

Net losses on real estate loans secured by farmland divided by the outstanding balance of real estate loans secured by farmland, gross of unearned income.

(Net Losses, Percent of) Commercial and Industrial Loans

Net losses on commercial and industrial loans divided by commercial and industrial loans, gross of unearned income.

(Net Losses, Percent of) Loans to Depository Institutions

Net losses on loans to depository institutions divided by loans to depository institutions, gross of unearned income. (Net Losses, Percent of) Loans to Individuals

Net losses on consolidated loans to individuals divided by loans to individuals, gross of unearned income.

(Net Losses, Percent of) Credit Card Loans

Net losses on credit cards and related plans including check credit and other revolving credit plans divided by the outstanding balance of credit card loans, gross of unearned income.

(Net Losses, Percent of) Agricultural Loans

Net losses on agricultural loans divided by agricultural loans, gross of unearned income.

(Net Losses, Percent of) Loans to Foreign Governments and Institutions

Net losses on loans to foreign gov-

ernments and official institutions divided by loans to foreign governments and official institutions, gross of unearned income.

(Net Losses, Percent of) Other Loans and Leases

Net losses on other loans and leases divided by other loans and leases, gross of unearned income.

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234567 SAMPLE BANK HOLDING COMPANY ICHMOND VA FR DIS: 5 SSETS: 14,928,373 PEER: 01			P	AST DUE	AND NON	ACCRU	AL ASSET	rs				ł	AGE 13
0+ DAYS PD & NONACCR LNS&LS (\$000)	mm	т уууу		ma	nm yyyy			уууу		77 77	עצי	אַע	ууу
O DAYS AND OVER PAST DUE LNS&LS ONACCRUAL LOANS & LEASES ESTR LNS & LS IN COMPLIANCE EAL ESTATE ACQUIRED (REACQ) THER ASSETS - 90+ DAYS PAST DUE - NONACCRUAL		21,731 157,090 17,302 6,225			24,35 86,79 1,63 6,13	1 3 9 1 0		20,798 131,885 45,463 5,648 0			25,008 89,252 1,639 6,151 0		34,866 72,434 0 10,711 0
O+ DAYS PAST DUE & NONACCRUAL LOANS ND LEASES AS A PERCENT OF LOAN TYPE	внс	PEER 01		внс	PEER 01	РСТ	внс	PEER 01	РСТ	внс	PEER 01	внс	PEER 01
EAL ESTATE LOANS - 90+ DAYS PD - NONACCRUAL	0.09 1.64 0.33 2.41	0.22 0.67 0.10 0.82	93 91	0.25 1.01 0.15 0.95	0.18 0.78 0.09 0.67	71 79	0.11 1.06 0.24 1.96	0.22 0.67 0.11 0.75	85 90	0.17 0.82 0.24 1.33	0.19 0.86 0.11 0.61	0.33 0.71 0.40 1.04	0.21 0.95 0.12 0.72
OANS TO INDIVIDUALS - 90+ DAYS PD - NONACCRUAL OANS TO DEP INST - 90+ DAYS PD	0.83 0.54 0.00	0.58 0.35 0.05	78 75 44	0.91 0.84 0.00	0.70 0.26 0.00	68 88 50	0.85 0.76 0.00	0.66 0.30 0.00	74 88 49	1.00 0.78 0.00	0.72 0.25 0.00	1.08 1.01 0.00	0.80 0.20 0.00
- NONACCRUAL GRICULTURAL LOANS - 90+ DAYS PD - NONACCRUAL	0.00 0.20 0.20	0.17 0.20 1.31	64	0.00 0.08 10.52	0.03 0.19 1.46	66 98	0.00 0.00 0.42	0.09 0.08 1.03	28	0.00 0.00 11.03	0.03 0.13 1.50	0.00 0.04 17.24	0.03 0.20 1.55
NS TO FOREIGN GOVTS - 90+ DAYS PD - NONACCRUAL	0.00	0.31	45 38	0.00	0.00 0.06	50 45	0.00	0.00 1.74	50 40	0.00 0.00	0.00 0.06	NA NA	0.00 0.09 0.29
OTAL LOANS AND LS - 90+ DAYS PD - NONACCRUAL	1.67	0.22 0.63	95	0.26 0.93	0.26	60 91	0.22 1.37	0.23 0.59	90	0.27 0.96	0.28 0.55	0.41 0.85	0.62
IEMORANDA													
E LNS SEC BY 1-4 FAM - 90+ DAYS PD - NONACCRUAL	0.15 1.61	0.30 0.58	93	0.23 1.56	0.22 0.61	93	0.18 1.47	0.29 0.67	91	0.29 1.35	0.24 0.63	0.29 1.06	0.26 0.66
REVOLVING - 90+ DAYS PD - NONACCRUAL	0.04	0.17 0.27	88	0.02	0.16 0.20	79	0.05 0.55 0.20	0.21 0.21 0.30	90	0.08 0.27 0.31	0.15 0.18 0.26	0.03 0.18 0.33	0.17 0.20 0.27
CLOSED-END - 90+ DAYS PD - NONACCRUAL	1.72	0.33		0.25	0.23 0.68	93	1.58	0.72	90	1.47	0.70	1.18	0.73
OMMERCIAL RE LOANS - 90+ DAYS PD - NONACCRUAL CONST AND LAND DEV - 90+ DAYS PD	1.60 0.05	0.12 0.88 0.17	88	0.39 0.51 0.00	0.14 1.18 0.14	36	0.04 0.68 0.15	0.13 0.94 0.11	54	0.03 0.26 0.00	0.14 1.24 0.19	0.57 0.35 0.18	0.17 1.53 0.13
- NONACCRUAL MULTIFAMILY - 90+ DAYS PD	0.94	0.73	30	2.18 0.00	1.27 0.04 0.95	31	1.01 0.00 0.00	0.80 0.15		0.35 0.00 0.36	1.47 0.05 0.89	0.12 0.00 0.00	2.34 0.08 1.14
NONFARM NONRES - 90+ DAYS PD	0.04	0.76 0.09 1.12	10 40	0.00 0.51 0.10	0.95 0.15 1.30	90	0.00	0.74 0.11 1.04	27	0.36 0.04 0.24	0.89 0.14 1.46	0.00 0.70 0.42	0.14 1.63
E LNS SEC BY FARMLAND- 90+ DAYS PD	0.00	0.13	29	3.72 0.00	0.10 1.32	++	0.00	0.24 1.20	30	3.85 0.00	0.18 1.30	0.42	0.15 1.96
EE LNS SEC BY 1-4 FAM - 90+ DAYS PD - NONACCRUAL	1.37	1.05	69 60	0.79 0.28	1.32	29	0.95 0.05	1.17	46	0.74 0.21	1.27 0.14	0.80 0.89	1.35 0.08
O+ DAYS PD+NONAC+REACQ AS PERCENT OF													
TOTAL ASSETS ALLOWANCE FOR LOAN & LEASE LOSSES EQUITY CAPITAL + ALLOW FOR CR LOSSES TIER 1 CAPITAL + ALLOW FOR CR LOSSES LOANS & LEASES + RE ACQUIRED	1.24 88.40 13.06 13.91 1.96	0.58 57.49 6.40 7.22 0.94	88 93 95	0.79 66.94 8.89 9.44 1.26	0.56 52.69 6.51 6.79 0.96	78 86 85	1.05 74.94 11.33 12.04 1.64	56.35	91 91	0.80 69.06 9.32 9.94 1.29	0.57 53.39 6.70 6.91 0.97	0.84 70.33 9.56 9.28 1.38	0.73 58.62 7.68 8.01 1.16

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Past Due and Nonaccrual Assets

BHCPR page 13 contains publicly available information on the dollar volume of assets that are 90 days past due or in nonaccrual status, restructured loans and leases in compliance with modified terms, and real estate that were acquired in satisfaction of debts previously contracted. In addition, the proportion of loans that are 90 days or more past due or in nonaccrual status are presented relative to the corresponding loan balance of each loan category.

At the bottom of the report page, the sum of loans and leases that are 90 days and over past due and still accruing interest, nonaccrual loans and leases, and real estate acquired in satisfaction of debt previously contracted are expressed as a percentage of total assets, allowance for loan and lease losses, equity capital plus allowance for credit losses, Tier 1 capital plus allowance for credit losses, as well as loans and leases plus real estate acquired in satisfaction of debt previously contracted.

Information printed on this report page is primarily derived from Schedule HC-H of the FR Y-9C report form.

(Note: In the regulatory version of the BHCPR, this page is replaced by two report pages that contain restricted information. The two report pages are entitled "Past Due and Nonaccrual Assets" (BHCPR Page 13) and "Past Due and Nonaccrual Loans and Leases, by Loan Type" (BHCPR page 13A). See Appendix A for a description of line items found in these report pages.)

90 Days and over Past Due and Nonaccrual Loans and Leases (\$000)

90 Days and over Past Due Loans and Leases

Loans and lease financing receivables on which either interest or principal is unpaid for 90 days or more and that are not required to be carried in nonaccrual status.

Nonaccrual Loans and Leases

Loans and lease financing receivables that are required to be reported on a nonaccrual basis because (a) they are maintained on a cash basis due to a deterioration in the financial position of the borrower, (b) payment in full of interest or principal is not expected, or (c) principal or interest has been in default for 90 days or longer, unless the obligation is both well secured and in the process of collection.

Restructured Loans and Leases in Compliance

Loans and lease financing receivables that have been restructured or renegotiated because of a deterioration in the financial position of the obligor but remain in compliance with the modified terms of the restructuring.

Real Estate Acquired (REACQ)

Real estate acquired in satisfaction of debts previously contracted. It includes investments, loans, sales contracts, and other assets based on properties, which are considered sold or transferred, where there exists a likelihood that the properties will have to be taken over by the bank holding company (BHC) or its subsidiaries and properties sold or transferred for which someone other than the BHC or its subsidiaries takes title for the convenience of the BHC or its subsidiaries.

Other Assets—90 Days and over Past Due

Assets (other than loans and leases, real estate owned, or other repossessed assets) including placements and debt securities on which interest or principal is due and unpaid for 90 days or more.

Other Assets—Nonaccrual

Assets (other than loans and leases, real estate owned or other repos-

sessed assets) including placements and debt securities that are in nonaccrual status.

90 Days and over Past Due and Nonaccrual Loans and Leases as a Percent of Loan Type

Real Estate Loans—90 Days and over Past Due (Percent of Real Estate Loans)

Real estate loans on which interest or principal is due and unpaid for 90 days or more divided by real estate loans, gross of unearned income.

Real Estate Loans—Nonaccrual (Percent of Real Estate Loans)

Real estate loans that are in non-accrual status divided by real estate loans, gross of unearned income.

Commercial and Industrial Loans— 90 Days and over Past Due (Percent of Commercial and Industrial Loans)

Commercial and industrial loans on which interest or principal is due and unpaid for 90 days or more divided by commercial and industrial loans, gross of unearned income.

Commercial and Industrial Loans— Nonaccrual (Percent of Commercial and Industrial Loans)

Commercial and industrial loans that are in nonaccrual status divided by commercial and industrial loans, gross of unearned income.

Loans to Individuals— 90 Days and over Past Due (Percent of Loans to Individuals)

Loans to individuals on which interest or principal is due and unpaid for 90 days or more divided by total loans to individuals, gross of unearned income.

Loans to Individuals—Nonaccrual (Percent of Loans to Individuals)

Loans to individuals that are in nonaccrual status divided by loans to individuals, gross of unearned income.

Loans to Depository Institutions— 90 Days and over Past Due (Percent of Loans to Depository Institutions)

Loans to depository institutions on which interest or principal is due and unpaid for 90 days or more divided by loans to depository institutions, gross of unearned income.

Loans to Depository Institutions— Nonaccrual (Percent of Loans to Depository Institutions)

Loans to depository institutions that are in nonaccrual status divided by loans to depository institutions, gross of unearned income.

Agricultural Loans—
90 Days and over Past Due
(Percent of Agricultural Loans)

Agricultural loans on which interest or principal is due and unpaid for 90 days or more divided by agricultural loans, gross of unearned income.

Agricultural Loans—Nonaccrual (Percent of Agricultural Loans)

Agricultural loans that are in nonaccrual status divided by agricultural loans, gross of unearned income.

Loans to Foreign Governments and Institutions—90 Days and over Past Due (Percent of Loans to Foreign Governments and Institutions)

Loans to foreign governments and official institutions on which interest or principal is due and unpaid for 90 days or more divided by loans to foreign governments and official institutions, gross of unearned income.

Loans to Foreign Governments and Institutions—Nonaccrual (Percent of Loans to Foreign Governments and Institutions)

Loans to foreign governments and official institutions that are in non-accrual status divided by loans to foreign governments and official institutions, gross of unearned income.

Total Loans and Leases— 90 Days and over Past Due (Percent of Total Loans and Loans)

Loans and leases on which interest or principal is due and unpaid for 90 days or more divided by total loans and leases, net of unearned income.

Total Loans and Leases—Nonaccrual (Percent of Total Loans and Leases)

Loans and leases in nonaccrual status divided by loans and leases, net of unearned income.

Memoranda

Real Estate Loans Secured by 1–4 Family—90 Days and over Past Due (Percent of Real Estate Loans Secured by 1–4 Family)

Real estate loans secured by one- to four-family residential properties that are 90 days or more past due divided by real estate loans secured by one-to four-family residential properties, gross of unearned income.

Real Estate Loans Secured by 1–4 Family—Nonaccrual (Percent of Real Estate Loans Secured by 1–4 Family)

Real estate loans secured by one- to four-family residential properties that are in nonaccrual status divided by real estate loans secured by one- to four-family residential properties, gross of unearned income.

Revolving—90 Days and over Past Due (Percent of Revolving Real Estate Loans Secured by 1–4 Family)

Revolving open-end real estate loans

secured by one- to four-family residential properties and extended under lines of credit that are 90 days or more past due divided by the outstanding balance of revolving open-end real estate loans secured by one- to four-family residential properties, gross of unearned income.

Revolving—Nonaccrual (Percent of Revolving Real Estate Loans Secured by 1–4 Family)

Nonaccrual revolving open-end real estate loans secured by one- to four-family residential properties and extended under lines of credit divided by the outstanding balance of revolving open-end real estate loans secured by one- to four-family residential properties, gross of unearned income.

Closed-End—90 Days and over Past Due (Percent of Closed-End Real Estate Loans Secured by 1–4 Family)

Other real estate loans secured by first and junior liens on one- to four-family residential properties that are 90 days or more past due divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to four-family residential properties, gross of unearned income.

Closed-End—Nonaccrual (Percent of Closed-End Real Estate Loans Secured by 1–4 Family)

Other real estate loans secured by first and junior liens on one- to four-family residential properties that are in nonaccrual status divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to four-family residential properties, gross of unearned income.

Commercial Real Estate Loans— 90 Days and over Past Due (Percent of Commercial Real Estate Loans)

Commercial real estate loans consisting of construction and land development loans and real estate loans

secured by multifamily residential properties and nonfarm nonresidential properties that are 90 days or more past due divided by the sum of the outstanding balances, gross of unearned income, of the same commercial real estate loan categories.

Commercial Real Estate Loans— Nonaccrual (Percent of Commercial Real Estate Loans)

Nonaccrual commercial real estate loans consisting of construction and land development loans and real estate loans secured by multifamily residential properties and nonfarm nonresidential properties divided by the sum of the outstanding balances, gross of unearned income, of the same commercial real estate loan categories.

Construction and Land Development— 90 Days and over Past Due (Percent of Construction and Land Development Loans)

Construction and land development loans that are 90 days or more past due divided by the outstanding balance of construction and land development loans, gross of unearned income.

Construction and Land Development— Nonaccrual (Percent of Construction and Land Development Loans)

Construction and land development loans in nonaccrual status divided by the outstanding balance of construction and land development loans, gross of unearned income.

Multifamily—90 Days and over Past Due (Percent of Multifamily Real Estate Loans)

Real estate loans secured by multifamily residential properties that are 90 days or more past due divided by the outstanding balance of real estate loans secured by multifamily residential properties, gross of unearned income. Multifamily—Nonaccrual (Percent of Multifamily Real Estate Loans)

Nonaccrual real estate loans secured by multifamily residential properties divided by the outstanding balance of real estate loans secured by multifamily residential properties, gross of unearned income.

Nonfarm Nonresidential— 90 Days and over Past Due (Percent of Nonfarm Nonresidential Loans)

Real estate loans secured by nonfarm nonresidential properties that are 90 days or more past due divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

Nonfarm Nonresidential—Nonaccrual (Percent of Nonfarm Nonresidential Loans)

Nonaccrual real estate loans secured by nonfarm nonresidential properties divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

Real Estate Loans Secured by Farmland—90 Days and over Past Due (Percent of Real Estate Loans Secured by Farmland)

Real estate loans secured by farmland that are 90 days or more past due divided by the outstanding balance of real estate loans secured by farmland, gross of unearned income.

Real Estate Loans Secured by Farmland—Nonaccrual (Percent of Real Estate Loans Secured by Farmland)

Nonaccrual real estate loans secured by farmland divided by the outstanding balance of real estate loans secured by farmland, gross of unearned income. Credit Card Loans—
90 Days and over Past Due
(Percent of Credit Card Loans)

Credit cards and related plans, including check credit and other revolving credit plans, on which interest or principal is due and unpaid for 90 days or more divided by the outstanding balance of credit card loans, gross of unearned income.

Credit Card Loans—Nonaccrual (Percent of Credit Card Loans)

Nonaccrual credit cards and related plans including check credit and other revolving credit plans divided by the outstanding balance of credit card loans, gross of unearned income.

90 Days and over Past Due Plus Nonaccrual Loans and Leases Plus Real Estate Acquired as Percent of

(90 Days and over Past Due Plus Nonaccrual Loans and Leases Plus Real Estate Acquired as Percent of) Total Assets

The sum of loans and leases that are 90 days or more past due or in nonaccrual status and real estate acquired in satisfaction of debt previously contracted divided by total assets.

(90 Days and over Past Due Plus Nonaccrual Loans and Leases Plus Real Estate Acquired as Percent of) Allowance for Loan and Lease Losses

The sum of loans and leases that are 90 days or more past due or in non-accrual status and real estate acquired in satisfaction of debt previously contracted divided by the allowance for loan and lease losses including the allocated transfer risk reserve.

(90 Days and over Past Due Plus Nonaccrual Loans and Leases Plus Real Estate Acquired as Percent of) Equity Capital Plus Allowance for Credit Losses

The sum of loans and leases that are 90 days or more past due or in

nonaccrual status and real estate acquired in satisfaction of debt previously contracted divided by the sum of equity capital and allowance for credit losses.

(90 Days and over Past Due Plus Nonaccrual Loans and Leases Plus Real Estate Acquired as Percent of) Tier 1 Capital Plus Allowance for Credit Losses

The sum of loans and leases that are 90 days or more past due or in non-

accrual status and real estate acquired in satisfaction of debt previously contracted divided by the sum of Tier 1 capital and allowance for credit losses.

(90 Days and over Past Due Plus Nonaccrual Loans and Leases Plus Real Estate Acquired as Percent of) Loans and Leases Plus Real Estate Acquired

The sum of loans and leases that are 90 days or more past due or in non-

accrual status and real estate acquired in satisfaction of debt previously contracted divided by the sum of loans and leases, net of unearned income, and real estate acquired in satisfaction of debt previously contracted.

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234567 SAMPLE BANK HOLDING COMPANY TCHMOND VA FR DIS: 5 SSETS: 14,928,373 PEER: 01	RIS	K-BASED CAPITAL			PAGE 14
	mmm YYYY	mmm yyyy	УУУУ	уууу	уууу
OMMON EQUITY	1,204,321	1,139,543	1,183,731	1,111,385	1,063,870
UAL PERPETUAL PREFERRED STOCK	100,000	100,000	100,000	100,000	100,000
INDRITY INTEREST, EXCL TRUST PREFERRED ST	K 4,849	5,824	7,394	5,/58	9,30/
PERMANENT CURE CAPITAL	1,309,170	1,245,367	1,291,125	1,217,143	1,1/3,1//
ESS: GUUDWILL ESS: NONGDANDEATHEDED IDENT INTANG ASTS	100,944	150,424	17 802	101,020	2 312
ESS: AMT OF MSA. PCCR. & NMSA > REG LIMIT	1,579	541	726	151	526
ESS: DEFERRED TAX ASTS IN EXC OF REG LIM	T ,,,,		Ö	0	0
TIER 1 CAPITAL	1,121,192	1,067,557	1,104,245	1,036,770	1,104,304
UAL PERPETUAL PREFERRED STOCK	0	0	0	0	0
UAL SUBORDINATED DEBT & INTERM PFD STOCK	218,734	118,767	95,041	118,755	118,707
ERPETUAL DEBT, NET MCS & QUAL LT PFD STO	CK D	0	0	Ů.	0
TIORE NET ONKEYN HENING GN2 ON AL2 EN 21	:L U	137 463	167 169	130 371	131 026
TIER 2 CAPITAL	363.366	256.420	242.190	258.126	249.731
TIER 3 CAPITAL	0	255,120	2 12,2 70	NA NA	NA
OTAL RB CAPITAL BEFORE DEDUCTIONS	1,484,555	1,323,976	1,346,435	1,294,896	1,354,035
ESS: RECIPROCAL CAPITAL HOLDINGS	0	0	0	0	0
ESS: INV IN UNCONS BKG & FIN SUBS	2,992	2,089	2,541	1,866	1 754 075
TOTAL KISK-BASED CAPITAL	1,481,565	1,321,887	1,343,894	1,293,030	1,354,035
ISK-WEIGHTED ASSETS ON-BAL-SHEET(\$000): RISK ASSETS WEIGHTED AT 20% RISK ASSETS WEIGHTED AT 50% RISK ASSETS WEIGHTED AT 100% TOTAL ON-BVS RISK-WEIGHTED ASSETS ISK-WEIGHTED ASSETS OFF-BAL-SHEET(\$000): RISK-TOUTY WEIGHTED ASSETS RISK-WEIGHTED ASSETS OFF-BAL-SHEET(\$000):	810.445	661.402	688.754	736.860	755.873
RISK ASSETS WEIGHTED AT 50%	1.237.456	1.325.886	1.315,002	1.326,994	1.270.056
RISK ASSETS WEIGHTED AT 100%	7,531,410	7,270,154	7,660,580	7,279,852	6,578,289
TOTAL ON-B/S RISK-WEIGHTED ASSETS	9,579,311	9,257,442	9,664,336	9,343,706	8,604,218
ISK-WEIGHTED ASSETS OFF-BAL-SHEET(\$000):		_		•	
CREDIT EQUIV WEIGHTED AT 20%	22,853	200 000	270.720	700 97(771 770
CKENTI EGOTA METCHIEN VI 1004	1 757 953	290,909	239,320 1 887 503	1 515 792	1 548 740
TOTAL OFF-B/S RISK-WEIGHTED ASSETS	2.010.452	1,774.469	2.126.921	1.825.618	1.880.532
ESS: EXCESS MSA. PCCR. NMSA & ID INTAN AS	ST 19.034	19.386	19.201	19.345	2,838
ESS: NET UNRLZD LOSS/GAIN ON MKTBLE EQ SI	C -369	-313	-125	-337	O
ESS: DEFERRED TAX ASTS IN EXC OF REG LIM:	IT 0	0	0	0	0
OTAL CREDIT RISK-WEIGHTED ASSETS	11,570,360	NA.	NA NA	NA.	NA.
BUCC DICK-METCHIED VCCETC	11 570 340	11 012 212	11 771 031	NA 11 160 662	10 691 012
ESS. EXCESS ALLOW FOR CREDIT LOSSES	44.700	37.541	64.127	34.991	36.771
ESS: ALLOC TRANSFER RISK RESERVE	04,700	37,541	01,12,	0,,,,,	00,,,,
ISK-WEIGHTED ASSETS OFF-BAL-SHEET(\$000): CREDIT EQUIV WEIGHTED AT 20% CREDIT EQUIV WEIGHTED AT 50% CREDIT EQUIV WEIGHTED AT 50% CREDIT EQUIV WEIGHTED AT 100% TOTAL OFF-BXS RISK-WEIGHTED ASSETS ESS: EXCESS MSA, PCCR, NMSA & ID INTAN ASESS: EXCESS MSA, PCCR, NMSA & ID INTAN ASESS: NET UNRLZD LOSS/GAIN ON MKTBLE EQ SIESS: DEFERRED TAX ASTS IN EXC OF REG LIM: OTAL CREDIT RISK-WEIGHTED ASSETS ROSS RISK-WEIGHTED ASSETS ROSS RISK-WEIGHTED ASSETS ESS: EXCESS ALLOC TRANSFER RISK RESERVE ET RISK-WEIGHTED ASSETS	11,505,660	10,974,670	11,707,804	11,114,651	10,445,141
EMORANDA:	007 010	1 5/4 7/1	1 707 (2)	1 700 247	1 017 000
N-BALANCE-SHEEL ASIS WITH UN WEIGHT	907,219	1,544,361	1,323,426	1,389,267	1,213,288 0 9,903 5,257 NA 25,164
PENTY FOULTY OF DEE-B/S DEPTY CONTR	27 210	34 869	20.528	44.673	9.903
DRTGAGE SERVICING ASSETS	13,612	7,708	11.752	2.955	5,257
CCRS AND NMSAS	598	NA	673	NA	NA
LEMURANDA: N-BALANCE-SHEET ASTS WITH 0% WEIGHT NF-BAS ASTS(CR EQUIV) WITH 0% WEIGHT REDIT EQUIV OF OFF-B/S DERIV CONTR IORTGAGE SERVICING ASSETS CCRS AND NMSAS LL OTHER IDENTIFIABLE INTANG ASSETS	34,316	38,369	36,002	39,383	25,164
	BHC PEER 01 PCT	BHC PEER 01 PCT		BHC PEER 01	
IER 1 LEVERAGE RATIO	7.57 7.27 63	7.41 7.47 57	7.49 7.30 61	7.21 7.42	7.98 7.51
IER 1 RBC RATIO	9.74 9.25 62	9.73 9.48 60	9.43 9.32 58	9.33 9.37	
OTAL RISK-BASED CAPITAL RATIO	12.88 12.10 81	12.04 12.75 39	11.48 12.08 40	11.63 12.54	12.96 13.14
ANGIBLE TIER 1 LEVERAGE RATIO	7.39 6.86 63	7.24 7.05 50 6.45 6.04 55	7.31 6.85 66 6.55 5.92 66	7.07 7.02 6.18 5.99	7.80 7.17 6.97 6.37

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Risk-Based Capital

BHCPR page 14 presents the risk-based capital ratios and the components of total risk-based capital and risk-weighted assets for bank holding companies with consolidated assets of \$150 million or more. In addition, this page provides information on the total amounts of balance sheet and off-balance-sheet items that are assigned to the zero percent credit risk category, the credit equivalent amounts of off-balance-sheet derivative contracts, and the amounts of market risk equivalent assets.

For a complete description of the Federal Reserve Board's risk-based capital adequacy guidelines for bank holding companies, please refer to Appendices A and E of Regulation Y, 12 C.F.R. 225. Risk-based capital data provided on this page are derived primarily from Schedules HC, HC-I, and HC-IC of the FR Y-9C report form.

Risk-Based Capital (\$000)

Common Equity

Stockholders' equity minus the sum of perpetual preferred stock (net of treasury stock in the form of perpetual preferred stock), net unrealized holding gains (losses) on available-for-sale securities, and net unrealized loss on equity securities with readily determinable fair values (net of tax effect).

Qualifying Perpetual Preferred Stock (for Tier 1 Capital)

The sum of noncumulative perpetual preferred stock, cumulative perpetual preferred stock deemed by the Federal Reserve Board to be Tier 1 capital, and cumulative preferred stock (trust preferred stock) reported in minority interest in consolidated subsidiaries. The amount of cumulative perpetual preferred stock that can qualify for Tier 1 capital is limited to one-third of the sum of common equity, minority interest in consoli-

dated subsidiaries (excluding trust preferred stock), and noncumulative perpetual preferred stock.

Minority Interest in Consolidated Subsidiaries, Excluding Trust Preferred Stock

The portion of the subsidiaries' equity accounts that must be allocated by the bank holding company to minority shareholders of such subsidiaries minus cumulative preferred stock (or trust preferred stock) included in minority interest.

Permanent Core Capital

The sum of common equity, noncumulative perpetual preferred stock, cumulative perpetual preferred stock that qualifies for Tier 1 capital, and minority interest in consolidated subsidiaries, net of trust preferred stock.

Goodwill

The unamortized amount of goodwill, which is the excess of cost over the fair values of tangible assets and identifiable intangible assets acquired less the fair value of liabilities assumed in a business combination that was accounted for as a purchase.

Nongrandfathered Other Identifiable Intangible Assets

The unamortized amount of other specifically identifiable intangible assets other than goodwill, mortgage servicing assets, purchased credit card relationships, and nonmortgage servicing assets (e.g., core deposit intangibles, favorable leasehold rights, and organization costs) minus the portion recorded on the consolidated bank holding company's balance sheet on or before February 19, 1992.

Excess Mortgage Servicing Assets, Purchased Credit Card Relationships, and Nonmortgage Servicing Assets

The sum of: (1) the excess of the book

value of mortgage servicing assets (MSAs) over the amount eligible for Tier 1 capital, (2) the excess of the book value of purchased credit card relationships (PCCRs) and nonmortgage servicing assets (NMSAs) over the amount eligible for Tier 1 capital, and (3) the excess of the amount of eligible (for Tier 1 capital) MSAs, PCCRs, and NMSAs over the aggregate regulatory limit which is 100% of permanent core capital, net of goodwill and other identifiable intangible assets.

Mortgage servicing assets result from acquiring contracts to service loans secured by real estate. The amount of MSAs eligible for Tier 1 capital is based on the lowest of the following amounts: the book value of MSAs, 90 percent of the fair market value of MSAs, or 100 percent of permanent core capital, net of goodwill and other identifiable intangible assets.

NMSAs result from contracts to service financial assets other than loans secured by real estate.

PCCRs generally arise from payments in excess of the value of purchased credit card receivables. PCCRs are also associated with the right to provide credit card services to credit cardholders. The amount of PCCRs and NMSAs eligible for Tier 1 capital is determined by whichever is the lowest of the following: the book value of the PCCRs and NMSAs, 90 percent of the fair market value of the PCCRs and NMSAs, or 25 percent of permanent core capital (net of goodwill and other identifiable intangible assets).

Deferred Tax Assets in Excess of the Regulatory Capital Limit

The amount of deferred tax assets (net of any valuation allowance) in excess of the lesser of a) deferred tax assets that depend on future taxable income that is expected to be realized within one year of the quarter-end report date based on the BHC's projected future taxable

income for that year or b) ten percent of the BHC's Tier 1 capital (net of good-will and all identifiable intangible assets other than mortgage servicing assets and purchased credit card relationships, but before deducting any disallowed deferred tax assets).

Tier 1 Capital

The sum of common equity, noncumulative perpetual preferred stock, cumulative perpetual preferred stock that qualifies as Tier 1 capital, and minority interest in consolidated subsidiaries (excluding trust preferred stock) less the sum of goodwill, excess MSAs, NMSAs, and PCCRs, nongrandfathered other identifiable intangible assets, and deferred tax assets in excess of the regulatory capital limit.

(Note: Prior to December 1995, data on excess deferred tax assets are not available.)

Qualifying Perpetual Preferred Stock (for Tier 2 Capital)

The sum of auction rate preferred stock and the excess of cumulative perpetual preferred stock over the amount deemed by the Federal Reserve to be eligible for Tier 1 capital.

Qualifying Subordinated Debt and Intermediate-Term Preferred Stock

The discounted amount of subordinated debt and intermediate-term preferred stock, which must not exceed 50 percent of Tier 1 capital. The discount factors applied to subordinated debt, unsecured long-term debt that qualified as secondary capital when issued prior to March 1988, and intermediate-term preferred stock, including the portion dedicated to retire or redeem mandatory convertible securities, are: 100 percent for maturities over 5 years, 80 percent for maturities 4 to less than 5 years, 60 percent for maturities 3 to less than 4 years, 40 percent for maturities 2 to less than 3 years, and 20 percent for maturities 1 to less than 2 years.

Perpetual Debt, Net Mandatory Convertible Securities, and Qualifying Long-Term Preferred Stock

Total perpetual debt, undedicated portions of mandatory convertible securities, and long-term preferred stock with an original maturity of 20 years or more that qualify for supplementary capital, after discounting. Bank holding companies use the following quantitative factors to discount long-term preferred stock: 100 percent for maturities over 5 years, 80 percent for maturities 4 to less than 5 years, 60 percent for maturities 3 to less than 4 years, 40 percent for maturities 2 to less than 3 years, and 20 percent for maturities 1 to less than 2 years.

Eligible Net Unrealized Holding Gains on AFS Equity Securities

Forty-five (45) percent of pretax net unrealized holding gains (that is, of the fair value over historical cost) on available-for-sale equity securities with readily determinable fair values. This is an optional designation; however, if an institution opts to include an amount of unrealized holding gains in its Tier 2 capital, it must also include that amount in its risk-weighted assets.

Qualifying Allowance for Credit Losses

The amount of allowance for credit losses, excluding the allocated transfer risk reserve. The limit on the amount of allowance for loan and lease losses that qualifies for Tier 2 capital is 1.25 percent of gross riskweighted assets.

Tier 2 Capital

The sum of qualifying subordinated debt, intermediate-term preferred stock, and unsecured long-term debt including the dedicated portion of mandatory convertible securities, perpetual preferred stock qualifying for Tier 2 capital, perpetual debt, net mandatory convertible securities, long-term limited-life preferred stock qualifying for Tier 2 capital, and allowance for credit losses eligible

for Tier 2 capital. (Note: Tier 2 capital cannot exceed Tier 1 capital.)

Tier 3 Capital

The amount of qualifying subordinated debt of bank holding companies that are subject to the market risk guidelines pursuant to 12 C.F.R. 225, Appendix E.

Total Risk-Based Capital before Deductions

The sum of Tier 1 capital and Tier 2 capital, and where applicable, Tier 3 capital.

Reciprocal Capital Holdings

Reciprocal holdings of banking organizations' capital instruments that qualify for Tier 1 or Tier 2 capital including common stockholders' equity, cumulative and noncumulative perpetual preferred stock, hybrid capital instruments, perpetual debt, mandatory convertible securities, subordinated debt and intermediate-term preferred stock with original weighted average maturity of 5 years or more, and long-term preferred stock with original weighted average maturity of 20 years or more.

Investment in Unconsolidated Banking and Finance Subsidiaries

Amount of investments (equity and debt capital instruments) by the parent holding company or its direct or indirect subsidiaries in banking and finance subsidiaries, whose financial statements are not consolidated for accounting or regulatory purposes.

Total Risk-Based Capital

Total risk-based capital before deductions minus the sum of reciprocal holdings of banking organizations' capital instruments and capital investments in unconsolidated banking and finance subsidiaries or associated companies controlled by the banking organization. For certain BHCs, this ratio reflects capital charges for certain market risks.

Risk-Weighted Assets

On-Balance-Sheet Risk Assets Weighted at 20%

Gross assets reported in Schedule HC-I of the FR Y-9C that are weighted at 20 percent.

On-Balance-Sheet Risk Assets Weighted at 50%

Gross assets reported in Schedule HC-I of the FR Y-9C that are weighted at 50 percent.

On-Balance-Sheet Risk Assets Weighted at 100%

Gross assets reported in Schedule HC-I of the FR Y-9C that are weighted at 100 percent.

Total On-Balance-Sheet Risk-Weighted Assets

The sum of gross on-balancesheet assets that are risk-weighted at 20 percent, 50 percent, or 100 percent.

Credit Equivalent of Off-Balance-Sheet Risk Assets Weighted at 20%

The amount of off-balance-sheet assets to which the appropriate credit conversion factors (20 percent, 50 percent, or 100 percent) have been applied and risk-weighted at 20 percent less the full amount of risk participation in bankers acceptances conveyed to banks (line 2b of Schedule HC-I, Part II, in Appendix F).

Credit Equivalent of Off-Balance-Sheet Risk Assets Weighted at 50%

The amount of off-balance-sheet assets to which the appropriate credit conversion factors (20 percent, 50 percent, or 100 percent) have been applied and risk-weighted at 50 percent.

Credit Equivalent of Off-Balance-Sheet Risk Assets Weighted at 100%

The amount of off-balance-sheet assets to which the appropriate credit conversion factors (20 percent, 50 percent, or 100 percent) have

been applied and risk-weighted at 100 percent.

Total Off-Balance-Sheet Risk-Weighted Assets

Credit equivalent amounts of offbalance-sheet transactions that are risk-weighted at 20 percent, 50 percent, or 100 percent.

Excess Mortgage Servicing Assets, Purchased Credit Card Relationships, Nonmortgage Servicing Assets, and Other Identifiable Intangible Assets

The sum of excess MSAs, PCCRs, NMSAs, and nongrandfathered other identifiable intangible assets.

Net Unrealized Losses (Gains) on Marketable Equity Securities

Net unrealized holding losses (gains) on available-for-sale equity securities with readily determinable fair values, net of tax effects. Prior to the March 1994 quarter, this line item displays an "NA."

Deferred Tax Assets in Excess of the Regulatory Capital Limit

See the definition above. The amount of deferred tax assets in excess of the regulatory capital limit is not included in risk-weighted assets for risk-based capital purposes.

Total Credit Risk-Weighted Assets

The sum of gross on-balance-sheet risk-weighted assets and off-balance-sheet assets minus the sum of excess MSAs, NMSAs, and PCCRs, net unrealized losses (gains) on marketable equity securities, nongrand-fathered other identifiable intangible assets, and deferred tax assets in excess of the regulatory capital limit.

Market Risk Equivalent Assets

The amount of the bank holding company's measure for market risk (as computed using its internal model) multiplied by 12.5. See the Federal Reserve's capital guidelines for specific instructions on the calculation of the market risk measure.

Gross Risk-Weighted Assets

The sum of gross on-balance-sheet risk-weighted assets, off-balance-sheet risk-weighted assets and market risk equivalent assets minus the sum of excess MSAs, NMSAs, and PCCRs, net unrealized losses (gains) on marketable equity securities, nongrandfathered other identifiable intangible assets, and deferred tax assets in excess of the regulatory capital limit.

(Note: Prior to December 1995, data on excess deferred tax assets are not available.)

Excess Allowance for Credit Losses

The excess amount of allowance for credit losses over 1.25 percent of gross risk-weighted assets.

Allocated Transfer Risk Reserve

The required reserve for allocated transfer risk as specified in Section 905(a) of the International Lending Supervision Act of 1983, in the agency regulations implementing the Act (Subpart D of Federal Reserve Regulation K, Part 351 of the Federal Deposit Insurance Corporation's Rules and Regulations, and Part 20 of the Office of the Comptroller of the Currency's Regulations) and in any guidelines, letters, or instructions issued by the agencies.

Net Risk-Weighted Assets

Gross risk-weighted assets minus the sum of the allocated transfer risk reserve and excess allowance for loan and lease losses. For certain BHCs, this line item reflects capital charges for certain market risks.

Memoranda

On-Balance-Sheet Assets with 0% Weight

Gross assets reported in Schedule HC-I of the FR Y9-C, which have been assigned a credit risk weight of (but not multiplied by) zero percent.

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Off-Balance-Sheet Assets (Credit Equivalent) with 0% Weight

The amount of off-balance-sheet assets to which the appropriate credit conversion factors have been applied (20 percent, 50 percent, or 100 percent) weighted at zero percent.

Credit Equivalent of Off-Balance-Sheet Derivative Contracts

The sum (as reported by the bank holding company on the FR Y-9C, Schedule HC-I, Part II, item 10, Columns A through C) of the current exposure or replacement cost and an estimate of the potential future credit exposure over the remaining life of derivative contracts (interest rate contracts, including basis swaps, foreign exchange contracts, equity derivative contracts, and commodity and other contracts).

Current exposure refers to the positive mark-to-market dollar value of each contract. If the mark-to-market value is zero or negative, then the current exposure equals zero.

With regard to off-balance-sheet contracts subject to bilateral netting arrangements (involving a single counterparty), however, the Federal Reserve Board's risk-based capital guidelines (that took effect on October 1995) allow positive mark-to-market values to be offset by negative mark-to-market values, thus resulting in a "net current exposure" with a minimum value of zero. "Gross current exposure" refers to the sum of the current exposures of all individual contracts with positive mark-to-market values.

The potential future credit exposure of off-balance-sheet derivative contracts, including contracts with a negative mark-to-market value, is calculated by multiplying the notional principal amount of each contract by a credit conversion factor. Tabulated below are conversion factors by type of contract and remaining maturity:

Conversion Factors

	Rem	aining Mat	urity
Type of Contract	1 Year or Less	Over 1–5 Years	Over 5 Years
Interest Rate	0.0%	0.5%	1.5%
Exchange rate and gold	1.0	5.0	7.5
Equity	6.0	8.0	10.0
Commodity, excluding precious metals	10.0	12.0	15.0
Precious metal except gold	7.0	7.0	8.0

For derivative contracts subject to bilateral netting, the aggregate sum of the above weighted notional principal amounts represents the gross potential future exposure (A $_{\rm gross}$). Together with NGR (the ratio of net current exposure to the gross current exposure), A $_{\rm gross}$ provides the basis for calculating an adjusted add-on amount (A $_{\rm net}$ in the formula below) which determines the net potential future exposure of derivative contracts subject to bilateral netting.

$$A_{net} = (0.4 \text{ x A}_{gross}) + [0.6(NGR \text{ x A}_{gross})]$$

Prior to the December 1995 reporting period, the applicable conversion factors were as follows:

	Remaining	g Maturity
Type of Contract	1 Year or Less	Over 1 Year
Interest Rate Exchange rate, gold, other precious metals,	0.0%	0.5%
other commodity, and equity contracts	1.0	5.0

Mortgage Servicing Assets

The unamortized cost of acquiring contracts to service loans secured by real estate.

Purchased Credit Card Relationships and Nonmortgage Servicing Assets

The sum of unamortized amount of purchased credit card relationships arising from the purchase of existing credit card receivables along with the right to provide credit card services to those customers and nonmortgage servicing assets arising from servicing contracts on financial assets other than loans secured by real estate.

All Other Identifiable Intangible Assets

The unamortized amount of other specifically identifiable intangible assets including core deposit intangibles, favorable leasehold rights, and organization costs.

Capital Ratios

Tier 1 Leverage Ratio

Tier 1 capital divided by average assets for the latest quarter (as reported in Schedule HC-E of the FR Y-9C), net of intangible assets ineligible for Tier 1 capital (goodwill, excess MSAs, NMSAs, and PCCRs and nongrandfathered other identifiable intangible assets) and deferred tax assets in excess of the regulatory capital limit. For certain BHCs, this ratio reflects capital charges for certain market risks.

(Note: Prior to December 1995, data on excess deferred tax assets are not available. Moreover, net unrealized losses on marketable equity securities are deducted from average assets from March 1994 to December 1994.

Tier 1 Risk-Based Capital Ratio

The difference between Tier 1 capital and 50 percent of investments in unconsolidated banking and finance subsidiaries divided by risk-weighted assets. If half (50 percent) of the investments in unconsolidated banking and finance subsidiaries exceeds Tier 2 capital, then the excess constitutes an additional amount to be deducted from Tier 1 capital. For certain BHCs, this ratio reflects capital charges for certain market risks.

Total Risk-Based Capital Ratio

Total risk-based capital divided by risk-weighted assets. For certain

BHCs, this ratio reflects capital charges for certain market risks.

Tangible Tier 1 Leverage Ratio

The sum of common equity, noncumulative perpetual preferred stock, cumulative perpetual preferred stock that qualifies for Tier 1 capital, and minority interest in consolidated subsidiaries (including trust preferred stock), net of total intangible assets and deferred tax assets in excess of the regulatory limit, divided by average assets for the latest quarter (as reported in Schedule HC-E of the FR Y-9C report form), net of total intangible assets and deferred tax assets in excess of the regulatory limit. Tangible tier 1 leverage ratios calculated in 1994, however, reflect the deduction of net unrealized losses on marketable equity securities from the denominator.

(Note: Prior to December 1995, data on excess deferred tax assets are not available.)

Tangible Common Equity Capital/ Tangible Assets

Equity capital minus the sum of perpetual preferred stock (net of related treasury stock) and intangible assets, divided by total assets, net of intangible assets.

234567 SAMPLE BANK HOLDING COMPANY ICHMOND VA FR DIS: 5 SSETS: 14,928,373 PEER: 01				FUREIG	ACTIVI	TIES						'	PAGE 15
ELECTED BALANCE SHEET ITEMS (\$000)	mn	nm УУУУ		mı	mm YYYY		:	УУУУ		λλ	ууу	צע	/уу
COMMERCIAL AND INDUSTRIAL LOANS		802,36	7	:	624,37 1,024,20	0		961,114	1	1,1	122,067		992,386
LOANS TO DEPOSITORY INSTITUTIONS		138,25	5		150,26	0		48,091		1	128,322 427		162,413
LOANS TO INDIVIDUALS		252,92	ĺ		235,96	6		276,633			235,116	:	209,300
AGRICULTURAL LUANS DTHER FOREIGN LOANS		312.47	3 1		3,U/ 219.70	6 9		228.704	,	1	68 161.160		161.247
TOTAL FOREIGN LOANS	2	2,215,14	8	:	2,258,00	1	2	,273,813	•	2,2	262,929	2,	115,237
UANS AND LEASES REAL ESTATE LOANS COMMERCIAL AND INDUSTRIAL LOANS LOANS TO DEPOSITORY INSTITUTIONS LOANS TO FOREIGN GOVTS AND INST LOANS TO INDIVIDUALS AGRICULTURAL LOANS OTHER FOREIGN LOANS TOTAL FOREIGN LOANS LEASE FINANCING RECEIVABLES TOTAL FOREIGN LOANS AND LEASES	2	2,318,82	8	:	2,337,28	3 4	2	,386,519	}	2,3	338,918	2,	202,761
FCHRITIES													
DEBT SECURITIES EQUITY SECURITIES TOTAL FOREIGN SECURITIES		2,59	Ó		1,52	ģ		1,934	}		1,153		0
NTEREST-BEARING BANK BALANCES OTAL SELECTED FOREIGN ASSETS	2	489,11 89,189,2	4 9	;	420,16 2,878,26	4	2	418,071 917,823,	•	2,	326,009 790,101	2,	311,721 920,351
EPOSITS	_					_							
INTEREST-BEARING DEPOSITS NON-INTEREST-BEARING DEPOSITS	2	360,47, 614.21	8 4	,	2,027,62 571.02	5 8	2	,026,132 689,152		2,	126,485 569.347	2,	440,107 270.905
INTEREST-BEARING DEPOSITS NON-INTEREST-BEARING DEPOSITS TOTAL FOREIGN DEPOSITS	2	2,974,69	2	;	2,598,65	3	2	,715,284	•	2,0	695,832	2,	711,012
TANDBY LETTERS OF CREDIT													
NALYSIS RATIOS	ВНС	PEER 01	PCT	ВНС	PEER 01	PCT	ВНС	PEER 01	PCT	ВНС	PEER 01	ВНС	PEER 01
TDBY LC / TOTAL LOANS AND LS											247.83		
IELD OR COST:	7 55	4.33	77	7.70	4.24	80	7.90	4.67	7.0	7.12	3.98	7.57	4.30
FOREIGN LOANS INTEREST-BEARING BALANCES	6.50	17.95		9.45			10.91	17.05		7.21		6.74	
	8.94		83	10.74	7.66	95	12.43	8.25	93	10.95	8.05	5.20	7.54
EQUITY SECURITIES	0.00	1.94		0.00			8.00	2.84		0.00		NA	4.88
INTEREST-BEARING DEPOSITS	4.47	5.12	42	5.92	5.26	88	5.58	5.64	70	5.31	5.47	5.37	5.4
IET LOSSES AS A PERCENT OF OREIGN LOANS AND LEASES BY TYPE:													
REAL ESTATE LOANS	0.08	0.19	33	0.03			0.04	2.14	12	NA	0.93 0.39	NA	
COMMERCIAL AND INDUSTRIAL LOANS FOREIGN GOVERNMENTS AND INST	1.04	3.19 -0.36	60 50	1.72	1.40		2.40 0.00	0.34	81 41	0.13	0.39 -0.42	0.03 NA	
LEASES	NA	0.60	ÑĀ	NA			NA	0.51		NA			10.32
ROWTH RATES													
ET LOANS AND LEASES OTAL SELECTED ASSETS EPOSITS	-0.79	180.08	40	4.88	75.50	33	2.04	61.89	47	6.18	316.84	47.52	186.99
UIAL SELECTED ASSETS EPOSITS	0.47 14.47	105.00 91.20	5/ 51	-1.77 -5.16	43.94 32.33	33 27	4.58 0.72	/6./6 54.56	49 40	-4.46 -0.56	47.95 86.15	25.91 48.16	33.74 5.62

Foreign Activities

BHCPR page 15 provides information about a bank holding company's activities in foreign offices, Edge Act subsidiaries, or International Banking Facilities (IBFs). This report page presents the dollar volume of selected types of foreign assets and liabilities and the growth rates of foreign loans and leases, selected assets, and deposits. Foreign loans and leases are loans to non-U.S. addressees are obtained by deducting the loans made in domestic offices from the consolidated loan balance.

Selected Balance Sheet Items (\$000)

Real Estate Loans

Consolidated real estate loans minus domestic real estate loans.

Commercial and Industrial Loans

Loans for commercial and industrial purposes to non-U.S. addressees (domicile), which are sole proprietorships, partnerships, corporations, and other business enterprises.

Loans to Depository Institutions

Loans to U.S. and foreign branches of banks chartered and headquartered in a foreign country.

Loans to Foreign Governments and Institutions

Loans to governments in foreign countries, to their official institutions, and to international and regional institutions.

Loans to Individuals

Consolidated loans to individuals minus domestic loans to individuals.

Agricultural Loans

Consolidated agricultural loans minus domestic agricultural loans.

Other Foreign Loans

Consolidated other loans minus domestic other loans.

Total Foreign Loans

The sum of real estate loans in foreign offices, commercial and industrial loans to non-U.S. addressees, loans to non-U.S. depository institutions, loans to foreign governments and official institutions, loans to individuals in foreign offices, and agricultural and other loans in foreign offices. (Note: This total represents the loan balance before deducting unearned income.)

Lease Financing Receivables

Outstanding receivable balances related to direct financing and leases on property acquired for leasing to non-U.S. addressees.

Total Foreign Loans and Leases

The sum of total foreign loans before deducting unearned income and foreign lease financing receivables.

Debt Securities

Debt securities issued by non-U.S. chartered corporations, foreign governments, or special international organizations. These securities are valued at amortized cost if classified as held-to-maturity or at fair value if classified as available-for-sale.

Equity Securities

The fair value of equity securities issued by non-U.S. chartered corporations, foreign governments, or special international organizations.

Total Foreign Securities

The sum of foreign debt and equity securities.

Interest-Bearing Bank Balances

Total interest-bearing balances due from depository institutions and foreign central banks that are held in the BHC's foreign offices, Edge or Agreement subsidiaries, IBFs, or consolidated subsidiaries located outside the fifty states of the United States and the District of Columbia.

Total Selected Foreign Assets

The sum of foreign loans and leases, foreign debt and equity securities, and interest-bearing balances in foreign offices, Edge or Agreement subsidiaries, and IBFs.

Interest-Bearing Deposits

Interest-bearing deposits in foreign offices, Edge or Agreement subsidiaries, and IBFs.

Non-Interest-Bearing Deposits

Non-interest-bearing deposits in foreign offices, Edge or Agreement subsidiaries, and IBFs.

Total Foreign Deposits

Foreign interest-bearing and non-interest-bearing deposits.

Standby Letters of Credit

Outstanding standby letters of credit and foreign office guarantees to non-U.S. addressees.

Analysis Ratios

Standby Letters of Credit/Total Loans and Leases

Standby letters of credit to non-U.S. addressees divided by total foreign loans and leases, net of unearned income.

Yield or Cost

(Yield on) Foreign Loans

Interest and fee income on loans in foreign offices, Edge or Agreement subsidiaries, and IBFs divided by average foreign loans.

(Yield on) Interest-Bearing Balances

Interest income on balances due from depository institutions in foreign offices, Edge or Agreement subsidiaries, and IBFs divided by average interest-bearing balances in foreign offices, Edge and Agreement subsidiaries, and IBFs.

(Yield on) Foreign Debt Securities

Interest income on foreign debt securities divided by the average amortized cost of foreign debt securities.

(Yield on) Foreign Equity Securities

Dividend income on foreign equity securities divided by the average amortized cost of foreign equity securities.

(Cost of) Interest-Bearing Deposits

Interest expense on foreign deposits divided by (four-point) average foreign interest-bearing deposits. Net Losses as a Percent of Foreign Loans and Leases by Type

(Net Losses as a Percent of) Real Estate Loans

Charge-offs less recoveries on real estate loans to non-U.S. addressees (annualized) divided by real estate loans to non-U.S. addressees.

(Net Losses as a Percent of) Commercial and Industrial Loans

Charge-offs less recoveries on commercial and industrial loans to non-U.S. addressees (annualized) divided by commercial and industrial loans to non-U.S. addressees.

(Net Losses as a Percent of) Foreign Governments and Institutions

Charge-offs less recoveries on loans to foreign governments and institutions (annualized) divided by loans to foreign governments and institutions. (Net Losses as a Percent of) Leases

Charge-offs less recoveries on lease financing receivables to non-U.S. addressees (annualized) divided by lease financing receivables to non-U.S. addressees.

Growth Rates

This section presents the percentage changes for foreign loans and leases (net of unearned income, allowance for loan and lease losses, and allocated transfer risk reserve), selected foreign assets, and foreign deposits. (See the description of Growth Rates on page 2-4.)

PERATING INCOME	mmm уууу	мм м уууу	уууу	уууу	уууу	PERCENT 1-YR	5-YR
NCOME FROM BANK SUBSIDIARIES DIVIDENDS INTEREST MANAGEMENT AND SERVICE FEES OTHER INCOME	22,951 20,698 2,253 0	22,514 19,967 2,547 0	95,465 85,600 9,865 0	106,835 97,103 9,732 0	111,580 106,165 5,415 0	1.9 3.7 -11.5 NA NA	90.2 86.4 134.4 NA NA
NCOME FROM NONBANK SUBSIDIARIES DIVIDENDS INTEREST MANAGEMENT AND SERVICE FEES OTHER INCOME	64 0 64 0	7,064 7,000 64 0	255 0 255 0 0	14,255 14,000 255 0 0	15,000 15,000 0 0	-99.1 -100.0 0.0 NA NA	-94.7 -100.0 NA NA NA
NCOME FROM SUBSIDIARY BHCS DIVIDENDS INTEREST MANAGEMENT AND SERVICE FEES OTHER INCOME	0 0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	NA NA NA NA NA	NA NA NA NA
OTAL INCOME FROM SUBSIDIARIES	23,015	29,578	95,720	121,090	126,580	-22.2	73.5
ECURITIES GAINS (LOSSES) THER OPERATING INCOME TOTAL OPERATING INCOME	-105 570 23,480	-100 813 30,291	-316 1,815 97,219	1,604 1,818 124,512	804 1,919 129,303	NA -29.9 -22.5	NA 229.5 74.4
PERATING EXPENSES							
ERSONNEL EXPENSES NTEREST EXPENSE THER EXPENSES ROVISION FOR CREDIT LOSSES ROVISION FOR ALLOCATED TRANSFER RISK	336 4,823 2,368 0	123 5,786 2,203 0	1,197 22,244 9,118 0	1,676 19,691 7,765 0	1,047 8,036 4,905 0	173.2 -16.6 7.5 NA NA	348.0 244.5 73.7 NA NA
TOTAL OPERATING EXPENSES	7,527	8,112	32,559	29,132	13,988	-7.2	165.2
INCOME (LOSS) BEFORE TAXES PPLICABLE INCOME TAXES (CREDIT) XTRAORDINARY ITEMS INCOME BEFORE UNDIST INC OF SUBS	15,953 -1,263 0 17,216	22,179 -1,387 0 23,566	64,660 -6,070 0 70,730	95,380 -5,029 0 100,409	115,315 -2,024 0 117,339	-28.1 NA NA -27.0	50.1 NA NA 55.6
QUITY IN UNDISTRIBUTED INC OF SUBS BANK SUBSIDIARIES NONBANK SUBSIDIARIES SUBSIDIARY BHCS	18,201 16,873 1,328 0	10,454 12,096 -1,642 0	36,234 30,854 5,380 0	39,079 34,172 4,907 0	15,785 15,540 245 0	74.1 39.5 NA NA	-22.0 -10.1 -70.9 NA
ET INCOME (LOSS)	35,417	34,020	106,964	139,488	133,124	4.1	3.0
EMORANDA							
ANK NET INCOME ONBANK NET INCOME UBSIDIARY BHCS' NET INCOME	37,571 1,328 0	32,063 5,358 0	116,454 5,380 0	131,275 18,907 0	121,705 15,245 0	17.2 -75.2 NA	25.8 -76.9 NA

Parent Company Income Statement (\$000)

BHCPR page 16 presents the parent company income statement (Schedule PI of the FR Y-9LP) and shows dollar balances and growth rates of operating income and operating expense items. Operating income items consist of income flows from the bank, nonbank, and bank holding company subsidiaries and include dividends, interest income, management and service fees, and other income. Operating expenses include personnel expenses, interest expense, provision for loan and lease losses, and other expenses. Dollar values and growth rates of bank, nonbank, and subsidiary BHCs' net income are also presented in the memoranda section.

The last two columns on the right provide one- and five-year percent changes for each parent company income and expense category. (See the description of Growth Rates on page 2-4.)

Operating Income

Income from Bank Subsidiaries

Total income (dividend income, interest income, management and service fees, and other income) from direct investments in and transactions with direct and indirect bank subsidiaries and associated banks, excluding equity in undistributed income.

Dividends (From Bank Subsidiaries)

Dividend income declared or paid to the bank holding company by bank subsidiaries and associated banks.

Interest (From Bank Subsidiaries)

Interest income to the bank holding company on extensions of credit to, and paid or payable by, bank subsidiaries and associated banks.

Management and Service Fees (From Bank Subsidiaries)

Management and service fees to the bank holding company in connection

with services rendered to, and paid or payable by, bank subsidiaries and associated banks.

Other Income (From Bank Subsidiaries)

All other income to the bank holding company that relates to transactions with, and paid or payable by, bank subsidiaries and associated banks.

Income from Nonbank Subsidiaries

Total income (dividend income, interest income, management and service fees, and other income) from direct investments in and transactions with direct and indirect nonbank subsidiaries and associated nonbank companies, excluding equity in undistributed income and income from banks, subsidiaries of banks, and Edge Act and Agreement subsidiaries.

Dividends (From Nonbank Subsidiaries)

Dividend income declared or paid to the bank holding company by nonbank subsidiaries and associated nonbank companies.

Interest (From Nonbank Subsidiaries)

Interest income to the bank holding company on extensions of credit to, and paid or payable by, nonbank subsidiaries and associated nonbank companies.

Management and Service Fees (From Nonbank Subsidiaries)

Management and service fees to the bank holding company in connection with services rendered to, and paid or payable by, nonbank subsidiaries and associated nonbank companies.

Other Income (From Nonbank Subsidiaries)

All other income to the bank holding company that relates to transactions with, and paid or payable by, nonbank subsidiaries and associated nonbank companies.

Income from Subsidiary BHCs

Total income (dividend income, interest income, management and service fees, and other income) from direct investments in and transactions with direct and indirect subsidiary bank holding companies and associated bank holding companies, excluding equity in undistributed income.

Dividends (From Subsidiary BHCs)

Dividend income declared or paid to the bank holding company by bank holding company subsidiaries and associated bank holding companies.

Interest (From Subsidiary BHCs)

Interest income to the bank holding company on extensions of credit to, and paid or payable by, bank holding company subsidiaries and associated bank holding companies.

Management and Service Fees (From Subsidiary BHCs)

Management and service fees to the bank holding company in connection with services rendered to, and paid or payable by, bank holding company subsidiaries and associated bank holding companies.

Other Income (From Subsidiary BHCs)

All other income to the bank holding company that relates to transactions with, and paid or payable by, bank holding company subsidiaries and associated bank holding companies.

Total Income from Subsidiaries

The sum of dividend income, interest income, management and service fees, and other income received from bank, nonbank, and bank holding company subsidiaries.

Securities Gains (Losses)

The net gain or loss realized from the sale, exchange, redemption, or retirement of all securities.

Other Operating Income

All other operating income, excluding income from subsidiaries and associated companies.

Total Operating Income

The sum of total income from subsidiaries, securities gains (losses), and other operating income.

Operating Expenses

Personnel Expenses

Expenses on salaries, wages of officers and employees, pensions, and employee benefits.

Interest Expense

Interest expense on all debt instruments issued by the bank holding company.

Other Expenses

All other operating expenses of the bank holding company including amortization of intangible assets.

Provision for Credit Losses

The year-to-date provision for loan and lease losses.

Provision for Allocated Transfer Risk

The provision for allocated transfer risk reserve as specified in Section 905(a) of the International Lending Supervision Act of 1983, in the agency regulations implementing the Act (Subpart D of Federal Reserve Regulation K, Part 351 of the FDIC's Rules

and Regulations, and Part 20 of the Comptroller of the Currency's Regulations), and in any guidelines, letters, or instructions issued by the agencies.

Total Operating Expenses

The sum of personnel expenses, interest expense, other expenses, and the provision for loan and lease losses including the provision for allocated transfer risk.

Income (Loss) before Taxes

Total operating income minus total operating expenses.

Applicable Income Taxes (Credit)

The estimated amount of current and deferred income taxes, federal, state, and local (estimated or accrued) on a parent company only basis.

Extraordinary Items

The net amount of extraordinary items less applicable taxes including non-operating items.

Income before Undistributed Income of Subsidiaries

The sum of income before taxes and extraordinary items minus applicable income taxes.

(Equity in Undistributed Income of) Subsidiaries

The parent company's equity in the undistributed income of bank, non-bank, and bank holding company subsidiaries less applicable taxes.

(Equity in Undistributed Income of) Bank Subsidiaries

The parent company's equity in the undistributed income of bank subsidiaries, Edge Act and Agreement

subsidiaries, and associated banks less applicable taxes.

(Equity in Undistributed Income of) Nonbank Subsidiaries

The parent company's equity in the undistributed income of nonbank subsidiaries and associated nonbank companies less applicable taxes.

(Equity in Undistributed Income of) Subsidiary BHCs

The parent company's equity in the undistributed income of bank holding company subsidiaries and associated bank holding companies less applicable taxes.

Net Income (Loss)

Income (loss) before undistributed income of subsidiaries and associated companies plus equity in undistributed income of subsidiaries and associated companies.

Memoranda

Bank Net Income

Dividends from bank subsidiaries and associated banks plus equity in undistributed income of bank subsidiaries, Edge Act and Agreement subsidiaries, and associated banks.

Nonbank Net Income

Dividends from nonbank subsidiaries and associated nonbank companies plus equity in undistributed income of nonbank subsidiaries and associated nonbank companies.

Subsidiary BHCs' Net Income

Dividends from subsidiary bank holding companies plus equity in undistributed income of subsidiary bank holding companies.

234567 SAMPLE BANK HOLDING CO ICHMOND VA FR SSETS: 14,928,373 F	DIS: 5		PAKENI CUMPA	NY BALAN	CE SMEET (\$0	נטט				PAGE 17
		% OF TOT	mmm yyyy	% OF TOT	עעעע	% OF TOT	уууу	уууу	PERCENT 1-YR	
NVESTMENT IN BANK SUBS	1,274,756	82.3	1,119,298	74.0	1,260,503	82.5	1,111,667	879,881	13.9 13.2	61.8
NVESTMENT IN BANK SUBS COMMON AND PREFERRED STOCK EXC COST OVER FAIR VALUE LOAMS, ADV, NOTES, & BONDS OTHER RECEIVABLES NVESTMENT IN NONBANK SUBS COMMON AND PREFERRED STOCK EXC COST OVER FAIR VALUE LOANS, ADV, NOTES, & BONDS OTHER RECEIVABLES NVESTMENT IN SUB BHCS COMMON AND PREFERRED STOCK EXC COST OVER FAIR VALUE LOANS, ADV, NOTES, & BONDS OTHER RECEIVABLES SECT OVER FAIR VALUE LOANS, ADV, NOTES, & BONDS OTHER RECEIVABLES SECT OF OVER FAIR VALUE LOANS, ADV, NOTES, & BONDS OTHER RECEIVABLES SECT OF OVER FAIR VALUE LOANS, ADV, NOTES, & BONDS OTHER RECEIVABLES SECURITIES SEC PURCHASED (REV REPOS) CASHADUE FR AFFIL DEP INST CASHADUE FR AFFIL DEP INST CASHADUE FR UNREL DEP INST CASHADUE FR UNREL DEP INST CASHADUE FR SURSE BAL DUE FR SUBS & REL INST OTAL ASSETS IABILITIES AND CAPITAL:	118,381	7.6	97,631	6.5	120,372	7.9	98,641	0	21.3	++++
OTHER RECEIVABLES		0.0	0	0.0		0.0		0	AA NA	
VVESTMENT IN NONBANK SUBS COMMON AND PREFERRED STOCK	71,080 70,946	4.6	182,623 153,633	12.1 10.2	78,913 78,902	5.2	185,202 155,290	184,476 150,631	-61.1 -53.8	-53.3
EXC COST OVER FAIR VALUE	0	0.0	28,916	1.9	0	0.0	29,901	33,845	-100.0 NA	-100.0
OTHER RECEIVABLES	74	0.0	74	0.0	11	0.0	11	0	0.0	N.A
NVESTMENT IN SUB BHCS	0	0.0	0	0.0	0	0.0	0	0	NA NA	
EXC COST OVER FAIR VALUE	0	0.0	0	0.0	0	0.0	ů 0	ő	NA NA	N.A
LOANS, ADV, NOTES, & BONDS	0	0.0	0	0.0	0	0.0	0	0	NA NA	
SSETS EXCLUDING INV IN SUBS:		0.0		0.0	•	0.0				
NET LOANS AND LEASES	712 2.795	$0.1 \\ 0.2$	728 15.454	0.1	712 2.650	0.1	733 18.088	10,298 29,091	-2.2 -81.9	
SEC PURCHASED (REV REPOS)	2,,,,0	0.0	13,434	0.0	2,050	0.0	0	2,,0,0	NÁ	NA.
CASH&DUE FR AFFIL DEP INST	191,014 0	12.3	171,024	11.3	175,474	11.5	172,097	200,434	11.7 NA	
PREMISES, FURN, FIX & EQUIP	Ŏ	0.0	ŏ	0.0	Õ	0.0	Ŏ	Ö	NA	NA.
OTHER ASSETS	9.316	0.0	23.060	1.5	9.166	0.0	17.028	18,117	NA ~59.6	
BAL DUE FR SUBS & REL INST	0	0.0	0	0.0	0	0.0	0	0	NA	NA
IABILITIES AND CAPITAL:	1,549,673	100.0	1,512,187	100.0	1,527,418	100.0	1,504,815	1,322,297	2.5	36.9
EPOSITS	0	0.0	0 0 89,084 60,000 90,000	0.0	0	0.0	0 0 105,216 60,000 90,000	0	NA	NA.
OMMERCIAL PAPER	131.295	0.0 8.5	89.084	U.U 5.9	127.311	0.U 8.3	105.216	70.828	47.4	NA 20.5
EPOSITS ECURITIES SOLD (REPOS) OMMERCIAL PAPER THER BORROWINGS 1 YR OR LESS ORROWINGS WITH MAT OVER 1 YR UBORDINATED NOTES AND DEB ANDAIDBY CONVEPTIBLE SEC.	0	0.0	60,000	4.0	0	0.0	60,000	0	-100.0	80.0
UBORDINATED NOTES AND DEB	90,000	0.0	90,000	0.0	90,000	0.0	90,000	00,000	NA	N/
ANDATORY CONVERTIBLE SEC:	0		0	0.0		0.0				
EQ COMMITMENT NOTES, GROSS	ő	0.0	Ů	0.0	0 0	0.0	0	Ö	NA	M.
THER LIABILITIES	15,245	1.0	24,233	1.6 7.0	21,066	1.4 6.8	28,945	22,230	-37.1	-22.3 NA
TOTAL LIABILITIES	342,114	22.1	368,891	24.4	21,066 103,447 341,824	22.4	28,945 103,447 387,608	256,175	-7.3	91.6
QUITY CAPITAL PERPETHAL PED STK (INC SHR)	1,207,559	77.9	1,143,296	75.6 0.0	1.185.594	77.6 0.0	1,117,207	1,066,122	5.6 NA	26.7 NA
COMMON STOCK	805	0.1	160,281	10.6	0 805	0.1	159,369	79,918	-99.5	-99.1
CUMMUN SURPLUS RETAINED EARNINGS	344,383 861,962	22.2 55.6	1/6,496 803,080	11.7 53.1	342,932 843 ,638	55.2	168,920 783,434	186,391 797,561	75.1 7.3	22.0 46 .6
NET UNRLZD G/L ON AFS SEC	2,869	0.2	3,439	0.2	1,738	0.1	5,484	2,252	-16.6	N/
UBORDINATED NOTES AND DEB ANDATORY CONVERTIBLE SEC: EQUITY CONTRACT NOTES, GROSS EQ COMMITMENT NOTES, GROSS THER LIABILITIES AL DUE TO SUB & REL INST TOTAL LIABILITIES QUITY CAPITAL PERPETUAL PFD STK (INC SUR) COMMON STOCK COMMON SURPLUS RETAINED EARNINGS NET UNRLZD G/L ON AFS SEC ACCUM G/L ON CASH FL HEDGE LESS: TREASURY STOCK OTAL LIAB AND EQUITY CAPITAL	2,460	0.0	NA 0	NA 0.0	342,932 843,638 1,738 NA 3,519	NA 0.2	1,117,207 0 159,369 168,920 783,434 5,484 NA 0	NA 0	NA NA	NA NA
OTAL LIAB AND EQUITY CAPITAL	1,549,673	100.0	1,512,187	100.0	1,527,418	100.0	70 1,504,815	1,322,297	2.5	36.9
EMORANDA: LOANS AND ADV FR BANK SUBS	0	0.0	0							
OTAL LIAB AND EQUITY CAPITAL EMORANDA. LOANS AND ADV FR BANK SUBS LOANS AND ADV FR NONBK SUBS LOANS AND ADD FROM SUB BHCS SUBORD< DEBT 1 YR OR LESS	105,574	6.8	0 105,574 0 0	7.0	103,447	6.8	103,447 0 0	103,117	0.0 NA	
SUBORD< DEBT 1 YR OR LESS	0	0.0	0	0.0	Ö	0.0	Ů	ő	NA NA	

Parent Company Balance Sheet (\$000)

BHCPR page 17 provides the principal categories of the parent company balance sheet as reported in Schedule PC and PC-A of the FR Y-9LP. A parent company's investments in bank, nonbank, and bank holding company subsidiaries as well as other assets, liability, and equity items are displayed as dollar values for five time-periods and as a percentage of parent company total assets for three time periods. In addition, the last two columns present one-year and fiveyear growth rates of the account balances. (See the discussion of Growth Rates on page 2-4.)

Assets

Investment in Bank Subsidiaries

The sum of equity investments in bank subsidiaries and associated banks and non-equity investments in and receivables due from bank subsidiaries and associated banks.

Common and Preferred Stock (Bank Subsidiaries)

Investments in the common stock and preferred stock (including surplus) of bank subsidiaries and associated banks excluding unamortized goodwill or other intangible assets.

Excess of Cost over Fair Value (Bank Subsidiaries)

The sum of unamortized goodwill and specifically identifiable intangible assets that are related to the acquisition of subsidiary banks and associated banks.

Loans, Advances, Notes, and Bonds (Bank Subsidiaries)

All assets of the bank holding company that represent extensions of credit to directly or indirectly held bank subsidiaries and associated banks and investments in debt instruments issued by bank subsidiaries and associated banks.

Other Receivables (Bank Subsidiaries)

All other assets that represent claims of the bank holding company on bank subsidiaries and associated banks.

Investment in Nonbank Subsidiaries

The sum of equity investments in nonbank subsidiaries and associated nonbank companies and non-equity investments in and receivables due from nonbank subsidiaries and associated nonbank companies.

Common and Preferred Stock (Nonbank Subsidiaries)

Investments in the common stock and preferred stock (including surplus) of nonbank subsidiaries and associated nonbank companies excluding unamortized goodwill or other intangible assets.

Excess of Cost over Fair Value (Nonbank Subsidiaries)

The sum of unamortized goodwill and specifically identifiable intangible assets that are related to the acquisition of nonbank subsidiaries and associated nonbank companies.

Loans, Advances, Notes, and Bonds (Nonbank Subsidiaries)

All assets of the bank holding company that represent extensions of credit to (directly or indirectly held) nonbank subsidiaries and associated nonbank companies, and investments in debt instruments issued by nonbank subsidiaries and associated nonbank companies.

Other Receivables (Nonbank Subsidiaries)

All other assets that represent claims of the bank holding company on nonbank subsidiaries and associated nonbank companies.

Investment in Subsidiary BHCs

The sum of equity investments in subsidiary bank holding companies and

non-equity investments in, and receivables due from, subsidiary and associated bank holding companies.

Common and Preferred Stock (Subsidiary BHCs)

Investments in the common stock and preferred stock (including surplus) of bank holding company subsidiaries and associated bank holding companies excluding unamortized goodwill or other intangible assets.

Excess of Cost over Fair Value (Subsidiary BHCs)

The sum of unamortized goodwill and specifically identifiable intangible assets that are related to the acquisition of subsidiary and associated bank holding companies.

Loans, Advances, Notes, and Bonds (Subsidiary BHCs)

All assets of the bank holding company that represent extensions of credit to (directly or indirectly held) bank holding company subsidiaries and associated bank holding companies and investments in debt instruments issued by bank holding company subsidiaries, and associated bank holding companies.

Other Receivables (Subsidiary BHCs)

All other assets that represent claims of the bank holding company on subsidiary and associated bank holding companies.

Assets Excluding Investment in Subsidiaries

Net Loans and Leases

Extensions of credit, net of unearned income, resulting from either direct negotiation between the bank holding company and its customers or the purchase of such assets from others.

Securities

U.S. Treasury securities, obligations of other U.S. government agencies and corporations, obligations of other states and political subdivisions, and other debt and equity securities, excluding investments in subsidiaries and associated companies. Beginning with the March 1994 quarter, investment securities not held in trading accounts are valued at amortized cost if classified as held-to-maturity and at fair value if classified as available-for-sale.

Securities Purchased (Reverse Repos)

Securities purchased under agreements to resell other than securities purchased under resale agreements to maturity.

Cash and Balances Due from Subsidiary or Affiliated Depository Institutions

All currency and coin, demand, time and savings balances, and other cash items due from or held with subsidiary or affiliated depository institutions.

Cash and Balances Due from Unrelated Depository Institutions

All currency and coin, demand, time and savings balances, and other cash items due from or held with unrelated depository institutions.

Premises, Furniture, Fixtures and Equipment

The book value, net of depreciation, of all premises, furniture, fixtures, and equipment.

Intangible Assets

The sum of mortgage servicing assets, goodwill, and other identifiable intangible assets.

Other Assets

All other assets including income earned, but not collected, and deferred income taxes (debit balance).

Balances Due from Subsidiaries and Related Institutions

All balances due from subsidiaries and related institutions, other than investments and receivables.

Total Assets

Total parent company assets, which include investments in subsidiaries, loans and leases (net of unearned income, allowance for loan and lease losses, and allocated transfer risk reserve), securities, federal funds sold and securities purchased under agreements to resell, cash and due from depository institutions, premises, furniture and fixtures, intangible and other assets, and balances due from subsidiaries and affiliated BHCs.

Liabilities and Capital

Deposits

Deposits issued by the parent company.

Securities Sold (Repos)

Securities sold under agreements to repurchase other than securities sold under repurchase agreements to maturity.

Commercial Paper

Outstanding commercial paper issued by the bank holding company to unrelated parties.

Other Borrowings with Maturity of 1 Year or Less

The amount of money borrowed by the bank holding company with a remaining maturity of one year or less.

Borrowings with Maturity over 1 Year

The amount of money borrowed by the bank holding company with a remaining maturity of more than one year. Subordinated Notes and Debentures

Subordinated debt issued by the bank holding company or its subsidiaries. This line item includes subordinated perpetual debt as well as limited-life preferred stock and related surplus.

(Mandatory Convertible Securities) Equity Contract Notes, Gross

Outstanding equity contract notes that qualify as capital, as defined by the Federal Reserve Board's capital adequacy guidelines.

(Mandatory Convertible Securities) Equity Commitment Notes, Gross

Outstanding equity commitment notes that qualify as capital, as defined by the Federal Reserve Board's capital adequacy guidelines.

Other Liabilities

All other liabilities including expenses accrued and unpaid and deferred income taxes (credit balance).

Balances Due to Subsidiaries and Related Institutions

All balances due to subsidiaries and related institutions including shortand long-term borrowings, accrued interest payable, and taxes payable.

Total Liabilities

The sum of deposits, commercial paper and other borrowings with a remaining maturity of one year or less, other borrowed funds with a remaining maturity of greater than one year, subordinated notes and debentures, mandatory convertible securities, other liabilities, and balances due to other subsidiaries and related institutions.

Equity Capital

The sum of perpetual preferred stock (including related surplus), common stock, common surplus, net unrealized holding gains or losses on available-for-sale securities and retained earnings minus treasury stock.

Perpetual Preferred Stock (Including Surplus)

The aggregate par or stated value of all outstanding perpetual preferred stock including any amounts received in excess of its par or stated value.

Common Stock

The aggregate par or stated value of outstanding common stock.

Common Surplus

The net amount formally transferred to the surplus account including capital contributions and any amount received for common stock in excess of its par or stated value.

Retained Earnings

The amount of retained earnings, including capital reserves, that result from the transfer of net income, declaration of dividends, transfers to surplus, or other appropriate entries.

Net Unrealized Gains (Losses) on Available-for-Sale Securities

The difference between the amortized

cost and the fair value of all availablefor-sale securities held by the parent company, net of tax effects.

Accumulated Gains (Losses) on Cash Flow Hedges

The amount of accumulated net gains (losses) on derivatives that are designated as "cash flow hedges" under FAS 133. Prior to the March 1999 quarter, this line item is NA.

Treasury Stock

The carrying value, at cost, of treasury stock.

Total Liabilities and Equity Capital

Total liabilities and equity capital as reported in Schedule PC of the FR Y-9LP.

Memoranda

Loans and Advances from Bank Subsidiaries

The amount of borrowings of the parent company from subsidiary

banks and associated banks and Edge Act and Agreement subsidiaries.

Loans and Advances from Nonbank Subsidiaries

The amount of borrowings of the parent company from nonbank subsidiaries and associated nonbank companies.

Loans and Advances from Subsidiary BHCs

The amount of borrowings of the parent company from bank holding company subsidiaries and associated bank holding companies.

Subordinated and Long-Term Debt Maturing in 1 Year or Less

The amount of liabilities (included in mandatory convertible securities, subordinated notes and debentures, and balances due to subsidiaries and related institutions) that are scheduled to mature within one year.

234567 SAMPLE BANK HOLDING COMPANY ICHMOND VA FR DIS: 5 SSETS: 14,928,373 PEER: 01		PARENT	COM	IPANY ANA	ALYSIS -	PART	I					Р	AGE 18
POFITARII TTV.	внс	mmm yyyy PEER 01	РСТ		mmm yyyy PEER 01	PCT	внс	YYYY PEER 01	РСТ	BHC AA		BHC	
ROFITABILITY: ET INCOME/AVG EQUITY CAPITAL ANK NET INC/AVG EQ INV IN BANKS ONE NET INC/AVG EQ INV IN NONBANKS ONE BHCS NET INC/AVG EQ INV IN SUB BHCS ANK NET INCOME/PARENT NET INCOME ONBANK NET INCOME ONBANK NET INCOME ONBANK NET INCOME	11.84 11.86 7.09 NA 106.08 3.75 0.00	16.70 15.55 13.21 17.90 76.15 10.50 23.87	20 31 NA 90 52	11.95 11.50 11.66 NA 94.25 15.75 0.00	16.89 15.47 13.36 14.63 78.63 8.40 21.10	48 NA 53 81	9.22 9.97 3.69 NA 108.87 5.03 0.00	15.72 15.37 8.97 12.06 78.48 8.53 25.51	25 30 NA 84 64	12.56 13.20 10.30 NA 94.11 13.55 0.00	16.63 16.67 11.81 14.84 78.30 7.84 24.71	12.43 13.81 8.26 NA 91.42 11.45 0.00	15.7 15.7 12.8 13.1 76.8 6.5 23.5
EVERAGE: OTAL LIABILITIES/EQUITY OTAL DEBT/EQUITY CAPITAL OTAL DEBT/EQ CAP - EXC OVER FAIR VAL OTAL DEBT/EQ CAP - EXC OVER FAIR VAL HORT-TERM DEBT/EQUITY CAPITAL URRENT PORTION OF LT DEBT/EQUITY XC COST OVER FAIR VALUE/EQUITY CAP ONG-TERM DEBT/CONSOLIDATED LT DEBT			53 52 40 68 28	32.27 20.91 23.51 7.87 13.04 0.00 11.07 23.51		22	28.83 18.33 20.40 7.59 10.74 0.00 10.15 25.42	47.12 30.59 32.68 23.37 9.64 0.87 3.98 31.76	55 54 38 68 28 85	34.69 22.84 25.81 8.06 14.79 0.00 11.51 21.54	50.08 35.47 43.86 27.65 9.31 0.75 4.10	24.03 12.27 12.67 5.63 6.64 0.00 3.17 10.29	45.2 35.8 42.1 27.6 9.3 0.9 3.0 50.2
OUBLE LEVERAGE: QUITY INVESTMENT IN SUBS/EQUITY OTAL INVESTMENT IN SUBS/EQUITY QUITY INV IN SUBS/CONS EQ CAP+MIN INT OTAL INV IN SUBS/CONS EQ CAP+MIN INT	111.44	111.10 131.22 102.17	33	113.87 113.87 104.71 104.72	111.37 135.46 101.79 126.83	28 62	112.97 112.97 104.19 104.19	131.09 101.67	62 39 56 27	116.08 116.08 106.54 106.54	110.74 138.16 101.24 125.78		105.6 130.0 100.2 123.0
OUBLE LEVERAGE PAYBACK: QUITY INV IN SUBS-EQ CAP/NET INC (X) Q INV IN SUBS-EQ CAP/NET INC-DIV (X)	0.98 1.59	0.68 2.43		1.17 1.88	0.71 1.83		1.44 2.84	0.69 1.87		1.29 2.00	0.74 1.74	-0.01 NA	0.3 1.3
OVERAGE ANALYSIS: P INC-TAX + NONCASH/OPER EXP + DIV ASH FL FR OP+NONCASH+OP EX/OP EX+DIV DJ CASH FL/OP EXP+REPAID LT DEBT+DIV RETAX OPER INC + INT EXP/INT EXPENSE IV + INT FROM SUBS/INT EXP + DIV EES+OTHER INC FROM SUBS/SAL + OTH EXP ET INC/CURR PORT OF LT DEBT+PFD DIV(X)	109.57 430.77 124.31 0.00	114.49 136.07 109.22 671.85 118.58 29.12 9860.69	55 63 50 62 26	159.56 139.02 109.45 483.32 157.51 0.00 6886.65	154.52 111.75 640.27 134.13 36.84	55 73 50 72 23	105.60 390.69 127.59 0.00	143.77 156.37 113.96 1098.02 353.32 29.55	63 35 46 23	171.89 162.31 107.58 584.38 174.44 0.00	90.70 714.54 159.81 32.58	220.49 217.49 106.25 1534.98 228.50 0.00 NA	122.0 965.1 190.8 38.0
THER RATIOS: ET ASSETS REPR IN 1 YR/TOTAL ASSETS AST DUE AND NONACCRUAL AS % OF LNS&LS:	0.62	-0.31	59	-1.85	1.64	37	-0.12	-0.85	50	-5.52	1.93	9.87	3.1
90+ DAYS PAST DUE NONACCRUAL TOTAL	0.00 0.00 0.00	0.01 6.32 6.33		0.00 0.00 0.00	0.18 2.14 2.32		0.00 0.00 0.00	0.00 5.84 5.84	40	0.00 0.00 0.00	0.06 6.94 7.00	0.00 0.00 0.00	0.4 6.9 7.4
TOTAL	0.00 0.00 0.00 0.00	0.07 1.31 0.00 1.69	41	0.00 0.00 0.00 0.00	0.02 1.46 0.00 3.01	40	0.00 0.00 0.00 0.00	0.06 1.53 0.00 1.92	41 50	0.00 0.00 0.00 0.00	0.01 1.57 0.00 2.68	0.00 0.00 0.00 0.00	0.0 0.9 0.0 2.0
S A % OF CONSOLIDATED BHC ASSETS: ONBANK ASSETS OF NONBANK SUBSIDIARIES COMBINED THRIFT ASSETS COMBINED FOREIGN NONBANK SUB ASSTS	2.11 0.00 0.00	7.74 1.70 0.32	48 76 35	9.97 9.04 0.00	7.72 0.83 0.18	73 98 35	0.10 0.00 0.00	7.12 1.18 0.33	6 73 36	NA NA NA	NA NA NA	NA NA NA	N. N.

Parent Company Analysis—Part I

BHCPR page 18 has six sections that present information on profitability, leverage, cash flow at the parent company level, and nonbank assets of nonbank subsidiaries. The first section provides profitability measures including the return on parent company equity, the return on equity investments by the parent company in bank, nonbank, or bank holding company subsidiaries, and the proportion of bank, nonbank, or bank holding company subsidiary income relative to parent net income. The second section presents leverage ratios indicating the degree of financial leverage in the capital structure, the reliance on long-term versus short-term debt, the degree of protection of creditors, and the extent to which a parent company acts as a financing vehicle for its subsidiaries. The third section presents four double leverage ratios that measure the extent to which the parent company uses debt to fund equity capital investments in subsidiaries. The double leverage payback period indicates the number of years required to eliminate the amount of double leverage based upon the current level of net income or retained earnings.

The fourth section contains coverage ratios that measure actual and potential earnings coverage of the parent company's cash requirements such as operating expenses, dividend payments to stockholders, and interest expenses.

The fifth section presents parent company ratios relating to net assets that are repriced within one year, loans and leases that are 90 days or more past due or in nonaccrual status, and the proportion of equity capital within subsidiaries accounted for by loans guaranteed by the parent.

The final section reports, as a percentage of consolidated BHC assets, the volume of nonbank assets of nonbank subsidiaries. Also shown in this section are thrift and foreign nonbank assets, each expressed as a

percentage of consolidated BHC assets.

Profitability

Net Income/Average Equity Capital

Net income divided by average equity capital. Average equity capital is the cumulative sum of the quarterly average consolidated equity capital, excluding limited-life preferred stock (as reported in Schedule HC-E of the FR Y-9C report) for calendar quarters to date (four-point average). As of March 31, 1994, average equity capital reflects the deduction of net unrealized losses on marketable equity securities only; it also excludes other net unrealized gains and losses on available-for-sale securities. (See page 2-3 for a description of the methods for calculating average balances.)

Bank Net Income/Average Equity Investment in Bank Subsidiaries

The sum of dividends from bank subsidiaries and associated banks and equity in undistributed income of bank subsidiaries and associated banks divided by average equity investments in bank subsidiaries and associated banks.

Nonbank Net Income/Average Equity Investment in Nonbank Subsidiaries

The sum of dividends from nonbank subsidiaries and associated nonbank companies and equity in undistributed income of nonbank subsidiaries and associated nonbank companies divided by average equity investments in nonbank subsidiaries and associated nonbank companies.

Subsidiary BHCs' Net Income/Average Equity Investment in Subsidiary BHCs

The sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies divided by average equity invest-

ments in subsidiary bank holding companies.

Bank Net Income/Parent Net Income

The sum of dividends from banks and equity in undistributed income of bank subsidiaries and associated banks divided by parent company net income.

Nonbank Net Income/Parent Net Income

The sum of dividends from non-bank subsidiaries and equity in undistributed income of nonbank subsidiaries and associated nonbank companies divided by parent company net income.

Subsidiary BHCs' Net Income/ Parent Net Income

The sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies divided by parent company net income.

Leverage

Total Liabilities/Equity

The sum of deposits, securities sold under agreements to repurchase, commercial paper, other borrowings with a remaining maturity of one year or less, other borrowed funds with a remaining maturity of greater than one year, subordinated notes and debentures (including limited-life preferred stock and related surplus), mandatory convertible securities, balances due to subsidiaries and other related institutions, and other liabilities divided by parent company equity capital.

Total Debt/Equity Capital

The sum of commercial paper, other borrowings with a remaining maturity of one year or less, borrowed funds with a remaining maturity of greater than one year, mandatory

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convertible securities, and subordinated notes and debentures (including limited-life preferred stock and related surplus), divided by parent company equity capital.

Total Debt/Equity Capital Less Excess of Cost over Fair Value

The sum of commercial paper, borrowings with a remaining maturity of one year or less, borrowed funds with a remaining maturity of greater than one year, mandatory convertible securities, and subordinated notes and debentures (including limited-life preferred stock and related surplus), divided by parent company equity capital minus the excess of cost over fair value (goodwill plus other intangible assets).

Long-Term Debt/Equity Capital

The sum of other borrowed funds with a remaining maturity of greater than one year, mandatory convertible securities, and subordinated notes and debentures (including limited-life preferred stock and related surplus), divided by parent company equity capital.

Short-Term Debt/Equity Capital

Commercial paper and borrowings with a remaining maturity of one year or less divided by parent company equity capital.

Current Portion of Long-Term Debt/ Equity Capital

Amount of borrowings included in other borrowed funds with a remaining maturity of greater than one year, mandatory convertible securities, and subordinated notes and debentures that are scheduled to mature within one year divided by parent company equity capital.

Excess of Cost over Fair Value/ Equity Capital

The sum of goodwill and other intangible assets included in equity investments in bank subsidiaries and associated banks, in nonbank subsidiaries and associated nonbank

companies, and in subsidiary bank holding companies divided by parent company equity capital.

Long-Term Debt/ Consolidated Long-Term Debt

Parent company long-term debt (the sum of other borrowed funds with a remaining maturity of greater than one year, mandatory convertible securities, and subordinated notes and debentures (including limited-life preferred stock and related surplus) divided by consolidated long-term debt.

Double Leverage

Equity Investment in Subsidiaries/ Equity Capital

Equity investment in bank subsidiaries and associated banks, in nonbank subsidiaries and associated nonbanks, and in subsidiary bank holding companies divided by parent company equity capital.

Total Investment in Subsidiaries/ Equity Capital

Total investments in and receivables due from subsidiaries and associated companies divided by parent company equity capital.

Equity Investment in Subsidiaries/ Consolidated Equity Capital + Minority Interest

Equity investment in bank subsidiaries and associated banks, in nonbank subsidiaries and associated nonbanks, and in subsidiary bank holding companies divided by the sum of consolidated equity capital and cumulative preferred stock included in minority interest in consolidated subsidiaries. Prior to December 1996, this ratio displays as "NA."

Total Investment in Subsidiaries/ Subsidiaries/Consolidated Equity Capital + Minority Interest

Total investments in and receivables due from subsidiaries and associated

companies divided by the sum of consolidated equity capital and cumulative preferred stock included in minority interest in consolidated subsidiaries. Prior to December 1996, this ratio displays an "NA."

Double Leverage Payback

Equity Investment in Subsidiaries Less Equity Capital/Net Income (X)

The difference between equity investment in bank subsidiaries and associated banks, in nonbank subsidiaries and associated nonbanks, and in subsidiary bank holding companies and parent company equity capital divided by parent company net income. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Equity Investment in Subsidiaries Less Equity Capital/Net Income Less Dividends (X)

The difference between equity investment in bank subsidiaries and associated banks, in nonbank subsidiaries and associated nonbanks, and in subsidiary bank holding companies and parent company equity capital divided by the difference between parent company net income and cash dividends declared. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Coverage Analysis

Operating Income Less Taxes Plus Noncash Items/Operating Expense Plus Dividends

Total operating income minus applicable income taxes (or plus tax benefit) plus noncash items included in operating expense all divided by the sum of total operating expense and dividends declared.

Cash Flow from Operations Plus Noncash Items Plus Operating Expense/Operating Expense Plus Dividends

The sum of cash flow provided by

operating activities, total operating expense, and noncash items included in operating expense divided by the sum of total operating expense and cash dividends declared.

Adjusted Cash Flow/Operating Expense Plus Repaid Long-Term Debt Plus Dividends

The sum of total cash flow (from operating, financing, and investing activities), operating expense, non-cash items included in operating expense, repaid long-term debt, and cash dividends declared divided by the sum of operating expenses, repaid long-term debt, and cash dividends declared.

Pretax Operating Income Plus Interest Expense/Interest Expense

Income before taxes and appropriate items plus interest expense divided by interest expense.

Dividends Plus Interest from Subsidiaries/Interest Expense Plus Dividends

Dividend and interest income from bank, nonbank, and bank holding company subsidiaries divided by the sum of interest expense and cash dividends declared.

Fees Plus Other Income from Subsidiaries/Salaries Plus Other Expenses

Management and service fees and other income from bank, nonbank, and bank holding company subsidiaries divided by salaries and employee benefits and other expenses.

Net Income/Current Portion of Long-Term Debt Plus Preferred Dividends (X)

Parent company net income divided by the sum of long-term debt that matures within one year and dividends declared on perpetual preferred and limited-life preferred stock. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Other Ratios

Net Assets Repriceable in 1 Year/ Total Assets

The difference between current assets and the sum of short-term debt, long-term debt, and other debt that reprices within one year divided by total parent company assets.

Past Due and Nonaccrual Loans and Leases as Percent of Total Loans and Leases

90 Days and over Past Due (Percent of Loans and Leases)

Loans and leases that are 90 days and over past due divided by parent company loans and leases, net of unearned income.

Nonaccrual (Percent of Loans and Leases)

Loans and leases that are in nonaccrual status divided by parent company loans and leases, net of unearned income.

Total (Percent of Loans and Leases)

Loans and leases that are 90 days or more past due and are in nonaccrual status divided by parent company loans and leases, net of unearned income.

Guaranteed Loans as a Percent of Equity Capital

To Bank Subsidiaries (Percent of Equity Capital)

Guaranteed loans to bank subsid-

iaries divided by parent company equity capital.

To Nonbank Subsidiaries (Percent of Equity Capital)

Guaranteed loans to nonbank subsidiaries divided by parent company equity capital.

To Subsidiary BHCs (Percent of Equity Capital)

Guaranteed loans to subsidiary bank holding companies divided by parent company equity capital.

Total (Percent of Equity Capital)

Total guaranteed loans to bank, non-bank, and bank holding company subsidiaries divided by parent company equity capital.

Nonbank Assets of Nonbank Subsidiaries (Percent of Consolidated BHC Assets)

Total combined nonbank assets of nonbank subsidiaries and their majority-owned direct and indirect subsidiaries divided by consolidated assets of the bank holding company.

Combined Thrift Assets (Percent of Consolidated BHC Assets)

Total combined assets of federal savings associations, federal savings banks and thrift subsidiaries (including any thrift institution filing the Thrift Financial Report) divided by consolidated assets of the bank holding company.

Combined Foreign Nonbank Subsidiary Assets (Percent of Consolidated BHC Assets)

Total combined foreign nonbank subsidiary assets divided by consolidated assets of the bank holding company.

.234567 SAMPLE BANK HOLDING COMPANY .ICHMOND VA FR DIS: 5 ASSETS: 14,928,373 PEER: 01		PARENT	COM	IPANY AN	ALYSIS -	PART	11					Р	AGE 19
PAYOUT RATIOS - PARENT	ВНС	mmm yyyy PEER 01	PCT	внс	mmm yyyy PEER 01	PCT	внс	уууу PEER 01	PCT	внс Внс	yy PEER 01	внс Уч	yy PEER 01
DIV PAID/INC BEFORE UNDIST INC DIVIDENDS PAID/NET INCOME NET INCOME - DIVIDENDS/AVG EQUITY	79.52 38.66 7.26	149.26 39.64 9.85	46 46 18	55.13 38.19 7.39	74.57 36.60 10.50	40 56	74.62 49.34 4.67	72.50	52 71	49.52 35.65 8.08	70.78 38.74 10.28	40.36 35.58 8.01	57.48 39.55 9.59
PERCENT OF DIVIDENDS PAID: DIVIDENDS FROM BANK SUBS DIVIDENDS FROM NONBANK SUBS DIVIDENDS FROM SUBSIDIARY BHCS DIVIDENDS FROM ALL SUBSIDIARIES	151.18 0.00 0.00 151.18	85.79 6.87 29.26 125.19	82 27 33 69	153.69 53.88 0.00 207.57	115.74 8.74 24.69 164.77	92 37	162.19 0.00 0.00 162.19	17.56	77 18 31 50	195.28 28.15 0.00 223.43	132.56 16.01 52.40 200.97	31.67 0.00	165.61 10.20 53.24 234.20
PAYOUT RATIOS - SUBSIDIARIES: PERCENT OF BANK NET INCOME: DIVIDENDS FROM BANK SUBS INTEREST INCOME FROM BANK SUBS MGT & SERVICE FEES FROM BANK SUBS OTHER INCOME FROM BANK SUBS OPERATING INCOME FROM BANK SUBS	55.09 6.00 0.00 0.00 61.09	47.36 9.53 445.95 0.56 296.63	65 65 26 46 53	62.27 7.94 0.00 0.00 70.22	0.05	58 25 44	73.51 8.47 0.00 0.00 81.98	69.47 9.54 7.89 0.17 88.83	65 25 43	73.97 7.41 0.00 0.00 81.38	64.47 10.23 38.55 0.08 115.30	87.23 4.45 0.00 0.00 91.68	79.68 19.70 18.95 0.18 146.90
PERCENT OF NONBANK NET INCOME: DIVIDENDS FROM NONBANK SUBS INTEREST INCOME FROM NONBANK SUBS MGT & SERV FEES FROM NONBANK SUBS OTHER INCOME FROM NONBANK SUBS OPERATING INC FROM NONBANK SUBS PERCENT OF SUB BHCS' NET INCOME	0.00 4.82	152.50	37 28 47 16	130.65 1.19 0.00 0.00 131.84	2.40	32 28 44	0.00 4.74 0.00 0.00 4.74	56.81 8.62 2.56	37 28 45	74.05 1.35 0.00 0.00 75.40	76.53 81.83 16.73 0.83 168.28	98.39 0.00 0.00 0.00 98.39	118.42 74.08 10.47 1.57 203.73
PERCENT OF SUB BHCS' NET INCOME: DIVIDENDS FROM SUBSIDIARY BHCS INTEREST INC FROM SUBSIDIARY BHCS MGT & SERV FEES FROM SUB BHCS OTHER INCOME FROM SUBSIDIARY BHCS OPERATING INCOME FROM SUB BHCS	NA NA NA NA	62.71 1.85 3.13 0.00 67.71	NA NA NA NA	NA NA NA NA	3.34 1.70 0.00	NA NA NA	NA NA NA NA	2.78 3.16	NA NA	NA NA NA	87.93 3.57 6.87 0.00 98.37	NA NA NA NA	95.14 3.94 3.67 0.00 107.55
DEPENDENCE ON SUBSIDIARIES: PERCENT OF TOTAL OPERATING INCOME: DIVIDENDS FROM BANK SUBSIDIARIES INTEREST INCOME FROM BANK SUBS MGT & SERV FEES FROM BANK SUBS OTHER INCOME FROM BANK SUBS OPERATING INC FROM BANK SUBS	0.00 0.00 97.75	7.30 0.05 58.68	73	65.92 8.41 0.00 0.00 74.33	13.78 8.59 0.02	52 25	88.05 10.15 0.00 0.00 98.20	6.21 4.92 0.10	75 25 43	77.99 7.82 0.00 0.00 85.80	49.66 9.03 5.81 0.04 64.70	82.11 4.19 0.00 0.00 86.29	55.89 6.82 5.70 0.10 68.69
DIVIDENDS FROM NONBANK SUBS INTEREST INCOME FROM NONBANK SUBS MGT & SERV FEES FROM NONBANK SUBS OTHER INCOME FROM NONBANK SUBS OPERATING INC FROM NONBANK SUBS	0.00 0.27	-0.01 12.41	30	23.11 0.21 0.00 0.00 23.32	6.13 0.84 0.17	39 27 45	0.00 0.26 0.00 0.00 0.26	4.04 0.49 -0.19	45 30	11.24 0.20 0.00 0.00 11.45	5.10 4.01 0.39 0.14 9.65	11.60 0.00 0.00 0.00 11.60	3.11 3.96 0.37 0.14 8.32
DIVIDENDS FROM SUBSIDIARY BHCS INTEREST INC FROM SUBSIDIARY BHCS MGT & SERV FEES FROM SUB BHCS OTHER INCOME FROM SUBSIDIARY BHCS OPERATING INCOME FROM SUB BHCS	0.00 0.00 0.00 0.00 0.00	15.91 0.25 0.37 0.00 17.03	40	0.00 0.00 0.00 0.00	0.64 0.17 0.00	38 45 50	0.00 0.00 0.00 0.00	0.38 0.19 0.00	40 43 49	0.00 0.00 0.00 0.00 0.00	17.65 0.42 0.80 0.00 19.73	0.00 0.00 0.00 0.00 0.00	16.78 0.30 0.75 0.00 18.13
LOANS AND ADV FROM SUBS/ST DEBT LOANS AND ADV FROM SUBS/TOTAL DEBT			57 69	70.82 44.16	146.44 33.37	56 75	81.26 47.60	163.73 44.68	59 72	62.61 40.53	219.83 32.54	145.59 78.82	104.43 15.24

Parent Company Analysis—Part II

BHCPR page 19 presents parent and subsidiary payout ratios, followed by ratios indicating the dependence of the parent on its bank, nonbank, and bank holding company subsidiaries. This dependence is based on specific payment flows such as dividends, interest, fees or other income, which are reported on the parent company income statement (Schedule PI of the FR Y-9LP). The last two ratios on this report page indicate the amount owed by the parent company to its subsidiaries relative to short-term or total debt.

Payout Ratios—Parent

Dividends Paid/Income before Undistributed Income

Cash dividends declared divided by income before undistributed income of bank, nonbank, bank holding company subsidiaries, and associated banks, nonbanks, and companies.

Dividends Paid/Net Income

Cash dividends declared divided by parent company net income.

Net Income Less Dividends/ Average Equity Capital

The difference between net income and cash dividends declared divided by average equity capital. (See page 3-7 for the definition of average equity capital.)

Percent of Dividends Paid

Dividends from Bank Subsidiaries (Percent of Dividends Paid)

Dividend income from bank subsidiaries divided by cash dividends declared.

Dividends from Nonbank Subsidiaries (Percent of Dividends Paid)

Dividend income from nonbank sub-

sidiaries divided by cash dividends declared.

Dividends from Subsidiary BHCs (Percent of Dividends Paid)

Dividend income from subsidiary bank holding companies divided by cash dividends declared.

Dividends from All Subsidiaries (Percent of Dividends Paid)

Dividend income paid by bank, nonbank, and bank holding company subsidiaries to the parent company divided by cash dividends declared.

Payout Ratios—Subsidiaries

Percent of Bank Net Income

Dividends from Bank Subsidiaries (Percent of Bank Net Income)

Dividend income from bank subsidiaries divided by the sum of dividends from bank subsidiaries and equity in the undistributed income of bank subsidiaries and associated companies.

Interest Income from Bank Subsidiaries (Percent of Bank Net Income)

Interest income from bank subsidiaries divided by the sum of dividends from bank subsidiaries and equity in the undistributed income of bank subsidiaries and associated companies.

Management and Service Fees from Bank Subsidiaries (Percent of Bank Net Income)

Management and service fees from bank subsidiaries divided by the sum of dividends from bank subsidiaries and equity in undistributed income of bank subsidiaries and associated companies.

Other Income from Bank Subsidiaries (Percent of Bank Net Income)

Other income from bank subsidiar-

ies divided by the sum of dividends from bank subsidiaries and equity in undistributed income of bank subsidiaries and associated companies.

Operating Income from Bank Subsidiaries (Percent of Bank Net Income)

Total income from bank subsidiaries and associated banks, excluding equity in undistributed income, divided by the sum of dividend income from bank subsidiaries, equity in undistributed income of bank subsidiaries and associated companies, interest income from bank subsidiaries, management and service fees from bank subsidiaries, and other income from bank subsidiaries.

Percent of Nonbank Net Income

Dividends from Nonbank Subsidiaries (Percent of Nonbank Net Income)

Dividend income from nonbank subsidiaries divided by the sum of dividends from nonbank subsidiaries and equity in undistributed income of nonbank subsidiaries and associated companies.

Interest Income from Nonbank Subsidiaries (Percent of Nonbank Net Income)

Interest income from nonbank subsidiaries divided by the sum of dividends from nonbank subsidiaries and equity in undistributed income of nonbank subsidiaries and associated companies.

Management and Service Fees from Nonbank Subsidiaries (Percent of Nonbank Net Income)

Management and service fees from nonbank subsidiaries divided by the sum of dividends from nonbank subsidiaries and equity in undistributed income of nonbank subsidiaries and associated companies.

Other Income from Nonbank Subsidiaries (Percent of Nonbank Net Income)

Other income from nonbank subsidiaries divided by the sum of dividends from nonbank subsidiaries and equity in undistributed income of nonbank subsidiaries and associated companies.

Operating Income from Nonbank Subsidiaries (Percent of Nonbank Net Income)

Total income from nonbank subsidiaries and associated nonbank companies, excluding equity in undistributed income, divided by the sum of dividends from nonbank subsidiaries, equity in undistributed income of nonbank subsidiaries and associated companies, interest income, management and service fees from nonbank subsidiaries, and other operating income from nonbank subsidiaries.

Percent of Subsidiary BHCs' Net Income

Dividends from Subsidiary BHCs (Percent of Subsidiary BHCs' Net Income)

Dividend income from subsidiary bank holding companies divided by the sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies.

Interest Income from Subsidiary BHCs (Percent of Subsidiary BHCs' Net Income)

Interest income from subsidiary bank holding companies divided by the sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies.

Management and Service Fees from Subsidiary BHCs (Percent of Subsidiary BHCs' Net Income)

Management and service fees from subsidiary bank holding companies

divided by the sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies.

Other Income from Subsidiary BHCs (Percent of Subsidiary BHCs' Net Income)

Other income from subsidiary bank holding companies divided by the sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies.

Operating Income from Subsidiary BHCs (Percent of Subsidiary BHCs' Net Income)

Total income from subsidiary bank holding companies, excluding equity in undistributed income, divided by the sum of dividends from subsidiary bank holding companies and equity in undistributed income of subsidiary bank holding companies.

Dependence on Subsidiaries

Percent of Total Operating Income

Dividends from Bank Subsidiaries (Percent of Total Operating Income)

Dividend income from bank subsidiaries and associated banks divided by parent company total operating income.

Interest Income from Bank Subsidiaries (*Percent of Total Operating Income*)

Interest income from bank subsidiaries and associated banks divided by parent company total operating income.

Management and Service Fees from Bank Subsidiaries (Percent of Total Operating Income)

Management and service fees from bank subsidiaries and associated banks divided by parent company total operating income.

Other Income from Bank Subsidiaries (Percent of Total Operating Income)

Other income from bank subsidiaries and associated banks divided by parent company total operating income.

Operating Income from Bank Subsidiaries (Percent of Total Operating Income)

Total income from bank subsidiaries and associated banks, excluding equity in undistributed income, divided by parent company total operating income.

Dividends from Nonbank Subsidiaries (Percent of Total Operating Income)

Dividend income from nonbank subsidiaries and associated nonbank companies divided by parent company total operating income.

Interest Income from Nonbank Subsidiaries (Percent of Total Operating Income)

Interest income from nonbank subsidiaries and associated nonbank companies divided by parent company total operating income.

Management and Service Fees from Nonbank Subsidiaries (Percent of Total Operating Income)

Management and service fees from nonbank subsidiaries and associated nonbank companies divided by parent company total operating income.

Other Income from Nonbank Subsidiaries (Percent of Total Operating Income)

Other income from nonbank subsidiaries and associated nonbank companies divided by parent company total operating income.

Operating Income from Nonbank Subsidiaries (Percent of Total Operating Income)

Total income from nonbank subsidiaries and associated nonbank companies, excluding equity in undistributed income, divided by total operating income.

Dividends from Subsidiary BHCs (Percent of Total Operating Income)

Dividend income from subsidiary bank holding companies divided by parent company total operating income.

Interest Income from Subsidiary BHCs (*Percent of Total Operating Income*)

Interest income from subsidiary bank holding companies divided by parent company total operating income.

Management and Service Fees from Subsidiary BHCs (Percent of Total Operating Income)

Management and service fees from

subsidiary bank holding companies divided by parent company total operating income.

Other Income from Subsidiary BHCs (Percent of Total Operating Income)

Other income from subsidiary bank holding companies divided by parent company total operating income.

Operating Income from Subsidiary BHCs

(Percent of Total Operating Income)

Total income from bank holding company subsidiaries, excluding equity in undistributed income, divided by total operating income.

Loans and Advances from Subsidiaries/ Short-Term Debt

Loans and advances from bank, nonbank, and bank holding company subsidiaries divided by borrowings with a remaining maturity of one year or less (commercial paper and other borrowings).

Loans and Advances from Subsidiaries/ Total Debt

Loans and advances from bank, nonbank, and bank holding company subsidiaries divided by the sum of borrowings with a remaining maturity of one year or less (commercial paper and other borrowings), other borrowed funds with a remaining maturity of more than one year, subordinated notes and debentures (including limited-life preferred stock and related surplus), and mandatory convertible securities.

Appendix A: Confidential BHCPR Pages

This appendix contains the confidential portion of the regulatory BHCPR.

***** INTERNAL FR/CONFIDENTIAL ****** month yyyy BANK HOLDING COMPANY PERFORMANCE REPORT

SAMPLE BANK HOLDING COMPANY RICHMOND, VA

BANK HOLDING COMPANY INFORMATION	TABLE OF CONTENTS
RSSD NUMBER: 1234567	SECTION PAGE NUMBER
FEDERAL RESERVE DISTRICT: 5	SUMMARY RATIOS 1
CONSOLIDATED ASSETS (\$000): 14,928,373 PEER GROUP NUMBER: 01 NUMBER IN PEER GROUP: 60 NUMBER OF BANK SUBSIDIARIES: 3 PEER GROUP	CONSOLIDATED INFORMATION: INCOME STATEMENT - REVENUES AND EXPENSES
NUMBER O1 CONS ASSETS EQUAL TO OR GREATER THAN \$10 BIL O2 CONS ASSETS BETWEEN \$3 BIL AND \$10 BIL O3 CONS ASSETS BETWEEN \$1 BIL AND \$3 BIL O4 CONS ASSETS BETWEEN \$1 BIL AND \$3 BIL O5 CONS ASSETS BETWEEN \$500 MIL AND \$1 BIL O5 CONS ASSETS BETWEEN \$500 MIL AND \$500 MIL O6 CONS ASSETS BETWEEN \$150 MIL AND \$300 MIL O7* CONSOLIDATED ASSETS LESS THAN \$150 MILLION O9 ATYPICAL AND SECOND-TIER BANK HOLDING COMPANIES ADDRESSEE:	ALLOWANCE AND NET LOAN AND LEASE LOSSES 12 PAST DUE AND NONACCRUAL ASSETS (INTERNAL FR/CONF) 13 PAST DUE & NONACCRUAL LOANS&LS (INTERNAL FR/CONF) 13/ RISK-BASED CAPITAL 14 FOREIGN ACTIVITIES 15 PARENT COMPANY INFORMATION INCOME STATEMENT 16 BALANCE SHEET 17 ANALYSIS - PART I 18 ANALYSIS - PART II 19
CHIEF EXECUTIVE OFFICER SAMPLE BANK HOLDING COMPANY 2100 VIRGINIA AVENUE RICHMOND, VA 99999	FOR INFORMATION ON ORDERING INDIVIDUAL OR PEER GROUP REPORTS OR THE USER'S GUIDE, CONTACT THE NATIONAL TECHNICAL INFORMATION SERVICE (NTIS) IN SPRINGFIELD, VIRGINIA AT (703) 487-4650.

NOTE

THIS REPORT, WHICH IS PREPARED BY THE FEDERAL RESERVE BOARD'S DIVISION OF BANKING SUPERVISION AND REGULATION, IS USED BY THE FEDERAL RESERVE SYSTEM IN CARRYING OUT ITS SUPERVISORY RESPONSIBILITIES. ALL INFORMATION CONTAINED HEREIN WAS OBTAINED FROM SOURCES DEEMED RELIABLE. HOWEVER, NO GUARANTEE IS GIVEN AS TO THE ACCURACY OF THE DATA OR OF THE CALCULATIONS DERIVED THEREFROM. THE DATA AND CALCULATIONS IN THIS REPORT DO NOT INDICATE APPROVAL OR DISAPPROVAL OF ANY PARTICULAR INSTITUTION'S PERFORMANCE AND ARE NOT TO BE CONSTRUED AS A RATING OF ANY INSTITUTION BY THE FEDERAL RESERVE SYSTEM. USERS ARE CAUTIONED THAT ANY CONCLUSIONS DRAWN FROM THIS REPORT ARE THEIR OWN AND ARE NOT TO BE ATTRIBUTED TO THE FEDERAL RESERVE SYSTEM. QUESTIONS REGARDING THE CONTENTS OF THIS REPORT SHOULD BE DIRECTED TO THE NEAREST FEDERAL RESERVE BANK.

*INCLUDES ONLY BANK HOLDING COMPANIES WITH TWO OR MORE BANK SUBSIDIARIES AND THAT HAVE OUTSTANDING DEBT TO THE GENERAL PUBLIC OR ARE ENGAGED IN A NONBANK ACTIVITY INVOLVING FINANCIAL LEVERAGE OR ENGAGED IN CREDIT EXTENDING ACTIVITIES. PRIOR TO MARCH 1994, HOWEVER, THE PEER GROUP WAS COMPOSED OF ALL MULTI-BANK HOLDING COMPANIES.

Introductory Page (Confidential)

The regulatory version of the Introductory Page contains a Table of Contents that includes four confidential BHCPR pages. The first two report pages parallel the public version of BHCPR pages 10 and 11: "Derivative Instruments" and "Derivatives Analysis." The other two confidential pages replace page 13, "Past Due and Nonaccrual

Assets," in the public version of the BHCPR and are entitled "Past Due and Nonaccrual Assets" (BHCPR page 13) and "Past Due and Nonaccrual Loans and Leases, by Loan Type" (BHCPR page 13A). See page 3-3 for a description of other information provided on the Introductory Page.

.025309 SAMPLE BANK HOLDING COMPANY RICHMOND VA FR DIS: 5 RSSETS: 14,928,373 PEER: 01	DERIVATIVE IN	STRUMENTS (INTERNAL	FR/CONFIDENTIAL)		PAGE 10
HOTIONAL AMOUNT(\$000)	mmm yyyy	mmm yyyy	уууу	уууу	עעעע
DERIVATIVE CONTRACTS INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS EQUITY,COMM, & OTHER CONTRACTS	962,525 63,500 899,025	1,304,121 461,076 843,045 0	825,745 151,079 674,666 0	1,332,692 499,077 833,615 0	1,304,550 673,237 631,313 0
DERIVATIVES POSITION FUTURES AND FORWARDS WRITTEN OPTIONS EXCHANGE-TRADED OVER-THE-COUNTER PURCHASED OPTIONS EXCHANGE-TRADED OVER-THE-COUNTER SWAPS	522,664 0 0 0 0 0 0 0 439,861	93,861 0 0 0 0 0 0 0 0	142,626 0 0 0 0 0 0 0 0 683,119	216,217 0 0 0 0 0 0 0 0 1,116,475	141,697 0 0 0 0 0 0 0 1,162,853
HELD FOR TRADING INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS EQUITY,COMM, & OTHER CONTRACTS INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS EQUITY,COMM, & OTHER CONTRACTS MEMO: MARKED-TO-MARKET	554,551 554,551 60 607,974 63,500 344,474 344,474	321,288 0 321,288 0 982,833 461,076 521,757 521,757	394,978 0 394,978 0 430,767 151,079 279,688 279,688	427,566 0 427,566 0 905,126 499,077 406,049	0 0 0 0 1,304,550 673,237 631,313 631,313
DERIV CONTR(EXCL FUT & FX LE 14 DAYS) ONE YEAR OR LESS OVER 1 YEAR TO 5 YEARS OVER 5 YEARS	962,525 949,025 13,500 0	893,045 843,045 50,000 0	825,745 825,745 0 0	1,059,923 833,615 226,308 0	1,281,546 631,313 650,233 0
GROSS NEGATIVE FAIR VALUE (ABS VAL) GROSS POSITIVE FAIR VALUE HELD FOR TRADING NON-TRADED MEMO: MARKED-TO-MARKET CURR CREDIT EXPOSURE ON RBC DERIV CONTR CREDIT LOSSES ON OFF-BS DERIV CONTRACTS WET UNAMORT REALIZED GAIN(LOSS), OBS DERIV	9,540 18,152 7,908 10,244 10,053 18,152 0	16,865 26,580 3,849 22,731 22,340 26,189 0	18,402 13,781 10,288 3,493 3,172 13,781	23,120 32,521 11,249 21,272 18,737 35,205 0	28,540 25,644 0 25,644 24,407 339 0 NA
PAST DUE DERIVATIVE INSTRUMENTS: 800K VALUE 30-89 DAYS PAST DUE (CONFIDENTIAL) 90+ DAYS PAST DUE	####,###,### O	####,###,### 0	****,***,*** 0	****,***,*** 0	*** *,***,***
REPLACEMENT COST 30-89 DAYS PAST DUE (CONFIDENTIAL) 90+ DAYS PAST DUE	###, ###, ### 0	*** , *** , ***	*** , ** *, ** * 0	****,***,*** 0	###,###,### 0
IMPACT OF NONTRADED DERIV CONTRACTS: INCREASE (DECR) IN INTEREST INCOME DECREASE (INCR) IN INTEREST EXPENSE WET INCR (DECR) IN NONINTEREST ALLOC INCREASE (DECREASE) IN NET INCOME	2 0 0 2	-556 0 0 -556	-1,347 0 0 -1,347	-2,445 0 0 -2,445	-3,170 0 0 -3,170

Derivative Instruments (Confidential)

BHCPR page 10 provides the dollar amounts of off-balance-sheet derivative contracts, which are grouped according to underlying risk exposure (interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other derivative contracts), financial technique used (futures, options, or swaps), and purpose (trading or hedging). Additional derivatives information includes the gross positive or negative fair values, current credit exposure of derivatives covered under the risk-based capital standards, maturity distribution, book value and replacement costs of past due derivative instruments, and impact of non-traded derivative contracts on net income.

Trading revenues generated from the four types of derivative instruments are provided on BHCPR page 4 (Non-interest Income and Expenses).

Prior to March 1995, the items below display an "NA" except when otherwise indicated.

Derivative Contracts

The gross notional amount or par value of off-balance-sheet derivative contracts, which include interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts. (Historical data are available for this item.)

Interest Rate Contracts

The gross notional amount or par value of contracts related to interest-bearing financial instruments or whose cash flows are determined by reference interest rates or other interest rate contracts. This line item includes single currency interest rate swaps, basis swaps, forward rate agreements, and interest rate options, including caps, floors, collars, and corridors. (Historical data are available for this item.)

Foreign Exchange Contracts

The gross notional amount or par value of contracts for the purchase of foreign-denominated currencies and U.S. dollar exchange in the forward market. This line item includes cross-currency interest rate swaps in which there is an exchange of principal, forward foreign exchange contracts, currency futures, and currency options. (Historical data are available for this item.)

Equity, Commodity, and Other Derivative Contracts

The gross notional amount or par value of contracts in which the return or a portion of the return is linked to the price of a specific equity or commodity or an index of prices of equity, precious metals, petroleum, lumber, or other products.

Derivatives Position

Futures and Forwards

The aggregate par value of contracts that represent agreements in which the buyer agrees to purchase and the seller agrees to deliver, at a specified future date, a specified instrument or commodity at a specified price or yield. While futures contracts are standardized and are traded on organized exchanges that act as the counterparty to each contract, forward contracts are not traded on organized exchanges and their contractual terms are not standardized. (Historical data are available for this item.)

Written Options

The aggregate par value of financial instruments or commodities that the BHC has obligated itself to either purchase or sell under exchange-traded option contracts, for compensation (such as a fee or premium). This line item includes the aggregate notional amount of written caps, floors, and swaptions as well as the written

portion of collars and corridors. (Historical data are available for this item.)

Exchange-Traded

The aggregate par value of written options that are traded on organized exchanges.

Over-the-Counter

The aggregate par value of written options that are customized to meet the specific needs of counterparties to the transaction.

Purchased Options

The aggregate par value of financial instruments or commodities in which the BHC has purchased, for a fee or premium, the right to either purchase or sell under an option contract. This line item includes the aggregate notional amount of purchased caps, floors, and swaptions as well as the purchased portion of collars and corridors. (Historical data are available for this item.)

Exchange-Traded

The aggregate par value of purchased options that are traded on organized exchanges.

Over-the-Counter

The aggregate par value of purchased options that are customized to meet the specific needs of counterparties to the transaction.

Swaps

The notional amount of the underlying principal (interest, foreign exchange or other income or expense) which forms the basis for transactions in which two parties agree to exchange payment streams for a specified period. This line item includes the notional amount of all outstanding interest rate and basis swaps, cross-currency interest rate swaps, equity or equity index swaps, and other swap agreements that are not reportable as either interest rate,

foreign exchange, or equity derivative contracts. In cases where the BHC acts as an intermediary, this line item reflects both sides of the transaction. (Historical data are available for this item.)

Held for Trading

The gross notional amount or par value of off-balance-sheet derivative contracts (interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts) that are held for trading purposes. Besides derivative instruments used in dealing and other trading activities, this line item covers activities in which the BHC acquires or takes derivatives positions for sale in the near term or with the intent to resell (or repurchase) in order to profit from shortterm price movements, accommodate customers' needs, or hedge trading activities. Derivative instruments held for trading are generally accounted for at market value with gains and losses recognized in earnings.

Interest Rate Contracts (Held for Trading)

The gross notional amount or par value of interest rate contracts held for trading, including single currency interest rate swaps, basis swaps, forward rate agreements, and interest rate options, including caps, floor, collars, and corridors.

Foreign Exchange Contracts (Held for Trading)

The gross notional amount of foreign exchange contracts held for trading, including cross-currency interest rate swaps, forward foreign exchange contracts, currency futures, and currency options.

Equity, Commodity, and Other Derivative Contracts (Held for Trading)

The gross notional amount of equity, commodity, and other derivative contracts that are held for trading.

Non-Traded

The gross notional amount or par value of off-balance-sheet derivative contracts held for purposes other than trading, including interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts.

Interest Rate Contracts (Non-Traded)

The gross notional amount or par value of interest rate contracts held for purposes other than trading, including includes single currency interest rate swaps, basis swaps, forward rate agreements, and interest rate options, including caps, floor, collars, and corridors.

Foreign Exchange Contracts (Non-Traded)

The gross notional amount of foreign exchange contracts held for purposes other than trading, including cross-currency interest rate swaps, forward foreign exchange contracts, currency futures, and currency options.

Equity, Commodity, and Other Derivative Contracts (Non-Traded)

The gross notional amount of equity, commodity, and other derivative contracts held for purposes other than trading.

Memo: Marked-to-Market (Non-Traded)

The total notional amount or par value of off-balance sheet derivative contracts held for purposes other than trading that are accounted for at market value or lower of cost or market value with gains and losses recognized either in earnings or in equity capital.

Derivative Contracts (excluding futures and foreign exchange of 14 days or less)

The notional principal amounts of offbalance-sheet derivative contracts subject to risk-based capital requirements, excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts. Also excluded are single currency interest rate swaps in which payments are made based upon two floating rate indices (so-called floating/floating or basis swaps).

One Year or Less

The notional amount or par value of off-balance-sheet derivative contracts subject to risk-based capital requirements (excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts) that have a remaining maturity of one year or less.

Over 1 Year to 5 Years

The notional amount or par value of off-balance-sheet derivative contracts subject to risk-based capital requirements (excluding futures contracts) that have a remaining maturity of over one year through five years.

Over 5 Years

The notional amount or par value of off-balance-sheet derivative contracts subject to risk-based capital requirements (excluding futures contracts) that have a remaining maturity of over five years.

Gross Negative Fair Value (Absolute Value)

The total fair value of off-balancesheet derivative contracts with negative fair values. (The absolute value is displayed for this item.)

Gross Positive Fair Value

The total fair value of off-balancesheet derivative contracts with positive fair values.

Held for Trading (Gross Positive Fair Value)

The total fair value of off-balancesheet derivative contracts held for trading that have a positive fair value. Non-Traded (Gross Positive Fair Value)

The total fair value of off-balancesheet derivatives held for purposes other than trading that have a positive fair value.

Memo: Marked-to-Market (Gross Positive Fair Value)

The total fair value of off-balance sheet derivative contracts held for purposes other than trading that have a positive fair value.

Current Credit Exposure on Risk-Based Capital Derivative Contracts

The current credit exposure (or the sum of positive fair values) of offbalance-sheet derivative contracts that are covered by the risk-based capital standards after considering any legally enforceable bilateral netting agreements. Also called the replacement cost, the current credit exposure equals zero when the market value of a derivative contract is negative or zero. For off-balancesheet contracts subject to legally enforceable bilateral netting arrangements (involving a single counterparty), the Federal Reserve Board's risk-based capital guidelines allow positive mark-to-market values to be offset by negative mark-to-market values, thus resulting in a net current exposure with a minimum value of zero.

Credit Losses on Off-Balance-Sheet Derivative Contracts

The year-to-date credit losses incurred on off-balance-sheet derivative contracts regardless of whether the loss is charged directly to income (e.g., trading revenue) or the allowance for credit losses on derivatives. (Note: Prior to March 1996, an "NA" is displayed for this line item.)

Net Unamortized Realized Gains (Loss) on Off-Balance-Sheet Derivatives

The net amount of unamortized *realized* deferred gains or losses on off-balance-sheet derivative contracts that represent adjustments to the book value of existing assets or lia-

bilities. The deferred gains or losses, which arise from derivatives that qualify as hedges of existing assets, liabilities, firm commitments or anticipated transactions, are generally amortized over the life of the hedged position. (Prior to March 1997, an "NA" is displayed for this item.)

Past Due Derivative Instruments

Book Value

30-89 Days Past Due (Confidential)

The book value of interest rate, foreign exchange rate, and other offbalance-sheet and equity contracts (carried on the bank holding company's balance sheet as assets) on which the required payment (by the counterparty of the bank holding company or its consolidated subsidiaries) is due and unpaid for 30 to 89 days. (Historical data are available for this item.)

90+ Days Past Due

The book value of interest rate, foreign exchange rate, and other offbalance-sheet and equity contracts (carried on the bank holding company's balance sheet as assets) on which the required payment (by the counterparty of the bank holding company or its consolidated subsidiaries) is due and unpaid for 90 days or more. (Historical data are available for this item.)

Replacement Cost

30–89 Days Past Due (Confidential)

The positive replacement cost (i.e., the mark-to-market value) of interest rate, foreign exchange rate, or other off-balance-sheet commodity or equity contract on which a required payment is past due 30 days or more. (Historical data are available for this item.)

90+ Days Past Due

The positive replacement cost (i.e.,

mark-to-market value) of interest rate, foreign exchange rate, and other off-balance-sheet and equity contracts on which the required payment (by the counterparty of the bank holding company or its consolidated subsidiaries) is due and unpaid for 90 days or more. (Historical data are available for this item.)

Impact of Non-Traded Derivative Contracts

Increase (Decrease) in Interest Income

The increase (or decrease) in interest income (reported in the Consolidated Income Statement, Schedule HI) resulting from off-balance-sheet derivatives used to hedge or adjust interest income from assets.

Decrease (Increase) in Interest Expense

The decrease (or increase) in interest expense (reported in the Consolidated Income Statement, Schedule HI) resulting from off-balance-sheet derivative transactions used to hedge or adjust interest expense from liabilities.

Net Increase (Decrease) in Non-Interest Allocation

The increase (decrease) in net noninterest income (reported in the Consolidated Income Statement, Schedule HI) resulting from offbalance-sheet derivatives used to hedge or adjust non-interest income from assets or non-interest expense from liabilities.

Increase (Decrease) in Net Income

The sum of the increase (decrease) in interest income, the decrease (increase) in interest expense, and increase (decrease) in non-interest allocations generated from off-balance-sheet derivatives used to hedge or adjust income from assets or expenses from liabilities. Such amounts may result, for example, from periodic net settlements for swaps or other off-balance-sheet instruments accounted for on the hedge or accrual basis.

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ERCENT OF NOTIONAL AMOUNT					PEER 01	PCT	внс	PEER 01	PCT	ВНС	PEER 01	ВНС	PEER 01
ERCENT OF NOTIONAL AMOUNT NTEREST RATE CONTRACTS OREIGN EXCHANGE CONTRACTS QUITY, COMM, & OTHER CONTRACTS	6.60 93.40 0.00	83.73 15.64 0.42	3 96 33	35.36 64.64 0.00	81.31	6 95	18.30 81.70 0.00	82.25 17.23 0.33	6 93	37.45 62.55 0.00	78.27 21.30 0.26	51.61 48.39 0.00	80.18 19.46 0.25
JTURES AND FORWARDS RITTEN OPTIONS EXCHANGE-TRADED OVER-THE-COUNTER JRCHASED OPTIONS EXCHANGE-TRADED OVER-THE-COUNTER OVER-THE-COUNTER APS	54.30 0.00 0.00 0.00 0.00 0.00 0.00 45.70	35.67 7.11 0.91 6.20 13.21 1.39 11.81 44.08	75 14 36 15 8 31 9	7.20 0.00 0.00 0.00 0.00 0.00 0.00 92.80	33.27 8.51 1.41 7.10 14.43 1.09 12.98 43.79	9 31 10 7	17.27 0.00 0.00 0.00 0.00 0.00 0.00 82.73	36.88 6.64 0.69 5.68 11.94 0.97 10.68 44.53	13 36 16 8 32 10	16.22 0.00 0.00 0.00 0.00 0.00 0.00 83.78		10.86 0.00 0.00 0.00 0.00 0.00 0.00	0.61 6.24 17.15 1.36 15.19
JITURES AND FORWARDS JITURES AND FORWARDS JITUREN OPTIONS EXCHANGE-TRADED OVER-THE-COUNTER JIRCHASED OPTIONS EXCHANGE-TRADED OVER-THE-COUNTER WAPS ELD FOR TRADING INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS EQUITY, COMM, & OTHER CONTRACTS INTERADED INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS ON-TRADED INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS EQUITY, COMM, & OTHER CONTRACTS MEMO: MARKED-TO-MARKET	57.61 0.00 57.61 0.00 42.39 6.60 35.79 0.00 35.79	38.76 25.04 13.27 0.24 61.24 58.69 1.78 0.10 18.27	67 16 95 37 32 21 98 40 78	24.64 0.00 24.64 0.00 75.36 35.36 40.01 0.00	43.20 27.44 15.35 0.24 56.80 53.87 2.10 0.02 15.14	13 75 36 57 36 98 42	47.83 0.00 47.83 0.00 52.17 18.30 33.87 0.00 33.87	39.21 24.21 14.60 0.21 60.79 58.04 1.72 0.12 18.41	16 90 37 38 29 98 41	32.08 0.00 32.08 0.00 67.92 37.45 30.47 0.00	43.91 26.07 17.45 0.23 56.09 52.20 2.88 0.02 16.66	0.00 0.00 0.00 0.00 100.00 51.61 48.39 0.00 48.39	
ERIV CONTR(EXCL FUT & FX LE 14 DAYS) ONE YEAR OR LESS OVER 1 YEAR TO 5 YEARS	100.00 98.60 1.40	83.39 40.13 33.96	93 9	68.48 64.64 3.83	40.99 30.94	83	100.00 100.00 0.00 0.00 2.23 1.67	82.42 41.63 31.86 8.93 0.88 1.27	97 5	79.53 62.55 16.98 0.00 1.73 2.44	42.49 31.92	98.24 48.39 49.84 0.00 2.19 1.97	82.97 39.39 35.04 7.32 0.73
UVER 5 YEARS ROSS NEGATIVE FAIR VALUE (ABS VAL) ROSS POSITIVE FAIR VALUE RECENT OF TIER 1 CAPITAL: ROSS NEGATIVE FAIR VALUE, ABS VAL(X) ROSS POSITIVE FAIR VALUE, (X) HELD FOR TRADING (X) NON-TRADED (X) NON-TRADED (X) NON-TRADED MARKED-TO-MARKET (X) URR CREDIT EXPOSURE (X) REDIT LOSSES ON OFF-BAL SHEET DERIV ET UNAMORT REALIZED G/L, OBS DERIV AST DUE DERIVATIVE INSTRUMENTS: 30-89 DAYS PD, BOOK VALUE (CONF) 30-89 DAYS PD, REPL COST (CONF) 90+ DAYS PAST DUE, BOOK VALUE 90+ DAYS PD, REPLACEMENT COST THER RATIOS:	0.01 0.02 0.01 0.01 0.01 0.02 6.00	0.36 0.32 0.30 0.03 0.01 0.13 0.00	45 46 55 49 86 46 47 39	0.02 0.02 0.00 0.02 0.02 0.02 0.00	0.35 0.37 0.34 0.03 0.00 0.17 0.01	51 43 41 58 91 46 45 45	0.02 0.01 0.01 0.00 0.00 0.01 0.00	0.44 0.46 0.42 0.04 0.00 0.19 0.04	50 32 54 27 75 34 45 39	0.02 0.03 0.01 0.02 0.02 0.03 0.00	0.37 0.39 0.36 0.03 0.00 0.20 0.01	0.03 0.02 0.00 0.02 0.02 0.00 0.00	0.38 0.38 0.36 0.00 0.00 0.10
30-89 DAYS PD, BOOK VALUE (CONF) 30-89 DAYS PD, REPL COST (CONF) 90+ DAYS PAST DUE, BOOK VALUE 90+ DAYS PD, REPLACEMENT COST	####.## ###.## 0.00	####.## ###.## 0.00 0.00	### ### 48 49	###.## ###.## 0.00 0.00	####.## ####.## 0.00 0.00	### ### 49 48	####.## ###.## 0.00 0.00	####.## ###.## 0.00 0.00	### ### 49 49	**. *** **. *** 0.00 0.00	####.## ####.## 0.00 0.00	####.## ####.## 0.00 0.00	####.# ####.# 0.0
THER RATIOS: URR CREDIT EXPOSURE/RISK WTD ASTS REDIT LOSSES ON OBS DERIV/CR ALLOW	0.16 0.00	1.13 0.02	48 47	0.24 0.00	1.56 0.10	40	0.12 0.00	1.61 0.38	30	0.32 0.00	*	0.00	1.0
URR CREDIT EXPOSURE/RISK WTD ASTS REDIT LOSSES ON DBS DERIV/CR ALLOW MFACT OF NONTRADED DERIV CONTRACTS: INCR(DECR) IN INTEREST INC/MET INC DECR (INCR) IN INT EXPENSE/NET INC NET INCR(DECR)NONINT ALLOC/NET INC INCR (DECR)IN NET INCOME/NET INC	0.01 0.00 0.00	2.18 1.78 0.02	44 30 45	-1.63 0.00 0.00 -1.63	1.22 1.44 -0.42 1.35	28 50	-1.26 0.00 0.00 -1.26	1.13	28 50	-1.75 0.00 0.00 -1.75	1.33	0.00	0.8

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Derivatives Analysis (Confidential)

BHCPR page 11 presents dollar amounts of derivatives-related items displayed on BHCPR page 10 as a percent of the gross notional amount of off-balance sheet derivative contracts, Tier 1 capital, and net income. Two additional ratios relate current credit exposure and credit losses on off-balance-sheet derivative contracts to risk-weighted assets and total credit allowance, respectively.

Prior to March 1995, the ratios below display an "NA" except when otherwise indicated.

Percent of Notional Amount

Interest Rate Contracts
(Percent of Notional Amount)

The gross notional amount or par value of interest rate contracts divided by the total notional amount of derivative contracts. (Historical data are available for this ratio.)

Foreign Exchange Contracts (Percent of Notional Amount)

The gross notional amount or par value of foreign exchange contracts divided by the total notional amount of derivative contracts. (Historical data are available for this ratio.)

Equity, Commodity and Other Contracts (Percent of Notional Amount)

The gross notional amount or par value of equity, commodity, and other derivative contracts divided by the total notional amount of derivative contracts. (Historical data are available for this ratio.)

Futures and Forwards (Percent of Notional Amount)

The aggregate par value of futures and forward contracts divided by the total notional amount of derivative contracts.

Written Options (Percent of Notional Amount)

The aggregate par value of written options divided by the total notional amount of derivative contracts. (Historical data are available for this ratio.)

Exchange-Traded (Written Options) (Percent of Notional Amount)

The aggregate par value of exchangetraded written options divided by the total notional amount of derivative contracts.

Over-the-Counter (Written Options) (Percent of Notional Amount)

The aggregate par value of written options that are customized to meet the specific needs of counterparties to the transaction divided by the total notional amount of derivative contracts.

Purchased Options (Written Options) (Percent of Notional Amount)

The aggregate par value of purchased options divided by the total notional amount of derivative contracts. (Historical data are available for this ratio.)

Exchange-Traded (Purchased Options) (Percent of Notional Amount)

The aggregate par value of exchangetraded purchased options divided by the total notional amount of derivative contracts.

Over-the-Counter (Purchased Options) (Percent of Notional Amount)

The aggregate par value of purchased options that are customized to meet the specific needs of counterparties to the transaction divided by the total notional amount of derivative contracts.

Swaps (Percent of Notional Amount)

The notional amount of swaps divided by the total notional amount of derivative contracts. (Historical data are available for this ratio.)

Held for Trading (Percent of Notional Amount)

The gross notional amount or par value of off-balance-sheet derivative contracts (interest rate contracts, foreign exchange contracts, equity derivative contracts, and commodity and other contracts) that are held for trading purposes divided by the total notional amount of derivative contracts.

Interest Rate Contracts (Held for Trading) (Percent of Notional Amount)

The gross notional amount or par value of interest rate contracts held for trading divided by the total notional amount of derivative contracts.

Foreign Exchange Contracts (Held for Trading) (Percent of Notional Amount)

The gross notional amount of foreign exchange contracts held for trading divided by the total notional amount of derivative contracts.

Equity, Commodity, and Other Derivative Contracts (Held for Trading) (Percent of Notional Amount)

The gross notional amount of equity, commodity, and other derivative contracts that are held for trading divided by the total notional amount of derivative contracts.

Non-Traded (Percent of Notional Amount)

The gross notional amount or par value of off-balance-sheet derivative contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Interest Rate Contracts (Non-Traded) (Percent of Notional Amount)

The gross notional amount or par value of interest rate contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Foreign Exchange Contracts (Non-Traded) (Percent of Notional Amount)

The gross notional amount of foreign exchange contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Equity, Commodity, and Other Derivative Contracts (Non-Traded) (Percent of Notional Amount)

The gross notional amount of equity, commodity, and other derivative contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Marked-to-Market (Non-Traded) (Percent of Notional Amount)

The total notional amount or par value of off-balance sheet derivative contracts held for purposes other than trading divided by the total notional amount of derivative contracts.

Derivative Contracts (excluding futures and foreign exchange of 14 days or less)

(Percent of Notional Amount)

The notional principal amounts of offbalance-sheet derivative contracts subject to risk-based capital requirements, excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts, divided by the total notional amount of derivative contracts.

One Year or Less (Percent of Notional Amount)

The notional amount or par value of off-balance-sheet derivative contracts subject to risk-based capital requirements that have a remaining maturity of one year (excluding foreign exchange contracts with an original maturity of 14 days or less and futures contracts) or less divided by the total notional amount of derivative contracts.

Over 1 Year to 5 Years (Percent of Notional Amount)

The notional amount or par value of off-balance-sheet derivative contracts subject to risk-based capital requirements (excluding futures contracts) that have a remaining maturity of over one year through five years divided by the total notional amount of derivative contracts.

Over 5 Years (Percent of Notional Amount)

The notional amount or par value of off-balance-sheet derivative contracts subject to risk-based capital requirements (excluding futures contracts) that have a remaining maturity over five years divided by the total notional amount of derivative contracts.

Gross Negative Fair Value (Absolute Value) (Percent of Notional Amount)

The total fair value of off-balancesheet derivative contracts with negative fair values (absolute value) divided by the total notional amount of derivative contracts.

Gross Positive Fair Value (Percent of Notional Amount)

The total fair value of off-balancesheet derivative contracts with positive fair values divided by the total notional amount of derivative contracts.

Percent of Tier 1 Capital

Gross Negative Fair Value (Absolute Value) (Number of Times)

The absolute value of the total negative fair value of all derivative con-

tracts divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Gross Positive Fair Value (Number of Times)

The total positive fair value of all derivative contracts divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Held for Trading (Number of Times)

The total positive fair value of all derivative contracts held for trading divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Non-Traded (Gross Positive Fair Value) (Number of Times)

The total positive fair value of all derivative contracts held for purposes other than trading divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Non-Traded Marked-to-Market (Gross Positive Fair Value) (Number of Times)

The total positive fair value of all derivative contracts held for purposes other than trading that are accounted for at market value or lower of cost or market value divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.)

Current Credit Exposure on Risk-Based Capital Derivative Contracts (Number of Times)

The current credit exposure of offbalance-sheet derivatives covered under the risk-based capital standards divided by Tier 1 capital. (This ratio is not expressed as a percent and is, therefore, not multiplied by 100.) Credit Losses on Off-Balance-Sheet Derivatives (Percent of Tier 1 Capital)

Year-to-date credit losses incurred on off-balance-sheet derivative contracts regardless of whether the loss is charged directly to income (e.g., trading revenue) or the allowance for credit losses on derivatives divided by Tier 1 capital. (Note: This ratio displays an "NA" for periods prior to March 1996.)

Net Unamortized Realized Gains (Losses) on Off-Balance-Sheet Derivatives (Percent of Tier 1 Capital)

The net amount of unamortized *realized* deferred gains or losses on off-balance-sheet derivative contracts that represent adjustments to the book value of existing assets or liabilities divided by Tier 1 capital. Prior to March 1997, this ratio displays an "NA."

Past Due Derivative Instruments

30–89 Days Past Due (Book Value) (Percent of Tier 1 Capital)

The book value of derivative contracts (carried on the bank holding company's balance sheet as assets) on which the required payment is due and unpaid for 30 to 89 days divided by Tier 1 capital. Prior to March 1994, this ratio displays an "NA."

90+ Days Past Due (Book Value) (Percent of Tier 1 Capital)

The book value of derivative con-

tracts (carried on the bank holding company's balance sheet as assets) on which the required payment is due and unpaid for 90 days or more divided by Tier 1 capital. Prior to March 1994, this ratio displays an "NA."

30–89 Days Past Due (Replacement Cost) (Percent of Tier 1 Capital)

The positive replacement cost of derivative contracts on which the required payment is due and unpaid for 30 to 89 days divided by Tier 1 capital. Prior to March 1994, this ratio displays an "NA."

90+ Days Past Due (Replacement Cost) (Percent of Tier 1 Capital)

The positive replacement cost of derivative contracts on which the required payment is due and unpaid for 90 days or more divided by Tier 1 capital. Prior to March 1994, this ratio displays an "NA."

Other Ratios

Current Credit Exposure/ Risk-Weighted Assets

The current credit exposure of offbalance-sheet derivatives covered by the risk-based capital standards divided by risk-weighted assets. Prior to March 1995, this ratio displays an "NA."

Credit Losses on Off-Balance-Sheet Derivatives/Credit Allowance

Credit losses on off-balance-sheet derivatives divided by the allowance

for credit losses. (Note: This ratio displays an "NA" for periods prior to March 1996.)

Impact of Non-Traded Derivative Contracts

Increase (Decrease) in Interest Income/ Net Income

The increase (or decrease) in interest income generated from off-balance-sheet derivatives held for purposes other than trading divided by net income. Prior to March 1995, this ratio displays an "NA."

Decrease (Increase) in Interest Expense/Net Income

The increase (or decrease) in interest expense generated from off-balance-sheet derivatives held for purposes other than trading divided by net income. Prior to March 1995, this ratio displays an "NA."

Net Increase (Decrease) in Non-Interest Allocation/Net Income

The increase (or decrease) in net non-interest income generated from off-balance-sheet derivatives held for purposes other than trading divided by net income. Prior to March 1995, this ratio displays an "NA."

Increase (Decrease) in Net Income/ Net Income

The increase (or decrease) in net income generated from off-balance-sheet derivatives held for purposes other than trading divided by net income. Prior to March 1995, this ratio displays an "NA."

LO25309 SAMPLE BANK HOLDING COMPANY RICHMOND VA FR DIS: 5 ASSETS: 14,928,373 PEER: 01			1 71		,02 ,	1100 11	Olla	CKOA		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	. (111)	LKI	TAL TI	,	.,	DENTIAL					PAGE :	
30+ DAYS PD & NONACCRUAL ASSETS (\$000)	_		, AA					mm yy					уууу				уууу				ууу	
30-89 DAYS PAST DUE LNS&LS (CONF) 30 DAYS AND OVER PAST DUE LNS&LS NONACCRUAL LOANS AND LEASES TOTAL PD & NONACCR LNS&LS (CONF)	#	###	,### 21 157 ,###	,### ,731 ,090	‡ []		***	###, 24	,##1 ,351 ,793	‡ l 3		###	,###, 20, 131, ,###,	### 798 885		****	,###, 25, 89,	### 008 252	##	##,	###,# 34,86 72,43	## 66 34
RESTR 30-89 DAYS PAST DUE (CONF) RESTR 90+ DAYS PAST DUE (CONF) RESTR NONACCRUAL (CONF) TOTAL RESTR LNS&LS, INCL ABOVE (CONF)	#	*#* ###	,### ,### ,###	, ### , ###	‡ ‡		###	* ,	,## !	!	1	*### *###	t,###, t,###, t,###,	### ###		#### #### ####	, *** , , *** ,	*** ***	*#	##, ##,	###,# ###,# ###,# ###,#	## ##
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PERCENT OF TOTAL ASSETS																						
PO+ DAYS PD AND NONACCRUAL ASTS PO+ PD & NONACCRUAL ASTS + OREO	1. 1.				95 95		.75 .79			83 83		. 02 . 05		53 58		0.7 0.8		0.53 0.60		.77 .84		. 66 . 75
RESTRUCTURED & NONACCRUAL LNS&LS REAL ESTATE ACQ AS PERCENT OF:																						
OTAL ASSETS (CONFIDENTIAL) ALLOWANCE FOR LN&LS LOSSES (CONF) QUITY CAP + ALLOW FOR CR LOSSES (CONF) TER 1 CAP + ALLOW FOR CR LOSSES (CONF) OANS & LEASES + RE ACQUIRED (CONF)	####. ####. ####.	## ## ##	#### #### ####	.## .##	### ###	****	. ## . ##	****	.## .## .##	### ### ###	**** **** ****	. ## . ##	####. ####.	##	# # # # # #	####.# ####.# ####.# ####.#	* *** * *** * ***	# . ## # . ## # . ##	****	.##	#### #### ####	.##

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Past Due and Nonaccrual Assets (Confidential)

BHCPR page 13 provides the dollar volume of loans and leases that are 30 to 89 days past due, 90 days or more past due, in nonaccrual status, or restructured. At the bottom of this report page, the sum of loans and leases that are 90 days or more past due and in nonaccrual status, restructured loans and leases, and real estate acquired in satisfaction of debt previously contracted is compared to total assets, allowance for loan and lease losses, equity capital plus allowance for credit losses, Tier 1 capital plus allowance for credit losses, and loans and leases plus real estate acquired in satisfaction of debt previously contracted.

Information provided on this report page is derived from Schedule HC-H of the FR Y-9C. (See Appendix F.)

30 Days and over Past Due and Nonaccrual Assets (\$000)

30 to 89 Days Past Due Loans and Leases (Confidential)

Loans and lease financing receivables on which either interest or principal is unpaid for 30 to 89 days and that are not required to be carried in nonaccrual status.

90 Days and over Past Due Loans and Leases

Loans and lease financing receivables on which either interest or principal is unpaid for 90 days or more, and that are not required to be carried in nonaccrual status.

Nonaccrual Loans and Leases

Loans and lease financing receivables that are required to be reported on a nonaccrual basis because (a) they are maintained on a cash basis due to a deterioration in the financial position of the borrower, (b) payment in full of interest or principal is not expected, or (c) principal or interest has been in default for 90 days or longer, unless the obligation is both well secured and in the process of collection.

Total Past Due and Nonaccrual Loans and Leases (Confidential)

Loans and lease financing receivables that are 30 to 89 days and still accruing, 90 days or more past due and still accruing, and carried in non-accrual status.

Restructured Loans and Leases, 30 to 89 Days Past Due (Confidential)

Restructured or renegotiated loans and leases classified as 30 to 89 days past due. This item excludes restructured loans that are secured by one-to four-family residential properties and restructured loans to individuals for household, family, and other personal expenditures.

Restructured Loans and Leases, 90 Days and over Past Due (Confidential)

Restructured or renegotiated loans and leases classified as 90 days or more past due. This item excludes restructured loans that are secured by one- to four-family residential properties and restructured loans to individuals for household, family, and other personal expenditures.

Restructured Loans and Leases, Nonaccrual (Confidential)

Restructured or renegotiated loans and leases in nonaccrual status. This item excludes restructured loans that are secured by one- to four-family residential properties and restructured loans to individuals for household, family, and other personal expenditures.

Total Restructured Loans and Leases, Included Above (Confidential)

Restructured loans and lease financing receivables that are 30 days or more past due or in nonaccrual status. This item excludes restructured loans that are secured by one- to four-family residential properties and restructured loans to individuals for household, family and other personal expenditures.

Restructured Loans and Leases in Compliance

Loans and lease financing receivables that have been restructured or renegotiated because of a deterioration in the financial position of the obligor, but remain in compliance with the modified terms of the restructuring.

Real Estate Acquired (REACQ)

Real estate acquired in satisfaction of debts previously contracted. This item includes investments, loans, sales contracts, and other assets based on properties, which are considered sold or transferred, where there exists a likelihood that the properties will have to be taken over by the BHC or its subsidiaries and properties sold or transferred for which someone other than the BHC or its subsidiaries takes title for the convenience of the BHC or its subsidiaries.

Other Assets

30 to 89 Days Past Due (Confidential)

Assets (other than loans and leases, real estate owned, or other repossessed assets) including placements and debt securities on which interest or principal is due and unpaid for 30 to 89 days.

90 Days and over Past Due

Assets (other than loans and leases, real estate owned, or other repossessed assets) including placements and debt securities on which interest or principal is due and unpaid for 90 days or more.

Nonaccrual

Assets (other than loans and leases, real estate owned, or other repossessed assets) including placements and debt securities that are in non-accrual status.

Total Other Assets 30 Days and over Past Due and Nonaccrual (Confidential)

Assets (other than loans and leases, real estate owned or other repossessed assets) including placements and debt securities that are 30 days or more past due or in nonaccrual status.

Percent of Loans and Leases

30 to 89 Days Past Due Loans and Leases (Confidential) (Percent of Loans and Leases)

Loans and leases on which interest or principal is due and unpaid for 30 to 89 days divided by loans and leases, net of unearned income.

90 Days and over Past Due Loans and Leases (Percent of Loans and Leases)

Loans and leases on which interest or principal is due and unpaid for 90 days or more divided by loans and leases, net of unearned income.

Nonaccrual Loans and Leases (Percent of Loans and Leases)

Loans and leases that are in non-accrual status divided by loans and leases, net of unearned income.

90 Days and over Past Due and Nonaccrual Loans and Leases (Percent of Loans and Leases)

The sum of loans and leases on which interest or principal is due and unpaid for 90 days or more and loans and leases in nonaccrual status divided by loans and leases, net of unearned income.

30 to 89 Days Past Due Restructured Loans and Leases (Confidential) (Percent of Loans and Leases)

Restructured or renegotiated loans and leases that are 30 to 89 days past due divided by loans and leases, net of unearned income.

90 Days and over Past Due Restructured Loans and Leases (Confidential) (Percent of Loans and Leases)

Restructured or renegotiated loans and leases that are 90 days or more past due divided by loans and leases, net of unearned income.

Nonaccrual Restructured Loans and Leases (Confidential) (Percent of Loans and Leases)

Restructured or renegotiated loans and leases that are in nonaccrual status divided by loans and leases, net of unearned income.

Percent of Loans and Leases Plus Other Assets 30 Days and over Past Due and Nonaccrual

30 to 89 Days Past Due Assets (Confidential) (Percent of Loans and Leases Plus Other Assets over 30 Days Past Due or in Nonaccrual Status)

Loans and leases and other assets on which interest or principal is due and unpaid for 30 to 89 days divided by the sum of loans and leases, net of unearned income, and other assets that are 30 days or more past due and still accruing or carried in nonaccrual status.

90 Days and over Past Due Assets (Percent of Loans and Leases Plus Other Assets over 30 Days Past Due or in Nonaccrual Status)

Loans and leases and other assets on which interest or principal is due and unpaid for 90 days or more divided by the sum of loans and leases, net of unearned income, and other assets that are 30 days or more past due and still accruing or carried in nonaccrual status.

Nonaccrual Assets (Percent of Loans and Leases Plus Other Assets over 30 Days Past Due or in Nonaccrual Status)

Loans and leases and other assets that are in nonaccrual status divided

by the sum of loans and leases, net of unearned income, and other assets that are 30 days or more past due and still accruing or carried in nonaccrual status.

30 Days and over Past Due and Nonaccrual Assets (Confidential) (Percent of Loans and Leases Plus Other Assets over 30 Days Past Due or in Nonaccrual Status)

Loans and leases and other assets on which interest or principal is due and unpaid for 30 days or more or that are in nonaccrual status divided by the sum of loans and leases, net of unearned income, and other assets that are 30 days or more past due and still accruing or carried in nonaccrual status.

Percent of Total Assets

90 Days and over Past Due and Nonaccrual Assets (Percent of Total Assets)

Loans and leases and other assets on which interest or principal is due and unpaid for 90 days or more or which are carried in nonaccrual status divided by total assets.

90 Days and over Past Due and Nonaccrual Assets Plus Other Real Estate Owned (Percent of Total Assets)

The sum of loans and leases and other assets on which interest or principal is due and unpaid for 90 days or more or which are carried in nonaccrual status and other real estate owned divided by total assets.

Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of

(Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of) Total Assets (Confidential)

The sum of restructured loans and leases that are 90 days or more past

due or in compliance with modified terms, loans and leases that are in nonaccrual status, and real estate acquired in satisfaction of debt previously contracted divided by total assets.

(Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of) Allowance for Loan and Lease Losses (Confidential)

The sum of restructured loans and leases that are 90 days or more past due or in compliance with modified terms, loans and leases that are in nonaccrual status, and real estate acquired in satisfaction of debt previously contracted divided by the allowance for loan and lease losses including the allocated transfer risk reserve.

(Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of) Equity Capital Plus Allowance for Credit Losses (Confidential)

The sum of restructured loans and leases that are 90 days or more past

due or in compliance with modified terms, loans and leases that are in nonaccrual status, and real estate acquired in satisfaction of debt previously contracted divided by the sum of equity capital and allowance for credit losses.

(Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of) Tier 1 Capital Plus Allowance for Credit Losses (Confidential)

The sum of restructured loans and leases that are 90 days or more past due or in compliance with modified terms, loans and leases that are in nonaccrual status, and real estate acquired in satisfaction of debt previously contracted divided by the sum of Tier 1 capital and allowance for credit losses.

(Restructured and Nonaccrual Loans and Leases Plus Real Estate Acquired as a Percent of) Loans and Leases Plus Real Estate Acquired (Confidential)

The sum of restructured loans and leases that are 90 days or more past

due or in compliance with modified terms, loans and leases that are in nonaccrual status, and real estate acquired in satisfaction of debt previously contracted divided by the sum of loans and leases, net of unearned income, and real estate acquired in satisfaction of debt previously contracted.

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NS&LS AS A PER	DUE AND NONACCRUAL CENT OF LOAN TYPE	внс	LEEK OT	PCI	ВНС	PEER 01		внс	PEER (ВНС	PEER 01
-	30-89 DAYS PD (CONF) 90+ DAYS PAST DUE NONACCRUAL	#### . ### 0 . 09	####.## 0.22	### 37	####.## 0.25	****. 0.18	71	****.#* 0.11	0.2	2 41	0.17	0.19	0.33	
OML & INDL -	30-89 DAYS PD (CONF)	####.## 0.33	0.67 ###.## 0.10	93 ### 91	1.01 ####.## 0.15	0.09	### 79		####. 0.0	# ### 1 90	0.24	****.** 0.11	*** . ** 0 . 40	****.** 0.12
NDIVIDUALS -	NONACCRUAL 30-89 DAYS PD (CONF) 90+ DAYS PAST DUE NONACCRUAL	2.41 ***# 0.83	0.82 ###.## 0.58	96 ### 78	0.95 ####.## 0.91	0.70	### 68	###.## 0.85	**## 0.0	# ### 66 74	1.00	####.## 0.72	1.08	####.## 0.80
EP INST LNS -	NDNACCRUAL 30-89 DAYS PD (CONF) 90+ DAYS PAST DUE NONACCRUAL 30-89 DAYS PD (CONF)	0.54 ####.## 0.00	0.35 ####.## 0.05	### 44	0.84 ####.## 0.00	0.26 ####.## 0.00	### 50	##.##. 0.00	**** . i	#### 0 49	0.00	***#.** 0.00	*** . ** 0 . 00	0.00
GRICULTURAL -	30-89 DAYS PD (CONF) 90+ DAYS PAST DUE	0.00 ####.## 0.20	****.#* 0.20	### 64	0.08	0.19	### 66	###.## 0.00	**** . i	#### 08 28	****.** 0.00	****.## 0.13	0.04	####.## 0.20
OREIGN GOVTS-	90+ DAYS PAST DUE NONACCRUAL 30-89 DAYS PD (CONF) 90+ DAYS PAST DUE NONACCRUAL	0.20 ****.** 0.00	1.31 ***.** 0.31	40 ### 45	10.52 ####.## 0.00	1.46 ####.## 0.00	### 50	###.## 0.00	####. 0.0	# ### 00 50	****.** 0.00	####.## 0.00	##.### NA	0.00
THER LNS&LS -	90+ DAYS PD (CUNF) 90+ DAYS PAST DUE NONACCRUAL 30-89 DAYS PD (CONF) 90+ DAYS PAST DUE NONACCRUAL	####.## 0.03 0.48	0.40 ****.** 0.13 0.29	38 ### 39 80	0.00 ####.## 0.01 0.05	0.06 *** . ** 0.07 0.19	### 35 31	###.## 0.05	#### . f		####.## 0.06	####.## 0.87	##.## 0.08	####.## 0.08
IEMORANDA														
	- 30-89 DAYS PD(CONF) - 90+ DAYS PAST DUE	####.## 0.15	###.## 0.30	### 40	####.## 0.23 1.56	0.22	58	0.18	0.3	#### 29 43 57 91	0.29	0.24	0.29	0.26
REVOLVING	- 30-89 DAYS PDCCUNF) - 90+ DAYS PAST DUE - NONACCRUAL - 30-89 DAYS PD(CONF) - 90+ DAYS PAST DUE - NONACCRUAL	****.** 0.04	####.## 0.17	### 33	###.## 0.02	****.** 0.16	### 25	###.## 0.05	****.	## ### 21 34	**. *** 80.0	****.** 0.15	####.## 0.03	####.## 0.17
CLOSED-END	- NONACCRUAL - 30-89 DAYS PD(CONF) - 90+ DAYS PAST DUE	####.## 0.17	####.## 0.33	### 41	0.25	####.## 0.23	65	####.## 0.20	****. 0.	# ### 50 46	####.## 0.31	####.## 0.26	####.## 0.33	####.## 0.27
OMMERCIAL RE	- 30-89 DAYS PD(CONF) - 90+ DAYS PAST DUE - NONACCRUAL - 30-89 DAYS PD(CONF) - 90+ DAYS PAST DUE - NONACCRUAL - 30-89 DAYS PD(CONF) - 90+ DAYS PAST DUE - NONACCRUAL - NONACCRUAL - NONACCRUAL - 30-89 DAYS PD(CONF) - 30-89 DAYS PD(CONF)	####.## 0.04	0.62 ****.** 0.12	###	1.69 ####.## 0.39 0.51	***#.#* 0.14	93 ### 85 36	### .## 0.04	#### . i	## ### L3 47	####.## 0.03	****.## 0.14	####.## 0.57	0.17
CONST & DEV	- 30-89 DAYS PD(CONF) - 90+ DAYS PAST DUE	####.## 0.05	####.## 0.17	### 53	****.#* 0.00 2.18	####.## 0.14	***	####.## 0.15	****.	** ***	0.00	####.## 0.19	0.18	****.** 0.1
MULTIFAMILY	90+ DAYS PAST DUE NONACCRUAL 30-89 DAYS PD(CONF)	0.94 ###### 0.00	0.73 ####.## 0.09	###	2.18 ####.## 0.00 0.00		### 31	####.##	#### . f	## ### 15 30	***** 0.00	####.## 0.05	****.## 0.00	####.## 0.08
NONFARM NRES	- NONACCRUAL - 30-89 DAYS PD(CONF) - 90+ DAYS PAST DUE	####.## 0.04	*###.## 0.09	### 40	****.** 0.51 0.10	####.## 0.15 1.30	### 90	###.### 0.00	####.i	## ### 11 27	**** . ** 0 . 04	####.## 0.14	####.## 0.70	0.14
ARMLAND	NONACCRUAL 30-89 DAYS PD(CONF) 90+ DAYS PAST DUE NONACCRUAL 30-89 DAYS PD(CONF) 90+ DAYS PAST DUE NONACCRUAL 30-89 DAYS PACTONE	1.90 ###### 0.00	####.## 0.13	### 29	####.## 3.72 0.00	####.## 0.10	*** ++	### . ### 0 . 00	#### . i	## ### 24 30	**** 3.85	0.18	####.## 0.00	****.** 0.1
REDIT CARD	- NONACCRUAL - 30-89 DAYS PD(CONF) - 90+ DAYS PAST DUE - NONACCRUAL	####.## 1.37	####.##	###	####.##	####.## 1.33	###	####.## 0.95	****.	## ### 17 46	*###.## 0.74	####.## 1.27	####.## 0.80	****.# 1.35 0.08

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Past Due and Nonaccrual Loans and Leases, by Loan Type (Confidential)

BHCPR page 13A presents the proportion accounted for by specific categories of consolidated loans and leases that are 30 to 89 days past due, 90 days or more past due, or in nonaccrual status relative to the balance of each loan type before deducting unearned income. Data presented in this report page are derived from Schedule HC-H of the FR Y-9C.

30 Days and over Past Due and Nonaccrual Loans and Leases as a Percent of Loan Type

Real Estate Loans—30 to 89 Days Past Due (Confidential) (Percent of Real Estate Loans)

Real estate loans on which interest or principal is due and unpaid for 30 to 89 days divided by real estate loans, gross of unearned income.

Real Estate Loans—90 Days and over Past Due (Percent of Real Estate Loans)

Real estate loans on which interest or principal is due and unpaid for 90 days or more divided by real estate loans, gross of unearned income.

Real Estate Loans—Nonaccrual (Percent of Real Estate Loans)

Real estate loans that are in non-accrual status divided by real estate loans, gross of unearned income.

Commercial and Industrial Loans— 30 to 89 Days Past Due (Confidential) (Percent of Commercial and Industrial Loans)

Commercial and industrial loans on which interest or principal is due and unpaid for 30 to 89 days divided by commercial and industrial loans, gross of unearned income.

Commercial and Industrial Loans— 90 Days and over Past Due (Percent of Commercial and Industrial Loans)

Commercial and industrial loans on

which interest or principal is due and unpaid for 90 days or more divided by commercial and industrial loans, gross of unearned income.

Commercial and Industrial Loans— Nonaccrual (Percent of Commercial and Industrial Loans)

Commercial and industrial loans that are in nonaccrual status divided by commercial and industrial loans, gross of unearned income.

Loans to Individuals—30 to 89 Days Past Due (Confidential) (Percent of Loans to Individuals)

Loans to individuals on which interest or principal is due and unpaid for 30 to 89 days divided by total loans to inividuals, gross of unearned income.

Loans to Individuals—90 Days and over Past Due (Percent of Loans to Individuals)

Loans to individuals on which interest or principal is due and unpaid for 90 days or more divided by total loans to individuals, gross of unearned income.

Loans to Individuals—Nonaccrual (Percent of Loans to Individuals)

Loans to individuals that are in nonaccrual status divided by loans to individuals, gross of unearned income.

Loans to Depository Institutions— 30 to 89 Days Past Due (Confidential) (Percent of Loans to Depository Institutions)

Loans to depository institutions on which interest or principal is due and unpaid for 30 to 89 days divided by loans to depository institutions, gross of unearned income.

Loans to Depository Institutions— 90 Days and over Past Due (Percent of Loans to Depository Institutions)

Loans to depository institutions on

which interest or principal is due and unpaid for 90 days or more divided by loans to depository institutions, gross of unearned income.

Loans to Depository Institutions— Nonaccrual (Percent of Loans to Depository Institutions)

Loans to depository institutions that are in nonaccrual status divided by loans to depository institutions, gross of unearned income.

Agricultural Loans—30 to 89 Days Past Due (Confidential) (Percent of Agricultural Loans)

Agricultural loans on which interest or principal is due and unpaid for 30 to 89 days divided by agricultural loans, gross of unearned income.

Agricultural Loans—90 Days and over Past Due (Percent of Agricultural Loans)

Agricultural loans on which interest or principal is due and unpaid for 90 days or more divided by agricultural loans, gross of unearned income.

Agricultural Loans—Nonaccrual (Percent of Agricultural Loans)

Agricultural loans that are in non-accrual status divided by agricultural loans, gross of unearned income.

Loans to Foreign Governments and Institutions—30 to 89 Days Past Due (Confidential) (Percent of Loans to Foreign Governments and Institutions)

Loans to foreign governments and official institutions on which interest or principal is due and unpaid for 30 to 89 days divided by loans to foreign governments and official institutions, gross of unearned income.

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Loans to Foreign Governments and Institutions—90 Days and over Past Due (Percent of Loans to Foreign Governments and Institutions)

Loans to foreign governments and official institutions on which interest or principal is due and unpaid for 90 days or more divided by loans to foreign governments and official institutions, gross of unearned income.

Loans to Foreign Governments and Institutions—Nonaccrual (Percent of Loans to Foreign Governments and Institutions)

Loans to foreign governments and official institutions that are in non-accrual status divided by loans to foreign governments and official institutions, gross of unearned income.

Other Loans and Leases—30 to 89 Days Past Due (Confidential) (Percent of Other Loans and Leases)

Other loans and leases on which interest or principal is due and unpaid for 30 to 89 days divided by other loans and leases, net of unearned income.

Other Loans and Leases—90 Days and over Past Due (Percent of Other Loans and Leases)

Other loans and leases on which interest or principal is due and unpaid for 90 days or more divided by other loans and leases, net of unearned income.

Other Loans and Leases—Nonaccrual (Percent of Other Loans and Leases)

Other loans and leases in non-accrual status divided by other loans and leases, net of unearned income.

Memoranda

Real Estate Loans Secured by 1–4 Family—30 to 89 Days Past Due (Percent of Real Estate Loans Secured by 1–4 Family) (Confidential)

Real estate loans secured by one- to

four-family residential properties that are 30 to 89 days past due divided by real estate loans secured by one- to four-family residential properties, gross of unearned income.

Real Estate Loans Secured by 1–4 Family—90 Days and over Past Due (Percent of Real Estate Loans Secured by 1–4 Family)

Real estate loans secured by one- to four-family residential properties that are 90 days or more past due divided by real estate loans secured by one-to four-family residential properties, gross of unearned income.

Real Estate Loans Secured by 1–4 Family—Nonaccrual (Percent of Real Estate Loans Secured by 1–4 Family)

Real estate loans secured by one-to four-family residential properties that are in nonaccrual status divided by real estate loans secured by one-to four-family residential properties, gross of unearned income.

Revolving—30 to 89 Days Past Due (Percent of Revolving Real Estate Loans Secured by 1–4 Family) (Confidential)

Revolving open-end real estate loans secured by one- to four-family residential properties and extended under lines of credit that are 30 to 89 days past due divided by the outstanding balance of revolving open-end real estate loans secured by one- to four-family residential properties, gross of unearned income.

Revolving—90 Days and over Past Due (Percent of Revolving Real Estate Loans Secured by 1–4 Family)

Revolving open-end real estate loans secured by one- to four-family residential properties and extended under lines of credit that are 90 days or more past due divided by the outstanding balance of revolving openend real estate loans secured by one-to four-family residential properties, gross of unearned income.

Revolving—Nonaccrual (Percent of Revolving Real Estate Loans Secured by 1–4 Family)

Nonaccrual revolving open-end real estate loans secured by one- to four-family residential properties and extended under lines of credit divided by the outstanding balance of revolving open-end real estate loans secured by one- to four-family residential properties, gross of unearned income.

Closed-End—30 to 89 Days Past Due (Percent of Closed-End 1–4 Family) (Confidential)

Other real estate loans secured by first and junior liens on one- to four-family residential properties that are 30 to 89 days past due divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to four-family residential properties, gross of unearned income.

Closed-End—90 Days and over Past Due (Percent of Closed-End 1–4 Family)

Other real estate loans secured by first and junior liens on one- to four-family residential properties that are 90 days or more past due divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to four-family residential properties, gross of unearned income.

Closed-End—Nonaccrual (Percent of ClosedEnd 1–4 Family)

Other real estate loans secured by first and junior liens on one- to four-family residential properties that are in nonaccrual status divided by the outstanding balance of other real estate loans secured by first and junior liens on one- to four-family residential properties, gross of unearned income.

Commercial Real Estate Loans— 30 to 89 Days Past Due (Percent of Commercial Real Estate Loans) (Confidential)

Commercial real estate loans consist-

ing of construction and land development loans and real estate loans secured by multifamily residential properties and nonfarm non-residential properties that are 30 to 89 days past due divided by the sum of the outstanding balances, gross of unearned income, of the same commercial real estate loan categories.

Commercial Real Estate Loans— 90 Days and over Past Due (Percent of Commercial Real Estate Loans)

Commercial real estate loans consisting of construction and land development loans, and real estate loans secured by multifamily residential properties and nonfarm nonresidential properties that are 90 days or more past due divided by the sum of the outstanding balances, gross of unearned income, of the same commercial real estate loan categories.

Commercial Real Estate Loans— Nonaccrual (Percent of Commercial Real Estate Loans)

Nonaccrual commercial real estate loans consisting of construction and land development loans and real estate loans secured by multifamily residential properties and nonfarm nonresidential properties divided by the sum of the outstanding balances, gross of unearned income, of the same commercial real estate loan categories.

Construction and Land Development— 30 to 89 Days Past Due (Percent of Construction and Land Development Loans) (Confidential)

Construction and land development loans that are 30 to 89 days past due divided by the outstanding balance of construction and land development loans, gross of unearned income.

Construction and Land Development— 90 Days and over Past Due (Percent of Construction and Land Development Loans)

Construction and land develop-

ment loans that are 90 days or more past due divided by the outstanding balance of construction and land development loans, gross of unearned income.

Construction and Land Development— Nonaccrual (Percent of Construction and Land Development Loans)

Construction and land development loans in nonaccrual status divided by the outstanding balance of construction and land development loans, gross of unearned income.

Multifamily—30 to 89 Days Past Due (Percent of Multifamily Real Estate Loans) (Confidential)

Real estate loans secured by multifamily residential properties that are 30 to 89 days past due divided by the outstanding balance of real estate loans secured by multifamily residential properties, gross of unearned income.

Multifamily—90 Days and over Past Due (Percent of Multifamily Real Estate Loans)

Real estate loans secured by multifamily residential properties that are 90 days or more past due divided by the outstanding balance of real estate loans secured by multifamily residential properties, gross of unearned income.

Multifamily—Nonaccrual (Percent of Multifamily Real Estate Loans)

Nonaccrual real estate loans secured by multifamily residential properties divided by the outstanding balance of real estate loans secured by multifamily residential properties, gross of unearned income.

Nonfarm Nonresidential—30 to 89 Days Past Due (Percent of Nonfarm Nonresidential Loans)(Confidential)

Real estate loans secured by nonfarm nonresidential properties that are 30 to 89 days past due divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

Nonfarm Nonresidential—90 Days and over Past Due (Percent of Nonfarm Nonresidential Loans)

Real estate loans secured by nonfarm nonresidential properties that are 90 days or more past due divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

Nonfarm Nonresidential—Nonaccrual (Percent of Nonfarm Nonresidential Loans)

Nonaccrual real estate loans secured by nonfarm nonresidential properties divided by the outstanding balance of real estate loans secured by nonfarm nonresidential properties, gross of unearned income.

Real Estate Loans Secured by Farmland—30 to 89 Days Past Due (Percent of Real Estate Loans Secured by Farmland) (Confidential)

Real estate loans secured by farmland that are 30 to 89 days past due divided by the outstanding balance of real estate loans secured by farmland, gross of unearned income.

Real Estate Loans Secured by Farmland—90 Days and over Past Due (Percent of Real Estate Loans Secured by Farmland)

Real estate loans secured by farmland that are 90 days or more past due divided by the outstanding balance of real estate loans secured by farmland, gross of unearned income.

Real Estate Loans Secured by Farmland—Nonaccrual (Percent of Real Estate Loans Secured by Farmland)

Nonaccrual real estate loans secured by farmland divided by the outstanding balance of real estate loans secured by farmland, gross of unearned income.

Credit Card Loans—30 to 89 Days Past Due (Percent of Credit Card Loans) (Confidential)

Credit cards and related plans, including check credit and other revolving credit plans, on which interest or principal is due and unpaid for 30 to 89 days divided by the outstanding balance of credit card loans, gross of unearned income.

Credit Card Loans—90 Days and over Past Due (Percent of Credit Card Loans)

Credit cards and related plans, including check credit and other revolving credit plans, on which interest or principal is due and unpaid for 90 days or more divided by the outstanding balance of credit card loans, gross of unearned income.

Credit Card Loans—Nonaccrual (Percent of Credit Card Loans)

Nonaccrual credit cards and related plans including check credit and other revolving credit plans divided by the outstanding balance of credit card loans, gross of unearned income

Appendix B: Summary of Changes to the BHCPR

This appendix describes the significant changes to the *Bank Holding Company Performance Report* since the publication of the March 1998 edition of the manual.

Summary of Changes to the March 1999 BHCPR

Minor revisions to the Bank Holding Company Performance Report (BHCPR) since the March 1998 version resulted primarily from changes implemented in the FR Y-9C and LP (Consolidated Financial Statements for Bank Holding Companies and Parent Company Only Financial Statements for Large Bank Holding Companies, respectively), amendments to the risk-based capital standards effective August 26, 1998, and the introduction of a new accounting standard for derivatives. The narrative below describes the major factors underlying the BHCPR changes and the specific BHCPR pages affected.

Report Form Changes

Revisions to the March 1998 FR Y-9C and LP reports consist of the collection of new items relating to amendments in risk-based capital standards (effective August 1998) and to the implementation of new accounting treatment for derivative instruments. Additional revisions reflect discontinuation of reported data pertaining to high-risk mortgage securities.

- 1. In Schedule HC (Consolidated Balance Sheet), line 10.b.(1), include Nonmortgage servicing assets in the existing line for "Purchased credit card relationships." The new line item is entitled "Purchased credit card relationships and nonmortgage servicing assets." Add a new line, "Accumulated net gains (losses) on cash flow hedges," as new item 27.f in the equity capital section of the balance sheet. This item reflects the accumulated gains (losses) associated with cash flow hedges that must now be disclosed under FAS 133.
- 2. In HC-A (Securities), eliminate the reporting requirements of memoranda item 5, "High-risk mortgage securities." In addition, add a new line, "Amount of net unrealized holding gains on available-for-sale

- equity securities (included in Tier 2 and total capital ratios)" to reflect revisions in risk-based capital standards effective August 1998. This information is reported in new memoranda item 4.c.
- 3. In HC-I (Risk-Based Capital), eliminate the reporting requirements of memoranda item 7.a, "Purchased credit card relationships: Discounted value." Report both the fair value of purchased credit card relatioships and nonmortgage servicing assets in line item 7, labeled as "Fair value of purchased credit card relationships and nonmortgage servicing assets."
- 4. In HI (Consolidated Income Statement), add a new item, "Effect of adopting FAS 133, Accounting for Derivative Instruments and Hedging Activities." This item is reported in line 8.a.(1) of the memoranda section.
- 5. In HI-A (Changes in Equity Capital), add an item, "Change in accumulated net gains (losses) on cash flow hedges," to satisfy the disclosure requirements of FAS 133. Bank holding companies now report the year-to-date change in accumulated gains (losses) associated with cash flow hedges in the changes in equity schedule as new item 13.b. Existing item 13 on Schedule HI-A has been renumbered as item 13.a.
- 6. On Schedule PC (Parent Company Only Balance Sheet), an item has been added to record "Accumulated gains (losses) associated with cash flow hedges" to satisfy disclosure requirements of FAS 133. This item is reported as item 20.f in the equity section of the balance sheet.

Other Developments

To facilitate comparison of the performance of bank holding companies that elected Subchapter S tax status with the performance of other bank holding companies within each peer group, certain modifications have been made to the way in which ROAA and the Dividend Payout ratios are computed for these firms. In particular, where the bank holding company reports both positive earnings and dividends, net income and dividends have been adjusted downward by 35 percent (i.e., the assumed federal income tax rate) to standardize income and dividends.

BHCPR Report Format Changes

The revisions to the individual and peer group report page layouts (as a result of the above changes) are described below.

BHCPR Page 4—Non-Interest Income and Expense

On this page, the item "Deposit Service Charges" has been renamed "Service Charges, Commissions, and Fees" to better reflect the nature of the non-interest income (i.e, service charges on deposit accounts and other service charges, commissions, and fees) included in the corresponding surveillance ratio (SR058).

BHCPR Page 5—Assets

On this page the item "High-risk mortgage securities, fair value" has been eliminated from the memoranda section.

BHCPR Page 6—Liabilities and Changes in Capital

On this page the item "Accumulated gains (losses) on cash flow hedges" has been added as a capital component. Also, an item "Changes in gains (loses) on cash flow hedges" has been added to the changes in equity capital section.

BHCPR Page 8—Liquidity and Funding (Peer Group Page 6)

On this page, the two items related

to high-risk mortgage securities have been deleted.

BHCPR Page 14—Risk-Based Capital

Modification of six line items on page 14 (Risk-Based Capital) to reflect better the changes to risk-based capital standards effective August 1998. These modifications are as follows:

- 1. Consolidate excess amounts of mortgage servicing assets (MSA), purchased credit card relationships (PCCR), and non-mortgage servicing assets (NMSA) into one line ("Amount of MSA, PCCR, and NMSA Above Regulatory Limit") which is deducted from Permanent Core Capital in computing Tier 1 capital.
- 2. Add a line item, "Eligible Net Unrealized Gains on AFS Equity Securities" to reflect the 45 per-

- cent unrealized gains on marketable equity securities now allowable as Tier 2 capital.
- 3. Consolidate excess amounts MSAs, PCCRs, NMSAs, and other ineligible identifiable intangible assets into one line ("Excess MSA, PCCR, NMSA & Identifiable Intangible Assets") which is deducted from the sum of on- and off-balance sheet risk-weighted assets in computing total credit risk-weighted assets.
- 4. Report net unrealized losses (gains) on available-for-sale equity securities on one line ("Net Unrealized Losses (Gains) on AFS Equity Securities"), that is subtracted from the sum of on- and off-balance sheet risk-weighted assets in computing total credit risk-weighted assets.

- 5. Add a new line item ("Total Credit Risk-Weighted Assets") that identifies total credit risk-weighted assets, i.e., those on- and off-balance sheet assets that entail credit risk as defined per the capital standards.
- 6. Revise line item "Purchased Credit Card Relationships" in the memorandum section to read "PCCRs and NMSAs" and to reflect the book value of purchased credit card relationships (PCCRs) and non-mortgage servicing assets (NMSAs).

BHCPR Page 17 – Parent Company Balance Sheet (Peer Group Page 11)

On this page, an item "Accumulated Gains (Losses) on Cash Flow Hedges" has been added to the equity capital section.

Appendix C: Sample Peer Group Average Report

This appendix presents sample pages of the Peer Group Average Report (public and regulatory versions), which is produced for Peer Groups 1 through 7 (refer to page 2-2 for a description of each peer group). Definitions of ratios contained in this report are, for the most part, identical to those that appear in individual BHCPRs and are found in Section 3 of this manual. Individual report pages that correspond to each peer group report page are as follows:

Peer Group Report	Individual BHCPR
1	1
2	3
3	4
4	7
5	8
6	12
7 (Public Version) 7 (Confidential)	13 (Public Version) 13A(Confidential)
7A (Confidential)	13 (Confidential)
8	9 and 14
9 (Public Version) 9 (Confidential) 10 11 12	11 (Public Version) 11 (Confidential) 15 18 19
14	19

****** INTERNAL FR/CONFIDENTIAL ******* month yyyy BANK HOLDING COMPANY PERFORMANCE REPORT

PEER GROUP AVERAGE

PEER GROUP INFORMATION

THE FOLLOWING PAGES CONTAIN A SUMMARY OF THE PEER GROUP FINANCIAL DATA BASED ON THE FRY-9C (CONSOLIDATED FINANCIAL STATEMENTS FOR BANK HOLDING COMPANIES) AND THE FRY-9LP (PARENT ONLY FINANCIAL STATEMENTS FOR BANK HOLDING COMPANIES). THE CONTENTS CLOSELY PARALLEL THE INDIVIDUAL BANK HOLDING COMPANY PERFORMANCE REPORT FORMAT. A DESCRIPTION OF EACH PEER GROUP IS PROVIDED BELOW.

DETAILED INFORMATION CONCERNING THE FINANCIAL RATIOS ARE FOUND IN "A USER'S GUIDE TO THE BANK HOLDING COMPANY PERFORMANCE REPORT."

PEER GROUP NUMBER	DESCRIPTION
01	CONS ASSETS EQUAL TO OR GREATER THAN \$10 BIL
02	CONS ASSETS BETWEEN \$3 BIL AND \$10 BIL
03	CONS ASSETS BETWEEN \$1 BIL AND \$3 BIL
04	CONS ASSETS BETWEEN \$500 MIL AND \$1 BIL
05	CONS ASSETS BETWEEN \$300 MIL AND \$500 MIL
06	CONS ASSETS BETWEEN \$150 MIL AND \$300 MIL
07*	CONSOLIDATED ASSETS LESS THAN \$150 MIL

SECTION	PA	GE	NUMI	BER
SUMMARY RATIOS	٠.			1
CONSOLIDATED INFORMATION:				
RELATIVE INCOME STATEMENT AND MARGIN ANALYSIS				
NON-INTEREST INCOME AND EXPENSES				3
PERCENT COMPOSITION OF ASSETS AND LOAN MIX				4
LIQUIDITY AND FUNDING				
ALLOWANCE AND NET LOAN AND LEASE LOSSES				6
PAST DUE AND NONACCRUAL LNS & LS (INTERNAL FE				7
PAST DUE, NONACCR AND RESTR ASSETS (INTERNAL				Ź.
RISK-BASED CAPITAL & OFF-BALANCE-SHEET TRANSA				8
				9
DERIVATIVES ANALYSIS (INTERNAL FR/CONF)				
FOREIGN ACTIVITIES	٠.			10
PARENT COMPANY INFORMATION:				
ANALYSIS - PART I				11
ANALYSIS - PART II				12

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FOR INFORMATION ON ORDERING INDIVIDUAL OR PEER GROUP REPORTS OR THE USER'S GUIDE, CONTACT THE NATIONAL TECHNICAL INFORMATION SERVICE (NTIS) IN SPRINGFIELD, VIRGINIA AT (703) 487-4650.

NOTE

THIS REPORT, WHICH IS PREPARED BY THE FEDERAL RESERVE BOARD'S DIVISION OF BANKING SUPERVISION AND REGULATION, IS USED BY THE FEDERAL RESERVE SYSTEM IN CARRYING OUT ITS SUPERVISORY RESPONSIBILITIES. ALL INFORMATION CONTAINED HEREIN WAS OBTAINED FROM SOURCES DEEMED RELIABLE. HOWEVER, NO GUARANTEE IS GIVEN AS TO THE ACCURACY OF THE DATA OR OF THE CALCULATIONS DERIVED THEREFROM. THE DATA AND CALCULATIONS IN THIS REPORT DO NOT INDICATE APPROVAL OR DISAPPROVAL OF ANY PARTICULAR INSTITUTION'S PERFORMANCE AND ARE NOT TO BE CONSTRUED AS A RATING OF ANY INSTITUTION BY THE FEDERAL RESERVE SYSTEM. USERS ARE CAUTIONED THAT ANY CONCLUSIONS DRAWN FROM THIS REPORT ARE THEIR OWN AND ARE NOT TO BE ATTRIBUTED TO THE FEDERAL RESERVE SYSTEM. QUESTIONS REGARDING THE CONTENTS OF THIS REPORT SHOULD BE DIRECTED TO THE NEAREST FEDERAL RESERVE BANK.

*INCLUDES ONLY BANK HOLDING COMPANIES WITH TWO OR MORE BANK SUBSIDIARIES AND THAT HAVE OUTSTANDING DEBT TO THE GENERAL PUBLIC OR ARE ENGAGED IN A NONBANK ACTIVITY INVOLVING FINANCIAL LEVERAGE OR ENGAGED IN CREDIT EXTENDING ACTIVITIES. PRIOR TO MARCH 1994, HOWEVER, THE PEER GROUP WAS COMPOSED OF ALL MULTI-BANK HOLDING COMPANIES.

C-2

BHCPR PEER GROUP DATA PEER GROUP 01 PAGE 1 SUMMARY RATIOS УУУУ УУУУ NUMBER OF BHCS IN PEER GROUP 60 60 61 60 61 EARNINGS AND PROFITABILITY PERCENT OF AVERAGE ASSETS: NET INTEREST INCOME (TE) + NON-INTEREST INCOME - OVERHEAD EXPENSE - PROVISION FOR LOSSES + SECURITIES GAINS (LOSSES) + OTHER TAX EQUIV ADJUSTMENTS = PRETAX NET OPER INCOME (TE) NET OPERATING INCOME NET INCOME 3.85 2.23 3.68 0.36 0.05 0.00 2.08 1.32 3.82 2.08 3.62 0.33 0.05 0.00 2.05 1.24 3.47 2.38 3.52 0.27 0.06 0.00 2.13 1.33 3.57 2.30 3.54 0.30 0.07 0.00 2.17 1.36 3.65 2.34 3.90 0.32 0.06 0.00 2.04 1.28 PERCENT OF AVG EARNING ASSETS: INTEREST INCOME (TE) INTEREST EXPENSE NET INTEREST INCOME (TE) 7.52 3.65 3.88 8.08 4.06 4.02 8.23 4.14 4.09 8.44 4.13 4.31 8.23 3.98 4.25 LOSSES, ALLOW, AND PAST DUE+NONACCR: NET LN&LS LOSSES/AVG LOANS & LEASES EARNINGS COVERAGE OF NET LOSSES (X) LN&LS ALLOWANCE/TOTAL LOANS & LEASES NONACCR LNS&LS+RE ACQ/LNS&LS+RE ACQ LIQUIDITY AND FUNDING: NET NONCORE FUNDING DEPENDENCE NET ST NONCORE FUNDING DEPENDENCE NET LOANS & LEASES/TOTAL ASSETS 33.69 24.65 61.74 34.39 23.08 61.48 CAPITALIZATION: TIER 1 LEVERAGE RATIO EQUITY CAPITAL/TOTAL ASSETS NET LOANSALS/EQUITY CAPITAL (X) CASH DIVIDENDS/NET INCOME RETAINED EARNINGS/AVG EQUITY CAP 7.27 8.09 7.76 39.64 9.85 7.47 8.07 7.62 36.60 10.50 7.30 8.06 7.63 42.07 9.16 7.42 7.91 7.79 38.74 10.28 7.51 8.07 7.66 39.56 9.59 PARENT COMPANY RATIOS: SHORT-TERM DEBT/EQUITY CAPITAL LONG-TERM DEBT/EQUITY CAPITAL EQUITY INVEST IN SUBS/EQUITY CAP CASH FR OPER+NONCASH+OP EXP/OP EXP+DIV

BHCPR PEER GROUP DATA PEER GROUP 01 PAGE 2 RELATIVE INCOME STATEMENT AND MARGIN ANALYSIS PERCENT OF AVERAGE ASSETS mmm yyyy mmm yyyy INTEREST INCOME (TE) LESS: INTEREST EXPENSE EQUALS: NET INTEREST INCOME (TE) 7.15 3.58 3.57 7.31 3.65 3.65 7.52 3.67 3.85 7.38 3.56 3.82 6.72 3.24 3.47 PLUS: NON-INTEREST INCOME EQUALS: ADJ OPERATING INCOME LESS: OVERHEAD EXPENSE LESS: PROVISION FOR CREDIT LOSSES LESS: PROV FOR ALLOC TRANSFER RISK PLUS: REALIZED G/L ON AFS SEC PLUS: REALIZED G/L ON AFS SEC PLUS: OTHER TAX EQUIV ADJUSTMENTS EQUALS: PRETAX NET OPER INC (TE) 2.38 5.85 3.52 0.26 0.00 0.00 0.06 0.00 2.13 2.34 6.19 3.90 0.32 0.00 0.00 0.00 2.23 6.07 3.68 0.36 0.00 0.00 0.05 0.00 2.08 2.30 5.88 3.54 0.30 0.00 0.00 0.07 0.00 2.17 2.08 5.89 3.62 0.33 0.00 0.00 0.00 LESS: APPLICABLE INCOME TAXES (TE) LESS: MINORITY INTEREST EQUALS: NET OPERATING INCOME PLUS: NET EXTRAORDINARY ITEMS EQUALS: NET INCOME MEMO: NET INCOME (LAST FOUR QTRS) 0.77 0.02 1.33 0.00 1.32 1.28 0.79 0.02 1.32 0.00 0.78 0.74 0.77 0.00 $1.36 \\ 0.00$ 1.28 1.24 1.34 1.28 MARGIN ANALYSIS: AVG EARNING ASSETS/AVG ASSETS AVG INT: BEARING FUNDS/AVG ASSETS INT INCOME (TE)/AVG EARNING ASSETS INT EXPENSE/AVG EARNING ASSETS NET INT INC (TE)/AVG EARN ASSETS 89.12 74.14 7.52 3.65 3.88 88.57 73.07 8.08 4.06 4.02 88.88 73.27 8.23 4.14 4.09 89.64 73.43 8.23 3.98 4.25 YIELD OR COST: TOTAL LOANS AND LEASES (TE) INVESTMENT SECURITIES (TE) INT-BEARING BANK BALANCES FED FUNDS SOLD & REVERSE REPOS TRADING ASSETS TOTAL EARNING ASSETS 8.53 6.59 7.43 5.71 4.23 8.01 8.06 6.31 6.35 4.76 3.73 7.47 8.83 6.77 9.15 6.33 4.04 8.17 9.02 6.78 8.18 5.87 4.27 8.36 8.89 6.67 7.48 5.50 4.51 8.16 INVESTMENT SECURITIES (TE): U.S. TREASURY AND AGENCY SEC MUNICIPAL SECURITIES (BOOK) MUNICIPAL SECURITIES (TE) OTHER INVESTMENT SECURITIES 6.05 5.40 9.11 6.25 6.44 5.65 9.79 6.13 6.70 5.74 9.47 6.63 6.15 6.22 INTEREST-BEARING DEPOSITS TIME DEPOSITS OF \$100K OR MORE TIME DEPOSITS < \$100K OTHER DOMESTIC DEPOSITS FOREIGN DEPOSITS FED FUNDS PURCHASED AND REPOS OTHER BORROWED FUNDS MORTGAGES AND CAPITALIZED LEASES ALL INTEREST-BEARING FUNDS 4.46 5.51 3.57 1.83 5.64 5.53 6.22 NA 3.90 4.96 3.93 1.66 5.12 4.79 5.55 NA 4.39 4.43 5.53 8.16 2.28 5.47 5.48 6.44 NA 5.01 4.34 5.35 3.35 1.55 5.26 5.32 6.18 4.35 5.38 NA 4.10 5.42 5.13 NA 4.91 5.04

BHCPR PEER GROUP DATA PEER GROUP 01

PAGE 3

NON-INTEREST INCOME AND EXPENSES

	mmm yyyy	mmm yyyy	уууу	УУУУ	уууу
AVG PERSONNEL EXP PER EMPL (\$000) AVG ASSETS PER EMPLOYEE (\$000)	14 3,304	13 3,094	51 2,992	50 2,861	47 2,7 8 5
ANALYSIS RATIOS					
MUTUAL FUND FEE INC/NON-INT INC	6.05	4.62	4.95	4.22	3.60
OVERHEAD EXP/NII + NON-INT INC	60.54	61.07	64.44	61.38	62.34
PERCENT OF AVERAGE ASSETS: TOTAL OVERHEAD EXPENSE PERSONNEL EXPENSE NET OCCUPANCY EXPENSE OTHER OPERATING EXPENSES	1.79 0.48 1.22 3.52	1.84 0.51 1.25 3.54	1.89 0.54 1.48 3.90	1.84 0.54 1.32 3.68	1.79 0.54 1.30 3.62
OVERHEAD LESS NON-INTEREST INC	1.14	1.24	1.45	1.46	1.49
PERCENT OF ADJ OPER INC (TE): TOTAL OVERHEAD EXPENSE PERSONNEL EXPENSE NET OCCUPANCY EXPENSE OTHER OPERATING EXPENSES	30.66 8.50 20.83 59.99	30.76 8.44 21.23 60.43	30.75 8.73 23.49 63.83	30.49 8.67 21.55 60.71	30.48 9.03 22.10 61.60
TOTAL NON-INTEREST INCOME	39.06	39.20	38.64	36.99	35.59
OVERHEAD LESS NON-INTEREST INC	20.93	21.23	25.18	23.72	26.01
TAX RATIOS					
 APPL INC TAXES/PRETAX NOI (TE) APPL INC TAX+TE/PRETAX NOI+TE	33.53 36.24	33.12 36.40	32.80 36.06	33.88 37.11	33.91 37.52

		PEER GROUP DATA EER GROUP 01			PAGE 4				
PERCENT COMPOSITION OF ASSETS AND LOAN MIX									
PERCENT OF TOTAL ASSETS	mmm yyyy	mmm уууу	עעעע	уууу	עעעע				
EAL ESTATE LOANS	31.66 16.70 8.38	29.09 16.84 9.37	30.96 16.03 8.39	29.16	27.99				
OMMERCIAL AND INDUSTRIAL LOANS OANS TO INDIVIDUALS	16.70 8 38	16.84 9.37	16.US 8.39	16.30 10.22	15.79 11.73				
OANS TO DEPOSITORY INSTITUTIONS AGRICULTURAL LOANS	0.4/		0.44	0.66	0.60				
GRICULTURAL LOANS	0.34 0.06	0.36	0.35	0.37 0.07	0.42 0.15				
CANS TO FOREIGN GOVTS AND INST THER LOANS AND LEASES	5.17	0.07 5.17 60.99 15.34 0.79 77.22 1.13 3.22	5.02	5.18	0.15 5.20 61.50 15.09 0.66				
NET LOANS AND LEASES ECURITIES OVER 1 YEAR	61.74 16.95	60.99	60.91	61.48	61.50				
SECURITIES OVER 1 YEAR	16.95	15.34	16.28	15.07	15.09				
QUITY SECURITIES SUBTOTAL	0.98 79.68	77.22	78.09	0.74 77.38	77.32				
NTEREST-BEARING BANK BALANCES	0.98	1.13	1.25	1.30	1.36				
EDERAL FUNDS SOLD & REVERSE REPOS DEBT SECURITIES 1 YEAR OR LESS	0.98 79.68 0.98 2.06 2.07		2.94	3.15 2.25	2.34 3.00				
DANTNE ACCETS	2.07	2.66 2.67	2.43	3.30	3.00				
TOTAL EARNING ASSETS ION-INT CASH AND DUE FROM DEP INST	88.69	88.02	88.13	87.79	88.02				
ION-INT CASH AND DUE FROM DEP INST	3.58 0.13	4.37 0.23	4.18	4.82 0.29	5.18 0.37				
ACCEPTANCES OTHER REAL ESTATE OWNED	0.15 0.06 7.53	0.23 0.06	0.16	0.29	0.37				
ALL OTHER ASSETS	7.53	7.37	8.39 0.44 0.35 0.02 60.91 16.28 0.89 78.09 1.25 2.43 2.35 88.13 4.18 0.16 0.06 7.53	7.10	6.43				
IEMORANDA:	5.07			7 17	6.72				
SHORT-TERM INVESTMENTS U.S. TREASURY AND AGENCY SEC	5.97 14.65	6.54 14.53	6.13 14.03	7.13 13.89	14.47				
MUNICIPAL SECURITIES	1.13	1.12		1 1/	1.25				
OTHER DEBT SECURITIES	3.68	2.34	3.56	2.07	2.38				
RE LOANS SECURED BY 1-4 FAMILY REVOLVING	19.17 2.25	18.27 2.39	2 10	18.60 2.52	2.38 17.45 2.38 13.22 1.85				
CLOSED-END, SEC BY FIRST LIENS	2.25 14.82 2.10 12.03	14.05	15.00	14.22	13.22				
CLOSED-END, SEC BY FIRST LIENS CLOSED-END, SEC BY JUNIOR LIENS	2.10	1.85	1.85	1.86					
COMMERCIAL REAL ESTATE LOANS CONSTRUCTION AND LAND DEV	12.03	10.32 1.98	11.44	10.06 1.97	10.02 1.87				
MULTIFAMILŸ	2.53 1.21	0.99	1.13 3.56 19.05 2.19 15.00 1.85 11.44 2.35 1.18 7.68	0.96	0.95				
NONFARM NONRESIDENTIAL	8.06	7.16	7.68	6.95	7.01				
RE LOANS SECURED BY FARMLAND	0.24	0.22	0.23	0.22	0.23				
OAN MIX, % OF GROSS LOANS & LEASES: REAL ESTATE LOANS	48.77	44.75	47.59	44.45	42.98				
RE LOANS SECURED BY 1-4 FAMILY	29.56	28.21	29.29	28.39	26.95				
REVOLVING Closed-end	3.44 26.12	3.66 24.55	3.35	3.83 24.56	3.60 23.34				
COMMERCIAL REAL ESTATE LOANS	18.38	15.69	25.94 17.46 3.50	15.22	15.21				
CONSTRUCTION AND LAND DEV	3.78	2.98	3.50	2.91	2.80				
MULTIFAMILY	1.94	1.64 10.86	1.87 11.65	1.60 10.49	1.60 10.58				
NONFARM NONRESIDENTIAL RE LOANS SECURED BY FARMLAND	0.36	0.34	1.87 11.65 0.35	0.33	0.34				
LOANS TO DEPOSITORY INSTITUTIONS	1.00	1.47	1.14	1.54	1.25				
COMMERCIAL & INDUSTRIAL LOANS	3.44 26.12 18.38 3.78 1.94 12.22 0.36 1.00 27.26 13.24	27.62 14.41	26.69 13.16	26.83 15.62	25.74 17.87				
CREDII CARD LUANS	4.51	3.87	2.81	4.53	5.51				
AGRICULTURAL LOANS	0.53	0.56	0.54	0.57	0.64				
LOANS TO FOREIGN GOVTS AND INST OTHER LOANS AND LEASES	0.19 9.16	0.19 9.85	0.14 8.73	0.21 9.63	0.30 9.57				

		PEER GROUP DATA EER GROUP 01			PAGE 5		
LIQUIDITY AND FUNDING							
PERCENT OF TOTAL ASSETS	mmm уууу	mmm уууу	уууу	עעעע	уууу		
SHORT-TERM INVESTMENTS LIQUID ASSETS INVESTMENT SECURITIES NET LOANS AND LEASES NET LOANS, LS & STDBY LTRS OF CREDIT	5.97 24.73 20.44 61.74 65.55	27.05 18.89 60.99 64.95	6.13 25.82 19.61 60.91 64.66	7.13 26.87 18.15 61.48 65.46	6.72 27.35 18.82 61.50 65.48		
CORE DEPOSITS NONCORE FUNDING TIME DEPOSITS OVER \$100K FOREIGN DEPOSITS FEDERAL FUNDS PURCHASED AND REPOS NET FED FUNDS PURCHASED (SOLD)	52.28	52.86	52.38	53.76	55.85		
	32.14	31.23	32.30	30.88	29.23		
	7.55	7.35	7.59	6.94	6.69		
	5.01	6.11	5.69	6.48	5.80		
	8.90	8.82	9.06	8.63	8.34		
	6.32	5.60	6.13	5.48	5.59		
COMMERCIAL PAPER OTHER BORROWINGS W/REM MAT OF 1 YR OR LESS EARNING ASSETS REPR IN 1 YEAR INT-BEARING LIAB REPR IN 1 YR LONG-TERM DEBT REPR IN 1 YR NET ASSETS REPRICEABLE IN 1 YEAR	0.80	0.71	0.68	0.78	0.81		
	4.56	4.41	4.26	4.53	4.74		
	41.92	47.23	44.34	45.66	47.59		
	23.38	23.45	23.25	23.60	22.35		
	2.14	1.83	2.03	1.62	1.26		
	16.41	21.94	19.05	20.45	23.97		
OTHER LIQUIDITY AND FUNDING RATIOS							
NET NONCORE FUNDING DEPENDENCE NET ST NONCORE FUNDING DEPENDENCE SHORT-TERM INV/ST NONCORE FUNDING LIQ ASTS-ST NONCORE FNDG/NONLIQ ASTS NET LOANS & LEASES/TOTAL DEPOSITS NET LOANS & LEASES/TOTAL DEPOSITS	33.69	32.39	33.66	34.39	31.34		
	24.65	23.05	23.58	23.08	21.79		
	23.85	27.21	26.44	27.78	28.98		
	0.77	5.06	2.53	5.23	8.17		
	94.68	91.21	92.10	90.58	89.60		
	127.37	123.09	126.07	121.39	119.84		
HELD-TO-MAT SEC APPR (DEPR)/EQ CAP	0.45	0.61	0.64	0.47	0.29		
AVAIL-FOR-SALE SEC APPRIDEPR)/EQ CAP	0.81	2.13	1.91	2.23	0.84		
U.S. AGENCY SEC APPRIDEPR)/EQUITY CAP	-0.07	0.12	0.25	0.14	0.02		
STRUCT NOTES APPR (DEPR)/EQ CAP	0.03	0.00	-0.01	0.00	-0.01		
PERCENT OF INVESTMENT SECURITIES							
HELD-TO-MATURITY SECURITIES AVAILABLE-FOR-SALE SECURITIES U.S. TREASURY AND AGENCY SEC MUNICIPAL SECURITIES FOREIGN SECURITIES OTHER SECURITIES	13.24	13.86	13.41	12.22	13.69		
	86.76	86.14	86.59	87.78	86.31		
	72.68	75.55	72.09	74.86	75.26		
	5.84	6.07	6.03	6.44	6.96		
	2.82	2.91	2.74	3.29	3.21		
	18.66	14.55	19.15	14.42	13.62		
DEBT SECURITIES 1 YEAR OR LESS DEBT SECURITIES 1 TO 5 YEARS DEBT SECURITIES OVER 5 YEARS PLEDGED SECURITIES STRUCTURED NOTES, FAIR VALUE	12.23	14.95	13.16	13.56	16.18		
	20.50	23.77	19.56	26.45	29.10		
	61.43	55.74	62.17	54.61	50.05		
	49.83	48.18	49.91	50.45	49.55		
	0.31	0.59	0.26	0.68	0.94		

BHCPR PEER GROUP DATA PEER GROUP 01 PAGE 6 ALLOWANCE AND NET LOAN AND LEASE LOSSES mmm yyyy ANALYSIS RATIOS УУУУ mmm yyyy УУУУ 0.32 0.51 112.76 PROVISION FOR LOSSES/AVG ASSETS PROV FOR LOSSES/AVG LOANS AND LEASES PROVISION FOR LOSSES/NET LOSSES 0.27 0.41 112.80 0.30 0.46 109.18 0.36 0.56 107.04 0.33 0.51 95.71 LN&LS ALLOWANCE/TOTAL LOANS AND LEASES LN&LS ALLOWANCE/NET LOAN & LEASE LOSSES (X) ALLOW FOR CREDIT LOSSES/NONACCR ASSETS LN&LS ALLOWANCE/90+ DAYS PD+NONACCR LNS&LS 1.71 6.31 407.53 234.07 1.57 6.17 340.14 224.51 1.58 5.72 308.51 213.92 1.71 5.53 1.86 5.11 416.80 232.56 368.06 229.85 0.54 0.14 0.40 6.71 13.72 0.63 0.17 0.49 7.65 12.44 0.61 0.16 0.49 32.76 12.89 0.72 0.20 0.54 36.68 11.50 GROSS LN&LS LOSSES/AVG LOANS & LEASES RECOVERIES/AVG LOANS AND LEASES NET LOSSES/AVG LOANS AND LEASES RECOVERIES/PRIOR YEAR-END LOSSES EARNINGS COVERAGE OF NET LOSSES (X) 0.70 0.21 0.52 41.83 11.81 NET LOAN AND LEASE LOSSES BY TYPE REAL ESTATE LOANS 0.05 0.03 0.04 0.07 0.11 RE LOANS SECURED BY 1-4 FAMILY REVOLVING CLOSED-END 0.09 0.13 0.08 0.09 0.13 0.07 0.06 0.16 0.08 0.09 0.10 0.09 $0.12 \\ 0.07$ -0.03 -0.08 -0.02 -0.05 -0.02 -0.01 0.01 -0.01 0.00 -0.12 0.02 0.00 -0.02 0.04 0.00 -0.03 0.11 0.29 0.07 0.03 COMMERCIAL REAL ESTATE LOANS CONSTRUCTION AND LAND DEV MULTIFAMILY NONFARM NONRESIDENTIAL RE LOANS SECURED BY FARMLAND -0.02 -0.01 0.03 -0.01 -0.05 COMMERCIAL AND INDUSTRIAL LOANS LOANS TO DEPOSITORY INSTITUTIONS $0.31 \\ 0.02$ $0.22 \\ 0.11$ 0.33 0.48 0.24 0.24 LOANS TO INDIVIDUALS CREDIT CARD LOANS 1.75 5.53 AGRICULTURAL LOANS LOANS TO FOREIGN GOVERNMENTS AND INST OTHER LOANS AND LEASES 0.05 -0.36 0.46 0.19 0.34 0.30

BHCPR PEER GROUP DATA PEER GROUP 01 PAGE 7 PAST DUE AND NONACCRUAL LOANS AND LEASES 90+ DAYS PAST DUE AND NONACCRUAL LOANS AND LEASES AS A PERCENT OF LOAN TYPE УУУУ уууу mmm yyyy mmm yyyy УУУУ 90+ DAYS PD NONACCRUAL 0.22 0.67 0.10 0.82 0.58 0.35 0.05 0.22 0.67 0.11 0.75 0.66 0.30 0.09 0.08 1.03 0.00 1.74 0.11 0.23 0.23 0.21 0.95 0.12 0.72 0.80 0.20 0.03 0.20 1.55 0.00 0.09 0.09 0.27 0.29 REAL ESTATE LOANS 0.18 0.78 0.09 0.67 0.20 0.03 0.19 1.46 0.00 0.06 0.07 0.26 0.05 0.19 0.86 0.11 0.61 0.72 0.25 0.00 0.03 0.13 COML & INDL LOANS LNS TO INDIVIDUALS LOANS TO DEP INST 0.17 0.20 1.31 0.31 0.40 0.13 0.29 0.22 0.63 AGRICULTURAL LOANS LNS TO FOREIGN GOVTS -OTHER LOANS & LEASES -MEMORANDA RE LNS SEC BY 1-4 FAMILY - 90+ DAYS PD - NONACCRUAL - 90+ DAYS PD - 90+ DAYS PD - 90+ DAYS PD 0.22 0.61 0.16 0.20 0.23 0.68 0.14 0.29 0.67 0.21 0.21 0.30 0.72 0.13 0.94 0.15 0.74 0.11 1.04 0.24 1.20 1.17 0.24 0.63 0.15 0.26 0.70 0.14 1.27 0.05 0.84 1.46 0.18 1.30 0.14 0.26 0.66 0.17 0.20 0.27 0.17 1.53 0.13 2.34 0.14 1.63 0.15 1.96 1.35 0.62 0.12 0.88 NONACCRUAL 90+ DAYS PD NONACCRUAL CONST & LAND DEV MULTIFAMILY NONFARM NONRES RE LNS SEC BY FARMLAND CREDIT CARD LOANS 90+ DAYS PD+NONACCRUAL + RE ACQ AS PERCENT OF: 0.58 57.49 6.40 7.22 0.94 TOTAL ASSETS ALLOWANCE FOR LOAN & LEASE LOSSES EQUITY CAPITAL + ALLOWANCE FOR CREDIT LOSSES TIER 1 CAPITAL + ALLOWANCE FOR CREDIT LOSSES LOANS & LEASES + RE ACQUIRED 0.56 52.69 6.51 6.79 0.96 0.56 56.35 6.19 7.07 0.92 0.73 58.62 7.68 8.01 1.16

BHCPR PEER GROUP DATA PEER GROUP 01 PAGE 7 PAST DUE AND NONACCRUAL LOANS AND LEASES (INTERNAL FR/CONFIDENTIAL) 30+ DAYS PAST DUE AND NONACCRUAL LNS&LS AS PERCENT OF LOAN TYPE mmm yyyy УУУУ УУУУ уууу ####.## 0.21 0.95 REAL ESTATE LOANS COML AND INDL LNS **** LNS TO INDIVIDUALS **** . ** ****.** ####.## 0.58 0.35 ####.## 0.05 0.17 ####.## 0.20 ####.## 0.00 0.03 ####.## LOANS TO DEP INST AGRICULTURAL LOANS ****. ** 1.46 LNS TO FOREIGN GOVTS **** ** ####.## 0.31 0.40 ####.## 0.13 0.29 ####.## 0.00 0.06 ####.## 0.07 0.19 ####,## 0.00 1.74 ####.## 0.11 0.23 0.00 OTHER LOANS & LEASES 0.08 0.07 | MEMORANDA | RE LNS SEC BY 1-4 FAMILY | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | - NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | - NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | - NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | - NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | - NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | - NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | - NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | - NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | - NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | - NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | - NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | - NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | - NONACCRUAL | - 30-89 DAYS PD(CONF) | - NONACCRUAL | - 30-89 DAYS PD(CONF) | - 90+ DAYS PAST DUE | - NONA MEMORANDA ####.## 0.30 0.58 ####.## 0.17 0.27 ####.## 0.26 0.66 ###.## 0.17 0.20 ####.## 0.22 0.61 ####.## ####.## 0.29 0.67 ####.## 0.21 **** . ** ****.** 0.27 0.73 ###.## 0.17 **** ####.## 0.13 2.34 ####.## 1.14 ###.## 0.14 1.63 ###.## 0.15 1.96 ###.## 1.35 0.08 1.32 ####.## 1.33 0.14

1.17

0.14

1.05

BHCPR PEER GROUP DATA PEER GROUP 01 PAGE 7A PAST DUE, NONACCRUAL AND RESTRUCTURED ASSETS (INTERNAL FR/CONFIDENTIAL) mmm yyyy mmm yyyy УУУУ уууу___ אאאא PERCENT OF LOAMS AND LEASES ####.## 0.26 0.56 ####.## 0.28 0.55 30-89 DAYS PD LOANS AND LEASES 90+ DAYS PAST DUE LOANS AND LEASES NONACCRUAL LOANS AND LEASES ####.## 0.22 0.63 ####.## 0.23 0.59 ####.## 0.29 0.62 0.83 1.04 90+ DAYS PAST DUE & NONACCRUAL LNS&LS 0.86 0.82 0.84 ####.## 0.00 0.01 30-89 DAYS PD RESTRUCTURED 90+ DAYS PD RESTRUCTURED NONACCRUAL RESTRUCTURED ####.## 0.00 0.01 ####.## 0.00 0.01 ****.#* 0.00 0.01 ####.## 0.00 0.02 PERCENT OF LNS & LS + OTHER ASSETS 30+ DAYS PAST DUE AND NONACCRUAL 30-89 DAYS PAST DUE ASSETS 90+ DAYS PAST DUE ASSETS NONACCRUAL ASSETS 30+ DAYS PD AND NONAC ASSETS ####.## 0.23 0.69 ####.## ####.## 0.26 0.61 ####.## PERCENT OF TOTAL ASSETS 90+ DAYS PD AND NONACCRUAL ASSETS 90+ DAYS PD AND NONAC ASSETS + OREO 0.53 0.59 $0.53 \\ 0.58$ RESTRUCTURED AND NONACCRUAL LNS & LS + REAL ESTATE ACQ AS PERCENT OF: TOTAL ASSETS ALLOWANCE FOR LOAN & LEASE LOSSES EQUITY CAPITAL + ALLOW FOR CREDIT LOSSES TIER 1 CAPITAL + ALLOW FOR CREDIT LOSSES LOANS AND LEASES + RE ACQUIRED 0.45 43.96 5.02 5.65 0.74 0.40 37.52 4.55 5.00 0.66

BHCPR PEER GROUP DATA PEER GROUP 01 PAGE 8 RISK-BASED CAPITAL AND OFF-BALANCE-SHEET TRANSACTIONS CAPITAL RATIOS mmm уууу mmm уууу УУУУ TIER 1 LEVERAGE RATIO TIER 1 RBC RATIO TOTAL RISK-BASED CAPITAL RATIO 7.27 9.25 12.10 7.30 9.32 12.08 TANGIBLE TIER 1 LEVERAGE RATIO TANGIBLE COMMON EQ CAP/TAN ASSETS 7.05 6.04 6.86 6.85 5.92 7.02 5.99 OFF-BALANCE-SHEET TRANSACTIONS PERCENT OF TOTAL ASSETS: LOAN COMMITMENTS STANDBY LETTERS OF CREDIT COMMERCIAL & SIMILAR LIRS OF CREDIT 39.86 3.80 0.34 43.07 3.96 0.51 37.94 3.74 0.38 42.12 3.98 0.54 41.24 3.98 0.56 FINANCIAL ASSETS SOLD WITH RECOURSE SECURITIES BORROWED SECURITIES LENT (REDIT DERIVATIVES (BHC AS GUARANTOR) CREDIT DERIVATIVES (BHC AS BENIFICIARY) 2.56 0.09 6.07 0.18 0.42 2.02 0.04 5.94 0.15 0.18 2.11 0.05 5.12 0.16 0.42 2.04 0.04 5.67 0.05 0.10 0.56 0.01 4.47 NA NA TYPE OF DERIVATIVE INSTRUMENT: DERIVATIVE CONTRACTS INTEREST RATE CONTRACTS INTEREST RATE FUTURES & FORWARD CONTR WRITTEN OPTIONS CONTRACTS (INT RATE) PURCHASED OPTIONS CONTRACTS (INT RATE) INTEREST RATE SWAPS 180.96 93.77 22.81 10.89 13.12 45.06 199.00 130.67 24.30 12.21 17.52 218.56 169.77 25.93 12.41 17.10 198.92 136.27 25.57 13.07 16.05 165.79 119.03 26.36 11.32 14.64 49.91 87.26 90.02 64.91 FOREIGN EXCHANGE CONTRACTS FUTURES & FORWARD FOREIGN EXCH CONTR WRITTEN OPTIONS CONTR (FOREIGN EXCH) PURCHASED OPTIONS CONTR(FOREIGN EXCH) FOREIGN EXCHANGE RATE SWAPS 43.39 22.41 4.91 4.88 2.74 58.56 40.38 6.99 6.91 2.43 49.98 35.66 5.08 5.03 2.49 64.22 46.65 6.85 6.39 2.42 59.55 44.36 5.84 5.56 2.17 EQUITY, COMMODITY, & OTHER DERIV CONTR COMMODITY & OTHER FUTURES & FORW CONTR WRITTEN OPTIONS CONTR (COMM & OTHER) PURCHASED OPTIONS CONTR (COMM & OTHER) COMMODITY AND OTHER SWAPS 2.86 0.62 0.90 0.86 0.29 3.58 0.61 1.04 1.16 0.28 2.77 0.61 0.80 0.81 0.32 3.16 0.53 0.94 1.18 0.27 0.22 0.94 0.64 0.27 PERCENT OF AVERAGE LOANS AND LEASES: LOAN COMMITMENTS 68.40 73.84 73.77 76.47 71.18

		PEER GROUP DATA EER GROUP 01			PAGE 9				
DERIVATIVES ANALYSIS									
	mmm yyyy	mmm УУУУ	уууу	уууу	уууу				
INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS EQUITY, COMM, & OTHER CONTRACTS	83.73 15.64 0.42	81.31 18.23 0.28	82.25 17.23 0.33	78.27 21.30 0.26	80.18 19.46 0.25				
FUTURES AND FORWARDS VRITTEN OPTIONS EXCHANGE-TRADED OVER-THE-COUNTER PURCHASED OPTIONS EXCHANGE-TRADED OVER-THE-COUNTER WWW.	35.67 7.11 0.91 6.20 13.21 1.39 11.81	33.27 8.51 1.41 7.10 14.43 1.09 12.98 43.79	36.88 6.64 0.69 5.68 11.94 0.97 10.68	35.44 7.65 0.67 6.71 14.69 1.07 12.87	30.87 7.04 0.61 6.24 17.15 1.36 15.19				
HELD FOR TRADING INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS EQUITY, COMM, & OTHER CONTRACTS NON-TRADED INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS EQUITY, COMM, & OTHER CONTRACTS MEMO: MARKED-TO-MARKET	38.76 25.04 13.27 0.24 61.24 58.69 1.78 0.10	43.20 27.44 15.35 0.24 56.80 53.87 2.10 0.02	39.21 24.21 14.60 0.21 60.79 58.04 1.72 0.12 18.41	43.91 26.07 17.45 0.23	38.01 21.42 16.28 0.21 61.99 58.77 2.14 0.02 12.96				
ONE YEAR OR LESS OVER 1 YEAR TO 5 YEARS OVER 5 YEARS SROSS NEGATIVE FAIR VALUE (ABS VAL) GROSS POSITIVE FAIR VALUE	40.13 33.96 9.29 0.68 0.95	80.61 40.99 30.94 8.68 0.61 1.11	82.42 41.63 31.86 8.93 0.88 1.27	83.31 42.49 31.92 7.86 0.70 1.10	82.97 39.39 35.04 7.32 0.71 0.84				
PERCENT OF TIER 1 CAPITAL: GROSS NEGATIVE FAIR VALUE, ABS VAL (X) GROSS POSITIVE FAIR VALUE (X) HELD FOR TRADING (X) NON-TRADED (X) NON-TRADED MARKED-TO-MARKET (X) CURR CREDIT EXPOSURE (X) CREDIT LOSSES ON OFF-BAL SHEET DERIV HET UNAMORT REALIZED GAIN(LOSS), OBS DERIV PAST DUE DERIVATIVE INSTRUMENTS: 90+ DAYS PAST DUE, BOOK VALUE 90+ DAYS PAST DUE, REPLACEMENT COST	0.36 0.32 0.30 0.03 0.01 0.13 0.00	0.35 0.37 0.34 0.03 0.00 0.17 0.01	0.44 0.46 0.42 0.04 0.00 0.19 0.04 0.17	0.37 0.39 0.36 0.03 0.00 0.20 0.01 0.04	0.38 0.38 0.36 0.02 0.00 0.14 0.00 NA				
OTHER RATIOS: CURR CREDIT EXPOSURE/RISK WTD ASSETS CREDIT LOSSES ON OBS DERIV/CR ALLOW IMPACT OF NONTRADED DERIV CONTRACTS: INCREASE(DECR)IN INTEREST INC/NET INC DECR(INCR)IN INTEREST EXPENSE/NET INC NET INCR(DECR)IN NONINT ALLOC/NET INC INCR (DECR) IN NET INCOME/NET INC				1.75 0.04 0.54 1.33 0.18	1.33 0.00 -0.08 0.84 0.01				

BHCPR PEER GROUP DATA PEER GROUP 01								
DERIVATIVES ANALYSIS (INTERNAL FR/CONFIDENTIAL)								
PERCENT OF NOTIONAL AMOUNT	mmm yyyy	mmm yyyy	уууу	уууу	уууу			
INTEREST RATE CONTRACTS	83.73	81.31	82.25	78.27	80.18			
FOREIGN EXCHANGE CONTRACTS	15.64	18.23	17.23	21.30	19.46			
EQUITY, COMM, & OTHER CONTRACTS	0.42	0.28	0.33	0.26	0.25			
FUTURES AND FORWARDS VRITTEN OPTIONS EXCHANGE-TRADED OVER-THE-COUNTER VURCHASED OPTIONS	35.67	33.27	36.88	35.44	30.87			
	7.11	8.51	6.64	7.65	7.04			
	0.91	1.41	0.69	0.67	0.61			
	6.20	7.10	5.68	6.71	6.24			
	13.21	14.43	11.94	14.69	17.15			
EXCHANGE-TRADED	1.39	1.09	0.97	1.07	1.36			
OVER-THE-COUNTER	11.81	12.98	10.68	12.87	15.19			
SWAPS	44.08	43.79	44.53	42.22	44.94			
HELD FOR TRADING INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS EQUITY, COMM, & OTHER CONTRACTS EQUITY COMM, & OTHER CONTRACTS	38.76	43.20	39.21	43.91	38.01			
	25.04	27.44	24.21	26.07	21.42			
	13.27	15.35	14.60	17.45	16.28			
	0.24	0.24	0.21	0.23	0.21			
	61.24	56.80	60.79	56.09	61.99			
INTEREST RATE CONTRACTS FOREIGN EXCHANGE CONTRACTS EQUITY, COMM, & OTHER CONTRACTS MEMO: MARKED-TO-MARKET	58.69	53.87	58.04	52.20	58.77			
	1.78	2.10	1.72	2.88	2.14			
	0.10	0.02	0.12	0.02	0.02			
	18.27	15.14	18.41	16.66	12.96			
DERIV CONTR(EXCL FUT & FX LE 14 DAYS): ONE YEAR OR LESS OVER 1 YEAR TO 5 YEARS OVER 5 YEARS OVER 5 YEARS GROSS NEGOATIVE FAIR VALUE (ABS VAL)	83.39 40.13 33.96 9.29 0.68	80.61 40.99 30.94 8.68 0.61	82.42 41.63 31.86 8.93 0.88	83.31 42.49 31.92 7.86 0.70	82.97 39.39 35.04 7.32 0.71			
GROSS POSITIVE FAIR VALUE	0.95	1.11	1.27	1.10	0.84			
PERCENT OF TIER 1 CAPITAL: SROSS NEGATIVE FAIR VALUE, ABS VAL (X) SROSS POSITIVE FAIR VALUE (X) HELD FOR TRADING (X) NON-TRADED (X) NON-TRADED MARKED-TO-MARKET (X)	0.36 0.32 0.30 0.03	0.35 0.37 0.34 0.03 0.00	0.44 0.46 0.42 0.04 0.00	0.37 0.39 0.36 0.03	0.38 0.38 0.36 0.02 0.00			
NON-TRADED MARKED-TO-MARKET (X) NON-TRADED MARKED-TO-MARKET (X) CREDIT LOSSES ON OFF-BAL SHEET DERIV NET UNAMORT REALIZED GAIN(LOSS), OBS DERIV AST DUE DERIVATIVE INSTRUMENTS:	0.13	0.17	0.19	0.20	0.14			
	0.00	0.01	0.04	0.01	0.00			
	0.15	0.01	0.17	0.04	NA			
30-89 DAYS PAST DUE, BOOK VALUE (CONF)	####.##	####.##	####.##	####.##	####.##			
30-89 DAYS PAST DUE, REPL COST (CONF)	####.##	####.##	####.##	####.##	####.##			
90+ DAYS PAST DUE, BOOK VALUE	0.00	0.00	0.00	0.00	0.00			
90+ DAYS PAST DUE, REPLACEMENT COST	0.00	0.00	0.00	0.00	0.00			
OTHER RATIOS: CURR CREDIT EXPOSURE/RISK WTD ASSETS CREDIT LOSSES ON OBS DERIV/CR ALLOW LMPACT OF NONTRADED DERIV CONTRACTS:	1.13	1.56	1.61	1.75	1.33			
	0.02	0.10	0.38	0.04	0.00			
INCREASE(DECR)IN INTEREST INC/NET INC	2.18	1.22	1.37	0.54	-0.08			
DECR(INCR)IN INTEREST EXPENSE/NET INC	1.78	1.44	1.13	1.33	0.84			
NET INCR(DECR)IN NONINT ALLOC/NET INC	0.02	-0.42	-0.54	0.18	0.01			
INCR (DECR) IN NET INCOME/NET INC	3.73	1.35	1.88	2.06	0.73			

BHCPR PEER GROUP DATA PEER GROUP 01							
	FOR	REIGN ACTIVITIES					
ANALYSIS RATIOS	mmm уууу	mmm yyyy	עעעע	уууу	уууу		
STDBY LC/TOTAL LOANS & LS	13.54		95.49	247.83	117.25		
YIELD OR COST:							
FOREIGN LOANS INTEREST-BEARING BALANCES FOREIGN SECURITIES:	4.33 17.95	4.24 17.42	4.67 17.05	3.98 5.95	4.30 5.35		
DEBT SECURITIES EQUITY SECURITIES	7.81 1.94	7.66 9.21	8.25 2.84	8.05 6.80	7.54 4.88		
INTEREST-BEARING DEPOSITS	5.12	5.26	5.64	5.47	5.42		
NET LOSSES AS A PERCENT OF FOREIGN LOANS & LEASES BY TYPE							
REAL ESTATE LOANS COMMERCIAL AND INDUSTRIAL LOANS FOREIGN GOVERNMENTS & INST LEASES	0.19 3.19 -0.36 0.60	0.48 1.40 -0.04 0.35	2.14 1.38 0.34 0.51	0.93 0.39 -0.42 0.39	0.45 0.12 -1.47 10.32		
GROWTH RATES							
NET LOANS AND LEASES TOTAL SELECTED ASSETS TOTAL DEPOSITS	180.08 105.00 91.20	75.50 43.94 32.33	61.89 76.76 54.56	316.84 47.95 86.15	186.99 33.74 5.62		

		R PEER GROUP DATA PEER GROUP 01			PAGE 11		
PARENT COMPANY ANALYSIS - PART I							
DOCTION LITTLE	MMM YYYY	mmm	уууу	עצעצ	уууу		
ROFITABILITY: HET INCOME/AVG EQUITY CAPITAL LANK NET INC/AV EQ INV IN BANKS LONBANK NET INC/AVG EQ INV IN NONBANKS LUB BHCS NET INC/AVG EQ INV IN SUB BHCS LANK NET INCOME/PARENT NET INCOME LONBANK NET INC/PARENT NET INCOME LUB BHCS NET INC/PARENT NET INCOME	16.70 15.55 13.21 17.90 76.15 10.50 23.87	16.89 15.47 13.36 14.63 78.63 8.40 21.10	15.72 15.37 8.97 12.06 78.48 8.53 25.51	16.63 16.67 11.81 14.84 78.30 7.84 24.71	15.73 15.77 12.86 13.19 76.87 6.56 23.55		
EVERAGE: OTAL LIABILITIES/EQUITY OTAL DEBT/EQUITY CAPITAL OTAL DEBT/EQ CAP - EXC OVER FAIR VAL ONG-TERM DEBT/EQUITY CAPITAL HORT-TERM DEBT/EQUITY CAPITAL URRENT PORTION OF LT DEBT/EQUITY XC COST OVER FAIR VALUE/EQUITY CAP ONG-TERM DEBT/CONSOLIDATED LT DEBT	44.26 30.79 37.65 23.42 9.79 0.79 4.03 28.77	49.96 35.53 39.25 28.03 9.23 0.74 4.23 42.94	47.12 30.59 32.68 23.37 9.64 0.87 3.98 31.76	50.08 35.47 43.86 27.65 9.31 0.75 4.10	45.20 35.84 42.19 27.64 9.39 0.98 3.03 50.29		
OUBLE LEVERAGE: QUITY INVESTMENT IN SUBS/EQUITY OTAL INVESTMENT IN SUBS/EQUITY QUITY INV IN SUBS/CONS EQ CAP + MIN INT OTAL INV IN SUBS/CONS EQ CAP + MIN INT	111.10 131.22 102.17 120.81	111.37 135.46 101.79 126.83	110.95 131.09 101.67 120.20	110.74 138.16 101.24 125.78	105.62 130.03 100.24 123.08		
OUBLE LEVERAGE PAYBACK: QUITY INV IN SUBS - EQ CAP/NET INC (X) Q INV IN SUBS - EQ CAP/NET INC - DIV (X)	0.68 2.43	0.71 1.83	0.69 1.87	0.74 1.74	0.36 1.33		
OVERAGE ANALYSTS.	114.49 136.07 109.22 671.85 118.58 29.12 9860.69	139.14 154.52 111.75 640.27 134.13 36.84	143.77 156.37 113.96 1098.02 355.32 29.55	157.32 158.20 90.70 714.54 159.81 32.58	181.15 184.81 122.07 965.19 190.81 38.07 208.67		
THER RATIOS: ET ASSETS REPR IN 1 YR/TOTAL ASSETS	-0.31	1.64	-0.85	1.93	3.13		
AST DUE AND NONACCR AS % OF LNS&LS: 90+ DAYS PAST DUE NONACCRUAL TOTAL	0.01 6.32 6.33	0.18 2.14 2.32	0.00 5.84 5.84	0.06 6.94 7.00	0.49 6.95 7.44		
BUARANTEED LOANS AS % OF EQUITY CAP: TO BANK SUBSIDIARIES TO NONBANK SUBSIDIARIES TO SUBSIDIARY BHCS TOTAL	0.07 1.31 0.00 1.69	0.02 1.46 0.00 3.01	0.06 1.53 0.00 1.92	0.01 1.57 0.00 2.68	0.00 0.98 0.00 2.08		
AS A % OF CONSOLIDATED BHC ASSETS: HONBANK ASSETS OF NONBANK SUBSIDIARIES COMBINED THRIFT ASSETS COMBINED FOREIGN NONBANK SUB ASSETS	7.74 1.70 0.32	7.72 0.83 0.18	7.12 1.18 0.33	NA NA NA	NA NA NA		

		R PEER GROUP DATA PEER GROUP 01			PAGE 12				
PARENT COMPANY ANALYSIS - PART II									
PAYOUT RATIOS - PARENT	mmm yyyy	mmm yyyy	уууу	ууу у	уууу				
DIV PAID/INC BEF UNDIST INC DIVIDENDS PAID/NET INCOME NET INCOME - DIVIDENDS/AVG EQUITY PERCENT OF DIVIDENDS PAID:	149.26 39.64 9.85	74.57 36.60 10.50	72.50 42.07 9.16	70.78 38.74 10.28	57.48 39.55 9.59				
DIVIDENDS FROM BANK SUBS DIVIDENDS FROM NONBANK SUBS DIVIDENDS FROM SUBSIDIARY BHCS DIVIDENDS FROM ALL SUBSIDIARIES	85.79	115.74	124.88	132.56	165.61				
	6.87	8.74	17.56	16.01	10.20				
	29.26	24.69	42.05	52.40	53.24				
	125.19	164.77	184.49	200.97	234.20				
PAYOUT RATIOS - SUBSIDIARIES									
PERCENT OF BANK NET INCOME: DIVIDENDS FROM BANK SUBS INTEREST INC FROM BANK SUBS MGT & SERV FEES FROM BANK SUBS OTHER INCOME FROM BANK SUBS OPERATING INC FROM BANK SUBS	47.36	59.44	69.47	64.47	79.68				
	9.53	11.12	9.54	10.23	19.70				
	445.95	333.59	7.89	38.55	18.95				
	0.56	0.05	0.17	0.08	0.18				
	296.63	564.32	88.83	115.30	146.90				
PERCENT OF NONBANK NET INCOME: DIVIDENDS FROM NONBANK SUBS INTEREST INC FROM NONBANK SUBS MGT & SERV FEES FROM NONBANK SUBS OTHER INCOME FROM NONBANK SUBS OPERATING INC FROM NONBANK SUBS	35.91	22.17	72.20	76.53	118.42				
	97.68	64.32	56.81	81.83	74.08				
	16.21	9.43	8.62	16.73	10.47				
	0.11	2.40	2.56	0.83	1.57				
	152.50	120.35	150.33	168.28	203.73				
PERCENT OF SUB BHCS' NET INCOME: DIVIDENDS FROM SUBSIDIARY BHCS INTEREST INC FROM SUBSIDIARY BHCS MGT & SERV FEES FROM SUB BHCS OTHER INCOME FROM SUBSIDIARY BHCS OPERATING INCOME FROM SUB BHCS DEPENDENCE ON SUBSIDIARYS	62.71	64.32	103.47	87.93	95.14				
	1.85	3.34	2.78	3.57	3.94				
	3.13	1.70	3.16	6.87	3.67				
	0.00	0.00	0.04	0.00	0.00				
	67.71	69.36	109.45	98.37	107.55				
PERCENT OF TOTAL OPERATING INCOME: DIVIDENDS FROM BANK SUBS INTEREST INC FROM BANK SUBS MGT & SERV FEES FROM BANK SUBS OTHER INCOME FROM BANK SUBS OPERATING INC FROM BANK SUBS	43.88	44.75	51.46	49.66	55.89				
	7.29	13.78	6.21	9.03	6.82				
	7.30	8.59	4.92	5.81	5.70				
	0.05	0.02	0.10	0.04	0.10				
	58.68	67.32	62.84	64.70	68.69				
DIVIDENDS FROM NONBANK SUBS	3.38	2.91	5.07	5.10	3.11				
INTEREST INC FROM NONBANK SUBS	6.12	6.13	4.04	4.01	3.96				
MGT & SERV FEES FROM NONBANK SUBS	0.60	0.84	0.49	0.39	0.37				
OTHER INCOME FROM NONBANK SUBS	-0.01	0.17	-0.19	0.14	0.14				
OPERATING INCOME FROM NONBANK SUBS	12.41	9.61	13.95	9.65	8.32				
DIVIDENDS FROM SUBSIDIARY BHCS INTEREST INC FROM SUBSIDIARY BHCS MGT & SERV FEES FROM SUB BHCS OTHER INCOME FROM SUBSIDIARY BHCS OPERATING INCOME FROM SUBSIDIARY BHCS	15.91	13.00	16.20	17.65	16.78				
	0.25	0.64	0.38	0.42	0.30				
	0.37	0.17	0.19	0.80	0.75				
	0.00	0.00	0.00	0.00	0.00				
	17.03	14.55	17.62	19.73	18.13				
LOANS AND ADV FROM SUBS/ST DEBT	211.49	146.44	163.73	219.83	104.43				
LOANS AND ADV FROM SUBS/TOTAL DEBT	47.18	33.37	44.68	32.54	15.24				

Appendix D: Sample State Average Report

This appendix provides a sample State Average Report, which is produced for each state and the District of Columbia. The report contains five periods of ratio averages for all toptier bank holding companies (that have consolidated assets of more

than \$150 million and all multi-bank holding companies in the state that have outstanding debt to the general public or that are engaged in a nonbank activity involving financial leverage or engaged in credit extending activities) as well as current quar-

ter ratio averages for three intra-state peer group sizes. Ratios on this page are, for the most part, identical to those presented on the Summary Page of individual BHCPRs (see the definition of ratios beginning on page 3-5 of this manual).

month yyyy BANK HOLDING COMPANY PERFORMANCE REPORT STATE AVERAGE

INFORMATION

THE FOLLOWING PAGES CONTAIN A SUMMARY OF STATE AVERAGES FOR FINANCIAL INFORMATION BASED ON THE FR Y-9C (CONSOLIDATED FINANCIAL STATEMENTS FOR BANK HOLDING COMPANIES) AND FR Y-9LP (PARENT ONLY FINANCIAL STATEMENTS FOR LARGE BANK HOLDING COMPANIES).

DETAILED INFORMATION CONCERNING THE FINANCIAL RATIOS ARE FOUND IN "A USER'S GUIDE TO THE BANK HOLDING COMPANY PERFORMANCE REPORT."

NOTE

THIS REPORT, WHICH IS PREPARED BY THE FEDERAL RESERVE BOARD'S DIVISION OF BANKING SUPERVISION AND REGULATION, IS USED BY THE FEDERAL RESERVE SYSTEM IN CARRYING OUT ITS SUPERVISORY RESPONSIBILITIES. ALL INFORMATION CONTAINED HEREIN WAS OBTAINED FROM SOURCES DEEMED RELIABLE. HOWEVER, NO GUARANTEE IS GIVEN AS TO THE ACCURACY OF THE DATA OR OF THE CALCULATIONS DETIVED THEREFROM. THE DATA AND CALCULATIONS IN THIS REPORT DO NOT INDICATE APPROVAL OR DISAPPROVAL OF ANY PARTICULAR INSTITUTION'S PERFORMANCE AND ARE NOT TO BE CONSTRUED AS A RATING OF ANY INSTITUTION BY THE FEDERAL RESERVE SYSTEM. USERS ARE CAUTIONED THAT ANY CONCLUSIONS DRAWN FROM THIS REPORT ARE THEIR OWN AND ARE NOT TO BE ATTRIBUTED TO THE FEDERAL RESERVE SYSTEM. QUESTIONS REGARDING THE CONTENTS OF THIS REPORT SHOULD BE DIRECTED TO THE NEAREST FEDERAL RESERVE BANK.

		FOR BANK HOLD GE AND MULTI-				BY	ASSET SIZE	PAGE 1
	mmm уууу	mmm уууу	уууу	уууу	уууу	0<150M	150M<1B	> 1B
TOTAL ASSETS (\$MILLIONS) NET INCOME (\$MILLIONS) NUMBER OF BHCS IN STATE	49,458 162 34	66,734 209 32	46,709 591 30	62,514 710 29	58,526 625 25	NA NA NA	8,457 29 29	41,001 132 5
EARNINGS AND PROFITABILITY								
PERCENT OF AVERAGE ASSETS: NET INTEREST INCOME (TE) + NON-INTEREST INCOME - OVERHEAD EXPENSE - PROVISION FOR LOSSES + SECURITIES GAINS (LOSSES) + OTHER TAX EQUIV ADJUSTMENTS = PRETAX NET OPER INCOME (TE) NET OPERATING INCOME NET INCOME	4.27 0.76 2.75 0.16 0.00 2.10 1.37	4.42 0.83 2.92 0.17 0.01 -0.02 2.08 1.36	4.33 0.76 2.85 0.17 0.00 0.00 2.11 1.38 1.38	4.38 0.88 3.07 0.20 0.01 0.00 1.90 1.27	4.33 0.77 3.12 0.15 0.00 0.00 1.85 1.20	NA NA NA NA NA NA NA	0.70 2.70 0.16 0.03 0.00 2.12 1.39	1.24 3.07 0.18 0.01 0.01 1.98 1.25
PERCENT OF AVG EARNING ASSETS								
INTEREST INCOME (TE) INTEREST EXPENSE NET INTEREST INCOME (TE)	8.34 3.78 4.57	8.34 3.69 4.72	8.41 3.85 4.62	8.52 3.86 4.75	8.34 3.69 4.67	NA NA N A	8.40 3.78 4.62	7.95 3.77 4.28
LOSSES, ALLOW & PAST DUE + NONAC								
NET LN&LS LOSSES/AVG LOANS & L EARNINGS COVERAGE OF NET LOSSE LN&LS ALLOW/TOTAL LOANS & LEAS NONACCR LNS&LS+REACQ/LNS&LS+RE	S 0.14 S(X) 31.04 ES 1.22 ACQ 0.51	0.12 29.23 1.21 0.44	0.17 53.51 1.17 0.53	0.20 16.04 1.21 0.45	0.18 26.75 1.38 0.76	NA NA NA N A	0.14 30.68 1.20 0.52	0.18 32.81 1.28 0.41
LIQUIDITY AND FUNDING								
NET NONCORE FUNDING DEPENDENCE NET ST NONCORE FUNDING DEPENDE NET LOANS AND LEASES/TOT ASSET	NCE 1.26 S 63.15	8.18 4.32 61.80	7.65 3.17 63.19	8.72 5.53 61.22	5.94 NA 58.23	NA NA NA	6.34 1.75 63.89	5.98 -3.44 58.98
CAPITALIZATION								
TIER 1 LEVERAGE RATIO EQUITY CAPITAL/TOTAL ASSETS NET LOANS&LS/EQUITY CAPITAL (X CASH DIVIDENDS/NET INCOME RETAINED EARNINGS/AVG EQUITY C	10.39 10.34) 6.01 19.80 AP 9.16	9.74 9.72 6.35 24.56 10.18	10.33 10.31 6.18 31.45 9.50	9.46 9.62 6.45 33.67 8.71	9.14 9.49 6.02 33.62 8.03	NA NA NA NA	10.60 10.59 5.88 27.97 9.32	9.22 8.92 6.72 40.10 8.30
PARENT COMPANY RATIOS								
SHORT-TERM DEBT/EQUITY CAPITAL LONG-TERM DEBT/EQUITY CAPITAL EQUITY INVESTMENT IN SUBS/EQUI CASH FR OP+NONCASH+OP EX/OP EX	0.37 0.53 TY 93.82 +DIV 164.08	0.30 1.24 95.86 171.86	0.41 0.27 92.98 183.95	0.59 0.69 94.87 374.51	0.35 1.79 96.51 120.18	NA NA NA NA	0.11 0.60 93.81 177.47	2.30 0.03 93.86 91.81

Appendix E: Sample National Average Report

This appendix contains a sample National Average Report, which presents ratio averages for all U.S. top-tier bank holding companies with consolidated assets of more than \$150 million and multi-bank holding companies that have outstanding debt to the general public or that are engaged in a nonbank activity

involving financial leverage or engaged in credit extending activities. Ratios contained in this report are, for the most part, identical to those presented in the Summary Page of individual BHCPRs (see the definition of ratios beginning on page 3-5 of this manual).

BHCPR User's Guide • March 1999w

month yyyy BANK HOLDING COMPANY PERFORMANCE REPORT NATIONAL AVERAGE

INFORMATION

THE FOLLOWING PAGE CONTAINS A SUMMARY OF THE NATIONAL AVERAGES FOR FINANCIAL INFORMATION REPORTED ON THE FR Y-9C (CONSOLIDATED FINANCIAL STATEMENTS FOR BANK HOLDING COMPANIES) AND FR Y-9LP (PARENT ONLY FINANCIAL STATEMENTS FOR LARGE BANK HOLDING COMPANIES).

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SUMMARY INFORMATION FOR BANK HOLDING COMPANIES AVERAGE OF LARGE AND MULTI-BANK HOLDING COMPANIES IN THE NATION

	mmm yyyy	mmm yyyy	УУУУ	уууу	уууу
TOTAL ASSETS (\$MILLIONS) NET INCOME (\$MILLIONS) NUMBER OF BHCS IN TABULATION	4,853,625 13,886 1,442	4,346,740 13,517 1,360	4,755,103 54,376 1,437	4,274,143 48,458 1,338	3,971,200 43,146 1,271
EARNINGS AND PROFITABILITY					
PERCENT OF AVERAGE ASSETS: NET INTEREST INCOME (TE) + NON-INTEREST INCOME - OVERHEAD EXPENSE - PROVISION FOR LOSSES + SECURITIES GAINS (LOSSES) + OTHER TAX EQUIV ADJUSTMENTS = PRETAX NET OPER INCOME (TE) NET OPERATING INCOME NET INCOME	4.21 0.96 3.10 0.18 0.03 0.00 1.91 1.20	4.26 0.98 3.18 0.17 0.01 0.00 1.90 1.18	4.28 1.02 3.22 0.21 0.02 0.00 1.89 1.19	4.30 1.02 3.28 0.19 0.01 0.00 1.86 1.17	4.32 0.96 3.31 0.16 0.01 1.82 1.15
PERCENT OF AVG EARNING ASSETS					
INTEREST INCOME (TE) INTEREST EXPENSE NET INTEREST INCOME (TE)	10.42 4.83 5.60	8.29 3.66 4.62	8.41 3.79 4.64	8.37 3.69 4.68	8.41 3.69 4.70
LOSSES, ALLOW, AND PAST DUE+NONACCR					
NET LN&LS LOSSES/AVG LOANS & LEASES EARNINGS COVERAGE OF NET LOSSES (X) LN&LS ALLOWANCE/TOTAL LOANS & LEASES NONACCR LNS&LS+RE ACQ/LNS&LS+RE ACQ	0.16 16.40 1.35 0.69	0.16 19.23 1.39 0.76	0.22 26.92 1.34 0.69	0.22 21.51 1.39 0.74	0.20 19.87 1.48 0.88
LIQUIDITY AND FUNDING					
NET NONCORE FUNDING DEPENDENCE NET ST NONCORE FUNDING DEPENDENCE NET LOANS AND LEASES/TOT ASSETS	8.92 3.83 61.79	8.85 4.60 61.38	9.58 5.02 62.07	8.23 3.99 61.19	4.26 NA 59.51
CAPITALIZATION					
TIER 1 LEVERAGE RATIO EQUITY CAPITAL/TOTAL ASSETS NET LOANS&LS/EQUITY CAPITAL (X) CASH DIVIDENDS/NET INCOME RETAINED EARNINGS/AVG EQUITY CAP	8.84 9.12 6.93 25.23 9.57	8.82 8.93 6.91 21.76 10.16	8.89 9.15 6.99 25.61 10.09	8.76 8.96 6.88 24.08 10.16	8.61 8.92 6.66 22.70 9.97
PARENT COMPANY RATIOS					
SHORT-TERM DEBT/EQUITY CAPITAL LONG-TERM DEBT/EQUITY CAPITAL EQUITY INVESTMENT IN SUBS/EQUITY CASH FR OP+NONCASH+OP EXP/OP EX+DIV	1.03 3.47 100.13 190.51	1.14 3.76 100.37 300.81	1.04 3.66 100.17 241.15	1.06 3.81 99.85 219.09	0.84 4.22 100.11 208.49

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Appendix F: BHCPR Ordering Instructions and Order Form

Information

The Bank Holding Company Performance Reports (BHCPRs) are produced quarterly for bank holding companies with consolidated assets of \$150 million or more and for multibank holding companies that have debt outstanding to the general public or that are engaged in a nonbank activity (either directly or indirectly) involving financial leverage or engaged in credit extending activities.

There are three types of BHCPRs:

- Individual BHC Report (includes a State Average Report)
- Peer Group Average Reports
- State Average and National Average Reports (one page for each state and for the nation)

In addition, A User's Guide for the Bank Holding Company Performance Report is available.

Type of Order	Price Per Copy
Individual BHC Report	\$45.00
Peer Group Average Reports	65.00
State Average and National Average Reports	45.00
A User's Guide for the BHCPR	25.00

Ordering Instructions

To order BHCPR products from the National Technical Information Service (NTIS), please complete the order form on the next page or call (800) 533-6847. Orders may also be made via Telex (89-9405) or Fax (703) 321-8547. To check on the status of your order, please call Customer Services at (888) 584-8332.

Payment to the NTIS may be made through:

- a charge to an NTIS Deposit Account,
- a billing service, which is restricted to customers residing in the United States, Canada, and Mexico (a fee of \$10.00 is charged),
- a check or money order payable to NTIS, or
- a credit card (American Express, VISA, or MasterCard).

Order forms or written inquiries should be addressed to:

National Technical Information Service 5285 Port Royal Road Springfield, VA 22161

The NTIS uses air mail or equivalent service to U.S. and foreign addressees to deliver BHCPR products to its customers.

Individual bank holding company reports are also available to the public on the National Information Center's web site at the following URL: http://www.ffiec.gov/nic. Reports are accessible by clicking on the caption "Large Bank Holding Companies."

BHCPR Order Form

(Mail completed form to: NTIS, 5285 Port Royal Road, Springfield, VA 22161)

Name					
Title					
Company/Organization					
Street Address					
City	State	Z:	ip		
Telephone Number		D	Date		
Individual BHC Report (\$45 each):					
Bank Holding Company Name	Location (City and State)	Report Date	Qty.	Amount \$	
(AttachseparatesheetforadditionallistofBH	(Cs)				
Other Reports					
Peer Group Average Reports (\$65)					
State Average and National Average Repo	orts (\$45)				
A User's Guide for the BHCPR (\$25)					
Handling fee per order (\$4.00 domestic/\$8	3.00 foreign)				
Billing service fee, if applicable (\$10.00 per	order)				
Total amount of order			\$		
Method of Payment (Add \$4 handling for	ee per order)				
Charge my NTIS Deposit Account No	·				
Bill me (includes \$10.00 service fe	e). Purchase Order No				
Check/Money order enclosed for \$, payable to N	TIS.			
Charge my credit card:	Account No.	Expiration Date			
American Express					
VISA					
MasterCard					
Signature		(Required to valid	data orders	:)	